

Weekly Approvals Report with data as of 12/09 for each FY

7(a) Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$4,949,326,000		\$4,294,921,600		\$4,164,542,400		\$3,403,991,000		\$3,044,730,100		\$5,208,921,100	
All Minority	\$1,462,367,100	30%	\$1,394,990,000	32%	\$1,290,993,600	31%	\$946,529,100	28%	\$895,089,700	29%	\$1,810,579,300	35%
Ethnicity - AMERICAN INDIAN	\$32,571,900	1%	\$35,978,800	1%	\$21,071,600	1%	\$21,288,700	1%	\$27,637,600	1%	\$59,190,700	1%
Ethnicity - ASIAN OR PACIFIC	\$1,013,125,600	20%	\$945,164,700	22%	\$911,857,700	22%	\$608,473,300	18%	\$526,405,200	17%	\$1,106,642,900	21%
Ethnicity - BLACK	\$136,657,500	3%	\$127,266,000	3%	\$113,690,500	3%	\$92,657,200	3%	\$124,828,400	4%	\$215,705,500	4%
Ethnicity - HISPANIC	\$280,012,100	6%	\$286,580,500	7%	\$244,373,800	6%	\$224,109,900	7%	\$216,218,500	7%	\$429,040,200	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$998,834,900	20%	\$895,351,400	21%	\$988,233,300	24%	\$918,569,300	27%	\$787,464,500	26%	\$1,179,000,100	23%
Ethnicity - WHITE	\$2,488,124,000	50%	\$2,004,580,200	47%	\$1,885,315,500	45%	\$1,538,892,600	45%	\$1,362,175,900	45%	\$2,219,341,700	43%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$711,962,700	14%	\$604,870,000	14%	\$569,477,900	14%	\$461,921,700	14%	\$384,311,500	13%	\$673,512,600	13%
Gender - Female Owned more than 50%	\$679,633,400	14%	\$599,151,600	14%	\$603,500,900	14%	\$437,712,000	13%	\$432,413,400	14%	\$806,014,200	15%
Gender - Male Owned	\$3,557,729,900	72%	\$3,090,900,000	72%	\$2,991,563,600	72%	\$2,504,357,300	74%	\$2,228,005,200	73%	\$3,729,394,300	72%
Business Age - Existing or more than 2 years old	\$0	0%	\$2,049,475,100	48%	\$1,892,376,700	45%	\$1,715,120,800	50%	\$1,493,540,700	49%	\$2,247,466,500	43%
Business Age - New Business or 2 years or less	\$0	0%	\$892,000	0%	\$447,900	0%	\$434,442,300	13%	\$443,142,100	15%	\$930,899,400	18%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$715,796,600	17%	\$680,221,500	16%	\$503,727,300	15%	\$469,471,100	15%	\$921,876,200	18%
Business Age - Change of Ownership	\$0	0%	\$981,717,200	23%	\$1,087,100,000	26%	\$747,801,600	22%	\$638,150,200	21%	\$1,108,117,700	21%
Veteran	\$179,969,500	4%	\$162,067,700	4%	\$141,719,800	3%	\$123,905,500	4%	\$132,596,100	4%	\$195,187,500	4%
Rural	\$730,524,300	15%	\$631,073,400	15%	\$695,729,600	17%	\$584,809,000	17%	\$606,376,900	20%	\$837,518,800	16%
Urban	\$4,218,801,700	85%	\$3,663,848,200	85%	\$3,468,812,800	83%	\$2,819,182,000	83%	\$2,438,353,200	80%	\$4,371,402,300	84%
Export	\$208,249,200	4%	\$196,775,600	5%	\$137,723,700	3%	\$130,847,900	4%	\$59,163,200	2%	\$117,775,200	2%
CAPLine	\$55,537,900	1%	\$47,990,300	1%	\$50,435,500	1%	\$33,155,500	1%	\$33,226,400	1%	\$45,254,000	1%
PLP	\$3,647,205,500	74%	\$3,276,497,400	76%	\$3,180,675,800	76%	\$2,440,317,000	72%	\$1,931,903,000	63%	\$4,049,050,200	78%
Express	\$394,895,800	8%	\$295,265,000	7%	\$314,870,300	8%	\$262,937,000	8%	\$274,303,700	9%	\$427,704,100	8%
Community Advantage	\$24,550,300	0%	\$23,539,700	1%	\$20,110,200	0%	\$14,791,300	0%	\$18,140,900	1%	\$23,724,500	0%
\$150K and Under	\$410,168,100	8%	\$300,168,600	7%	\$296,089,600	7%	\$178,245,300	5%	\$210,199,000	7%	\$316,744,100	6%
>\$150K - \$350K	\$510,115,600	10%	\$484,038,200	11%	\$487,405,100	12%	\$344,138,200	10%	\$366,209,600	12%	\$506,293,500	10%
>\$350K - \$2M	\$2,169,667,700	44%	\$1,970,035,400	46%	\$1,832,061,900	44%	\$1,615,915,300	47%	\$1,276,085,200	42%	\$2,248,210,600	43%
>\$2M	\$1,859,374,600	38%	\$1,540,679,400	36%	\$1,548,985,800	37%	\$1,265,692,200	37%	\$1,192,236,300	39%	\$2,137,672,900	41%

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7(a) Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	11,746		9,319		9,053		6,276		6,602		10,009	
All Minority	3,047	26%	2,524	27%	2,491	28%	1,693	27%	1,868	28%	3,286	33%
Ethnicity - AMERICAN INDIAN	84	1%	64	1%	65	1%	49	1%	52	1%	93	1%
Ethnicity - ASIAN OR PACIFIC	1,440	12%	1,224	13%	1,155	13%	762	12%	688	10%	1,231	12%
Ethnicity - BLACK	546	5%	423	5%	407	4%	335	5%	491	7%	748	7%
Ethnicity - HISPANIC	977	8%	813	9%	864	10%	547	9%	637	10%	1,214	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	1,999	17%	1,736	19%	1,722	19%	1,264	20%	1,275	19%	1,766	18%
Ethnicity - WHITE	6,700	57%	5,059	54%	4,840	53%	3,319	53%	3,459	52%	4,957	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,525	13%	1,258	13%	1,122	12%	810	13%	787	12%	1,213	12%
Gender - Female Owned more than 50%	2,094	18%	1,623	17%	1,690	19%	1,098	17%	1,279	19%	2,020	20%
Gender - Male Owned	8,127	69%	6,438	69%	6,241	69%	4,368	70%	4,536	69%	6,776	68%
Business Age - Existing or more than 2 years old	-	0%	4,850	52%	4,786	53%	3,360	54%	3,329	50%	5,287	53%
Business Age - New Business or 2 years or less	-	0%	3	0%	1	0%	1,051	17%	1,437	22%	2,083	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	1,522	16%	1,486	16%	1,062	17%	1,181	18%	1,681	17%
Business Age - Change of Ownership	-	0%	1,135	12%	1,143	13%	799	13%	652	10%	956	10%
Veteran	558	5%	438	5%	431	5%	294	5%	359	5%	480	5%
Rural	1,895	16%	1,473	16%	1,586	18%	1,239	20%	1,408	21%	1,733	17%
Urban	9,851	84%	7,846	84%	7,467	82%	5,037	80%	5,194	79%	8,276	83%
Export	151	1%	174	2%	111	1%	106	2%	50	1%	92	1%
CAPLine	52	0%	56	1%	53	1%	35	1%	33	0%	36	0%
PLP	5,004	43%	4,390	47%	4,058	45%	3,059	49%	2,661	40%	4,907	49%
Express	5,667	48%	3,917	42%	4,074	45%	2,434	39%	3,045	46%	4,304	43%
Community Advantage	181	2%	172	2%	145	2%	97	2%	123	2%	144	1%
\$150K and Under	6,712	57%	4,654	50%	4,632	51%	2,710	43%	3,359	51%	4,806	48%
>\$150K - \$350K	1,951	17%	1,859	20%	1,847	20%	1,308	21%	1,402	21%	1,904	19%
>\$350K - \$2M	2,508	21%	2,315	25%	2,105	23%	1,858	30%	1,469	22%	2,651	26%
>\$2M	575	5%	491	5%	469	5%	400	6%	372	6%	648	6%

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504 Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$912,211,000		\$1,002,529,000		\$1,276,592,000		\$1,320,726,540		\$2,442,915,000		\$1,319,037,000	
All Minority	\$221,450,000	24%	\$246,716,000	25%	\$302,575,000	24%	\$321,218,000	24%	\$638,242,000	26%	\$417,781,000	32%
Ethnicity - AMERICAN INDIAN	\$886,000	0%	\$208,000	0%	\$218,000	0%	\$2,536,000	0%	\$8,149,000	0%	\$3,726,000	0%
Ethnicity - ASIAN OR PACIFIC	\$159,978,000	18%	\$152,591,000	15%	\$187,161,000	15%	\$171,868,000	13%	\$428,135,000	18%	\$232,713,000	18%
Ethnicity - BLACK	\$8,138,000	1%	\$17,556,000	2%	\$18,497,000	1%	\$17,324,000	1%	\$32,872,000	1%	\$41,190,000	3%
Ethnicity - HISPANIC	\$52,448,000	6%	\$76,361,000	8%	\$96,699,000	8%	\$129,490,000	10%	\$169,086,000	7%	\$140,152,000	11%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$247,517,000	27%	\$316,961,000	32%	\$475,042,000	37%	\$367,983,000	28%	\$499,656,000	20%	\$268,381,000	20%
Ethnicity - WHITE	\$443,244,000	49%	\$438,852,000	44%	\$498,975,000	39%	\$631,525,540	48%	\$1,305,017,000	53%	\$632,875,000	48%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$187,592,000	21%	\$175,011,000	17%	\$262,239,000	21%	\$270,276,000	20%	\$443,739,000	18%	\$234,139,000	18%
Gender - Female Owned more than 50%	\$78,967,000	9%	\$107,684,000	11%	\$109,953,000	9%	\$100,351,000	8%	\$218,568,000	9%	\$158,908,000	12%
Gender - Male Owned	\$645,652,000	71%	\$719,834,000	72%	\$904,400,000	71%	\$950,099,540	72%	\$1,780,608,000	73%	\$925,990,000	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$735,008,000	73%	\$949,996,000	74%	\$1,135,319,000	86%	\$2,056,715,000	84%	\$1,036,039,000	79%
Business Age - New Business or 2 years or less	\$0	0%	\$1,164,000	0%	\$2,345,000	0%	\$23,299,540	2%	\$37,002,000	2%	\$36,757,000	3%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$169,423,000	17%	\$264,446,000	21%	\$126,913,000	10%	\$296,247,000	12%	\$182,952,000	14%
Business Age - Change of Ownership	\$0	0%	\$6,900,000	1%	\$28,174,000	2%	\$35,195,000	3%	\$52,951,000	2%	\$63,289,000	5%
Veteran	\$11,637,000	1%	\$13,318,000	1%	\$36,138,000	3%	\$24,181,000	2%	\$64,223,000	3%	\$15,716,000	1%
Rural	\$129,281,000	14%	\$118,426,000	12%	\$174,479,000	14%	\$164,473,540	12%	\$359,359,000	15%	\$203,992,000	15%
Urban	\$782,930,000	86%	\$884,103,000	88%	\$1,102,113,000	86%	\$1,156,253,000	88%	\$2,083,556,000	85%	\$1,115,045,000	85%
Export	\$11,646,000	1%	\$4,569,000	0%	\$22,127,000	2%	\$16,129,000	1%	\$45,809,000	2%	\$21,446,000	2%
504 Refinance	\$29,061,000	3%	\$31,489,000	3%	\$45,090,000	4%	\$93,535,000	7%	\$225,128,000	9%	\$83,542,000	6%
\$150K and Under	\$10,542,000	1%	\$10,101,000	1%	\$11,113,000	1%	\$12,486,540	1%	\$11,157,000	0%	\$5,561,000	0%
>\$150K - \$350K	\$76,825,000	8%	\$68,715,000	7%	\$87,517,000	7%	\$111,052,000	8%	\$143,196,000	6%	\$65,244,000	5%
>\$350K - \$2M	\$515,108,000	56%	\$559,965,000	56%	\$748,904,000	59%	\$773,066,000	59%	\$1,306,647,000	53%	\$664,422,000	50%
>\$2M	\$309,736,000	34%	\$363,748,000	36%	\$429,058,000	34%	\$424,122,000	32%	\$981,915,000	40%	\$583,810,000	44%

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504 Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	1,102		1,145		1,473		1,611		2,475		1,227	
All Minority	240	22%	261	23%	299	20%	349	22%	593	24%	348	28%
Ethnicity - AMERICAN INDIAN	3	0%	1	0%	1	0%	3	0%	18	1%	4	0%
Ethnicity - ASIAN OR PACIFIC	130	12%	124	11%	135	9%	158	10%	311	13%	150	12%
Ethnicity - BLACK	19	2%	24	2%	33	2%	40	2%	51	2%	42	3%
Ethnicity - HISPANIC	88	8%	112	10%	130	9%	148	9%	213	9%	152	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	237	22%	275	24%	471	32%	384	24%	373	15%	200	16%
Ethnicity - WHITE	625	57%	609	53%	703	48%	878	55%	1,509	61%	679	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	258	23%	265	23%	358	24%	371	23%	559	23%	248	20%
Gender - Female Owned more than 50%	125	11%	135	12%	184	12%	185	11%	300	12%	201	16%
Gender - Male Owned	719	65%	745	65%	931	63%	1,055	65%	1,616	65%	778	63%
Business Age - Existing or more than 2 years old	-	0%	916	80%	1,196	81%	1,396	87%	2,127	86%	983	80%
Business Age - New Business or 2 years or less	-	0%	1	0%	3	0%	29	2%	39	2%	28	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	146	13%	220	15%	153	9%	271	11%	155	13%
Business Age - Change of Ownership	-	0%	3	0%	28	2%	33	2%	38	2%	61	5%
Veteran	27	2%	21	2%	49	3%	40	2%	69	3%	24	2%
Rural	189	17%	196	17%	262	18%	276	17%	434	18%	207	17%
Urban	913	83%	949	83%	1,211	82%	1,335	83%	2,041	82%	1,020	83%
Export	11	1%	6	1%	15	1%	16	1%	32	1%	12	1%
504 Refinance	43	4%	26	2%	50	3%	101	6%	185	7%	59	5%
\$150K and Under	90	8%	88	8%	99	7%	111	7%	95	4%	48	4%
>\$150K - \$350K	306	28%	271	24%	357	24%	441	27%	576	23%	258	21%
>\$350K - \$2M	613	56%	671	59%	882	60%	920	57%	1,493	60%	743	61%
>\$2M	93	8%	115	10%	135	9%	139	9%	311	13%	178	15%

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Community Advantage Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$24,550,300		\$23,539,700		\$20,110,200		\$14,791,300		\$18,140,900		\$23,724,500	
All Minority	\$9,419,900	38%	\$7,842,600	33%	\$8,484,800	42%	\$4,685,000	32%	\$6,909,200	38%	\$10,574,300	45%
Ethnicity - AMERICAN INDIAN	\$572,500	2%	\$625,000	3%	\$404,000	2%	\$261,500	2%	\$0	0%	\$417,000	2%
Ethnicity - ASIAN OR PACIFIC	\$2,232,500	9%	\$1,293,000	5%	\$3,051,700	15%	\$1,100,100	7%	\$1,747,900	10%	\$2,836,300	12%
Ethnicity – BLACK	\$2,988,400	12%	\$2,865,500	12%	\$3,346,000	17%	\$2,138,700	14%	\$3,435,600	19%	\$3,846,800	16%
Ethnicity – HISPANIC	\$3,626,500	15%	\$3,059,100	13%	\$1,683,100	8%	\$1,184,700	8%	\$1,725,700	10%	\$3,474,200	15%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity – UNDETERMINED	\$3,182,400	13%	\$2,500,000	11%	\$2,682,800	13%	\$1,656,100	11%	\$2,380,600	13%	\$2,802,000	12%
Ethnicity – WHITE	\$11,948,000	49%	\$13,197,100	56%	\$8,942,600	44%	\$8,450,200	57%	\$8,851,100	49%	\$10,348,200	44%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$3,573,600	15%	\$4,094,700	17%	\$2,619,900	13%	\$1,833,300	12%	\$2,547,500	14%	\$4,358,500	18%
Gender - Female Owned more than 50%	\$7,384,200	30%	\$6,980,400	30%	\$5,373,900	27%	\$3,434,200	23%	\$5,802,900	32%	\$7,299,500	31%
Gender - Male Owned	\$13,592,500	55%	\$12,464,600	53%	\$12,116,400	60%	\$9,523,800	64%	\$9,790,500	54%	\$12,066,500	51%
Business Age - Existing or more than 2 years old	\$0	0%	\$8,301,800	35%	\$8,127,000	40%	\$4,850,400	33%	\$4,365,300	24%	\$6,857,100	29%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,656,600	11%	\$1,610,200	9%	\$2,595,900	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$9,741,800	41%	\$8,096,300	40%	\$6,511,600	44%	\$9,340,000	51%	\$11,507,600	49%
Business Age - Change of Ownership	\$0	0%	\$2,892,800	12%	\$2,107,500	10%	\$1,772,700	12%	\$2,575,400	14%	\$2,763,900	12%
Veteran	\$2,894,000	12%	\$2,161,500	9%	\$2,459,300	12%	\$879,200	6%	\$753,300	4%	\$1,014,500	4%
Rural	\$3,725,400	15%	\$2,789,200	12%	\$3,452,900	17%	\$2,317,700	16%	\$2,886,500	16%	\$1,576,500	7%
Urban	\$20,824,900	85%	\$20,750,500	88%	\$16,657,300	83%	\$12,473,600	84%	\$15,254,400	84%	\$22,148,000	93%
\$150K and Under	\$11,560,600	47%	\$11,743,900	50%	\$8,817,000	44%	\$5,892,700	40%	\$7,658,700	42%	\$7,735,200	33%
>\$150K - \$350K	\$12,989,700	53%	\$11,795,800	50%	\$11,293,200	56%	\$8,898,600	60%	\$10,482,200	58%	\$15,989,300	67%

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Community Advantage Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	181		172		145		97		123		144	
All Minority	68	38%	59	34%	58	40%	35	36%	47	38%	71	49%
Ethnicity - AMERICAN INDIAN	4	2%	3	2%	5	3%	3	3%	-	0%	5	3%
Ethnicity - ASIAN OR PACIFIC	14	8%	11	6%	19	13%	8	8%	10	8%	15	10%
Ethnicity – BLACK	25	14%	19	11%	22	15%	16	16%	25	20%	28	19%
Ethnicity – HISPANIC	25	14%	26	15%	12	8%	8	8%	12	10%	23	16%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	22	12%	19	11%	25	17%	9	9%	16	13%	15	10%
Ethnicity – WHITE	91	50%	94	55%	62	43%	53	55%	60	49%	58	40%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	29	16%	30	17%	-	0%	10	10%	13	11%	24	17%
Gender - Female Owned more than 50%	55	30%	54	31%	-	0%	29	30%	44	36%	51	35%
Gender - Male Owned	97	54%	88	51%	-	0%	58	60%	66	54%	69	48%
Business Age - Existing or more than 2 years old	-	0%	65	38%	63	43%	32	33%	30	24%	41	28%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	13	13%	10	8%	18	13%
Business Age - Startup, Loan Funds will Open Business	-	0%	69	40%	56	39%	42	43%	66	54%	70	49%
Business Age - Change of Ownership	-	0%	17	10%	13	9%	10	10%	16	13%	15	10%
Veteran	21	0%	16	9%	16	11%	4	4%	5	4%	7	5%
Rural	30	17%	22	13%	25	17%	17	18%	19	15%	10	7%
Urban	151	83%	150	87%	120	83%	80	82%	104	85%	134	93%
\$150K and Under	124	69%	120	70%	96	66%	58	60%	75	61%	80	56%
>\$150K - \$350K	57	31%	52	30%	49	34%	39	40%	48	39%	64	44%

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