

Weekly Approvals Report with data as of 12/23 for each FY

7(a) Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$6,479,116,400		\$6,288,186,100		\$5,224,202,000		\$4,854,478,000		\$4,099,611,700		\$6,397,662,100	
All Minority	\$1,947,178,200	30%	\$1,952,648,100	31%	\$1,599,421,400	31%	\$1,310,092,200	27%	\$1,174,114,500	29%	\$2,193,132,600	34%
Ethnicity - AMERICAN INDIAN	\$60,686,400	1%	\$48,014,200	1%	\$33,429,000	1%	\$28,589,900	1%	\$35,591,600	1%	\$83,371,200	1%
Ethnicity - ASIAN OR PACIFIC	\$1,355,066,800	21%	\$1,306,036,200	21%	\$1,122,577,800	21%	\$834,447,400	17%	\$710,129,700	17%	\$1,318,395,800	21%
Ethnicity - BLACK	\$170,530,400	3%	\$185,754,400	3%	\$132,947,300	3%	\$127,465,100	3%	\$155,103,800	4%	\$257,833,300	4%
Ethnicity - HISPANIC	\$360,894,600	6%	\$412,843,300	7%	\$310,467,300	6%	\$319,589,800	7%	\$273,289,400	7%	\$533,532,300	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,310,939,600	20%	\$1,362,542,100	22%	\$1,235,269,800	24%	\$1,373,450,500	28%	\$1,072,639,900	26%	\$1,498,584,800	23%
Ethnicity - WHITE	\$3,220,998,600	50%	\$2,972,995,900	47%	\$2,389,510,800	46%	\$2,170,935,300	45%	\$1,852,857,300	45%	\$2,705,944,700	42%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$931,271,100	14%	\$873,961,300	14%	\$720,006,200	14%	\$638,736,800	13%	\$492,188,500	12%	\$828,559,800	13%
Gender - Female Owned more than 50%	\$869,835,100	13%	\$866,048,200	14%	\$735,143,500	14%	\$646,655,700	13%	\$593,768,000	14%	\$1,001,850,100	16%
Gender - Male Owned	\$4,678,010,200	72%	\$4,548,176,600	72%	\$3,769,052,300	72%	\$3,569,085,500	74%	\$3,013,655,200	74%	\$4,567,252,200	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$2,957,757,300	47%	\$2,404,672,900	46%	\$2,399,481,100	49%	\$2,016,339,600	49%	\$2,746,816,000	43%
Business Age - New Business or 2 years or less	\$0	0%	\$1,382,000	0%	\$447,900	0%	\$611,170,200	13%	\$579,653,100	14%	\$1,171,481,800	18%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$1,067,544,100	17%	\$833,907,100	16%	\$699,207,900	14%	\$623,929,700	15%	\$1,108,133,600	17%
Business Age - Change of Ownership	\$0	0%	\$1,502,658,700	24%	\$1,357,698,600	26%	\$1,141,699,200	24%	\$877,978,300	21%	\$1,369,805,100	21%
Veteran	\$246,058,000	4%	\$230,635,000	4%	\$179,317,400	3%	\$167,867,600	3%	\$166,469,100	4%	\$222,762,700	3%
Rural	\$1,014,163,200	16%	\$960,293,000	15%	\$891,898,500	17%	\$829,666,300	17%	\$809,025,400	20%	\$1,016,674,200	16%
Urban	\$5,464,953,200	84%	\$5,327,893,100	85%	\$4,332,303,500	83%	\$4,024,811,700	83%	\$3,290,586,300	80%	\$5,380,987,900	84%
Export	\$271,789,300	4%	\$296,152,500	5%	\$186,760,100	4%	\$170,932,200	4%	\$85,960,400	2%	\$143,392,200	2%
CAPLine	\$76,583,400	1%	\$80,790,900	1%	\$61,430,500	1%	\$47,098,500	1%	\$37,926,400	1%	\$52,004,000	1%
PLP	\$4,853,278,900	75%	\$4,878,133,600	78%	\$3,974,687,700	76%	\$3,592,473,000	74%	\$2,695,661,300	66%	\$4,971,623,700	78%
Express	\$489,277,200	8%	\$408,193,500	6%	\$387,195,700	7%	\$366,473,700	8%	\$350,366,200	9%	\$525,718,900	8%
Community Advantage	\$29,921,900	0%	\$30,197,900	0%	\$23,979,600	0%	\$17,789,400	0%	\$21,528,800	1%	\$30,507,600	0%
\$150K and Under	\$505,451,000	8%	\$422,250,000	7%	\$360,491,000	7%	\$225,434,100	5%	\$257,891,000	6%	\$386,498,900	6%
>\$150K - \$350K	\$652,780,600	10%	\$681,552,700	11%	\$606,013,700	12%	\$444,748,700	9%	\$461,984,700	11%	\$632,416,000	10%
>\$350K - \$2M	\$2,836,652,400	44%	\$2,800,933,500	45%	\$2,324,572,700	44%	\$2,310,981,500	48%	\$1,704,450,000	42%	\$2,816,308,800	44%
>\$2M	\$2,484,232,400	38%	\$2,383,449,900	38%	\$1,933,124,600	37%	\$1,873,313,700	39%	\$1,675,286,000	41%	\$2,562,438,400	40%

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7(a) Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	14,725		12,934		11,182		8,259		8,320		12,303	
All Minority	3,831	26%	3,474	27%	3,095	28%	2,187	26%	2,333	28%	3,979	32%
Ethnicity - AMERICAN INDIAN	112	1%	89	1%	89	1%	62	1%	66	1%	118	1%
Ethnicity - ASIAN OR PACIFIC	1,863	13%	1,657	13%	1,426	13%	993	12%	885	11%	1,463	12%
Ethnicity - BLACK	653	4%	583	5%	493	4%	422	5%	588	7%	914	7%
Ethnicity - HISPANIC	1,203	8%	1,145	9%	1,087	10%	710	9%	794	10%	1,484	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,505	17%	2,479	19%	2,087	19%	1,771	21%	1,638	20%	2,221	18%
Ethnicity - WHITE	8,389	57%	6,981	54%	6,000	54%	4,301	52%	4,349	52%	6,103	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	1,907	13%	1,748	14%	1,414	13%	1,064	13%	1,000	12%	1,504	12%
Gender - Female Owned more than 50%	2,617	18%	2,219	17%	2,099	19%	1,421	17%	1,622	19%	2,503	20%
Gender - Male Owned	10,201	69%	8,967	69%	7,669	69%	5,774	70%	5,698	68%	8,296	67%
Business Age - Existing or more than 2 years old	-	0%	6,710	52%	5,905	53%	4,373	53%	4,170	50%	6,459	52%
Business Age - New Business or 2 years or less	-	0%	4	0%	1	0%	1,345	16%	1,790	22%	2,600	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	2,200	17%	1,811	16%	1,404	17%	1,498	18%	2,057	17%
Business Age - Change of Ownership	-	0%	1,661	13%	1,448	13%	1,132	14%	858	10%	1,183	10%
Veteran	708	5%	613	5%	532	5%	369	4%	454	5%	583	5%
Rural	2,412	16%	2,043	16%	1,990	18%	1,605	19%	1,764	21%	2,116	17%
Urban	12,313	84%	10,891	84%	9,192	82%	6,654	81%	6,556	79%	10,187	83%
Export	199	1%	238	2%	143	1%	139	2%	68	1%	102	1%
CAPLine	75	1%	84	1%	68	1%	48	1%	38	0%	44	0%
PLP	6,437	44%	6,385	49%	5,055	45%	4,198	51%	3,477	42%	6,019	49%
Express	6,950	47%	5,244	41%	4,969	44%	3,080	37%	3,755	45%	5,292	43%
Community Advantage	220	1%	220	2%	175	2%	117	1%	145	2%	181	1%
\$150K and Under	8,207	56%	6,305	49%	5,642	50%	3,354	41%	4,086	49%	5,865	48%
>\$150K - \$350K	2,485	17%	2,608	20%	2,295	21%	1,691	20%	1,762	21%	2,378	19%
>\$350K - \$2M	3,264	22%	3,269	25%	2,659	24%	2,627	32%	1,951	23%	3,286	27%
>\$2M	769	5%	752	6%	586	5%	587	7%	521	6%	774	6%

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504 Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$1,087,034,000		\$1,236,815,000		\$1,597,004,000		\$1,644,591,540		\$2,813,287,000		\$1,551,888,000	
All Minority	\$268,734,000	25%	\$313,119,000	25%	\$392,353,000	25%	\$396,579,000	24%	\$724,685,000	26%	\$493,088,000	32%
Ethnicity - AMERICAN INDIAN	\$886,000	0%	\$208,000	0%	\$218,000	0%	\$3,133,000	0%	\$8,654,000	0%	\$10,928,000	1%
Ethnicity - ASIAN OR PACIFIC	\$193,088,000	18%	\$194,274,000	16%	\$250,584,000	16%	\$220,410,000	13%	\$487,611,000	17%	\$268,749,000	17%
Ethnicity - BLACK	\$11,977,000	1%	\$19,624,000	2%	\$20,845,000	1%	\$24,333,000	1%	\$34,994,000	1%	\$50,545,000	3%
Ethnicity - HISPANIC	\$62,783,000	6%	\$99,013,000	8%	\$120,706,000	8%	\$148,703,000	9%	\$193,426,000	7%	\$162,866,000	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$289,311,000	27%	\$378,435,000	31%	\$589,586,000	37%	\$443,891,000	27%	\$597,250,000	21%	\$313,051,000	20%
Ethnicity - WHITE	\$528,989,000	49%	\$545,261,000	44%	\$615,065,000	39%	\$804,121,540	49%	\$1,491,352,000	53%	\$745,749,000	48%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$221,430,000	20%	\$222,300,000	18%	\$303,439,000	19%	\$347,983,000	21%	\$516,654,000	18%	\$274,169,000	18%
Gender - Female Owned more than 50%	\$103,357,000	10%	\$133,711,000	11%	\$153,175,000	10%	\$133,064,000	8%	\$250,124,000	9%	\$184,004,000	12%
Gender - Male Owned	\$762,247,000	70%	\$880,804,000	71%	\$1,140,390,000	71%	\$1,163,544,540	71%	\$2,046,509,000	73%	\$1,093,715,000	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$908,021,000	73%	\$1,215,010,000	76%	\$1,419,268,000	86%	\$2,356,449,000	84%	\$1,217,921,000	78%
Business Age - New Business or 2 years or less	\$0	0%	\$1,391,000	0%	\$2,345,000	0%	\$32,295,540	2%	\$45,512,000	2%	\$41,563,000	3%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$202,697,000	16%	\$302,517,000	19%	\$152,761,000	9%	\$347,431,000	12%	\$221,974,000	14%
Business Age - Change of Ownership	\$0	0%	\$7,108,000	1%	\$32,961,000	2%	\$40,267,000	2%	\$63,895,000	2%	\$70,430,000	5%
Veteran	\$15,289,000	1%	\$14,190,000	1%	\$39,693,000	2%	\$26,855,000	2%	\$66,072,000	2%	\$22,260,000	1%
Rural	\$148,945,000	14%	\$152,130,000	12%	\$210,009,000	13%	\$205,678,540	13%	\$407,981,000	15%	\$238,333,000	15%
Urban	\$938,089,000	86%	\$1,084,685,000	88%	\$1,386,995,000	87%	\$1,438,913,000	87%	\$2,405,306,000	85%	\$1,313,555,000	85%
Export	\$13,240,000	1%	\$8,623,000	1%	\$26,523,000	2%	\$16,129,000	1%	\$55,654,000	2%	\$21,739,000	1%
504 Refinance	\$36,716,000	3%	\$43,274,000	3%	\$57,631,000	4%	\$111,829,000	7%	\$272,846,000	10%	\$106,278,000	7%
\$150K and Under	\$12,462,000	1%	\$13,407,000	1%	\$13,581,000	1%	\$16,736,540	1%	\$13,319,000	0%	\$6,235,000	0%
>\$150K - \$350K	\$93,113,000	9%	\$87,851,000	7%	\$107,315,000	7%	\$135,618,000	8%	\$160,332,000	6%	\$75,298,000	5%
>\$350K - \$2M	\$610,164,000	56%	\$688,356,000	56%	\$907,342,000	57%	\$958,624,000	58%	\$1,499,438,000	53%	\$784,264,000	51%
>\$2M	\$371,295,000	34%	\$447,201,000	36%	\$568,766,000	36%	\$533,613,000	32%	\$1,140,198,000	41%	\$686,091,000	44%

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504 Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	1,328		1,425		1,803		1,997		2,837		1,441	
All Minority	287	22%	327	23%	370	21%	437	22%	666	23%	417	29%
Ethnicity - AMERICAN INDIAN	3	0%	1	0%	1	0%	4	0%	19	1%	8	1%
Ethnicity - ASIAN OR PACIFIC	156	12%	155	11%	171	9%	195	10%	349	12%	175	12%
Ethnicity - BLACK	24	2%	29	2%	36	2%	53	3%	56	2%	52	4%
Ethnicity - HISPANIC	104	8%	142	10%	162	9%	185	9%	242	9%	182	13%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	277	21%	329	23%	574	32%	468	23%	450	16%	229	16%
Ethnicity - WHITE	764	58%	769	54%	859	48%	1,092	55%	1,721	61%	795	55%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	309	23%	333	23%	424	24%	471	24%	645	23%	295	20%
Gender - Female Owned more than 50%	156	12%	171	12%	236	13%	230	12%	339	12%	224	16%
Gender - Male Owned	863	65%	921	65%	1,143	63%	1,296	65%	1,853	65%	922	64%
Business Age - Existing or more than 2 years old	-	0%	1,139	80%	1,464	81%	1,732	87%	2,430	86%	1,152	80%
Business Age - New Business or 2 years or less	-	0%	2	0%	3	0%	36	2%	46	2%	30	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	177	12%	267	15%	190	10%	316	11%	189	13%
Business Age - Change of Ownership	-	0%	4	0%	34	2%	39	2%	45	2%	70	5%
Veteran	37	3%	24	2%	57	3%	47	2%	74	3%	31	2%
Rural	230	17%	252	18%	315	17%	332	17%	491	17%	244	17%
Urban	1,098	83%	1,173	82%	1,488	83%	1,665	83%	2,346	83%	1,197	83%
Export	12	1%	8	1%	18	1%	16	1%	38	1%	13	1%
504 Refinance	54	4%	38	3%	66	4%	120	6%	223	8%	79	5%
\$150K and Under	107	8%	115	8%	120	7%	148	7%	113	4%	54	4%
>\$150K - \$350K	372	28%	349	24%	439	24%	539	27%	642	23%	296	21%
>\$350K - \$2M	736	55%	819	57%	1,068	59%	1,139	57%	1,719	61%	878	61%
>\$2M	113	9%	142	10%	176	10%	171	9%	363	13%	213	15%

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Community Advantage Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$29,921,900		\$30,197,900		\$23,979,600		\$17,789,400		\$21,528,800		\$30,507,600	
All Minority	\$11,493,200	38%	\$9,854,600	33%	\$10,919,700	46%	\$5,389,200	30%	\$8,571,400	40%	\$13,226,900	43%
Ethnicity - AMERICAN INDIAN	\$982,500	3%	\$625,000	2%	\$504,000	2%	\$261,500	1%	\$100,000	0%	\$417,000	1%
Ethnicity - ASIAN OR PACIFIC	\$2,454,100	8%	\$1,708,000	6%	\$3,742,900	16%	\$1,393,100	8%	\$2,111,100	10%	\$3,631,400	12%
Ethnicity - BLACK	\$3,987,600	13%	\$3,726,500	12%	\$3,779,700	16%	\$2,374,900	13%	\$4,015,600	19%	\$5,309,300	17%
Ethnicity - HISPANIC	\$4,069,000	14%	\$3,795,100	13%	\$2,893,100	12%	\$1,359,700	8%	\$2,344,700	11%	\$3,869,200	13%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$3,824,900	13%	\$4,452,500	15%	\$3,207,800	13%	\$2,443,300	14%	\$2,750,600	13%	\$3,332,000	11%
Ethnicity - WHITE	\$14,603,800	49%	\$15,890,800	53%	\$9,852,100	41%	\$9,956,900	56%	\$10,206,800	47%	\$13,948,700	46%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$4,525,100	15%	\$5,654,400	19%	\$3,132,400	13%	\$2,176,300	12%	\$3,063,000	14%	\$5,055,500	17%
Gender - Female Owned more than 50%	\$9,171,000	31%	\$8,458,900	28%	\$6,764,200	28%	\$4,384,900	25%	\$6,888,100	32%	\$9,284,500	30%
Gender - Male Owned	\$16,225,800	54%	\$16,084,600	53%	\$14,083,000	59%	\$11,228,200	63%	\$11,577,700	54%	\$16,167,600	53%
Business Age - Existing or more than 2 years old	\$0	0%	\$12,105,500	40%	\$9,493,700	40%	\$5,900,600	33%	\$5,412,300	25%	\$9,616,100	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,892,400	11%	\$2,172,900	10%	\$3,437,900	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$12,111,800	40%	\$8,605,300	36%	\$7,729,700	43%	\$10,922,000	51%	\$14,509,700	48%
Business Age - Change of Ownership	\$0	0%	\$2,950,800	10%	\$2,819,000	12%	\$2,266,700	13%	\$2,771,600	13%	\$2,943,900	10%
Veteran	\$3,301,500	11%	\$2,649,500	9%	\$2,731,300	11%	\$879,200	5%	\$1,003,300	5%	\$1,484,500	5%
Rural	\$4,330,900	14%	\$3,064,200	10%	\$3,992,900	17%	\$2,317,700	13%	\$3,224,000	15%	\$1,748,500	6%
Urban	\$25,591,000	86%	\$27,133,700	90%	\$19,986,700	83%	\$15,471,700	87%	\$18,304,800	85%	\$28,759,100	94%
\$150K and Under	\$14,088,500	47%	\$14,631,400	48%	\$10,730,100	45%	\$6,981,800	39%	\$8,576,200	40%	\$9,560,300	31%
>\$150K - \$350K	\$15,833,400	53%	\$15,566,500	52%	\$13,249,500	55%	\$10,807,600	61%	\$12,952,600	60%	\$20,947,300	69%

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Community Advantage Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	220		220		175		117		145		181	
All Minority	83	38%	76	35%	74	42%	41	35%	58	40%	87	48%
Ethnicity - AMERICAN INDIAN	6	3%	3	1%	6	3%	3	3%	1	1%	5	3%
Ethnicity - ASIAN OR PACIFIC	16	7%	15	7%	24	14%	10	9%	12	8%	19	10%
Ethnicity – BLACK	32	15%	27	12%	26	15%	18	15%	29	20%	36	20%
Ethnicity – HISPANIC	29	13%	31	14%	18	10%	10	9%	16	11%	27	15%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	26	12%	32	15%	29	17%	13	11%	19	13%	18	10%
Ethnicity – WHITE	111	50%	112	51%	72	41%	63	54%	68	47%	76	42%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	35	16%	42	19%	-	0%	12	10%	17	12%	28	15%
Gender - Female Owned more than 50%	70	32%	67	30%	-	0%	36	31%	51	35%	62	34%
Gender - Male Owned	115	52%	111	50%	-	0%	69	59%	77	53%	91	50%
Business Age - Existing or more than 2 years old	-	0%	91	41%	74	42%	38	32%	36	25%	56	31%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	12%	14	10%	22	12%
Business Age - Startup, Loan Funds will Open Business	-	0%	87	40%	62	35%	52	44%	77	53%	87	48%
Business Age - Change of Ownership	-	0%	18	8%	17	10%	13	11%	17	12%	16	9%
Veteran	24	0%	21	10%	19	11%	4	3%	6	4%	9	5%
Rural	34	15%	24	11%	28	16%	17	15%	23	16%	12	7%
Urban	186	85%	196	89%	147	84%	100	85%	122	84%	169	93%
\$150K and Under	150	68%	150	68%	117	67%	69	59%	86	59%	99	55%
>\$150K - \$350K	70	32%	70	32%	58	33%	48	41%	59	41%	82	45%

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