

Weekly Approvals Report with data as of 12/30 for each FY

7(a) Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 7(A)	\$7,165,916,900		\$6,288,186,100		\$5,443,529,600		\$5,016,100,400		\$4,442,955,200		\$6,776,211,200	
All Minority	\$2,137,022,600	30%	\$1,952,648,100	31%	\$1,656,064,200	30%	\$1,352,268,900	27%	\$1,277,930,300	29%	\$2,309,284,900	34%
Ethnicity - AMERICAN INDIAN	\$69,947,000	1%	\$48,014,200	1%	\$34,012,100	1%	\$29,302,700	1%	\$41,134,700	1%	\$83,851,200	1%
Ethnicity - ASIAN OR PACIFIC	\$1,473,877,500	21%	\$1,306,036,200	21%	\$1,162,658,100	21%	\$862,546,000	17%	\$772,033,000	17%	\$1,387,187,800	20%
Ethnicity - BLACK	\$187,073,000	3%	\$185,754,400	3%	\$137,141,100	3%	\$129,351,100	3%	\$166,223,700	4%	\$274,161,300	4%
Ethnicity - HISPANIC	\$406,125,100	6%	\$412,843,300	7%	\$322,252,900	6%	\$331,069,100	7%	\$298,538,900	7%	\$564,084,600	8%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$1,453,815,200	20%	\$1,363,142,100	22%	\$1,290,798,800	24%	\$1,422,966,100	28%	\$1,147,615,200	26%	\$1,593,282,300	24%
Ethnicity - WHITE	\$3,575,079,100	50%	\$2,972,395,900	47%	\$2,496,666,600	46%	\$2,240,865,400	45%	\$2,017,409,700	45%	\$2,873,644,000	42%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$1,026,093,900	14%	\$873,961,300	14%	\$739,616,300	14%	\$655,347,300	13%	\$532,105,200	12%	\$861,080,800	13%
Gender - Female Owned more than 50%	\$969,751,500	14%	\$866,048,200	14%	\$764,091,200	14%	\$675,472,400	13%	\$651,135,000	15%	\$1,072,059,100	16%
Gender - Male Owned	\$5,170,071,500	72%	\$4,548,176,600	72%	\$3,939,822,100	72%	\$3,685,280,700	73%	\$3,259,715,000	73%	\$4,843,071,300	71%
Business Age - Existing or more than 2 years old	\$0	0%	\$2,957,757,300	47%	\$2,514,886,600	46%	\$2,470,258,300	49%	\$2,146,042,900	48%	\$2,930,498,100	43%
Business Age - New Business or 2 years or less	\$0	0%	\$1,382,000	0%	\$447,900	0%	\$630,805,300	13%	\$642,163,400	14%	\$1,245,370,200	18%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$1,067,544,100	17%	\$850,385,900	16%	\$715,181,800	14%	\$666,106,200	15%	\$1,149,879,000	17%
Business Age - Change of Ownership	\$0	0%	\$1,502,658,700	24%	\$1,427,699,200	26%	\$1,196,935,400	24%	\$986,931,700	22%	\$1,449,038,300	21%
Veteran	\$267,897,100	4%	\$230,635,000	4%	\$185,945,300	3%	\$175,595,400	4%	\$175,863,500	4%	\$236,642,200	3%
Rural	\$1,185,069,300	17%	\$960,293,000	15%	\$912,887,700	17%	\$849,346,700	17%	\$869,121,000	20%	\$1,072,196,300	16%
Urban	\$5,980,847,600	83%	\$5,327,893,100	85%	\$4,530,641,900	83%	\$4,166,753,700	83%	\$3,573,834,200	80%	\$5,704,014,900	84%
Export	\$286,709,600	4%	\$296,152,500	5%	\$194,367,800	4%	\$173,670,400	3%	\$89,355,700	2%	\$152,259,000	2%
CAPLine	\$82,949,500	1%	\$80,790,900	1%	\$64,700,500	1%	\$47,748,500	1%	\$39,126,400	1%	\$55,245,200	1%
PLP	\$5,428,386,400	76%	\$4,878,133,600	78%	\$4,145,393,800	76%	\$3,699,978,200	74%	\$2,964,045,200	67%	\$5,272,081,900	78%
Express	\$525,398,400	7%	\$408,193,500	6%	\$403,404,100	7%	\$386,813,200	8%	\$373,726,300	8%	\$556,430,100	8%
Community Advantage	\$31,730,500	0%	\$30,197,900	0%	\$24,530,600	0%	\$18,042,400	0%	\$22,387,800	1%	\$31,335,500	0%
\$150K and Under	\$541,943,100	8%	\$422,250,000	7%	\$375,676,400	7%	\$232,598,400	5%	\$271,672,600	6%	\$407,594,000	6%
>\$150K - \$350K	\$709,167,100	10%	\$681,552,700	11%	\$632,882,900	12%	\$461,392,500	9%	\$496,514,600	11%	\$666,044,600	10%
>\$350K - \$2M	\$3,153,558,300	44%	\$2,800,933,500	45%	\$2,449,698,400	45%	\$2,396,077,600	48%	\$1,829,424,500	41%	\$2,982,642,000	44%
>\$2M	\$2,761,248,400	39%	\$2,383,449,900	38%	\$1,985,271,900	36%	\$1,926,031,900	38%	\$1,845,343,500	42%	\$2,719,930,600	40%

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7(a) Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 7(A)	15,952		12,934		11,684		8,566		8,855		12,968	
All Minority	4,133	26%	3,474	27%	3,237	28%	2,267	26%	2,470	28%	4,187	32%
Ethnicity - AMERICAN INDIAN	129	1%	89	1%	93	1%	65	1%	71	1%	124	1%
Ethnicity - ASIAN OR PACIFIC	1,997	13%	1,657	13%	1,493	13%	1,023	12%	942	11%	1,539	12%
Ethnicity - BLACK	691	4%	583	5%	518	4%	434	5%	623	7%	970	7%
Ethnicity - HISPANIC	1,316	8%	1,145	9%	1,133	10%	745	9%	834	9%	1,554	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	2,718	17%	2,480	19%	2,179	19%	1,832	21%	1,736	20%	2,352	18%
Ethnicity - WHITE	9,101	57%	6,980	54%	6,268	54%	4,467	52%	4,649	53%	6,429	50%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	2,082	13%	1,748	14%	1,460	12%	1,109	13%	1,080	12%	1,574	12%
Gender - Female Owned more than 50%	2,828	18%	2,219	17%	2,189	19%	1,480	17%	1,735	20%	2,647	20%
Gender - Male Owned	11,042	69%	8,967	69%	8,035	69%	5,977	70%	6,040	68%	8,747	67%
Business Age - Existing or more than 2 years old	-	0%	6,710	52%	6,171	53%	4,513	53%	4,424	50%	6,813	53%
Business Age - New Business or 2 years or less	-	0%	4	0%	1	0%	1,412	16%	1,896	21%	2,743	21%
Business Age - Startup, Loan Funds will Open Business	-	0%	2,200	17%	1,857	16%	1,447	17%	1,592	18%	2,150	17%
Business Age - Change of Ownership	-	0%	1,661	13%	1,537	13%	1,189	14%	939	11%	1,258	10%
Veteran	774	5%	613	5%	552	5%	388	5%	475	5%	603	5%
Rural	2,665	17%	2,043	16%	2,058	18%	1,671	20%	1,880	21%	2,227	17%
Urban	13,287	83%	10,891	84%	9,626	82%	6,895	80%	6,975	79%	10,741	83%
Export	215	1%	238	2%	152	1%	145	2%	69	1%	108	1%
CAPLine	81	1%	84	1%	77	1%	50	1%	40	0%	48	0%
PLP	7,096	44%	6,385	49%	5,283	45%	4,340	51%	3,757	42%	6,345	49%
Express	7,421	47%	5,244	41%	5,196	44%	3,213	38%	3,948	45%	5,577	43%
Community Advantage	234	1%	220	2%	179	2%	119	1%	153	2%	184	1%
\$150K and Under	8,770	55%	6,305	49%	5,893	50%	3,478	41%	4,290	48%	6,173	48%
>\$150K - \$350K	2,692	17%	2,608	20%	2,395	20%	1,754	20%	1,891	21%	2,505	19%
>\$350K - \$2M	3,636	23%	3,269	25%	2,794	24%	2,731	32%	2,102	24%	3,468	27%
>\$2M	854	5%	752	6%	602	5%	603	7%	572	6%	822	6%

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504 Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All 504	\$1,120,784,000		\$1,236,815,000		\$1,642,754,000		\$1,728,991,540		\$2,904,329,000		\$1,611,392,000	
All Minority	\$283,074,000	25%	\$313,119,000	25%	\$402,722,000	25%	\$418,112,000	24%	\$737,505,000	25%	\$501,060,000	31%
Ethnicity - AMERICAN INDIAN	\$1,339,000	0%	\$208,000	0%	\$218,000	0%	\$3,133,000	0%	\$9,162,000	0%	\$10,928,000	1%
Ethnicity - ASIAN OR PACIFIC	\$206,099,000	18%	\$194,274,000	16%	\$257,376,000	16%	\$236,804,000	14%	\$493,379,000	17%	\$274,529,000	17%
Ethnicity - BLACK	\$11,977,000	1%	\$19,624,000	2%	\$21,407,000	1%	\$24,333,000	1%	\$36,153,000	1%	\$51,535,000	3%
Ethnicity - HISPANIC	\$63,659,000	6%	\$99,013,000	8%	\$123,721,000	8%	\$153,842,000	9%	\$198,811,000	7%	\$164,068,000	10%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$299,533,000	27%	\$378,435,000	31%	\$608,013,000	37%	\$461,089,000	27%	\$616,773,000	21%	\$331,016,000	21%
Ethnicity - WHITE	\$538,177,000	48%	\$545,261,000	44%	\$632,019,000	38%	\$849,790,540	49%	\$1,550,051,000	53%	\$779,316,000	48%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$226,006,000	20%	\$222,300,000	18%	\$311,183,000	19%	\$363,951,000	21%	\$537,568,000	19%	\$289,995,000	18%
Gender - Female Owned more than 50%	\$104,731,000	9%	\$133,711,000	11%	\$158,627,000	10%	\$139,451,000	8%	\$261,824,000	9%	\$189,084,000	12%
Gender - Male Owned	\$790,047,000	70%	\$880,804,000	71%	\$1,172,944,000	71%	\$1,225,589,540	71%	\$2,104,937,000	72%	\$1,132,313,000	70%
Business Age - Existing or more than 2 years old	\$0	0%	\$908,021,000	73%	\$1,252,079,000	76%	\$1,494,167,000	86%	\$2,418,136,000	83%	\$1,254,996,000	78%
Business Age - New Business or 2 years or less	\$0	0%	\$1,391,000	0%	\$2,345,000	0%	\$33,136,540	2%	\$48,190,000	2%	\$45,882,000	3%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$202,697,000	16%	\$307,601,000	19%	\$161,421,000	9%	\$372,816,000	13%	\$235,201,000	15%
Business Age - Change of Ownership	\$0	0%	\$7,108,000	1%	\$36,558,000	2%	\$40,267,000	2%	\$65,187,000	2%	\$75,313,000	5%
Veteran	\$15,742,000	1%	\$14,190,000	1%	\$40,622,000	2%	\$28,811,000	2%	\$66,162,000	2%	\$22,260,000	1%
Rural	\$149,681,000	13%	\$152,130,000	12%	\$215,434,000	13%	\$214,088,540	12%	\$424,570,000	15%	\$257,662,000	16%
Urban	\$971,103,000	87%	\$1,084,685,000	88%	\$1,427,320,000	87%	\$1,514,903,000	88%	\$2,479,759,000	85%	\$1,353,730,000	84%
Export	\$13,240,000	1%	\$8,623,000	1%	\$27,278,000	2%	\$16,768,000	1%	\$55,654,000	2%	\$22,376,000	1%
504 Refinance	\$37,457,000	3%	\$43,274,000	3%	\$57,631,000	4%	\$114,119,000	7%	\$276,320,000	10%	\$108,018,000	7%
\$150K and Under	\$12,861,000	1%	\$13,407,000	1%	\$14,248,000	1%	\$17,788,540	1%	\$14,150,000	0%	\$6,781,000	0%
>\$150K - \$350K	\$97,944,000	9%	\$87,851,000	7%	\$110,786,000	7%	\$142,168,000	8%	\$165,680,000	6%	\$77,413,000	5%
>\$350K - \$2M	\$624,570,000	56%	\$688,356,000	56%	\$934,005,000	57%	\$1,011,194,000	58%	\$1,553,171,000	53%	\$819,612,000	51%
>\$2M	\$385,409,000	34%	\$447,201,000	36%	\$583,715,000	36%	\$557,841,000	32%	\$1,171,328,000	40%	\$707,586,000	44%

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504 Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All 504	1,374		1,425		1,861		2,110		2,938		1,500	
All Minority	298	22%	327	23%	381	20%	463	22%	685	23%	427	28%
Ethnicity - AMERICAN INDIAN	4	0%	1	0%	1	0%	4	0%	20	1%	8	1%
Ethnicity - ASIAN OR PACIFIC	163	12%	155	11%	175	9%	212	10%	356	12%	179	12%
Ethnicity - BLACK	24	2%	29	2%	38	2%	53	3%	59	2%	55	4%
Ethnicity - HISPANIC	107	8%	142	10%	167	9%	194	9%	250	9%	185	12%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity - UNDETERMINED	287	21%	329	23%	591	32%	492	23%	472	16%	239	16%
Ethnicity - WHITE	789	57%	769	54%	889	48%	1,155	55%	1,781	61%	834	56%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	320	23%	333	23%	437	23%	496	24%	672	23%	309	21%
Gender - Female Owned more than 50%	160	12%	171	12%	246	13%	240	11%	353	12%	234	16%
Gender - Male Owned	894	65%	921	65%	1,178	63%	1,374	65%	1,913	65%	957	64%
Business Age - Existing or more than 2 years old	-	0%	1,139	80%	1,515	81%	1,832	87%	2,503	85%	1,197	80%
Business Age - New Business or 2 years or less	-	0%	2	0%	3	0%	37	2%	49	2%	33	2%
Business Age - Startup, Loan Funds will Open Business	-	0%	177	12%	272	15%	202	10%	340	12%	198	13%
Business Age - Change of Ownership	-	0%	4	0%	36	2%	39	2%	46	2%	72	5%
Veteran	38	3%	24	2%	58	3%	50	2%	75	3%	31	2%
Rural	234	17%	252	18%	326	18%	349	17%	516	18%	261	17%
Urban	1,140	83%	1,173	82%	1,535	82%	1,761	83%	2,422	82%	1,239	83%
Export	12	1%	8	1%	20	1%	18	1%	38	1%	14	1%
504 Refinance	56	4%	38	3%	66	4%	123	6%	226	8%	81	5%
\$150K and Under	111	8%	115	8%	125	7%	157	7%	120	4%	59	4%
>\$150K - \$350K	392	29%	349	24%	455	24%	564	27%	664	23%	304	20%
>\$350K - \$2M	753	55%	819	57%	1,100	59%	1,209	57%	1,780	61%	918	61%
>\$2M	118	9%	142	10%	181	10%	180	9%	374	13%	219	15%

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Community Advantage Approval Amount

Portfolio Segment	FY18 Amount	FY18 %	FY19 Amount	FY19 %	FY20 Amount	FY20 %	FY21 Amount	FY21 %	FY22 Amount	FY22 %	FY23 Amount	FY23 %
All Community Advantage	\$31,730,500		\$30,197,900		\$24,530,600		\$18,042,400		\$22,387,800		\$31,335,500	
All Minority	\$11,586,200	37%	\$9,854,600	33%	\$11,019,700	45%	\$5,442,200	30%	\$8,990,400	40%	\$13,740,800	44%
Ethnicity - AMERICAN INDIAN	\$982,500	3%	\$625,000	2%	\$504,000	2%	\$261,500	1%	\$100,000	0%	\$417,000	1%
Ethnicity - ASIAN OR PACIFIC	\$2,454,100	8%	\$1,708,000	6%	\$3,742,900	15%	\$1,393,100	8%	\$2,211,100	10%	\$3,895,300	12%
Ethnicity - BLACK	\$3,843,600	12%	\$3,726,500	12%	\$3,879,700	16%	\$2,427,900	13%	\$4,334,600	19%	\$5,559,300	18%
Ethnicity - HISPANIC	\$4,306,000	14%	\$3,795,100	13%	\$2,893,100	12%	\$1,359,700	8%	\$2,344,700	10%	\$3,869,200	12%
Ethnicity - MULTI-GROUP	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Ethnicity - UNDETERMINED	\$4,338,400	14%	\$4,452,500	15%	\$3,307,800	13%	\$2,443,300	14%	\$2,890,600	13%	\$3,646,000	12%
Ethnicity - WHITE	\$15,805,900	50%	\$15,890,800	53%	\$10,203,100	42%	\$10,156,900	56%	\$10,506,800	47%	\$13,948,700	45%
Gender - Not Reported	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%	\$0	0%
Gender - Female Owned 50% or less	\$4,563,100	14%	\$5,654,400	19%	\$3,132,400	13%	\$2,176,300	12%	\$3,063,000	14%	\$5,055,500	16%
Gender - Female Owned more than 50%	\$9,676,000	30%	\$8,458,900	28%	\$6,865,200	28%	\$4,384,900	24%	\$7,286,100	33%	\$9,798,400	31%
Gender - Male Owned	\$17,491,400	55%	\$16,084,600	53%	\$14,533,000	59%	\$11,481,200	64%	\$12,038,700	54%	\$16,481,600	53%
Business Age - Existing or more than 2 years old	\$0	0%	\$12,105,500	40%	\$9,843,700	40%	\$5,953,600	33%	\$5,562,300	25%	\$9,930,100	32%
Business Age - New Business or 2 years or less	\$0	0%	\$0	0%	\$0	0%	\$1,892,400	10%	\$2,297,900	10%	\$3,437,900	11%
Business Age - Startup, Loan Funds will Open Business	\$0	0%	\$12,111,800	40%	\$8,705,300	35%	\$7,929,700	44%	\$11,506,000	51%	\$15,023,600	48%
Business Age - Change of Ownership	\$0	0%	\$2,950,800	10%	\$2,920,000	12%	\$2,266,700	13%	\$2,771,600	12%	\$2,943,900	9%
Veteran	\$3,301,500	10%	\$2,649,500	9%	\$2,731,300	11%	\$879,200	5%	\$1,266,300	6%	\$1,734,500	6%
Rural	\$4,330,900	14%	\$3,064,200	10%	\$3,992,900	16%	\$2,517,700	14%	\$3,224,000	14%	\$1,748,500	6%
Urban	\$27,399,600	86%	\$27,133,700	90%	\$20,537,700	84%	\$15,524,700	86%	\$19,163,800	86%	\$29,587,000	94%
\$150K and Under	\$14,995,100	47%	\$14,631,400	48%	\$11,031,100	45%	\$7,034,800	39%	\$9,435,200	42%	\$9,560,300	31%
>\$150K - \$350K	\$16,735,400	53%	\$15,566,500	52%	\$13,499,500	55%	\$11,007,600	61%	\$12,952,600	58%	\$21,775,200	69%

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Community Advantage Approval Count

Portfolio Segment	FY18 Count	FY18 %	FY19 Count	FY19 %	FY20 Count	FY20 %	FY21 Count	FY21 %	FY22 Count	FY22 %	FY23 Count	FY23 %
All Community Advantage	234		220		179		119		153		184	
All Minority	83	35%	76	35%	75	42%	42	35%	63	41%	89	48%
Ethnicity - AMERICAN INDIAN	6	3%	3	1%	6	3%	3	3%	1	1%	5	3%
Ethnicity - ASIAN OR PACIFIC	16	7%	15	7%	24	13%	10	8%	13	8%	20	11%
Ethnicity – BLACK	31	13%	27	12%	27	15%	19	16%	33	22%	37	20%
Ethnicity – HISPANIC	30	13%	31	14%	18	10%	10	8%	16	10%	27	15%
Ethnicity - MULTI-GROUP	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Ethnicity – UNDETERMINED	30	13%	32	15%	30	17%	13	11%	20	13%	19	10%
Ethnicity – WHITE	121	52%	112	51%	74	41%	64	54%	70	46%	76	41%
Gender - Not Reported	-	0%	-	0%	-	0%	-	0%	-	0%	-	0%
Gender - Female Owned 50% or less	36	15%	42	19%	-	0%	12	10%	17	11%	28	15%
Gender - Female Owned more than 50%	74	32%	67	30%	-	0%	36	30%	54	35%	64	35%
Gender - Male Owned	124	53%	111	50%	-	0%	71	60%	82	54%	92	50%
Business Age - Existing or more than 2 years old	-	0%	91	41%	76	42%	39	33%	38	25%	57	31%
Business Age - New Business or 2 years or less	-	0%	-	0%	-	0%	14	12%	15	10%	22	12%
Business Age - Startup, Loan Funds will Open Business	-	0%	87	40%	63	35%	53	45%	82	54%	89	48%
Business Age - Change of Ownership	-	0%	18	8%	18	10%	13	11%	17	11%	16	9%
Veteran	24	0%	21	10%	19	11%	4	3%	8	5%	10	5%
Rural	34	15%	24	11%	28	16%	18	15%	23	15%	12	7%
Urban	200	85%	196	89%	151	84%	101	85%	130	85%	172	93%
\$150K and Under	160	68%	150	68%	120	67%	70	59%	94	61%	99	54%
>\$150K - \$350K	74	32%	70	32%	59	33%	49	41%	59	39%	85	46%

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