



Arizona District Office
Arizona 3rd Party (504) Lender Rankings
 Fiscal Year 2012
 10/01/11 through 09/30/12

No. 1 Lender Zions First National Bank 20 \$11,249,025	No. 2. Lender: JP Morgan Chase 18 Loans \$10,398,024	No. 3 Lender: Bank of America 7 \$6,774,500
---	---	--

Lender	Count	Amount	Lender	Count	Amount
4. Midfirst Bank	6	\$7,229,750	17. Arizona Bank & Trust	2	\$822,000
5. Alliance Bank	6	\$3,219,934	18. Johnson Bank	2	\$470,000
6. Bank of Tucson	6	\$2,420,484	19. Union Bank & Trust	1	\$7,957,000
7. Biltmore bank	5	\$4,025,400	20. Sterling Savings Bank	1	\$3,500,000
8. Vantage West	5	\$1,120,700	21. First Fidelity Bank	1	\$2,550,000
9. National Bank of AZ	4	\$1,737,000	22. Compass Bank	1	\$2,410,950
10. AZBizBank	3	\$8,007,366	23. Harris N.A.	1	\$1,580,000
11. Country Bank	3	\$2,531,000	24. Western Bank	1	\$1,179,100
12. Wells Fargo	3	\$1,811,300	25. Seacoast Commerce	1	\$756,400
13. Gateway Commercial	3	\$1,028,000	26. California United	1	\$750,000
14. Metro Phoenix Bank	2	\$1,877,681	27. All Others	13	\$6,505,035
15. Bank of the West	2	\$1,871,741			
16. Bank of Arizona	2	\$1,518,944			

TOTALS	117	\$92,666,684
---------------	------------	---------------------

Every day, the SBA and its statewide network of partners help thousands of Arizona small businesses. For more information about SBA loan programs and a list of contact information, including lending preferences of SBA-approved lenders, visit our web site at <http://www.sba.gov/localresources/district/az/index.htm>. In addition to information about SBA loans, you can seek assistance on line or by contacting our office at (602) 745-7200 or email us at Arizona@sba.gov -Address: 2828 North Central Avenue, Suite 800, Phoenix, AZ 85004

ALL SBA PROGRAMS AND SERVICES INCLUDING LOAN PRODUCTS ARE PROVIDED ON A NONDISCRIMINATORY BASIS.