



APPLICATION PROCESS

Removing Barriers to Small Business Lending

Thank you for your interest in the Getting to Yes program. Please read the requirements carefully and submit your application package to the Michigan Small Business Development Center.

1. Complete the Client Profile
2. Complete SBA Request for Counseling Form
3. Submit last two years of business tax returns
4. Submit last two years of personal tax returns
5. Submit last two years of balance sheet, profit and loss statement, cash flow statement
6. Submit copy of current credit report (within 60 days)
7. Include a written explanation of any credit issues such as liens, lawsuits, foreclosure, or bankruptcy

Please mail your package by **October 15, 2014** to:

Michigan Small Business Development Center
163 Madison
Detroit, MI 48226
Attention: Getting to Yes

Your information will remain confidential and be kept in a secure location. We will contact you by October 17, 2014. If you do not meet the minimum requirements for Getting to Yes, we still want to work with you. SBA funded certified business consultants can help you with your business goals and financing requests outside of the Getting to Yes program. As always, there is never a cost for counseling through the SBA or our funded resource partners such as the Michigan Small Business Development Center.

Please visit the [SBA](#) for more information on how we can help you succeed. To learn more about the SBDC, please visit [Small Business Development Center](#).