



**Arizona District Office**  
**Arizona 3<sup>rd</sup> Party (504) Lender Rankings**  
 Fiscal Year 2012  
 10/01/11 through 06/30/12

<b>No. 1 Lender</b> <b>Zions First National Bank</b> 16 \$9,767,725	<b>No. 2. Lender:</b> <b>JP Morgan Chase</b> 14 Loans \$8,100,010	<b>No. 3 Lender:</b> <b>MidFirst Bank</b> 6 \$7,229,750
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Lender	Count	Amount	Lender	Count	Amount
4. Bank of America	6	\$6,462,000	16. Union Bank	1	\$7,957,000
5. Alliance Bank	5	\$2,853,934	17. Sterling Savings	1	\$3,500,000
6. Bank of Tucson	5	\$2,307,984	28. Compass Bank	1	\$2,410,950
7. Vantage West CU	5	\$1,120,700	19. Harris Bank	1	\$1,580,000
8. National Bank of AZ	4	\$1,737,000	20. Bank of the West	1	\$1,429,741
9. AZBizBank	3	\$8,007,366	21. Western Bank	1	\$1,179,100
10. Country Bank	3	\$2,531,000	22. Seacoast Commerce	1	\$756,400
11. Metro Phoenix	2	\$1,986,996	23. Premier Commercial	1	\$750,000
12. Bank of Arizona	2	\$1,518,944	24. Gateway Commercial	1	\$715,000
13. The Biltmore Bank	2	\$1,391,000	25. Comerica Bank	1	\$687,500
14. Wells Fargo	2	\$1,295,400	26. Pinnacle Bank	1	\$656,500
15. Arizona Bank & Trust	2	\$822,550	27. All Others	8	\$3,289,311

<b>TOTALS</b>	<b>98</b>	<b>\$82,513,861</b>
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Every day, the SBA and its statewide network of partners help thousands of Arizona small businesses. For more information about SBA loan programs and a list of contact information, including lending preferences of SBA-approved lenders, visit our web site at <http://www.sba.gov/localresources/district/az/index.htm>. In addition to information about SBA loans, you can seek assistance on line or by contacting our office at (602) 745-7200 or

email us at [Arizona@sba.gov](mailto:Arizona@sba.gov)  
 Address: 2828 North Central Avenue, Suite 800, Phoenix, AZ 85004

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