



**Arizona District Office**  
**Arizona 3<sup>rd</sup> Party Lender Rankings**  
 Fiscal Year 2013  
 10/01/12 through 9/30/13

<b>No. 1 Lender</b> <b>JP Morgan Chase</b> <b>14</b> <b>\$6,329,666</b>	<b>No. 2. Lender:</b> <b>Alliance Bank</b> <b>8</b> <b>\$7,977,575</b>	<b>No. 3 Lender:</b> <b>Zions First National Bank</b> <b>8</b> <b>\$5,888,225</b>
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Lender	Count	Amount	Lender	Count	Amount
4. Wells Fargo	5	\$3,170,200	17. Bankers Trust	1	\$4,250,000
5. National Bank of AZ	5	\$3,092,000	18. Mercantile Capital	1	\$2,575,000
6. Bank of America	5	\$2,533,141	19. Compass Bank	1	\$2,560,000
7. Bank of the West	4	\$2,764,567	20. Morgan Stanley	1	\$1,440,000
8. Bank of Tucson	4	\$1,215,000	21. Kansas State Bank	1	\$1,300,000
9. Arizona Bank & Trust	3	\$3,555,500	22. Mountain America	1	\$840,000
10. Country Bank	2	\$1,262,500	23. Bk. of Santa Clarita	1	\$738,000
11. RepublicBankAz	2	\$989,000	24. Cobiz Financial Inc.	1	\$657,500
12. MidFirst Bank	2	\$825,100	25. Meadows Bank	1	\$651,000
13. CoBiz Bank	2	\$760,585			
14. First Citizens Bank	2	\$623,400			
15. Gateway Commercial	2	\$588,750			
16. FirstBank	2	\$475,000	All Others	13	\$4,434,088

<b>TOTALS</b>	<b>92</b>	<b>\$61,495,797</b>
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Every day, the SBA and its statewide network of partners help thousands of Arizona small businesses. For more information about SBA loan programs and a list of contact information, including lending preferences of SBA-approved lenders, visit our web site at <http://www.sba.gov/localresources/district/az/index.htm>. In addition to information about SBA loans, you can seek assistance on line or by contacting our office at (602) 745-7200 or email us at [Arizona@sba.gov](mailto:Arizona@sba.gov) -Address: 2828 North Central Avenue, Suite 800, Phoenix, AZ 85004

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