

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - AUGUST 31, 2013



	7(a) LOANS		
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	EASTERN BANK	\$ 19,752,500	394
2	SOVEREIGN BANK	\$ 10,952,500	97
3	TD BANK	\$ 9,263,000	49
4	ROCKLAND TRUST COMPANY	\$ 8,320,200	49
5	CAMBRIDGE SAVINGS BANK	\$ 9,710,300	45
6	SOUTH SHORE BANK	\$ 3,040,600	43
7	PEOPLE'S UNITED BANK	\$ 8,609,400	27
8	CAPE COD FIVE CENTS SAVINGS BK	\$ 3,100,600	25
9	UNIBANK FOR SAVINGS	\$ 2,882,400	25
10	COMMERCE BANK & TRUST COMPANY	\$ 1,429,100	25
11	FIRST TRADE UNION BANK	\$ 5,751,000	22
12	ENTERPRISE BK & TR CO	\$ 4,902,000	22
13	MONSON SAVINGS BANK	\$ 1,593,800	22
14	BANKFIVE	\$ 1,791,000	21
15	LEADER BANK	\$ 5,601,000	20
16	MUTUALONE BANK	\$ 2,479,800	17
17	LIVE OAK BANKING COMPANY	\$ 12,998,700	15
18	MOUNTAINONE BANK	\$ 5,945,300	14
19	LEE BANK	\$ 770,200	14
20	WELLS FARGO BANK	\$ 7,230,900	13
21	WEBSTER BANK	\$ 3,349,000	13
22	MIDDLESEX SAVINGS BANK	\$ 2,940,000	13
23	GEORGETOWN BANK	\$ 1,920,500	13
24	DIGITAL FCU	\$ 643,700	13
25	HARBORONE BANK	\$ 385,600	13
26	SALEM FIVE CENTS SAVINGS BANK	\$ 4,637,300	12
27	MUTUAL FED. SAVINGS BK OF PLYM	\$ 2,240,000	12
28	UNITED BANK	\$ 1,621,400	12
29	BANK OF CAPE COD	\$ 1,121,000	12
30	CENTURY BANK AND TRUST	\$ 3,075,100	11
31	CITIZENS	\$ 893,000	11
32	MERRIMACK VALLEY FCU	\$ 865,000	11
33	BOSTON PRIVATE BK & TR CO	\$ 2,560,000	10
34	MECHANICS COOPERATIVE BANK	\$ 1,289,600	10
35	FIRST NIAGARA BANK	\$ 1,405,700	9
36	SOUTHBRIDGE SAVINGS BANK	\$ 1,672,000	8
37	S-BANK	\$ 1,441,200	8
38	AVIDIA BANK	\$ 5,905,000	7
39	EAST BOSTON SAVINGS BANK	\$ 2,347,000	7
40	GREENFIELD CO-OPERATIVE BANK	\$ 1,751,400	7
41	HOMETOWN BANK	\$ 1,406,500	7
42	MILFORD NATL BK & TR CO	\$ 1,261,800	7
43	GREENFIELD SAVINGS BANK	\$ 1,246,200	7
44	ROCKPORT NATIONAL BANK	\$ 454,300	7
45	BANK OF AMERICA	\$ 1,355,000	6

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - AUGUST 31, 2013

46	BANK OF CANTON	\$	710,600	6
47	LEOMINSTER CU	\$	696,400	6
48	INSTITUTION FOR SAVINGS IN NEW	\$	614,000	6
49	SPENCER SAVINGS BANK	\$	604,000	6
50	WORKERS CU	\$	508,800	6
51	CELTIC BANK CORPORATION	\$	1,640,000	5
52	FIDELITY CO-OPERATIVE BANK	\$	1,382,600	5
53	BEVERLY CO-OPERATIVE BANK	\$	468,700	5
54	SOUTH COASTAL BANK	\$	450,000	5
55	CHICOPEE SAVINGS BANK	\$	370,000	5
56	NORTHEAST COMMUNITY BANK	\$	1,675,000	4
57	THE BANCORP BANK	\$	1,311,500	4
58	BLUE HILLS BANK	\$	700,000	4
59	BROOKLINE BANK	\$	690,000	4
60	CHARLES RIVER BANK	\$	289,000	4
61	FREEDOM CU	\$	235,000	4
62	NATL GRAND BK OF MARBLEHEAD	\$	220,000	4
63	WEYMOUTH BANK	\$	120,000	4
64	NEWTEK SMALL BUS. FINANCE INC.	\$	3,120,000	3
65	INDEPENDENCE BANK	\$	2,500,000	3
66	HOLBROOK CO-OPERATIVE BANK	\$	1,780,000	3
67	ADAMS COMMUNITY BANK	\$	1,010,000	3
68	THE PROVIDENT BANK	\$	980,000	3
69	HAVERHILL BANK	\$	525,000	3
70	READING CO-OPERATIVE BANK	\$	360,000	3
71	SALISBURY BANK & TRUST COMPANY	\$	292,000	3
72	BRISTOL COUNTY SAVINGS BANK	\$	250,000	3
73	ROLLSTONE BANK & TRUST	\$	230,000	3
74	BAYCOAST BANK	\$	185,000	3
75	WESTFIELD BANK	\$	160,000	3
76	EDGARTOWN NATIONAL BANK	\$	1,250,000	2
77	BAY STATE SAVINGS BANK	\$	920,000	2
78	CAMBRIDGE TRUST COMPANY	\$	590,000	2
79	FREEDOM NATIONAL BANK	\$	550,000	2
80	OPTIMA BANK & TRUST COMPANY	\$	500,000	2
81	HANSCOM FCU	\$	488,700	2
82	SPIRIT OF TEXAS BANK	\$	425,400	2
83	COASTWAY COMMUNITY BANK	\$	410,000	2
84	FIRST COMMONS BANK	\$	350,000	2
85	NORTHERN MASS TELEPHONE WORKER	\$	312,000	2
86	AMERICAN NATIONAL BANK	\$	258,500	2
87	BANKGLOUCESTER	\$	215,000	2
88	NBT BANK	\$	200,000	2
89	LIBERTY BAY CU	\$	196,000	2
90	SIMSBURY BK & TR COMPANY INC.	\$	180,000	2
91	HOOSAC BANK	\$	113,200	2
92	CENTRAL ONE FCU	\$	100,000	2
93	BRIDGEWATER SAVINGS BANK	\$	90,000	2
94	FLORENCE SAVINGS BANK	\$	70,000	2
95	EVERETT CO-OPERATIVE BANK	\$	40,000	2
96	NOAH BANK	\$	2,920,000	1
97	STEARNS BK	\$	1,378,000	1
98	CLINTON SAVINGS BANK	\$	1,250,000	1
99	LCA BANK CORPORATION	\$	900,000	1
100	BANKNEWPORT	\$	846,000	1

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - AUGUST 31, 2013

101	EAST CAMBRIDGE SAVINGS BANK	\$	800,000	1
102	MASSACHUSETTS BUSINESS	\$	700,000	1
103	PENTUCKET BANK	\$	500,000	1
104	PACIFIC CITY BANK	\$	410,000	1
105	COLUMBIA STATE BANK	\$	350,000	1
106	JEANNE D' ARC CU	\$	300,000	1
107	NORTH SHORE BANK	\$	200,000	1
108	HAMPDEN BANK	\$	165,000	1
109	KENNEBUNK SAVINGS BANK	\$	150,000	1
110	WEBSTER FIRST FCU	\$	100,000	1
111	DEAN CO-OPERATIVE BANK	\$	100,000	1
112	CRESCENT CU	\$	80,000	1
113	SCITUATE FEDERAL SAVINGS BANK	\$	75,000	1
114	WALPOLE CO-OPERATIVE BANK	\$	70,500	1
115	BERKSHIRE BANK	\$	64,000	1
116	WEBSTER FIVE CENTS SAVINGS BK	\$	50,000	1
117	GREYLOCK FCU	\$	50,000	1
118	GFA FCU	\$	44,000	1
119	SEED	\$	40,000	1
120	EASTHAMPTON SAVINGS BANK	\$	40,000	1
121	PEOPLESBANK	\$	25,000	1
122	BANK RHODE ISLAND	\$	25,000	1
123	NORTH BROOKFIELD SAVINGS BANK	\$	10,000	1
Grand Total		\$	216,890,500	1396
504 LOANS				
RANK	LENDER NAME	GROSS \$\$ AMOUNT		# LOANS
1	GRANITE ST. ECONOMIC DEVEL COR	\$	49,997,000	96
2	BAY COLONY DEVEL CORP	\$	45,326,000	70
3	NEW ENGLAND CERT. DEVEL CORP	\$	22,209,000	42
4	SOUTH EASTERN ECONOMIC DEVEL C	\$	16,107,000	31
5	CAPE & ISLANDS COMMUN DEVELOPM	\$	2,615,000	7
6	SOUTH SHORE ECONOMIC DEVEL COR	\$	1,746,000	4
7	WORCESTER BUS. DEVEL CORP	\$	825,000	1
8	DORCHESTER BAY ECONOMIC DEVEL	\$	346,000	1
9	OCEAN ST. BUS. DEVEL AUTHORITY	\$	147,000	1
Grand Total		\$	139,318,000	253
3rd PARTY				
RANK	LENDER NAME	GROSS \$\$ AMOUNT		# LOANS
1	Rockland Trust Company	\$	15,652,596	18
2	Eastern Bank	\$	11,689,164	17
3	Enterprise Bank and Trust Company	\$	4,399,570	16
4	First Trade Union Bank	\$	7,726,869	13
5	Middlesex Savings Bank	\$	7,632,944	13
6	Cape Cod Five Cents Savings Bank	\$	3,661,575	11
7	Bank of America	\$	3,713,731	7
8	TD Bank	\$	7,212,400	6
9	People's United Bank	\$	2,732,657	6
10	Bank of Cape Cod	\$	3,020,500	5
11	Century Bank and Trust Company	\$	1,890,000	5
12	Brookline Bank	\$	7,689,750	4
13	Bristol County Savings Bank	\$	4,473,500	4
14	Sovereign Bank	\$	3,387,500	4

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - AUGUST 31, 2013

15	Webster Bank	\$	2,616,394	4
16	Salem Five Cents Savings Bank	\$	1,563,066	4
17	Newburyport Five Cents Savings Bank	\$	863,500	4
18	Leader Bank	\$	692,000	4
19	Walpole Co-Operative Bank	\$	7,029,500	3
20	Avidia Bank	\$	2,661,000	3
21	The Milford National Bank and Trust Company	\$	2,285,000	3
22	The Provident Bank	\$	1,955,000	3
23	Boston Private Bank & Trust Company	\$	1,929,500	3
24	Lee Bank	\$	1,867,500	3
25	Needham Bank	\$	1,609,250	3
26	S-Bank	\$	1,435,500	3
27	South Shore Savings Bank	\$	1,385,750	3
28	Pilgrim Bank	\$	1,169,250	3
29	Greenfield Savings Bank	\$	930,500	3
30	Reading Co-Operative Bank	\$	710,000	3
31	Savers Co-Operative Bank	\$	4,775,000	2
32	Hometown Bank	\$	3,225,000	2
33	Bank of New England	\$	2,670,000	2
34	Citizens	\$	2,411,000	2
35	MutualOne Bank	\$	1,500,000	2
36	Weymouth Bank	\$	1,492,322	2
37	BankNewport	\$	1,360,000	2
38	Seamen's Bank	\$	1,217,500	2
39	Clinton Savings Bank	\$	1,157,500	2
40	Lowell Five Cent Savings Bank	\$	1,025,000	2
41	MountainOne Bank	\$	947,000	2
42	Mechanics Cooperative Bank	\$	635,000	2
43	Pentucket Bank	\$	550,000	2
44	Workers CU	\$	541,000	2
45	North Shore Bank	\$	497,500	2
46	BankFive	\$	460,000	2
47	Haverhill Bank	\$	416,667	2
48	Camden National Bank	\$	8,016,000	1
49	East Boston Savings Bank	\$	7,400,000	1
50	Florence Savings Bank	\$	6,487,500	1
51	Demansys Energy	\$	5,000,000	1
52	Country Bank for Savings	\$	4,050,000	1
53	Randolph Savings Bank	\$	3,125,000	1
54	The Pittsfield Co-Operative Bank	\$	1,925,000	1
55	JCL Capital Partners	\$	1,697,662	1
56	Hometown Bank	\$	1,259,836	1
57	Rollstone Bank & Trust	\$	1,177,687	1
58	Harborone Bank	\$	1,150,000	1
59	People's Federal Savings Bank	\$	900,000	1
60	Mansfield Co-Operative Bank	\$	815,000	1
61	Bay State Savings Bank	\$	700,000	1
62	Commerce Bank	\$	637,500	1
63	Webster First FCU	\$	625,000	1
64	Beverly Co-Operative Bank	\$	600,000	1
65	Blue Hills Bank	\$	580,000	1
66	Bank of Canton	\$	576,500	1
67	First Citizens FCU	\$	505,000	1
68	Lowell Co-Operative Bank	\$	430,000	1

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - AUGUST 31, 2013

69	North Middlesex Savings Bank	\$	387,500	1
70	Spencer Savings Bank	\$	375,000	1
71	Wells Fargo Bank	\$	370,000	1
72	Marlborough Savings Bank	\$	308,300	1
73	The Village Bank	\$	300,000	1
74	Middlesex Federal Savings	\$	300,000	1
75	Salem Co-operative Bank	\$	285,000	1
76	First Ipswich Bank	\$	275,000	1
77	Southbridge Savings Bank	\$	251,875	1
78	Salisbury Bank & Trust Company	\$	250,000	1
79	Mayflower Co-Operative Bank	\$	207,500	1
80	Freedom National Bank	\$	200,000	1
81	Nuvo Bank and Trust Company	\$	129,000	1
82	Mutual Federal Savings Bank of Plymouth County	\$	127,500	1
83	Merrimack Valley FCU	\$	115,000	1
84	Rockport National Bank	\$	112,500	1
85	South Shore Bank	\$	72,500	1
Grand Total		\$	192,190,315	253

RANK	MICROLOAN LENDER	GROSS \$\$ AMOUNT	# LOANS
1	SEED	\$ 415,465	16
2	Accion USA	\$ 105,783	10
3	Dorchester Bay Neighborhood Loan Fund	\$ 281,996	9
4	New Bedford Economic Dev Council	\$ 186,050	8
5	Common Capital	\$ 76,500	7
6	Economic Dev. Of Lynn	\$ 185,000	5
7	Jobs for Fall River	\$ 115,000	4
8	RCAP	\$ 40,000	2
Grand Total		\$ 1,405,794	61

SBA SPRINGFIELD BRANCH OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - AUGUST 31, 2013
WESTERN MASSACHUSETTS

The following loans are included in the MA Loan Volume Report totals above:

RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	MONSON SAVINGS BANK	\$ 1,593,800	22
2	LEE BANK	\$ 770,200	14
3	UNITED BANK	\$ 971,400	11
4	MOUNTAINONE BANK	\$ 3,055,300	10
5	GREENFIELD CO-OPERATIVE BANK	\$ 1,751,400	7
6	GREENFIELD SAVINGS BANK	\$ 1,246,200	7
7	FIRST NIAGARA BANK NATL ASSOC	\$ 1,141,700	7
8	CHICOPEE SAVINGS BANK	\$ 370,000	5
9	FREEDOM CU	\$ 235,000	4
10	WELLS FARGO BANK NATL ASSOC	\$ 1,704,000	3
11	ADAMS COMMUNITY BANK	\$ 1,010,000	3
12	WEBSTER BANK NATL ASSOC	\$ 683,000	3
13	SALISBURY BANK & TRUST COMPANY	\$ 292,000	3
14	TD BANK, NATIONAL ASSOCIATION	\$ 260,000	3
15	WESTFIELD BANK	\$ 160,000	3
16	NEWTEK SMALL BUS. FINANCE INC.	\$ 2,400,000	2
17	NBT BANK, NATIONAL ASSOCIATION	\$ 200,000	2
18	SIMSBURY BK & TR COMPANY INC.	\$ 180,000	2
19	HOOSAC BANK	\$ 113,200	2

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - AUGUST 31, 2013

20	FLORENCE SAVINGS BANK	\$	70,000	2
21	NOAH BANK	\$	2,920,000	1
22	PEOPLE'S UNITED BANK	\$	1,000,000	1
23	SOVEREIGN BANK NATL ASSOC	\$	600,000	1
24	THE BANCORP BANK	\$	469,500	1
25	SPENCER SAVINGS BANK	\$	280,000	1
26	HAMPDEN BANK	\$	165,000	1
27	BERKSHIRE BANK	\$	64,000	1
28	GREYLOCK FCU	\$	50,000	1
29	EASTHAMPTON SAVINGS BANK	\$	40,000	1
30	PEOPLESBANK	\$	25,000	1
	Grand Total	\$	23,820,700	125
	504 LOANS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS	
1	NEW ENGLAND CERT. DEVEL CORP	\$	6,645,000	7
2	GRANITE ST. ECONOMIC DEVEL COR	\$	4,154,000	3
3	BAY COLONY DEVEL CORP	\$	730,000	3
	Grand Total	\$	11,529,000	13
	3rd PARTY			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS	
1	Lee Bank	\$	1,867,500	3
2	Greenfield Savings Bank	\$	930,500	3
3	Florence Savings Bank	\$	6,487,500	1
4	Country Bank for Savings	\$	4,050,000	1
5	Pittsfield Co-Operative Bank	\$	1,925,000	1
6	TD Bank	\$	1,434,500	1
7	Citizens	\$	261,000	1
8	Salisbury Bank & Trust Company	\$	250,000	1
9	Nuvo Bank and Trust Company	\$	129,000	1
	Grand Total	\$	17,335,000	13