



Blue Mountain Meats Monticello, Utah

Blue Mountain Meats has been in the Frost family since its founding by Harold Frost in 1954, after he was discharged from the U.S. Marine Corps and returned home. Newly married and starting a young family, Frost borrowed \$12,000 and built a custom slaughter house in Monticello.

Fifty-six years later, the business is at the same location. One of the largest private employers in San Juan County, the processing and distribution company currently has 40 employees.

Blue Mountain Meats started as a custom slaughter house and has grown into a custom processing facility under federal inspection. It offers wholesale meat and grocery distribution and sells goods to retail grocery stores and other large companies throughout an expansive area.

One of the key moments in the growth of the company was when Frost realized there was a significant market for processing mutton through the Navajo Nation. The business expanded quickly as the company was able to capture a significant portion of the mutton market on the Reservation.

Sons, Scott and Allen Frost now form the management team for the organization. They have been active in the company since the early 80's. In the early 90's, it became clear that in order for more growth in the company, they needed to expand their offerings and clientele. With the help of an SBA loan, a new warehouse was added and Blue Mountain Meats moved into the 20th century with technology.

With a market area that reaches from Southeastern Utah to Flagstaff, Albuquerque, and even Los Angeles, and clients that include Safeway, WalMart, Albertsons, other food outlets, and Holiday Inn, the Frost Family and Blue Mountain Meats are well positioned for continued success.