



Office of Government Contracting – Area VI

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**A PRACTICAL GUIDE TO DOING BUSINESS WITH
THE FEDERAL GOVERNMENT**

AND

Directory of Federal Procurement Offices

Message from the Area Director-

In Fiscal Year 2010, the Federal Government bought almost **\$500 Billion** in goods and services, ranging from paper clips and janitorial services to space shuttles and advanced scientific research - and pretty much everything in between. Small businesses received nearly **\$100 Billion** in contract awards. Recent laws such as the Small Business Jobs Act and the Women-Owned Small Business Contracting Program will help put even more of these dollars into the hands of small businesses, helping them grow, drive innovation and create jobs.

While dealing with the Federal Government can be a formidable task at times, the Small Business Administration (SBA), through our Office of Government Contracting (GC) and our many Resource Partners can assist you to market your firm's products and services.

Knowledge is power! We hope this guide and directory will help you overcome any uncertainties that you may have and be a useful tool for you. Best wishes and Good Luck!

James A. Gambardella

[SBA GC Area VI -](#)

Providing Small Business with the Competitive Edge!

Twelve Step Program for Federal Procurement Contracts

Dealing with the Federal Government can- at times- seem like a difficult task. However, with a little patience, persistence and perseverance on your part -- your efforts can be rewarded in the long run. To assist you, we developed a procedural step-by-step process that will enhance your potential for success. Good Luck!

1. Become familiar with the following websites for Government Contracting:

SBA Office of Government Contracting (GC): <http://www.sba.gov/about-offices-content/1/2467>;
Title 13 of the Code of Federal Regulations (Part 125): <http://ecfr.gpoaccess.gov/cgi/t/text/text-idx?c=ecfr&sid=b9312ac169f6f8ad9a370861048d716a&rgn=div5&view=text&node=13:1.0.1.1.19&idno=13>
Federal Acquisition Regulation (FAR): https://www.acquisition.gov/far/current/html/Subpart%2019_7.html

SBA offers a wide array of programs and hands-on assistance to small businesses considering the federal marketplace. Go to <http://www.sba.gov/content/government-contracting-field-staff-directory> where you can identify local contracting experts who can be an invaluable resource to you, whether you are new to government contracting or are currently doing business with the government and are seeking advice on how to deal with a particular issue.

From the Contracting Section under Contracting Opportunities: <http://www.sba.gov/category/navigation-structure/contracting/contracting-opportunities> you will find links to additional procurement-related programs and assistance such as; [Subcontracting](#), [Federal Business Opportunities](#), [GSA Schedules](#), [Green Contracting Opportunities](#), [Federal Procurement Database Systems - Next Generation](#), [USA Spends](#), [Contracting of Manufacturing](#), [Contracting Opportunities for Energy Efficient Businesses](#). For Federal Agency Acquisition Forecasts of upcoming government contract opportunities go the website: https://www.acquisition.gov/comp/procurement_forecasts/index.html and 'click on' the agency you are interested in doing business with.

The SBA also offers a wide array of self-paced, on-line courses and training resources through our Small Business Training Network (SBTN). The SBTN is a virtual campus providing quality and targeted online training to meet the information needs of prospective and existing small business owners. Go to <http://www.sba.gov/content/online-courses-government-contracting> to see the current course listings.

2. Obtain a DUNS Number, register in the Central Contractor Registration (CCR) System and Online Representations and Certifications Application (ORCA).

If you do not already have a Data Universal Number System (DUNS) number, contact Dun & Bradstreet (D&B) at www.dnb.com to obtain one. You must be registered in CCR to be awarded a federal contract and to receive payment by the Government. Obtaining a DUNS Number is free.

Once you have obtained your DUNS number, your next step is to register in the Central Contractors Registration (CCR) database <https://www.bpn.gov/ccr/>. To learn more about CCR, log onto the website. However, be sure to see step number 4, below, prior to starting registration, as you will need to determine which Federal Supply Classification Codes (FSC) <http://www.dispositionservices.dla.mil/asset/fsclist.html> and North American Industry Classification System (NAICS) Codes <http://www.census.gov/eos/www/naics> apply to your business. Questions concerning your CCR registration should be directed to the Federal Service Desk at 1-866-606-8220 or 1-334-206-7828.

NOTE: When you see "Registration Complete" at the bottom of the page, you will see two SBA symbols. Click on the one on the right hand side that says "SBA Register or Update your SBA Profile". Once you click on this, you will get a message that states you will log out of CCR Update and you will be taken to the Small Business Administration's Dynamic Small Business Search (DSBS) profile registration and update page. In the SBA's DSBS profile registration and update page profile, you will list items such as your Construction and Service Bonding Levels, Quality Assurance Standards, Capabilities Narrative, Special Equipment/Material, Past Performance, etc. All this information will be accessible by contracting staff under the [SBA - Dynamic Small Business Search \(http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm\)](http://dsbs.sba.gov/dsbs/search/dsp_dsbs.cfm). The CCR-SBA Profile linkage is part of a comprehensive strategy to consolidate DSBS functions to the E-Gov Business Partner Network (BPN) in order to simplify government-wide vendor registration.

NOTE: Based on the information you enter into DSBS, the SBA's small business size logic application will populate fields indicating if a firm is self-certified as small. Only SBA can enter information with regard to a firm's certification as 8(a) Business Development or Historically Underutilized Business Zone (HUBZone) program participant.

The government has implemented the On-line Certifications and Representations Application (ORCA)(<https://orca.bpn.gov/>). This initiative to replace the paper based representations and certifications (more commonly referred to as “reps and certs”) process which was required with the submission of each sealed bid (IFB) or request for proposal (RFP). Using ORCA, a contractor can enter their reps and certs information over the web once and will then be able to submit them electronically from ORCA web and make them available to a contracting officer when required. **ORCA registration is a mandatory requirement** and firms must review/update their data at least once annually or as circumstances change.

CCR, DSBS and ORCA are part of the Business Partner Network (BPN) which is a component of the **Integrated Acquisition Environment (IAE)**, one of the e-government initiatives to create integrated business processes for buyers and sellers in the federal marketplace. For more information about IAE and the systems it supports, visit the website at <http://www.gsa.gov/portal/content/105036>.

3. Determine if your firm qualifies for one of SBA’s Certification Programs.

Formal certification by small business concerns is not required to bid on federal contracts. Firms self-certify that they are small at the time of bid/proposal submission. The contracting officer will generally verify the firm’s size in the ORCA database (see step 2 above for info regarding ORCA).

The SBA currently has three contracts-related certification programs: 8(a), HUBZone and Women-Owned Small Business Programs. Our 8(a) Business Development program assists eligible small businesses to compete by providing them with business developmental assistance. Although primarily a business development program, there are certain contracts restricted to certified 8(a) concerns. Certification in our Historically Underutilized Business Zone (HUBZone) program entitles qualified firms to special bidding benefits in the federal contracting arena.

The SBA offers an on-line application process that makes it easier, faster and less expensive for small firms to apply for **8(a) Business Development** (www.sba.gov/8abd) and **HUBZone certification** (www.sba.gov/hubzone) directly from SBA’s website, eliminating the need to download and complete a paper application. The applications are 100% web-based, which incorporates context sensitive help, real-time validation, printer-ready versions and integrates with the Central Contractor Registration (CCR) database.

Service-Disabled Veteran-Owned Small Business Concerns (SDVOSBC) - (<http://www.sba.gov/content/service-disabled-veteran-owned-small-business-concerns-sdvosbc>) - Although not a formal certification program, **Public Law 108-183 dated Dec 16, 2003**, SBA announced a new procurement program to boost federal contract opportunities for service-disabled veteran-owned small business (SDVOSB) concerns. Under the rule, contracting officers *may* restrict contract awards to SDVOSBs where there is a reasonable expectation that two or more SDVOSB concerns will submit bids at a fair market price. If the anticipated contract price will not exceed \$3.5 million (or \$6 million for manufacturing contracts), the new rules allow for a sole-source award, if there is not a reasonable expectation of competitive bids/offers from two or more SDVOSB concerns. In addition, the rule allows SDVOSB concerns to self-certify. Any challenge to a concern’s status as a small business or as a SDVOSB must be referred to the SBA for resolution. (Note: the Department of Veterans Affairs (VA) has authority to set-aside requirements for both Veteran-owned Small Businesses (VOSBs) as well as SDVOSBs. For more information, go to <http://www.vetbiz.gov/>. The principal purposes of the VetBiz website are to provide information about the VIP verification process; to assist Veteran business owners in registering their business in the Secretary's Database of Veteran-owned small businesses and to enable VA contracting officers to easily identify service-disabled Veteran-owned small businesses (SDVOSBs) and VOSBs eligible for procurement opportunities.)

Women-Owned Small Business (WOSB)/Economically Disadvantaged Women-Owned Small Business (EDWOSB) Program- (<http://www.sba.gov/content/contracting-opportunities-women-owned-small-businesses>) On October 7, 2010, the U.S. Small Business Administration published a final rule aimed at expanding federal contracting opportunities for women-owned small businesses (WOSBs). The Women-Owned Small Business (WOSB) Federal Contract program authorizes contracting officers to set aside certain federal contracts for eligible Women-owned small businesses (WOSBs) or Economically disadvantaged women-owned small businesses (EDWOSBs). (EDWOSBs also qualify as WOSBs, so only 1 certification is required). Those firms can self-certify their status by providing documentation demonstrating eligibility or can use the services of an SBA approved 3rd Party Certifier. Log onto the SBA’s WOSB/EDWOSB to learn more about this Program, including a list of those eighty-three 4 digit NAICs codes for which contracting officers may set aside contracts, so that you can determine if your firm qualifies for participation. Your firm must have its documents demonstrating that it meets the criteria as either a WOSB or EDWOSB in the SBA repository, which you will make available to a contracting officer if you are in line for a set-aside award. To access the repository, firms must have an SBA General Login System (GLS) account. It’s free to sign up for a GLS account. Go to <https://eweb.sba.gov/gls> for information and registration.

4. Identify your product or service.

It is essential to know the Federal Supply Classification Codes (FSC) and North American Industry Classification System (NAICS) Codes for your product or service. Many government product/service listings and future procurements are identified by FSC and contracting officers often use NAICS codes when searching for sources in CCR. To identify FSCs applicable to your company, log onto <http://www.dispositionservices.dla.mil/asset/fsclist.html>. Detailed information regarding NAICS can be found on the SBA website at <http://www.sba.gov/content/table-small-business-size-standards>

5. Identify current federal procurement opportunities.

Federal Business Opportunities (FedBizOps) <https://www.fbo.gov/> – the designated government-wide point of entry – is the exclusive official source for public access to notices of federal contracting actions over \$25,000. (Agencies are also encouraged to use FedBizOpps to provide notices for actions of \$25,000 or less). Once you identify those agencies and buying offices that purchase your products and services, it's a good idea to contact them directly to learn more about upcoming procurements (i.e., procurement forecasts) posted on websites or electronic bulletin boards. FedBizOpps allows businesses to sign up for automatic e-mail notifications of open and upcoming contract actions. See the FedBizOpps (FBO) website for guidance.

The government is encouraging agencies to utilize environmentally-friendly oriented products and services (Buy Green). To learn more about the government's Buy Green/Comprehensive Procurement Guideline, log onto <http://www.sba.gov/content/green-contracting-opportunities>.

The SBA has established a Disaster Contracting Assistance Center (DCAC) to provide a central point of reference for small businesses, particularly for firms owned by disadvantaged, women and veteran businesses, to register for and learn about federal contracting opportunities related to disasters. Business owners can visit the website at www.disastercontractingassistance.gov for a detailed look at how to seek government disaster related contracts. The site also provides

6. Familiarize yourself with the government's contracting procedures.

Be familiar with Federal Acquisition Regulations (FAR) (<https://www.acquisition.gov/far/index.html>) and the Defense Federal Acquisition Regulation Supplement (DFARS) www.acq.osd.mil/dpap. You can also get access to other federal agency's FAR supplements from their respective webpage. The "Where in Federal Contracting" website, which can be accessed at www.wifcon.com, provides quick and easy access to acquisition information such as contracting laws and pending legislation, current and proposed regulations, guidance, courts and boards of contract appeals, bid protest decisions, links to contracting newsletters, and selected analysis of federal acquisition issues. Search engines such as "Google" can also be useful in searches for contracting information. For Service or Construction firms: The Department of Labor provides a single location for identifying the appropriate Service Contract Act (SCA) and Davis-Bacon Act (DBA) wage determinations (WDs) for each official contract action. The website <http://www.wdol.gov/> is available to the general public. Guidance in selecting WDs from this website is provided in the WDOL.gov User's Guide.

7. Investigate Federal Supply Schedule (FSS) contracts.

The General Services Administration (GSA) manages Multiple Award Schedule (MAS) contracts, also known as Federal Supply Schedule (FSS) contracts. Under MAS/FSS, contracts are awarded to multiple companies supplying comparable products and services at pre-negotiated prices, terms and conditions. Once GSA awards the contracts, federal contracting officers and other authorized users order directly from the contractor. Contracting officers may conduct set-asides utilizing MAS/FSS contracts. Many federal purchases are, in fact, orders made against MAS/FSS contracts. Contact the General Services Administration (GSA) for information on how to obtain a MAS/FSS contract or visit <http://www.gsa.gov/portal/content/198005>. (Be sure that your marketing information and CCR profile contains information on any MAS/FSS contracts held by your firm).

8. Seek additional assistance as needed in the federal marketplace.

There are a number of important resources that are available to provide you with hands-on assistance in the federal marketplace:

-SBA Procurement Center Representatives (PCRs) and Commercial Market Representatives (CMRs) SBA has a nationwide cadre of procurement professionals who are charged with assisting small businesses and acting as their advocates at both the prime and subcontracting levels. PCRs assist small firms interested in doing business as prime contractors directly with federal agency buying offices.

CMRs work with those small firms interested in identifying subcontracting opportunities with large businesses that have been awarded a federal contract. To identify the PCR or CMR located nearest to you, visit: <http://www.sba.gov/content/government-contracting-field-staff-directory>

-Procurement Technical Assistance Centers

Procurement Technical Assistance Centers (PTACs) are located in most states. PTACs, funded by the Department of Defense, provide technical contracting and marketing assistance to small businesses wishing to do business with any federal agency. They provide training and counseling on marketing, financial, and contracting issues at minimal or no cost. To identify a local PTAC, go to: <http://www.dla.mil/SmallBusiness/Pages/ProcurementTechnicalAssistanceCenters.aspx>

-Small Business Development Centers offer training and counseling services to small businesses and would-be entrepreneurs. They offer free, one-on-one consulting, and training programs on a variety of issues, including marketing, regulatory compliance and international trade. Go to <http://www.sba.gov/content/small-business-development-centers-sbdc> to find an SBDC near you.

-Small Business Specialists are located at each federal buying office and can provide assistance on how to market to that Agency. A complete listing of Small Business Specialists can be obtained from each agency's website. Links to the homepages of every military activity/agency can be found on the DOD website at <http://www.defense.gov/>. This information is invaluable when researching the federal marketplace and identifying your target market, e.g., those buying office that buy your products and services. Links to **Agency Recurring Procurement Forecasts** are located at http://acquisition.gov/comp/procurement_forecasts/index.html. Additional program information may be located on each agency's website.

-Directors of Federal Agency Office of Small and Disadvantaged Business Utilization (OSDBU)/Directors of the Office of Small Business Programs (OSBP) (<http://www.osdbu.gov/>) for Defense agencies, are in place at the headquarters level of each federal agency and department. They are responsible for ensuring that small businesses are afforded an equitable opportunity to compete for prime contracting opportunities. The OSDBU Directors have formed an Interagency Council which meets regularly to, among other functions, identify procurement practices that will enhance small business participation for the government's procurement opportunities. A listing of each of the OSDBU offices is located on the OSDBU website on the members' page at <http://www.osdbu.gov/members.html>.

-SBA's Women Business Centers (WBC) at <http://www.sba.gov/content/womens-business-centers> is the SBA's Business Center Program appraises of national networks of WBC's providing business training, counseling and other resources to help women start and grow successful businesses. Additionally, the **Gateway for Women-owned Businesses Selling to the Federal Government** at www.womenbiz.gov are excellent resources for women-owned firms seeking to do business with the government.

-SCORE – Counselors to American's Small Business (SCORE) – www.score.org – is a nonprofit association dedicated to educating entrepreneurs and the formation, growth and success of small businesses. SCORE provides mentoring to both start-up and existing small businesses through face-to-face and email counseling as well as educational workshops. All counseling is provided free of charge. Explore the SCORE website to find a chapter and counselor near you.

9. Explore subcontracting opportunities.

Subcontracting can be an excellent entre into contracting. Regardless of your product or service, it is important that you do not neglect our very large secondary market, Subcontracting Opportunities with Federal Prime Contractors. Be sure to check out our website at <http://web.sba.gov/subnet/search/index.cfm?CFID=454251&CFTOKEN=4bf46047a1572584-70F67CD5-B06A-8428-EF5BB5D53590AB78>. The SBA/GC Subcontracting Opportunities Directory lists, by state, large business Federal Prime Contractors along with the name and telephone number of each firm's Small Business Liaison Officer (SBLO). We encourage you to investigate potential opportunities with these firms. Many of these firms also have websites that may be useful and we encourage you to contact their respective SBLO for subcontracting and teaming opportunities. Many major Large business prime contractors use the SBA's SUB-Net to post subcontract opportunities. SUB-Net can be accessed at <http://web.sba.gov/subnet/search/index.cfm>

10. Investigate other federal, state and local programs.

There are several other programs that may be of interest to you, such as individual agency Mentor-Protégé Programs (<http://www.sba.gov/content/mentor-prot%C3%A9g%C3%A9-program>) and the SBA's Small Business Innovation Research Program (<http://www.sba.gov/category/navigation-structure/contracting/working-with-government/small-business-innovation-research>). Information on these and other programs is available on the SBA website at <http://www.sba.gov/aboutsba/sbaprograms/gc/programs/index.html>. Don't overlook state and local government procurement opportunities. Contact your state and local government contracting agencies to learn more about how they do business.

11. Accept credit cards.

More than 250,000 federal employees are using the GSA SmartPay cards. As a vendor, you can maximize your ability to capture government sales by accepting credit cards (Visa, MasterCard and Voyager). If you already accept these cards, you have no additional work to do. If you do not accept these cards, contact a bank to establish a merchant account. For more information, visit GSA's website at <http://www.gsa.gov/portal/content/104616>

12. Market, Market, Market!

The 3 most important words to remember in order to be successful in the Federal Procurement Arena is **market, market, market**. Hopefully, this guide provided you with some good ideas on how to market your firm. After you have identified your customers, researched their requirements, and familiarized yourself with the government's procurement regulations and strategies, it is time to market your product or service. Present your capabilities directly to those buying offices that purchase your products or services. Realize that, like you, their time is valuable and if the match is a good one and you can provide them with a cost-effective, quality solution to their requirements, the contract could be yours. Good luck and while you're ultimately responsible for your own success—you're not alone.

SBA's Government Contracting Area VI –

Providing the Nation's Small Businesses with the competitive edge

The SBA's Office of Government Contracting Area VI office covers the states of Alaska, Arizona, California, Hawaii, Idaho, Montana, Nevada, Oregon, Utah, Washington, Wyoming and the Territory of Guam. The Area Office is located in San Francisco with field representatives in Los Angeles, Santa Ana, San Diego (California), Phoenix, Arizona, Las Vegas, Nevada, Ogden, Utah, Honolulu, Hawaii, Seattle and Auburn (Washington) and Anchorage, Alaska.

Contact Information for Small Business Support

ALASKA

Alaska Air National Guard
Craig Wood
(907) 551-0246
17441 Mission Support Group
JBER, AK 99506
craig.wood@elmendorf.af.mil

Alaska Army National Guard
Dave Hunt
(907) 428-6182
P.O. Box B, Camp Denali
Fort Richardson, AK 99505
david.hunt@ak.ngb.army.mil

Bureau of Indian Affairs (BIA)
Christine Vavlis
(907) 586-7781
P.O. Box 25520
Juneau, AK 99802
(No email available)

Bureau of Indian Affairs (BIA)
Not Available
(907) 271-1572
3601 C Street, Suite 1258
Anchorage, AK 99501
(No email available)

Bureau of Land Management (BLM)
Alissa Varrati
(907) 271-3439
222 W. 7th Ave, #13
Anchorage, AK 99513
alissa_varrati@ak.blm.gov

Bureau of Land Management (BLM)
Fairbanks Support Center (328B)
Peggy Lucas
(907) 356-5772
P.O. Box 35005
Ft. Wainwright, AK 99703
peggy_lucas@ak.blm.gov

Department of the Interior (DOI)
National Business Center/Office of
Aircraft Services, AK Regional Office
Michele Waters
(907) 271-5021
4405 Lear Court
Anchorage, AK 99502
Michele_Waters@nbc.gov
www.aqd.nbc.gov

DOI-National Park Service (NPS)
Alaska Regional Office
Andy Toller
(907) 644-3312
240 W. 5th Ave., Room 114
Anchorage, AK 99501
andrew_toller@nps.gov

Department of the Air Force
354th Contracting Squadron
Michael A. Lelevier
(907) 377-4183
354 Broadway St. Unit 5B
Eielson AFB, AK 99702-1887
michael.lelevier@eielson.af.mil

Joint Basing Elmendorf/Richardson
673rd Contracting Squadron (JBER)
Robert Crawford
(907) 552-5318
10480 22nd Street
Elmendorf AFB, AK 99506-2500
robert.crawford@elmendorf.af.mil

Contact Information for Small Business Support

ALASKA

Air Force Center of Engineering and Environmental (AFCEE/ACV)
Mary S. Urey (Alaska Requirements)
(210) 536-4348
311th Human Systems Wing (311 HSW/SB)
8046 Crouch Road
Port Sam Houston, TX 78235-5146
mary.urey@us.af.mil

Department of Commerce
(DHS)
National Weather Services
Brandi Taylor-Kelly
(907) 271-5124
222 W. 7th Ave., Box 23
Anchorage, AK 99513-7575
brandi.taylor-kelly@noaa.gov

Department of Homeland Security (DHS)
(DHS)
U. S. Coast Guard Integrated Spt Command
Vacant
(907) 487-5180 ext 121
P.O. Box 195018
Kodiak, AK 99619-5018
(*Not available at this time*)

Department of Veterans Affairs (VA)
(FAA)
Mark Erickson (Alaska Requirements)
(253) 583-2147
Purchasing and Contracting, Bldg. 6
9600 Veterans Drive SW, Tacoma, WA 98493
mark.Erickson3@va.gov

General Services Administration (GSA)
(USDA)
Amy Heusser
(907) 271-3741
222 W. 7th Ave., #151
Anchorage, AK 99513
amy.heusser@gsa.gov

Department of the Army
Mission & Installation Contracting
Command/Office of Small Business
Marian Taylor
(907) 353-2464
P.O. Box 35510
Ft. Wainwright, AK 99703-0510
marian.taylor@us.army.mil

Department of Homeland Security
USCG Shore Infrastructure Logistics
Ctr, Constr & Eng Unit
Ed Rockenstire
206-220-7420
915 Second Avenue, Room 2664
Seattle, WA 98174
Ed.J.Rockenstire@uscg.mil

Department of Homeland Security
USCG Fac Design & Constr
Ron Klautd
(907) 463-2417
709 W. 9th St., Room 817
Juneau, AK 99802-1747
ronald.l.dlaudt@uscg.mil

Federal Aviation Administration
Karla Shaw
(907) 257-5859
222 W. 7th Ave., #14
Anchorage, AK 99513
karla.shaw@faa.gov

U. S. Department of Agriculture
Forest Service/Tongass Nat'l Forest
Sherman Mayle
(907) 228-6244
648 Mission Street
Ketchikan, AK 99901
smayle@fs.fed.us

Contact Information for Small Business Support

ALASKA

U. S. Department of Agriculture (USDA)
(USDA)
Forest Service, Regional Office X
Deb Strickland
(907) 586-7902
P.O. Box 21628
Juneau, AK 99802-1628
dstrickland@fs.fed.us

U. S. Department of Agriculture (USDA)
(USDA)
Forest Service/Sitka
Kay Steffey
(907) 747-4273
204 Sigaka Way
Sitka, AK 99835-7353
ksteffey@fs.fed.us

U. S. Army Corps of Engineer, Alaska
Ivonne Drake
(907) 753-5576
P.O. Box 6898
Elmendorf AFB, AK 99506-6898
ivonne.drake@usace.army.mil

Department of Homeland Security (USCG)
U. S. Coast Guard-Alaska Science Center
Hal Hoversten
(907) 786-7118
4210 University Drive
Anchorage, AK 99508
hoversten@usgs.gov

Fort Greely, Alaska Requirements
Contact the Small Business Specialists:
- USACE – Alaska District
- Fort Wainwright

U. S. Department of Agriculture

Forest Service/Chugach Nat'l Forest
Denise Murphy
(907) 743-9531
3301 C Street, Ste 300
Anchorage, AK 99503-3998
denisemurphy@fs.fed.us

U. S. Department of Agriculture

Natural Resources Conser. Service
Jerry Soper
(907) 761-7744
800 West Ste 100
Palmer, AK 99516
jerry.soper@ak.usda.gov

U. S. Fish and Wildlife Services
Christie Vandendries
(907) 786-3415
1101 E. Tudor Road
Anchorage, AK 99503
christie_vandendries@fws.gov

Department of Commerce
NOAA, Western Acquisition Division
Kate Steff
SADBUS)/Contract Specialist
Tel: (206) 526-6370
kate.r.steff@noaa.gov

Contact Information for Small Business Support

ARIZONA

Natural Resource Conservation Svc
Dale C. Clark (Curt)
(602) 280-8804
230 N. 1st Ave., Ste 509
Phoenix
85003
Curt.clark@az.usda.gov

Army Yuma Proving Ground-MICC
Georgette Dilworth
(928) 328-3899
310 C Street, Bldg 2100
Yuma
85365-9498
georgette.f.dilworth.civ@mail.mil

Naval Facilities Engineering Command
Steve Tirone
(928) 269-9129
Box 99129, Building 888
Yuma
85369-9129
ernest.tirone@navy.mil

Dept. of Interior-Nat'l Business Ctr
Diana Garcia
(520) 538-3760
354 South Hwy. 92
Sierra Vista
85635
diana_p_garcia@nbc.gov

Army Electronic Proving Ground
Chuck Collins
(520) 533-3001
Bldg. 66801
Fort Huachuca
85670
charles.a.collins.civ@mail.mil

Department of Air Force
Joanne Squire
(520) 228-3131
3180 S. Craycroft Road
Davis-Monthan AFB
85707-3522
joanne.squire@dm.af.mil

U.S. Army, Corps of Engineers
Mary Spencer
(213) 452-3937
PO Box 2711
Los Angeles
90053
mary.e.spencer@usace.army.mil

General Services Administration
Pamela Smith-Cressel
(213) 894-3210
300 N. Los Angeles
Los Angeles, CA
90012-3308
pam.smith-cressel@gsa.gov

Department of the Air Force
Mary Peetz
(623) 856-7121
56th Contracting Sqdrn
Luke AFB
85309-1217
mary.peetz@luke.af.mil

ACC-Aberdeen Proving Ground
Chuck Collins
(520) 533-3001
Bldg 66801
Fort Huachuca
85670
charles.a.collins7.civ@mail.mil

Contact Information for Small Business Support

ARIZONA

Arizona National Guard-USPFO

Mary Duncanson

(602) 267-2704

5645 E. McDowell Road

Phoenix

85008-3422

mary.duncanson@us.army.mil

Bureau of Reclamation

Sherry Gossett

(702) 293-8348

P.O. Box 61470

Boulder City, NV

89006

sgossett@lc.usbr.gov

Department of Veterans Affairs

Catalina Fernandez

(915) 564-6101

5001 N. Piedras Street

El Paso, TX

79930-4211

catalina.fernandez@va.gov

U.S. Customs and Border Protection

Frank Duarte

(202) 425-1775

2430 S. Swan Road

Tucson

85711

frank.s.duarte@dhs.gov

Bureau of Land Management

Thomas Bonner

602-417-9328

One N. Central Avenue

Phoenix

85004

thomas.bonner@blm.gov

HHS-Indian Health Service

Thomasina Willie

P.O. Box 9020, Hwy 264

Window Rock

86515

thomasina.willie@ihs.gov

Contact Information for Small Business Support

CALIFORNIA

Bur. of Reclamation, Mid-Pacific
Region, Dept. of Interior
Renee DeSmet
(916) 978-5183
2800 Cottage Way, Rm E1815
Sacramento 95825-1898
rdesmet@usbr.gov

Mission and Installation Contracting
Command
Western Reg. (incl. DLI, Presidio,
Monterey)
Gordon Ross
(831) 242-6581
400 Gigling Rd (Bldg. 4385, Ste 2204)
Seaside 93955-6771
gordon.k.ross@us.army.mil

Department of Air Force
Jim Mastin
(805) 605-7265
8060 13th Street
Vandenberg AFB, 93437

Department of Army
Vacant
(562) 795-1246
4235 Yorktown Ave.
Los Alamitos, 90720

Department of Army
Diane House
(760) 380-3838
P.O. Box 105095
Ft. Irwin, 92310
diane.house@us.army.mil

Department of Justice
Maria Perez
(805) 736-4154
3600 Guard Road
Lompoc, 93436
10f537@bop.gov

Department of Navy
Sandra Craft
(562) 626-6110
800 Seal Beach Blvd.
Seal Beach, 90740
craftsl@efdswnavac.navy.mil

Department of Navy
Charlene Ray
(760) 830-7414
Marine Corps Air Ground
Twentynine Palms, 92278
charlene.ray@navy.mil

Department of Navy
Thomas Winans
(805) 228-0372
4363 Missile Way
Port Hueneme, 93043
thomas.winans@navy.mil

Marine Corps Logistics Base
David Reeves
(760) 577-6931
P.O. Box 1103
Barstow, 92311
reevesda@barstow.usmc.mil

Contact Information for Small Business Support

CALIFORNIA

Department of Navy

Pamela Lochhead

(760) 939-2712

Naval Warfare Center

China Lake, 93555

lochheadpl@navair.navy.mil

Department of the Air Force

Linda Bryant

(951) 655-2048, X 5756

452 LSS/LGC

1940 Graeber St.

March Air Reserve Base, 92518-1650

linda.bryant@march.af.mil

Department of Veterans Affairs

Wayne Keen

(562) 494-5828

5901 E. Seventh Street

Long Beach, 90822

wayne.keen@med.va.gov

Environmental Protection Agency

Regional Office (PMD-1)

Joe Ochab

(415) 972-3761

75 Hawthorne Street

San Francisco 94105

ochab.joe@epa.gov

GSA-Pacific Rim Region Off. of

Small Business Utilization

Lori Falkenstrom

(415) 522-2700

Golden Gate Ave. 4th Flr, Rm 6696

San Francisco 94102

lori.falkenstrom@gsa.gov

Department of the Air Force

Donna L. Thomason

(661) 277-3641

5 South Wolfe Ave

Edwards AFB, 93524

donna.thomason@edwards.af.mil

Army Corps of Engineers

Los Angeles District Office

VACANT

(213) 452-3938

P.O. Box 2711

Los Angeles, 90053

mary.e.spencer@usace.army.mil

Dept. of Veterans Affairs, Con-

solidated Contracting, VISN 21

Jefferey Barnes

(559) 228-5390

2615 East Clinton Avenue

Fresno, 93703

jeffrey.barnes@va.gov

GSA-Pacific Rim Region Off. of

Small Bus. Utilization (Director)

Pam Smith-Cressel

(213) 894-3210

300 North Los Angeles Street

Los Angeles, 90012

pam.smith-cressel@gsa.gov

NASA, Ames Research Center

Acquisition Division

Christine Munroe, (650) 604-4695

Moffett Field 94035-1000

christine.l.munroe@nasa.gov

Contact Information for Small Business Support

CALIFORNIA

NASA
Robert Medina
(661) 276-3343
Dryden Flight Research
Edwards AFB
93523
robert.medina@dfrc.nasa.gov

U.S. Air Force
60th Contracting Squadron
Dawneen Williams
(707) 424-7713
350 Hangar Ave., Bldg. 549
Travis AFB 94535-2632
dawneen.williams-02@travis.af.mil

Sierra Army Depot
Kim Deleon
Chief Contracting
(530) 827-4825
Heron, CA
96113
kim.deleon@us.army.mil

Army Corps of Engineers
Sacramento District
Michelle Stratton
(916) 557-7641
1325 J Street
Sacramento 95814-2922
michelle.d.stratton@usace.army.mil

U.S. Coast Guard, MLCPAC
Integrated support
CWO D. Whitehead
(510) 437-3184
(ISC)-Bldg. 42, Coast Guard Is.
Alameda 94501-5100
dflory@d11.uscg.mil

Off. Of Secy. Of Defense,
Defense Microelectronics Activity
Mark Micchio
(916) 231-1656
4234 54th Street-Building 620
Sacramento 95652-1521
micchio@dmea.osd.mil

U.S. Air Force
9th Contracting Squadron, LGC
Vivian Celantano
(530) 634-2872
6500 B Street, Suite 101
Beale AFB 95903-1712
vivian.celantano@beale.af.mil

Army Corps of Engineers
San Francisco District
Rick Vrendenburg
(415) 503-6986
1455 Market Street, 17th Floor
San Francisco 94103-1398
rick.p.vrendenburg@usace.army.mil

U.S. Coast Guard, Main. & Logistics
Command, Pacific (MLCPAC)
Jennifer A. Mitchell
(510) 437-3727
Coast Guard Island, Bldg.54A
Alameda 94501
jennifer.a.mitchell@uscg.mil

U.S. Coast Guard, MLCPAC
Naval Engineering Division
John Porter
(510) 637-5960
1301 Clay Street
Oakland 94621
john.c.porter@uscg.mil

Contact Information for Small Business Support

CALIFORNIA

U.S Coast Guard, Shore Infrastructure
Logistics Cntr., Constr. & Engineering
Jeffrey Cross, Asst. SILC Small Bus. Spec.
(510) 535-7236 (See Hawaii listing for SILC
Small Business Specialist)
200 Embarcadero, #200 Oakland 94606-5000
jeffery.a.cross@uscg.mil

U.S. Dept. of Transportation, Maritime
CMD
Administration, Pacific Operations
210 Mission St., San Francisco 94107
Thru Rita Thomas, Off of Acquisition
Dept of Trans., Maritime Admin
1200 New Jersey Ave, SE, Wash. DC 20590
rita.thomas@dot.gov

U.S. Forest Service, Pacific Southwest
Region, Acquisition Management
Branch of Acquisition
William Whitson, Director
(707) 562-8909
1323 Club Dr.-Mare Island,
Vallejo 94592
wwhitson@fs.fed.us

U.S. Internal Revenue Service-West-
ern Area, Contracts & Procurement
Cathy P. Handy
(415) 848-4716
333 Market Street, Suite 1400
San Francisco, 94105
cathy.handy@irs.gov

Department of the Air Force
61 Cons/LGS, SMC/BC
Dennis Hass
(310) 653-6119
483 North Aviation Blvd
El Segundo, 90245-2808
dennis.hass@losangeles.af.mil

Naval Postgraduate School, Monterey
Vacant
Contact NAVSUP Fleet Logistics
Center, San Diego (see page 16)
1588 Cunningham Road
Monterey 93943

Navy, Southwest Regional Maint.

Alice Watson
(619) 556-3367
3755 Brisner Street, Suite 4
San Diego, 92136
alice.watson@navy.mil

U.S.Geological Survey,Western
Region
Sunny Drennan
(650) 329-4161
345 Middlefield Road,
MS 285
Menlo Park, 94025
sdrennan@usgs.gov

U.S. Department Navy
Cella Ellis
(831) 656-2807
Lemoore NAS – Code 4120
Lemoore 93246-5011

Department of the Air Force
Space & Missile Systems Ctr,
Willard Strozier
(310) 653-1108
155 Discover Blvd, Ste 2017
El Segundo,90245-4692

Contact Information for Small Business Support

CALIFORNIA

U.S. Marine Corps,
Camp Pendleton
DaKeyah Mc Farlin
(760) 763-5645
P.O. Box 1609
Oceanside, 92051-1609
dakeyah.mcfarlin@usmc.mil

U.S. Navy, Naval Postgraduate School
Facility Engineering & Acquisition Div.
Lynn Schiment-Topete
(831) 656-3454
511 Gardners Road, Bldg 426
Monterey, 93943-5024
lynn.schiment-topete@navy.mil

Space/Naval Warfare Sys. Cmd (SPAWAR)
Robert Zaccaria
(619) 524-7701
4301 Pacific Highway
San Diego, 92110-3127
robert.zaccaria@navy.mil

SPAWAR System Center-San Diego
Michelle Nolen
(619) 553-4327
53560 Hull Street
San Diego, 92151-5001
michelle.nolen@navy.mil

Naval Fac. Eng. Cmd. SW Div.
Linda Ryan
(619) 532-2375
1220 Pacific Highway
San Diego, 92132-5190
linda.ryan@navy.mil

NAVSUP Fleet Logistics Center
Gary Thomas
(619) 532-3439
937 N. Harbor Drive
San Diego, 92132-0060
gary.p.thomas@sd.fisc.navy.mil

Nat. Park Service, Pacific West Reg.
Hq., and Golden Gate Nat Rec. Area
Leo Guillory
(415) 623-2261
333 Bush Street
San Francisco, 94105
leo_guillory@nps.gov

Naval Regional Medical Hospital
Sylvia Nard
(619) 532-6507
34800 Bob Wilson Drive, #535
San Diego
92134-5191
sylvia.nard@med.navy.mil

Contact Information for Small Business Support

HAWAII-GUAM

Department of the Air Force
Eddie Franklin
(671) 366-4214 or 6608
36 Contracting Squadron
Unit 14040
Andersen AFB, Guam
96543-4040

eddie.franklin@andersen.af.mil

Department of the Air Force
James Watanabe
(808) 449-6860, X103
647th Contracting Squadron/LGCD
90 G Street, Building 1201
Hickam Air Force Base
96853-5230

james.watanabe@hickam.af.mil

Defense Information System Agency
Defense Information Technology
Stephen Krebs
(808) 473-7583
477 Essex St., Bldg 77, Rm 180
Pearl Harbor
96860-5815

Stepehn.krebs@disa.mil

Department of Army
Vacant
(808) 438-1953
Army Regional Contracting Office
ATTN: APZV-KOC
96858-5025

U.S. Department of the Navy
Albert Sampson
(671) 339-8456
NAVFAC Marianas
PSC 455, Box 195
FPO AP, Guam
96540-2200

albert.sampson@navfacmar.navy.mil

Army National Guard-Hawaii
Vacant
(808) 682-5668
U.S. Property and Fiscal Office
4208 Diamond Head Road
Honolulu
96816-4495

General Services Administration
Federal Technology Service
(808) 541-3140
3375 Koapaka St, Ste I-590
Honolulu
96819

U. S. Army Corps of Engineers
Catherine Yoza
(808) 438-8586
Army Corps of Engineers
Building 230
96858-5025

Catherine.Yoza@army.mil

Contact Information for Small Business Support

HAWAII/GUAM

Department of the Army
MEDCOM Health Care Acquisition Activity
Maria Vencill
(808) 433-1112
160 Krukowski Road
Honolulu, 96859-5000
Maria.vencill@us.army.mil

Department of the Navy
Fleet & Industrial Supply Center
Hayden Hu
(808) 473-7585
1942 Gaffney Street, Suite 100
Pearl Harbor, 96860-4549
hayden.hu@navy.mil

Department of the Navy
Naval Facilities Engineering Command
Floria Pang
(808) 471-4577
258 Makalapa Drive, Suite 100
Pearl Harbor, 96860-3134
floria.pang@navy.mil

Department of the Navy
Navy PHNSY-IMF C400
David Lum
(808) 473-8000, X4197
667 Safeguard St, Ste 500
Pearl Harbor, 96860-5023
david.lum@navy.mil

General Services Administration
Andrew R. Truelson
(808) 541-3632
300 Ala Moana Blvd
Room 1-336
Honolulu, 96850
andrew.truelson@gsa.gov

U.S. Coast Guard
Intergrated Support Command
Jan Iha
(808) 842-2822
400 Sand Island Way
Honolulu, 96819
Jan.H.Iha@uscg.mil

US Coast Guard, Shore Infrastructure Logistics
Cntr., Constr. & Engineering
Tammy Kao, Asst, SILC Small Bus. Sp.
(808) 535-3474; tammy.k.kao@uscg.mil
Stephanie Garnett, SILC SB Sp;
(808) 535-3473; Stephanie.m.garnett@uscg.mil
300 Ala Moana Blvd., #8-134 Honolulu 96850

Department of the Navy
Pacific Missile Range Facility
Xavier F. Ignacio
(808) 335-4643
P.O. Box 0128
Kekaha
96752-0128
Ignaciox@pmrf.navy.mil

Contact Information for Small Business Support

HAWAII/GUAM

Department of Veterans Affairs
Linda Miller
(808) 433-0144
459 Patterson Road
Honolulu, 96819-1522
linda.miller442c9@va.gov

U. S. Department of Agriculture
Douglas Maguire/ TEMP MIL Leave
(808) 541-2608, X116
300 Ala Moano Blvd, 4th Floor
Honolulu, 96850
douglas.maguier@hi.usda.gov

U. S. Marine Corps Base-Hawaii
Donna Saito
(808) 257-2917
Box 63063-Code LSA
Kaneohe Bay, HI
96863-3063
donna.saito@mcbh.usmc.mil

Contact Information for Small Business Support

IDAHO

Dept. Air Force/366 Cont. Sqd/LGCA1
Karen Campbell
(208) 828-3100
366 Gunfighter Ave, Ste 498
Mountain Home AFB
83648

karen.campbell@mountainhome.af.mil

Bureau of Reclamation
Amanda Renken
(208) 378-5103
1150 N. Curtis Road
Boise, 83706-1234
arenken@usbr.gov

USDA Forest Service
Bridgit Downing
(208) 387-5279
3833 S. Development Avenue
Boise, 83705-5354
bdowning@fs.fed.us

Idaho Panhandle National Forest
Kathy Anderson
(208) 765-7261
3815 Schreiber Way
Coeur d'Alene, 83815-8363
kathyanderson@fs.fed.us

Medical Center
John Kopp
(208) 429-2015
500 W. Fort Street
Boise, 83702-4598
john.kopp@va.gov

Department of Energy
Maria Mitchell, Contract Specialist
(208) 526-8600
850 Energy Drive
Idaho Falls
83401

mmitchell@id.doe.gov

Office of Aircraft Services
Edie Stansbury
(208) 433-5028
P.O. Box 15428
Boise, 83715-5428
edie-stansbury@oas.gov

Clearwater National Forest
Terri Ott
(208) 476-8259
12730 Highway 12
Orofino, 83544
tlottl@fs.fed.us

Nez Perce National Forest
Karen Ruklic
(208) 983-5144
104 Airport Road
Grangeville, 83530
kruklic@fs.fed.us

U.S. Army & Air Nat'l Guard Bureau
Jerry DeWeerd
(208) 272-4600
3489 W. Harvard Street
Boise, 83705-6512
jerry.deweerd@id.ngb.army.mil

Contact Information for Small Business Support

IDAHO

U.S.D.A. Forest Service
Judy Martin
(208) 557-5841
1405 Holli Park Drive
Idaho Falls, 83401
jbmartin@fs.fed.us

U.S.D.A Forest Service
SW Idaho/Nevada Acquisition Center
Dennis Dillard
(208) 373-4190
1249 S. Vinnell Way, Suite 200
Boise, 83709
dldillard@fs.fed.us

Bureau of Land Management
State Office
Patricia Fort
(208) 373-3910
1387 South Vinnell Way
Boise, 83709
patricia_fort@blm.gov

Bureau of Land Management
Pocatello Field
Sharon Nagel
(208) 756-5438
1111 N. 8th Avenue
Pocatello, 83201
sharon_nagel@blm.gov

Nez Perce National Historic Park
Philip Cuevas
(208) 843-7015
39063 US Highway 95
P.O. Box 1000, LAPWAI
Spaulding, 83540
philip_cuevas@nps.gov

Bureau of Land Management
Julie Whaley
(208) 387-5546
3833 South Development Ave
Boise, 83705
julie_whaley@blm.gov

Bureau of Land Management.
State Office
Linda Pitzer
(208) 373-3909
1387 South Vinnell Way
Boise, 83709
linda_pitzer@blm.gov

Bureau of Land Management
Boise District Office
Nikki Bachman
(208) 384-3317
3948 Development Avenue
Boise, 83705-5389
nikki.bachman@blm.gov

U. S. Geological Survey
Scott McIlhargey
(208) 387-1344
230 Collins Road
Boise, 83702
smcilhar@usgs.gov

Contact Information for Small Business Support

MONTANA

Bureau of Land Management
Paris Everson
(406) 896-5148
5001 Southgate Drive
Billings, 59101-4669
peverson@blm.gov

NPS, Glacier National Park
Jonathan Allen
(406) 888-7870
P. O. Box 128
West Glacier, 59936
jonathan_allen@nps.gov

Indian Health Service
Robert Walette
(406) 247-7067
P. O. Box 36600
Billings, 59107
robert.walette@ihs.gov

U.S. Forest Service
Dell McCann
(406) 329-3244
Federal Building, 200 E. Broadway
Missoula, 59807
dpmccann@fs.fed.us

Bureau of Reclamation
Arlene Dawson
(406) 247-7811
316 N. 26th Street
Billings, 59107-6900
adawson@usbr.gov

GSA, Public Buildings Service
Shawna Horvath
(406) 441-1262
901 Front Street, Suite 2300
Helena, 59626
shawna.horvath@gsa.gov

Montana National Guard
Bryan Baldwin
(406) 324-3405
P. O. Box 4789, 1956 Mt. Majo St.
Fort Harrison, 59636
bryan.j.baldwin@us.army.mil

U.S. Department of the Air Force
Chuck Weibel
(406) 731-3123
7015 Goddard Drive, Building 145
Malmstrom AFB, 59402
charles.weibel@malmstrom.af.mil

Contact Information for Small Business Support

NEVADA

Bureau of Reclamation, Lower Colorado
Regional Off., Dept. of Interior
Sherry Gossett
(702) 293-8348
Boulder City, 89006-1470
sgossett@usbr.gov

Department of the Navy
Naval Air Station (NAS)
Belinda Bratcher – Contracting Officer
(775) 426-2926
Fallon NAS, NV 98370-7570
belinda.bratcher@navy.mil

Department of Veterans Affairs
VA Southern Nevada Healthcare Sys.
901 Ranch Land
Las Vegas, NV 89106
David Goodman
(702) 636-4006
David.goodman@va.gov
Wayne Keen (Long Beach Small Business POC)
562-826-8104
Wayne.keen@va.gov

Bureau of Land Management (BLM)
Nevada State Office-Dept of Interior
1340 Financial Blvd
Reno, NV 89520-0006
Kenda Tucker, Chief of Contracting
(775) 861-6417
Kenda_tucker@nv.blm.gov

U. S. Dept. of Agriculture
Natural Resources Conservation Service
1365 Corporate Blvd.
Reno, NV 89502
Daniel Gilbert, Purchasing Agent
(775) 857-8500, Ext 118
daniel.gilbert@nv.usda.gov

Department of Energy (NNSA)
National Nuclear Security Admin.
Ann Howe
(702)295-6362
North Las Vegas, NV 89193-8518
howea@nv.doe.gov

Department of the Air Force
99th Contracting Squadron
George Salton – Small Business Mgr
(702) 652-4003
Nellis AFB, 89191-7063
George.salton@nellis.af.mil

Department of the Navy
NAVFAC-SW, PWD-FEAD Fallon
NAS Fallon
Fallon, NV 98370-7570
Martha Neel
775-426-2665
martha.neel@navy.mil

Nevada Air National Guard
152 OPS/Life Support
1776 National Guard Way
Reno, NV 89502
Brett S. Vegeto
(775) 788-4662
brett.vegeto@nvreno.ang.af.mil

Department of Veterans Affairs
Contracting
345 West A St,
Fallon, NV 89406
Maggie Neidigh, Contracting Officer
(775) 326-5704
margaret.neidigh@va.gov

Contact Information for Small Business Support

NEVADA

US Department of Agriculture
Maggie Liebel
Contract Specialist
(775) 857-8500, Ext 118
magie.liebel@nv.usda.gov

US Department of Agriculture
Forest Service
Matthew Gagnon, Contracting Office
631 Coyote Street
Nevada City, CA 95959
(530) 478-6826
matthew.gagnon@fs.fed.us

US Department of Agriculture
Spring Mountains National Recreation Area
4701 N. Torrey Pines Drive
Las Vegas, NV 89130
Steve Roehr
(702) 839-5575
sroehr@fs.fed.us

National Park Service
Lake Mead National Recreation Area
601 Nevada Way
Boulder City, NV
Barbara Eshchels
(702)293-8909
Barbara_Eschels@nps.gov

US Forestry Department
Julia Richardson
(775) 355-5342
jrichardson@fs.fed.us

Contact Information for Small Business Support

OREGON

U.S. Fish and Wildlife Service
Frank Lee
(503) 872-2788
911 NE 11th Avenue, 2nd Floor
Portland, 97232
frank_lee@fws.gov

Bureau of Land Management
Dawn Higgins
(503) 808-6228
333 SW First Avenue
Portland
97208
dawn_higgins@or.blm.gov

U.S. Forest Service
Region 6, Acquisitions Mgmt
Deborah Duperon
(503) 808-2370
333 SW First Avenue
Portland 97208
dduperon@fs.fed.us

U.S. Forest Service
Southwestern Oregon Acquisitions Area
John Owen
(541) 858-2209
333 West 8th Street
Medford 97501
jowen@fs.fed.us

U.S. Forest Service, Willamette NF
Western Oregon Acquisitions Area
Maurica Owen
(541) 225-6325
211 East 7th Avenue
Eugene 97401
maowen@fs.fed.us

USDA Natural Resources Cons. Svc
Alan Takayama
(503) 414-3212
1201 NE Lloyd Blvd, Suite 900
Portland, 97232
alan.takayama@or.usda.gov

U.S. Forest Service, Mt Hood NF
Northwest Oregon Contracting Area
David Hallen
(503) 668-1667
16400 Champion Way
Sandy 97055
dbhallen@fs.fed.us

U.S. Forest Service
Umpqua National Forest
Joel Bone
(541) 957-3238
2900 NE Stewart Parkway
Roseburg 97470
jbone@fs.fed.us

U.S. Forest Service
Rogue-Siskiyou National Forests
Maggie Giuliani
(541) 858-2227
333 West 8th Street
Medford 97501
mgiuliani@fs.fed.us

U.S. Forest Service
Siuslaw National Forest
Janet Paul
(541) 750-7120
4077 SW Research Way
Corvallis 97339
jpaul@fs.fed.us

Contact Information for Small Business Support

OREGON

U.S. Forest Service, Wallowa-Whitman NF
Blue Mountain Acquisitions Area
Marianne Klingler
(541) 523-1210
1550 Dewey Avenue
Baker City 97814
mkklingler@fs.fed.us

U.S. Forest Service
Fremont-Winema National Forests
Donna Barks
(541) 883-6776
2819 Dahlia Street
Klamath Falls 97601
dkbarks@fs.fed.us

U.S. Forest Service
Central Oregon Acquisitions Area
Vickie Veeder
(541) 383-5548
1001 SW Emkay Drive
Bend 97702
vveeder@fs.fed.us

DOT – Federal Highway Admin
Susan Yenne
(360) 619-7619
610 East Fifth Street
Vancouver, WA 98661
susan.yenne@dot.gov

U.S. Army Corps of Engineers
Carol McIntyre
(503) 808-4602
333 SW First Avenue
Portland 97208
carol.a.mcintyre@usace.army.mil

U.S. Forest Service
Umatilla National Forest
Gary Dillavou
(541) 278-3841
2517 SW Hailey Avenue
Pendleton 97801
gdillavou@fs.fed.us

U.S. Forest Service
Malheur National Forest
Stan Bird
(541) 575-3170
431 Patterson Bridge Rd.
John Day 97845
sbird@fs.fed.us

U.S. Forest Service
Ochoco National Forest
Jeanette Young
(541) 416-6533
3160 NE 3rd Street
Prineville 97754
jayoung@fs.fed.us

DOE – Bonneville Power Admin
Hamid Habibi
(360) 418-2696
P.O. Box 491, TLOS/MODW
Vancouver, WA 98666
hhabibi@bpa.gov

U.S. Department of the Army & Air
Brandy Kloock
(503) 584-3769
1776 Militia Way SE
Salem 97309
brandy.kloock@us.army.mil

Contact Information for Small Business Support

OREGON

Air National Guard

Loren Bradd

(503) 335-4492

Portland Air Base

Portland 97218

loren.bradd@orport.ang.af.mil

Springdale Job Corps Center

Dave Pomeroy

(503) 695-2245

31224 E Historic Columbia River Hwy

Troutdale 97060

U.S. Department of Veterans Affairs

Terry Bentley

(541) 440-1270

913 NW Garden Valley Blvd.

Roseburg 97470

terry.bentley@va.gov

U.S. Department of Veterans Affairs

Kathy Baughman

(541) 826-2111, Ext.3213

8495 Crater Lake Highway

White City 97503

kathy.baughman@med.va.gov

Bureau of Indian Affairs

Linda Nelson

(503) 231-6763

911 NE 11th Avenue, 8th Floor

Portland 97232

lnelson@bia.gov

Indian Health Service

Imogene Ingawanup

(503) 326-3718

1220 SW Third Ave, Rm 476

Portland 97204

imogene.ingawanup@ihs.gov

Contact Information for Small Business Support

UTAH

Ogden Air Logistics Center
Lori Lloyd
(801) 777-4143
6038 Aspen Ave., CE
Hill AFB
84056-5805
lori.lloyd@hill.af.mil

U.S. Army Dugway Proving Grounds
Elizabeth Reed
(435) 831-2104
P.O. Box 538
Dugway
84022
elizabeth.reed@us.army.mil

USDA Forest Service
Leslie Corpening
(801) 975-3825
222 West 2300 South
84119-2083
lcorpening@fs.fed.us

U. S. Bureau of Management
Tina Mildon
(801) 539-4179
2370 South 2300 West
Salt Lake City
84119

U.S. Department of Agriculture
Janie Durk
(801) 524-4336
125 South State Street, Rm 4311
Salt Lake City
84138

Tooele Army Depot
Brenda Alverson
(435) 833-2607
PO Box 839
Tooele
84074-0839
brenda.alverson@us.army.mil

U.S. Bureau of Reclam, Upper Co.
Regional Off., Dept. of Interior
Karen Happ
(801) 524-3675*
125 South State Street, Rm 6107
Salt Lake City, 84138-1102
khapp@usbr.gov

National Park Service
Zion National Park
Malinda Flatray
(435) 772-0149
84138-1102
malinda_flatray@nps.gov

Utah Army National Guard
Diane Johnson
(801) 245-2312
PO Box 2000
Draper
84020-2000
diane.n.johnson@us.army.mil

Housing and Urban Development
Dwight Peterson
(801) 524-6070
125 South State Street, Ste 3001
Salt Lake City
84138

Contact Information for Small Business Support

UTAH

VA Medical Center
Danny Freeman
(303) 504-2683
500 Foothill Blvd.
Salt Lake City
84148

US General Services Administration
Robert Roybal
(801) 524-5260
125 South State Street, Room 5205*
Salt Lake City
84138
robert.roybal@gsa.gov

Defense Logistics Agency
Blaine Flint
(801) 586-1708
6050 Gum Lane, Bldg 1215
Hill AFB, UT 84056-5825
blaine.flint@hill.af.mil

Contact Information for Small Business Support

WASHINGTON

McChord AFB
62nd Contracting Squadron
Cliff Jackson
(253) 982-3890
McChord AFB
98438-1109
cliff.jackson@mcchord.af.mil

DCMC Seattle
Alice Richard
(425) 889-7317
GWDU
Bellevue
98004-8019
alice.richard@dcma.mil

Department of Army
Pamela Munoz
(253) 966-3505
PO. Box 339500
Fort Lewis
98433-9500
pamela.munoz@us.army.mil

Department of the Navy
Steve Shapro

(360) 396-0038
Engineering Field Activity, NW
Poulsbo
98370-7570
steve.shapro@navy.mil

Department of Transportation
Federal Aviation Administration
Northwest Mountain Region
Mike Todd
(425) 227-1179
Renton
98055-4056
michael.r.todd@faa.gov

92nd Contracting Squadron
Michael Gilbert
(509) 247-4880
USAF
Fairchild AFB
99011-9403
michael.gilbert.3A@us.af.mil

Department of Agriculture
Ron Cason
(360) 956-2471
1835 Black Lake Blvd. SW
Olympia
98502-5623

Department of Interior
Beth Faudree
(206) 220-4041
909 First Ave.
Seattle
98104
beth.faudree@nps.gov

Department of Transportation
Federal Highway Administration
Susan Yenne
(360) 619-7619
610 East 5th Ave.
Vancouver
98661-3801
ken.oltmann@fhwa.dot.gov

Veterans Administration
Rich Hague
(509) 325-7916
Procurement and Supply
Spokane
99205
rich.hague@va.gov

Contact Information for Small Business Support

WASHINGTON

Fleet & Industrial Supply Center
Lucy Leu
(360) 476-3618
467 W. Street
Bremerton
98314-5104
lucy.leu@navy.mil

Integrated Support Command
Ann Scdorif
(206) 217-6382
Pier 36
Seattle
98131
ascdorif@pacnorwest.mil

National Oceanic & Atmospheric
Kate Steff
(206) 526-6370
7600 Sand Point Way NE, Bldg. 1
Seattle, WA
98115
kate.r.steff@noaa.gov

DOE, Richland Operations Office
Sally Sieracki
(509) 376-8948
P.O. Box 550
Richland
99352
Sally_A_Sieracki@RL.gov

U.S. Army Corps of Engineers
Scott Beckstrand
(509) 527-7434
201 North 3rd
Walla Walla
99362-1876
scott.v.beckstrand@usace.army.mil

GSA
Business Service Center
Kenyon Taylor
(253) 931-7956
Auburn
98001-6599
kenyon.taylor@gsa.gov

Madigan Army Medical Center
Major Jonathan E. Branch
(253) 968-4919
9933 W. Johnson Street
Tacoma
98431-5000
jonathan.branch@nw.amedd.army.mil

Purchase Card Support Center
Dan Thulin
(360) 257-6095
1025 W. Lexington St.,
Oak Harbor
98278-5200
thulin_daniel@pcsc.navy.mil

SUPSHIP Puget Sound
Daniel Orcutt
(425) 304-5918
U.S. Navy Code 450
Everett
98201
orcutt_daniel_T@sspugget.repair.navy.mil

U.S. Army Corps of Engineers
Veronica A. Kammler
(206) 431-7100
P.O. Box 3755
Seattle
98174-1011
Veronica.A.Kammler@usace.army.mil

Contact Information for Small Business Support

WASHINGTON

US Coast Guard, Shore Infrastructure Logistics Cntr, (SILC), Constr. & Eng. Unit,
Kristina Meabon, Asst. Small Bus. Spec.
(206) 220-7411 (See Hawaii listing for SILC
Small Bus. Spec.) 915 Second Ave., #2664
Seattle, 98174-1011
kristina.m.meabon@uscg.mil

U.S. Naval Undersea Warfare Center
Diane Kostelecky
(360) 315-6791
Division Keyport, Code 10SBD
KeyPort
98345-7610
diane.kostelecky@navy.mil

Veterans Administration
Dan Turk
(509) 527-3457
Procurement & Contracting
Walla Walla
99362
daniel.turk@va.gov

U.S. Forest Service
Bonnie Childs
(425) 775-9702
21905 64th Ave. W
Mountlake Terrace
98043-2278
bonnie.childs@usfs.gov

Veterans Administration
Bill Thomson
(253) 582-8440
Supply Services (90)
Tacoma
98493
william.thomson@va.gov

Contact Information for Small Business Support

WYOMING

F. E. Warrren AFB
Sheree Fowler
(303) 773-4737
90 Contract Squad, 7505 Marne Loop
F. E. Warren AFB
82005-2860
sheree.fowler@warren.af.mil

Department of Energy
Mike Parker
(307) 233-4811
907 N. Poplar, Ste 150
Casper
82601
mark.parker@rmotc.doe.gov

National Resources Conser.
John Selenske
(307) 261-6787
100 East B Street, Rm 3124
Casper
82601
john.selenske@wy.usda.gov

Rural Economic Development
Mary Sessin
(307) 233-6704
P.O. Box 11005
Casper
82602
mary.sessin@wy.usda.gov

ARS High Plains Research Station
Kathie Peterson
(307) 772-2433
8408 Hildreth Road
Cheyenne
82009
kathiep@lamar.colostate.edu

Consolidated Farm Service
Steve Swieter
(307) 261-5232
951 Werner Ct., Suite 13
Casper
82601
steve/swieter@wy.usda.gov

General Services Administration
Jennifer Canfield
(307) 261-6425
100 East B Street, Rm 1002
Casper
82601
jennifer.canfield@gsa.gov

Office of Surface Mining
Debbie Giovetti
(307) 261-6555
100 East B Street, Rm 2128
Casper
82601
dgiovett@cwygw.osmre.gov

Bureau of Reclamation
Larry Wood
(307) 772-6555
P. O. Box 1630
Mills
82644
lwood@gp.usbr.gov

U. S. Postal Service
Lynette Tafoya
(307) 772-6555
4800 Converse Avenue
Cheyenne
82001

Contact Information for Small Business Support

WYOMING

U. S. Geological Survey
Patty Spranger
(307) 778-2931
2617 E. Lincoln way, Suite B
Cheyenne
82001

spranger@usgs.gov

VA Medical Center
Lori Krohn
(307) 778-7329
2360 E. Pershing Blvd
Cheyenne
82001

lori.krohn@va.gov

Shoshone National Forest
David Johnson
(307) 578-1248
801 Meadow Lane
Cody
82414

davidjohnson@fs.fed.us

Bridger-Teton National Forest
Michael Whisman
(208) 524-7645
IDA/WY Acquisition Center
1405 Hollipark Dr
Idaho Falls, ID 83401

mwhisman@fs.fed.us

USPFO for Wyoming
Jason Salsgiver
(307) 772-5967
5500 Bishop Blvd
Cheyenne
82009

jason.salsgiver@wy.ngb.army.mil

Wyoming Air National Guard
Scott Johnson
(307) 772-6397
217 Dell Range Blvd
Cheyenne
82009

scott.johnson@ang.af.mil

National Park Service
Debi Pomeroy
(307) 837-2221
Ft. Laramie National Historic Site
Fort Laramie
82212

debi_pomeroy@nps.gov

Bureau of Indian Affairs (BIA)
Wind River Agency Jesse Poire
(307) 332-4575
P.O. Box 158
Fort Washakie
82070

Contact Information for Small Business Support

WYOMING

Grant Teton National Park
Thayne O'Brien
(307) 739-3447
P. O. Box 170
Moose
83012
thayne_o'brien@nps.gov

Bighorn National Forest
Debbie Hernandez
(307) 674-2660
2013 Eastside 2nd Street
Sheridan
82801
dhernandez@fs.fed.us

VA Medical Center
Jason Brown
(307) 672-1679
1898 Fort Road
Sheridan
82801
jason.brown@va.gov

Yellowstone National Park
Kelly Minor
(307) 344-2080

Mammoth Hot Springs

kelly_minor@nps.gov

Bureau of Land Management
Matthew Burns
(307) 775-6056
PO Box 1828
Cheyenne 82003
matthew_burns@blm.gov

Housing and Urban Development
Vacant
(307) 261-6250
150 East B Street, Room 1010
Casper 82601

Bureau of Land Management
Jerry Frimmel
(307) 261-7615
2987 Prospector Drive
Casper
82604-2968
jerry_frimmel@blm.gov

Bureau of Land Management
Carla Fiedor
(307) 328-4351
1300 N Third Street
Rawlins
82301
carla_fiedor@blm.gov

Contact Information for Small Business Support

WYOMING

NOAA

Kevin Lynott

(307) 857-3839

12744 West U.S. Highway 26

Riverton 82501

kevin.lynott@noaa.gov