Export-Import Bank of the United States

Compliance Contacts
Contact the following individual(s) to get more information on complying with the Export-Import Bank regulations:

James Burrows
Vice President
Small Business Division
Export-Import Bank of the United States
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Compliance Resources
The following agencies and offices provide compliance resources for small businesses:

- **Filing Claims on Multi-buyer Insurance Policies: Avoid these mistakes!**
  Your Multi-buyer insurance policy provides valuable protection when some invoices go unpaid and you have to file an insurance claim with Ex-Im Bank. Unfortunately, some claims are denied because the insurance policyholder failed to do something required under the Policy. Please help us to help you avoid these mistakes. Here are four common reasons that multi-buyer insurance claims are not paid.

- **Insurance Brokers By State**
  The list contains contact information on insurance brokers who are registered with the Export-Import Bank of the United States. The list is organized by broker's primary headquarters and is then followed by additional regional offices.

- **Lenders**
  There are many lenders available that offer our trade finance products, including the possibility of your own local lender. If such a lender exists, we encourage you to first discuss trade finance options with that lender, as it is most familiar with your business.

- **City/State Partners Initiative**
  Ex-Im Bank has formed partnerships with 42 state and local government offices and private sector organizations to bring its products to the exporter at the lowest cost to the American taxpayer. Ex-Im Bank has resources in the form of loans, guarantees and insurance. State and local representatives have the staff and the knowledge of the local market and how to reach it. By pooling strengths in a local-federal partnership, both accomplish what neither could do alone, creating high-quality U.S. jobs and expanding the local tax base through exports.

- **Contact Us**
  This webpage presents a contact information for products and services of the Bank and a list of Regional Offices and their contact information.

- **Get Assistance**
  This page contains links that will help you to get assistance.

- **Short-Term Single-Buyer Export Credit Insurance**
  Exporters of U.S. goods and services can reduce their risks of selling internationally on credit terms by insuring specific, foreign receivable with Ex-Im Bank's Short-Term Single-Buyer Export Credit Insurance Policy. This policy is a valuable tool for: Risk Mitigation - insure receivables against nonpayment by international buyers; Marketing - extend competitive credit terms to international buyers; Financing - arrange attractive financing with the exporter's lender by using insured foreign receivables as additional collateral.

- **Small Business Export Credit Insurance Policy**
  The policy is a special product for small, financially viable businesses that are new to exporting, or have only occasionally exported. It can help increase an exporter's international sales by extending competitive credit terms while minimizing risks, and is valuable as a: Risk Mitigation Tool to insure receivables against nonpayment by foreign buyers; Marketing Tool to extend competitive credit terms to foreign buyers; and Financing Aid to arrange attractive financing with the exporter's lender by using insured foreign receivables as additional collateral.

- **Small Business Initiative**
  Our working capital guarantee and insurance products enable small businesses to increase sales by entering new markets, expand their borrowing base, and offer buyers financing while carrying less risk. Our
short-term insurance policies protect an exporter against non-payment by their foreign buyers due to both commercial (insolvency, bankruptcy and default) and political risks (war, revolution, transfer risk) and also allows exporters to extend competitive credit terms to their foreign buyers.

- **Pre-Export Financing to Help U.S. Exporters Maximize Borrowing Potential**
  Ex-Im Bank's working capital financing enables U.S. exporters to obtain loans that facilitate the export of goods or services.