

FYTD 2011
October 2010 - June 2011 Lender/CDC Performance

LENDER			
<u># of</u>	<u>Lender</u>	<u>City</u>	<u>Total \$</u>
<u>Loans</u>			
194	Associated Bank NA	Green Bay	29,564,500
151	First Bank Financial Centre	Oconomowoc	85,427,600
61	JPMorgan Chase Bank NA	Chicago, IL	13,584,600
<u>10</u>	JPMorgan Chase Bank NA	Columbus, OH	<u>2,265,200</u>
71			15,849,800
67	US Bank NA	Cincinnati, OH	17,050,900
61	Community Bank & Trust	Sheboygan	43,496,400
39	M&I Marshall & Ilsley Bank	Milwaukee	11,119,700
34	Bank First National	Manitowoc	26,137,200
30	Ridgestone Bank	Brookfield	27,339,000
30	First National Bank-Fox Valley	Neenah	9,356,700
29	Park Bank	Holmen	15,307,100
29	Wells Fargo Bank NA	Sioux Falls, SD	9,884,500
29	Forward Financial Bank SSB	Marshfield	5,491,300
26	Hometown Bank	Fond du Lac	32,818,500
23	Baylake Bank	Sturgeon Bay	9,529,000
23	Citizens Bank	Flint, MI	2,841,600
21	Peoples State Bank	Wausau	2,085,600
19	Waukesha State Bank	Waukesha	11,816,000
18	Cornerstone Community Bank	Grafton	3,731,800
16	Mid-Wisconsin Bank	Medford	6,799,500
16	Superior Financial Group LLC	Walnut Creek, CA	185,000
15	Spring Bank	Brookfield	4,031,200
15	American National Bank-Fox Cities	Appleton	3,318,600
14	River Valley Bank	Wausau	6,865,500
14	Summit CU	Madison	735,400
13	Mid America Bank	Janesville	13,754,800
13	Pyramax Bank, FSB	Greenfield	2,037,500
12	State Bank of Cross Plains	Cross Plains	2,068,000
11	Investors Community Bank	Manitowoc	10,442,900
11	Altra FCU	La Crosse	1,139,600
10	Johnson Bank	Racine	3,427,400
10	Park Bank	Milwaukee	2,854,000
10	Community First CU	Appleton	753,000
9	Commerce State Bank	West Bend	3,063,400
9	State Bank Financial	La Crosse	2,267,000
9	Bremer Bank NA	Menomonie	1,364,200
9	Charter Bank Eau Claire	Eau Claire	1,284,000
8	River Bank	Stoddard	1,989,800
8	Farmers & Merchants State Bank	Waterloo	1,416,600
8	Monona State Bank	Monona	853,500

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8	Educators CU	Racine	294,300
7	Live Oak Banking Company	Wilmington, NC	7,730,000
7	First Citizens State Bank	Whitewater	7,312,100
7	Choice Bank	Oshkosh	6,010,000
7	Royal CU	Eau Claire	1,637,300
7	The Greenwood's State Bank	Lake Mills	1,426,000
7	Peoples Bank of Wisconsin	Hayward	525,500
6	National Exchange Bank & Trust	Fond du Lac	5,979,400
6	Community Bank CBD	Delavan	2,249,600
6	Fox Communities CU	Appleton	1,709,600
6	First Bank	Tomah	1,353,700
6	Middleton Community Bank	Middleton	830,000
5	First Business Bank	Madison	7,367,000
5	North Shore Bank FSB	Brookfield	4,285,000
5	Foundations Bank	Pewaukee	4,169,300
5	Marine CU	Fond du Lac	4,050,000
5	United Bank	Osseo	1,796,000
5	First National Bank of Berlin	Berlin	1,165,000
5	Citizens State Bank of Clayton	Clayton	1,097,000
5	Tomahawk Community Bank SSB	Tomahawk	1,079,000
5	Borrego Springs Bank NA	Borrego Springs, CA	725,000
5	Coulee Bank	La Crosse	510,000
4	The Harvard State Bank	Harvard, IL	6,235,000
4	Community State Bank	Union Grove	2,335,000
4	The First State Bank	New London	1,451,600
4	Union State Bank	Kewaunee	1,240,000
4	The Farmers & Merchants Bank	Berlin	914,600
4	First National Bank & Trust Co.	Beloit	840,000
4	State Bank of the Lakes	Antioch, IL	620,000
4	Shoreline CU	Two Rivers	423,200
4	Bank of Lake Mills	Lake Mills	406,500
4	Community Financial Bank	Prentice	399,100
4	Bank Mutual	Milwaukee	290,000
3	Merchants Bank NA	Winona, MN	5,435,000
3	CitizensFirst CU	Oshkosh	4,700,000
3	Wisconsin Community Bank	Madison	3,750,000
3	McFarland State Bank	McFarland	3,660,000
3	Oak Bank	Fitchburg	2,568,200
3	First Bank of Baldwin	Baldwin	2,027,000
3	Bank of Luxemburg	Luxemburg	1,967,200
3	Covantage CU	Antigo	1,611,500
2	Citizens State Bank	Hudson	1,200,000
<u>1</u>	Citizens State Bank	Cadott	<u>270,000</u>
3			1,470,000

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3	Oostburg State Bank	Oostburg	1,075,000
3	Farmers & Merchants Bank & Trust	Marinette	988,000
3	Calumet County Bank	Brillion	610,000
3	Citizens Bank of Mukwonago	Mukwonago	315,000
3	Bank of Mauston	Mauston	306,900
3	Westbury Bank	West Bend	170,000
2	Peoples State Bank	Prairie du Chien	4,839,000
2	Independence State Bank	Independence	3,920,000
2	Beacon Bank	Shorewood, MN	2,815,300
2	Compass Bank	Birmingham, AL	1,838,000
2	Nicolet National Bank	Green Bay	1,415,000
2	Bank of Wisconsin Dells	Wisconsin Dells	1,195,000
2	Settlers Bank	De Forest	1,175,000
2	Privatebank & Trust Co.	Chicago, IL	1,090,000
2	First National Bank of Hartford	Hartford	859,000
2	Hiawatha National Bank	Hager City	798,000
2	Stephenson National Bank & Trust	Marinette	780,000
2	PNC Bank NA	Wilmington, DE	765,000
2	John O. Melby & Co. Bank	Whitehall	750,000
2	Premier Bank	Fort Atkinson	685,000
2	Horicon Bank	Horicon	620,000
2	First American Bank NA	Hudson	540,000
2	The Park Bank	Madison	490,000
2	Peshtigo National Bank	Peshtigo	447,000
2	Farmers & Merchants Bank	Tomah	215,000
2	Union National Bank & Trust Co.	Sparta	207,000
2	Seaway Bank and Trust Company	Chicago, IL	190,500
1	Peoples Bank of Cambridge	Saint Paul, MN	171,000
<u>1</u>	Peoples Bank of Cambridge	Cambridge, MN	<u>10,000</u>
2			181,000
2	Alpine Bank & Trust Co.	Rockford, IL	150,000
2	Town and Country Bank	Watertown	133,300
2	AbbyBank	Abbotsford	84,000
2	Layton State Bank	Milwaukee	80,000
1	First Community Bank-Plainfield	Plainfield, IL	3,000,000
1	Bank of Sun Prairie	Sun Prairie	2,567,000
1	InvestorsBank	Waukesha	1,794,500
1	West Town Savings Bank	Cicero, IL	1,720,000
1	International Bank of Chicago	Chicago	1,680,000
1	Bank of Wausau	Wausau	1,644,000
1	First-Citizens Bank & Trust Co.	Denver, CO	1,500,000
1	Town Bank	Hartland	1,500,000
1	Stearns Bank NA	Saint Cloud, MN	1,304,500
1	Park Midway Bank NA	Saint Paul, MN	1,191,000

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1	21 st Century Bank	Loretto, MN	1,000,000
1	First Colorado National Bank	Paonia, CO	1,000,000
1	Plainscapital Bank	Lubbock, TX	1,000,000
1	Waterstone Bank SSB	Wauwatosa	980,000
1	Badgerland Financial	Baraboo	950,000
1	Home Loan Invest Bank FSB	Warwick, RI	913,000
1	First National Bank in Sioux Falls	Sioux Falls, SD	766,600
1	Bank of Oakfield	Oakfield	658,300
1	Central Bank	Stillwater, MN	650,000
1	Ladysmith Federal Savings & Loan Assoc	Ladysmith	546,000
1	Gogebic Range Bank	Ironwood, MI	530,000
1	First National Bank-Bangor	Bangor	507,000
1	Benton State Bank	Benton	462,000
1	Bank of Galesville	Galesville	422,000
1	State Bank of Florence	Florence	350,000
1	Union Bank of Blair	Blair	350,000
1	Palmyra State Bank	Palmyra	330,000
1	American Business Lending Inc.	Dallas, TX	311,900
1	Laona State Bank	Laona	284,000
1	Landmark CU	New Berlin	250,000
1	National Bank & Trust Co of Sycamore	Sycamore, IL	250,000
1	Black River Country Bank	Black River Falls	225,000
1	Lake Elmo Bank	Lake Elmo, MN	200,000
1	Northwoods State Bank	Mason City, IA	195,000
1	Farmers Savings Bank	Mineral Point	150,000
1	First Business Bank-Milwaukee	Brookfield	150,000
1	Thrivent Financial Bank	Appleton	150,000
1	Bancroft State Bank	Bancroft	140,000
1	Central City CU	Marshfield	131,000
1	Kohler CU	Kohler	125,000
1	Peoples State Bank of Bloomer	Bloomer	105,000
1	First Merchants Bank NA	Muncie, IN	102,000
1	Lake Area Bank	Lindstrom, MN	100,000
1	Bank of Prairie du Sac	Prairie du Sac	88,000
1	First National Community Bank	New Richmond	76,900
1	Tri City National Bank	Oak Creek	75,000
1	Fidelity National Bank	Medford	67,000
1	Eagle Valley Bank NA	Saint Croix Falls	65,000
1	Timberwood Bank	Tomah	52,500
1	Livingston State Bank	Livingston	52,000
1	Blackhawk State Bank	Beloit	50,000
1	BankVista	Sartell, MN	30,000
1	Denmark State Bank	Denmark	25,000
1	Waumandee State Bank	Waumandee	21,500
1	The Riverbank	Wyoming, MN	18,000
1	Peoples Bank	Elkhorn	15,000

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1	The Peoples Community Bank	Mazomanie	12,000
1	River Cities Bank	Wisconsin Rapids	10,100
1463	Total 7(a) Loans		597,712,600

CDC			
<u># of Loans</u>	<u>CDC</u>	<u>City</u>	<u>Total \$</u>
89	Wisconsin Business Development Finance	Monona	45,652,000
12	Great Lakes Asset Corporation	Green Bay	13,487,000
3	Twin Cities-Metro Certified Development	Vadnais Heights, MN	2,781,000
2	Spedco	Arden Hills, MN	1,059,000
1	Southeastern Minnesota 504 Dev.	Rochester, MN	543,000
1	Racine County Business Development	Sturtevant	237,000
108	Total 504 Loans		63,759,000