

FYTD 2011
October 2010 - July 2011 Lender/CDC Performance

LENDER			
<u># of</u>	<u>Lender</u>	<u>City</u>	<u>Total \$</u>
<u>Loans</u>			
207	Associated Bank NA	Green Bay	31,789,800
161	First Bank Financial Centre	Oconomowoc	91,184,000
69	JPMorgan Chase Bank NA	Chicago, IL	15,022,600
<u>10</u>	JPMorgan Chase Bank NA	Columbus, OH	<u>2,265,200</u>
79			17,287,800
71	US Bank NA	Cincinnati, OH	17,979,900
64	Community Bank & Trust	Sheboygan	44,646,400
39	M&I Marshall & Ilsley Bank	Milwaukee	11,119,700
36	Bank First National	Manitowoc	26,242,200
32	Wells Fargo Bank NA	Sioux Falls, SD	10,582,400
31	Ridgestone Bank	Brookfield	28,089,000
31	First National Bank-Fox Valley	Neenah	9,421,700
30	Park Bank	Holmen	15,407,100
29	Hometown Bank	Fond du Lac	34,709,500
29	Forward Financial Bank SSB	Marshfield	5,491,300
25	Baylake Bank	Sturgeon Bay	9,679,000
25	Citizens Bank	Flint, MI	2,916,600
22	Peoples State Bank	Wausau	2,121,100
21	Waukesha State Bank	Waukesha	12,231,000
19	Cornerstone Community Bank	Grafton	3,764,800
18	Superior Financial Group LLC	Walnut Creek, CA	210,000
17	Mid-Wisconsin Bank	Medford	6,899,500
16	Spring Bank	Brookfield	4,056,200
15	River Valley Bank	Wausau	8,115,500
15	American National Bank-Fox Cities	Appleton	3,318,600
15	Pyramax Bank FSB	Greenfield	2,147,500
15	Summit CU	Madison	835,400
13	Mid America Bank	Janesville	13,754,800
13	State Bank of Cross Plains	Cross Plains	2,085,200
12	Johnson Bank	Racine	3,784,300
12	Community First CU	Appleton	869,000
11	Investors Community Bank	Manitowoc	10,442,900
11	Park Bank	Milwaukee	7,854,000
11	Altra FCU	La Crosse	1,139,600
10	State Bank Financial	La Crosse	2,307,000
10	Charter Bank Eau Claire	Eau Claire	1,430,500
10	Bremer Bank NA	Menomonie	1,414,200
9	Choice Bank	Oshkosh	7,010,000
9	Commerce State Bank	West Bend	3,063,400
9	Fox Communities CU	Appleton	2,089,600
9	First Bank	Tomah	1,727,700

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8	River Bank	Stoddard	1,989,800
8	Citizens State Bank of Clayton	Clayton	1,424,000
8	Farmers & Merchants State Bank	Waterloo	1,416,600
8	Monona State Bank	Monona	853,500
8	Educators CU	Racine	294,300
7	First Business Bank	Madison	7,868,500
7	Live Oak Banking Company	Wilmington, NC	7,730,000
7	First Citizens State Bank	Whitewater	7,312,100
7	North Shore Bank FSB	Brookfield	4,465,000
7	Borrego Springs Bank NA	Borrego Springs, CA	2,749,000
7	Royal CU	Eau Claire	1,637,300
7	The Greenwood's State Bank	Lake Mills	1,426,000
7	Peoples Bank of Wisconsin	Hayward	525,500
6	National Exchange Bank & Trust	Fond du Lac	5,979,400
6	Community Bank CBD	Delavan	2,249,600
6	First National Bank of Berlin	Berlin	1,304,000
6	Middleton Community Bank	Middleton	830,000
6	Bank Mutual	Milwaukee	695,000
5	Foundations Bank	Pewaukee	4,169,300
5	Marine CU	Fond du Lac	4,050,000
5	United Bank	Osseo	1,796,000
5	Tomahawk Community Bank SSB	Tomahawk	1,079,000
5	Coulee Bank	La Crosse	510,000
4	The Harvard State Bank	Harvard, IL	6,235,000
4	Bank of Wisconsin Dells	Wisconsin Dells	4,690,000
4	Oak Bank	Fitchburg	2,583,200
4	Community State Bank	Union Grove	2,335,000
3	Citizens State Bank	Hudson	1,282,000
<u>1</u>	Citizens State Bank	Cadott	<u>270,000</u>
4			1,552,000
4	The First State Bank	New London	1,451,600
4	Union State Bank	Kewaunee	1,240,000
4	The Farmers & Merchants Bank	Berlin	914,600
4	First National Bank & Trust Co.	Beloit	840,000
4	State Bank of the Lakes	Antioch, IL	620,000
4	Citizens Bank of Mukwonago	Mukwonago	477,000
4	Shoreline CU	Two Rivers	423,200
4	Bank of Lake Mills	Lake Mills	406,500
4	Community Financial Bank	Prentice	399,100
3	Merchants Bank NA	Winona, MN	5,435,000
3	CitizensFirst CU	Oshkosh	4,700,000
3	Wisconsin Community Bank	Madison	3,750,000
3	McFarland State Bank	McFarland	3,660,000
3	First Bank of Baldwin	Baldwin	2,027,000

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3	Bank of Luxemburg	Luxemburg	1,967,200
3	Covantage CU	Antigo	1,611,500
3	Oostburg State Bank	Oostburg	1,075,000
3	Farmers & Merchants Bank & Trust	Marinette	988,000
3	Calumet County Bank	Brillion	610,000
3	River Cities Bank	Wisconsin Rapids	560,100
3	Peshtigo National Bank	Peshtigo	506,000
3	Bank of Mauston	Mauston	306,900
3	Union National Bank & Trust Co.	Sparta	278,000
3	Westbury Bank	West Bend	170,000
2	Peoples State Bank	Prairie du Chien	4,839,000
2	Independence State Bank	Independence	3,920,000
2	Beacon Bank	Shorewood, MN	2,815,300
2	Compass Bank	Birmingham, AL	1,838,000
2	Nicolet National Bank	Green Bay	1,415,000
2	Settlers Bank	DeForest	1,175,000
2	PrivateBank & Trust Co.	Chicago, IL	1,090,000
2	First National Bank of Hartford	Hartford	859,000
2	Hiawatha National Bank	Hager City	798,000
2	Stephenson National Bank & Trust	Marinette	780,000
2	PNC Bank NA	Wilmington, DE	765,000
2	John O. Melby & Co. Bank	Whitehall	750,000
2	Premier Bank	Fort Atkinson	685,000
2	Peoples State Bank of Bloomer	Bloomer	645,000
2	Horicon Bank	Horicon	620,000
2	First American Bank NA	Hudson	540,000
2	The Park Bank	Madison	490,000
2	Farmers & Merchants Bank	Tomah	215,000
2	Seaway Bank and Trust Company	Chicago, IL	190,500
1	Peoples Bank of Cambridge	Saint Paul, MN	171,000
<u>1</u>	Peoples Bank of Cambridge	Cambridge, MN	<u>10,000</u>
2			181,000
2	Alpine Bank & Trust Co.	Rockford, IL	150,000
2	Town and Country Bank	Watertown	133,300
2	AbbyBank	Abbotsford	84,000
2	Layton State Bank	Milwaukee	80,000
1	Independent Bank	Ionia, MI	3,500,000
1	First Community Bank-Plainfield	Plainfield, IL	3,000,000
1	Bank of Sun Prairie	Sun Prairie	2,567,000
1	Two Rivers Bank & Trust	Burlington, IA	2,500,000
1	The Bank of New Glarus	New Glarus	2,400,000
1	InvestorsBank	Waukesha	1,794,500
1	West Town Savings Bank	Cicero, IL	1,720,000
1	International Bank of Chicago	Chicago, IL	1,680,000

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1	Bank of Wausau	Wausau	1,644,000
1	First-Citizens Bank & Trust Co.	Denver, CO	1,500,000
1	Town Bank	Hartland	1,500,000
1	Stearns Bank NA	Saint Cloud, MN	1,304,500
1	Park Midway Bank NA	Saint Paul, MN	1,191,000
1	21 st Century Bank	Loretto, MN	1,000,000
1	First Colorado National Bank	Paonia, CO	1,000,000
1	PlainsCapital Bank	Lubbock, TX	1,000,000
1	Waterstone Bank SSB	Wauwatosa	980,000
1	Badgerland Financial	Baraboo	950,000
1	Home Loan Invest Bank FSB	Warwick, RI	913,000
1	First National Bank in Sioux Falls	Sioux Falls, SD	766,600
1	Bank of Oakfield	Oakfield	658,300
1	Central Bank	Stillwater, MN	650,000
1	Ladysmith Federal Savings & Loan Assn	Ladysmith	546,000
1	Gogebic Range Bank	Ironwood, MI	530,000
1	First National Bank-Bangor	Bangor	507,000
1	Benton State Bank	Benton	462,000
1	Bank of Galesville	Galesville	422,000
1	State Bank of Florence	Florence	350,000
1	Union Bank of Blair	Blair	350,000
1	Palmyra State Bank	Palmyra	330,000
1	American Business Lending Inc.	Dallas, TX	311,900
1	Laona State Bank	Laona	284,000
1	Landmark CU	New Berlin	250,000
1	National Bank & Trust of Sycamore	Sycamore, IL	250,000
1	Black River Country Bank	Black River Falls	225,000
1	Clare Bank NA	Platteville	215,000
1	Lake Elmo Bank	Lake Elmo, MN	200,000
1	Northwoods State Bank	Mason City, IA	195,000
1	Farmers Savings Bank	Mineral Point	150,000
1	First Business Bank-Milwaukee	Brookfield	150,000
1	Thrivent Financial Bank	Appleton	150,000
1	Bancroft State Bank	Bancroft	140,000
1	Central City CU	Marshfield	131,000
1	Kohler CU	Kohler	125,000
1	First Merchants Bank NA	Muncie, IN	102,000
1	Lake Area Bank	Lindstrom, MN	100,000
1	Bank of Prairie du Sac	Prairie du Sac	88,000
1	First National Community Bank	New Richmond	76,900
1	Tri City National Bank	Oak Creek	75,000
1	Fidelity National Bank	Medford	67,000
1	Eagle Valley Bank NA	Saint Croix Falls	65,000
1	Timberwood Bank	Tomah	52,500
1	Livingston State Bank	Livingston	52,000
1	Blackhawk State Bank	Beloit	50,000

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1	BankVista	Sartell, MN	30,000
1	West Pointe Bank	Oshkosh	26,000
1	Denmark State Bank	Denmark	25,000
1	Waumandee State Bank	Waumandee	21,500
1	The RiverBank	Wyoming, MN	18,000
1	Peoples Bank	Elkhorn	15,000
1	The Peoples Community Bank	Mazomanie	12,000
1572	Total 7(a) Loans		639,810,800

CDC			
<u># of Loans</u>	<u>CDC</u>	<u>City</u>	<u>Total \$</u>
98	Wisconsin Business Development Finance	Monona	49,219,000
13	Great Lakes Asset Corporation	Green Bay	14,334,000
3	Twin Cities-Metro Certified Development	Vadnais Heights, MN	2,781,000
2	Spedco	Arden Hills, MN	1,059,000
1	Southeastern Minnesota 504 Dev.	Rochester, MN	543,000
1	Racine County Business Development	Sturtevant	237,000
118	Total 504 Loans		68,173,000