



**FY 2013
SEMI ANNUAL TOTAL
thru 2nd Quarter
(10/1/12 - 3/31/13)**

**New Mexico District
Lender Rankings &
Loan Activity Report**

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$s
7(a) Loan Activity				
Wells Fargo Bank	18	\$ 8,160,700	1	1
The Bank of Clovis	12	\$ 4,211,000	2	3
Community 1st Bank Las Vegas	11	\$ 2,026,200	3	7
BBVA Compass Bank	10	\$ 2,819,000	4	5
Western Commerce Bank	8	\$ 1,016,700	5	14
US Bank	7	\$ 585,400	6	18
Bank of the Southwest	5	\$ 1,850,300	7	9
New Mexico Bank & Trust	5	\$ 865,900	8	16
Four Corners Community Bank	4	\$ 1,251,000	9	11
First American Bank	4	\$ 1,039,000	10	13
First Savings Bank	4	\$ 132,400	11	25
Western Bank - Alamogordo	3	\$ 949,300	12	15
Century Bank	3	\$ 338,500	13	22
Hanmi Bank	2	\$ 6,630,000	14	2
Southwest Capital (formerly the Bank of LV)	2	\$ 1,271,200	15	10
Bank of the West	2	\$ 822,400	16	17
Live Oak Banking Company	1	\$ 3,300,000	17	4
Commonwealth Business Bank	1	\$ 2,060,000	18	6
United Midwest Savings Bank	1	\$ 1,939,600	19	8
Titan Bank	1	\$ 1,040,000	20	12
City National Bank & Trust Co of Lawton	1	\$ 545,000	21	19
AmBank	1	\$ 371,400	22	20
Vectra Bank	1	\$ 375,000	23	21
Square 1 Bank	1	\$ 300,000	24	23
BBCN Bank	1	\$ 250,000	25	24
Carlsbad National Bank	1	\$ 136,200	26	26
Stearns Bank	1	\$ 103,600	27	27
BOKF (Bank of Albuquerque)	1	\$ 16,000	28	28
Pioneer Bank	1	\$ 10,000	29	29
Total	113	\$ 44,415,800		
504 CDC Participation				
Enchantment Land CDC	15	\$ 6,613,000	1	1
Total	15	\$ 6,613,000		
504 3rd Party Lender Participation				
Los Alamos National Bank	3	\$ 1,907,787.00	1	2
First American Bank	3	\$ 1,644,532.00	2	3
Sandia Laboratory FCU	2	\$ 1,128,557.00	3	4
New Mexico Bank & Trust	1	\$ 2,150,841.00	4	1
Union Savings Bank	1	\$ 1,116,702.00	5	5
Bank of the West	1	\$ 325,000.00	6	6
Main Bank	1	\$ 281,342.00	7	7
BOKF (Bank of Albuquerque)	1	\$ 117,500.00	8	8
Wells Fargo Bank	1	\$ 112,330.00	9	9
Bank '34	1	\$ 80,305.00	10	10
Total	15	\$ 8,864,896		
SBA Microloans				
The Loan Fund	12	\$ 262,666	1	1
WESST	7	\$ 91,886	2	2
Total	19	\$ 354,552		
TOTAL SBA RELATED LOAN ACTIVITY - THRU 2ND QTR FY 2013 - 10/1/2012 through 3/31/2013				
		FYTD 2013	FYTD 2012	
7(a) Loans	113	\$ 44,415,800	121	\$ 24,441,500
504 Loans - CDCs	15	\$ 6,613,000	19	\$ 11,191,000
SBA NM LOAN SUBTOTAL	128	\$ 51,028,800	140	\$ 35,632,500
SBA Microloans	19	\$ 354,552	16	\$ 281,161
SBA NM LOAN TOTAL	147	\$ 51,383,352	156	\$ 35,913,661
504 Loans - 3rd Party Lenders	15	\$ 8,864,896	19	\$ 14,301,038
TOTAL NM CAPITAL		\$ 60,248,248		\$ 50,214,699