



**FYTD 2013
thru 3rd Quarter
(10/1/12 - 6/30/13)**

**New Mexico District
Lender Rankings &
Loan Activity Report**

Lender	No. Loans	\$ Volume	Lender Ranking #s	Lender Ranking \$s
7(a) Loan Activity				
Wells Fargo Bank	25	\$ 15,690,300	1	1
Community 1st Bank Las Vegas	17	\$ 2,420,200	2	8
The Bank of Clovis	15	\$ 4,458,500	3	5
US Bank	15	\$ 2,139,400	4	10
BBVA Compass Bank	12	\$ 3,075,500	5	7
Western Commerce Bank	11	\$ 2,214,100	6	9
Century Bank	8	\$ 593,500	7	23
Bank of the West	6	\$ 5,216,000	8	3
First American Bank	6	\$ 1,789,000	9	14
Bank of the Southwest	5	\$ 1,850,300	10	13
New Mexico Bank & Trust	5	\$ 865,900	11	21
Four Corners Community Bank	4	\$ 1,251,000	12	18
Western Bank - Alamogordo	4	\$ 1,009,300	13	20
First Savings Bank	4	\$ 132,400	14	35
Hanmi Bank	2	\$ 6,630,000	15	2
Live Oak Banking Company	2	\$ 4,000,000	16	6
Stearns Bank	2	\$ 1,733,600	17	16
Southwest Capital (formerly the Bank of LV)	2	\$ 1,271,200	18	17
Carlsbad National Bank	2	\$ 174,700	19	34
Pioneer Bank	2	\$ 20,000	20	37
West Town Savings Bank*	1	\$ 5,000,000	21	4
Commonwealth Business Bank	1	\$ 2,060,000	22	11
United Midwest Savings Bank	1	\$ 1,939,600	23	12
City Bank New Mexico*	1	\$ 1,762,300	24	15
Titan Bank	1	\$ 1,040,000	25	19
Seacoast Commerce Bank*	1	\$ 652,000	26	22
City National Bank & Trust Co of Lawton	1	\$ 545,000	27	24
Lea County State Bank*	1	\$ 405,700	28	25
Vectra Bank	1	\$ 375,000	29	26
The Bancorp Bank*	1	\$ 373,000	30	27
AmBank	1	\$ 371,400	31	28
Farmers and Stockmens Bank*	1	\$ 350,000	32	29
Square 1 Bank	1	\$ 300,000	33	30
First National Bank of Santa Fe*	1	\$ 296,000	34	31
BBCN Bank	1	\$ 250,000	35	32
James Polk Stone Community Bank*	1	\$ 200,000	36	33
First New Mexico Bank - Las Cruces*	1	\$ 127,800	37	35
BOKF (Bank of Albuquerque)	1	\$ 16,000	38	38
Total	167	\$ 72,598,700		
504 CDC Participation				
Enchantment Land CDC	23	\$ 10,989,000	1	1
Total	23	\$ 10,989,000		
504 3rd Party Lender Participation				
Los Alamos National Bank	4	\$ 2,250,287	1	3
New Mexico Bank & Trust	3	\$ 4,268,493	2	1
Sandia Laboratory FCU	3	\$ 4,245,818	3	2
First American Bank	3	\$ 1,644,532	4	4
New Mexico Educators FCU*	2	\$ 1,313,564	5	5
BOKF (Bank of Albuquerque)	2	\$ 217,500	6	9
Union Savings Bank	1	\$ 1,116,702	7	6
Bank of the West	1	\$ 325,000	8	7
Main Bank	1	\$ 281,342	9	8
Century Bank*	1	\$ 125,917	10	10
Wells Fargo Bank	1	\$ 112,330	11	11
Bank '34	1	\$ 80,305	12	12
Total	23	\$ 15,981,790		
SBA Microloans				
The Loan Fund	19	\$ 427,047	1	1
WESST	11	\$ 134,300	2	2
Total	30	\$ 561,347		
TOTAL SBA RELATED LOAN ACTIVITY - THRU 3rd QTR FY 2013 - 10/1/2012 through 6/30/2013				
		FYTD 2013		FYTD 2012
7(a) Loans	167	\$ 72,598,700	177	\$ 50,751,400
504 Loans - CDCs	23	\$ 10,989,000	34	\$ 21,237,000
SBA NM LOAN SUBTOTAL	190	\$ 83,587,700	211	\$ 71,988,400
SBA Microloans	30	\$ 561,347	26	\$ 398,848
SBA NM LOAN TOTAL	220	\$ 84,149,047	237	\$ 72,387,248
504 Loans - 3rd Party Lenders	23	\$ 15,981,790	34	\$ 30,699,060
TOTAL NM CAPITAL		\$ 100,130,837		\$ 103,086,308

*First appearance in rankings this FY