

SBA MASSACHUSETTS DISTRICT OFFICE
FY 2011 LOAN VOLUME REPORT - OCTOBER 1, 2010 to SEPTEMBER 30, 2011

7(a) LOANS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	EASTERN BANK	\$24,273,500	342
2	SOVEREIGN BANK	\$11,138,200	112
3	CITIZENS BANK	\$16,263,100	103
4	ENTERPRISE BK & TR CO	\$10,241,200	86
5	ROCKLAND TRUST COMPANY	\$12,552,200	63
6	TD BANK	\$9,477,200	58
7	MIDDLESEX SAVINGS BANK	\$7,030,400	50
8	HARBORONE CU	\$7,828,100	47
9	SOUTH SHORE SAVINGS BANK	\$3,067,300	40
10	SALEM FIVE CENTS SAVINGS BANK	\$12,393,700	38
11	COMMERCE BANK & TRUST	\$3,431,100	37
12	CENTURY BANK AND TRUST	\$3,877,000	28
13	CAPE COD FIVE CENTS SAVINGS	\$7,380,400	27
14	BANKFIVE	\$4,060,100	26
15	PEOPLE'S UNITED BANK	\$4,386,600	24
16	FRAMINGHAM CO-OPERATIVE	\$4,030,000	24
17	LEADER BANK	\$5,387,700	23
18	UNIBANK FOR SAVINGS	\$2,603,800	22
19	MONSON SAVINGS BANK	\$2,566,000	21
20	WEBSTER BANK	\$10,120,000	19
21	WORKERS CU	\$2,337,000	16
22	EAST BOSTON SAVINGS BANK	\$5,460,500	15
23	HOOSAC BANK	\$1,579,800	15
24	UNITED BANK	\$1,122,700	15
25	MERCANTILE BK & TR CO	\$4,145,000	13
26	CAMBRIDGE TRUST COMPANY	\$1,955,000	13
27	GREENFIELD CO-OPERATIVE BANK	\$1,113,500	13
28	FIRST TRADE UNION BANK	\$5,516,000	12
29	SUPERIOR FINANCIAL GROUP	\$115,000	12
30	SOUTH COASTAL BANK	\$1,925,000	11
31	NORTH MIDDLESEX SAVINGS BANK	\$1,330,000	11
32	MECHANICS' CO-OPERATIVE BANK	\$2,653,300	10
33	BRIDGEWATER SAVINGS BANK	\$2,900,000	9
34	WESTFIELD BANK	\$1,054,700	9
35	FLORENCE SAVINGS BANK	\$1,043,000	9
36	CHARLES RIVER BANK	\$985,000	9
37	MUTUAL FED. SAVINGS	\$2,560,000	8
38	CITIZENS-UNION SAVINGS BANK	\$2,157,200	8
39	FIDELITY CO-OPERATIVE BANK	\$1,720,000	8
40	BANK OF AMERICA	\$1,700,800	8
41	LEE BANK	\$339,000	8

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42	LIVE OAK BANKING COMPANY	\$7,515,000	7
43	WELLS FARGO BANK	\$4,423,800	7
44	PROVIDENT BANK	\$2,431,000	7
45	HOMETOWN BANK A CO-OPERATIVE	\$1,440,600	7
46	BEVERLY CO-OPERATIVE BANK	\$910,000	7
47	LEGACY BANKS	\$802,500	7
48	SOUTHBRIDGE SAVINGS BANK	\$2,595,000	6
49	BOSTON PRIVATE BK & TR CO	\$2,052,000	6
50	BAY STATE SAVINGS BANK	\$1,301,000	6
51	MILFORD NATL BK & TR CO	\$757,500	6
52	MARTHA'S VINEYARD SAVINGS BANK	\$702,000	6
53	BERKSHIRE BANK	\$234,000	6
54	HOLBROOK CO-OPERATIVE BANK	\$2,749,800	5
55	MANSFIELD CO-OPERATIVE BANK	\$1,600,000	5
56	GREENFIELD SAVINGS BANK	\$1,037,000	5
57	INSTITUTION FOR SAVINGS	\$950,000	5
58	BROOKLINE BANK	\$565,000	5
59	BANK OF CAPE COD	\$467,500	5
60	ROCKPORT NATIONAL BANK	\$434,000	5
61	MEDICAL AREA FCU	\$260,000	5
62	FREEDOM NATIONAL BANK	\$3,680,000	4
63	NEWTEK SMALL BUS. FINANCE INC.	\$2,439,900	4
64	CRESCENT CU	\$935,000	4
65	BANKGLOUCESTER	\$847,500	4
66	NORTH SHORE BANK	\$775,000	4
67	DEDHAM INSTITUTION FOR SAVINGS	\$610,000	4
68	VISION ONE CU	\$590,000	4
69	GFA FCU	\$220,100	4
70	CITIBANK	\$4,440,000	3
71	EAST WEST BANK	\$1,800,000	3
72	COASTWAY COMMUNITY BANK	\$1,324,000	3
73	EAST CAMBRIDGE SAVINGS BANK	\$1,300,000	3
74	BANK RHODE ISLAND	\$1,222,000	3
75	1ST NATL BK OF IPSWICH	\$1,075,000	3
76	BRISTOL COUNTY SAVINGS BANK	\$1,037,000	3
77	WASHINGTON TR CO OF WESTERLY	\$810,000	3
78	VILLAGE BANK	\$775,000	3
79	SOUTHBRIDGE CU	\$773,000	3
80	FREEDOM CU	\$610,000	3
81	FAMILYFIRST BANK	\$407,500	3
82	CHICOPEE SAVINGS BANK	\$366,000	3
83	METRO CU	\$187,000	3
84	DIGITAL FCU	\$134,400	3
85	GREYLOCK FCU	\$65,200	3
86	MASSACHUSETTS BUSINESS	\$2,900,000	2
87	INDEPENDENCE BANK	\$2,650,000	2

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88	AVIDIA BANK	\$2,100,000	2
89	FIRST NIAGARA BANK	\$2,080,000	2
90	COMPASS BANK	\$726,000	2
91	PENTUCKET BANK	\$560,000	2
92	SALISBURY BANK & TRUST COMPAN	\$441,000	2
93	CAPE ANN SAVINGS BANK	\$365,000	2
94	WALPOLE CO-OPERATIVE BANK	\$360,000	2
95	ROLLSTONE BANK & TRUST	\$340,000	2
96	MARBLEHEAD BANK	\$283,500	2
97	GRANITE STATE CU	\$210,000	2
98	JEANNE D' ARC CU	\$200,000	2
99	S-BANK	\$190,000	2
100	EVERETT CO-OPERATIVE BANK	\$150,000	2
101	MILLBURY SAVINGS BANK	\$137,000	2
102	NATL GRAND BK	\$111,000	2
106	RANDOLPH SAVINGS BANK	\$102,000	2
107	BANK OF CANTON	\$100,000	2
108	FARMINGTON BANK	\$2,950,000	1
106	CELTIC BANK CORPORATION	\$630,000	1
107	U.S. BANK NATIONAL ASSOCIATION	\$578,300	1
108	HOME LOAN INVEST BANK	\$375,000	1
110	THE BANCORP BANK	\$365,500	1
110	UNITY BANK	\$350,000	1
111	BRANCH BK. & TR CO	\$311,100	1
112	NBT BANK	\$276,300	1
113	CAMDEN NATIONAL BANK	\$250,000	1
114	HAMPDEN BANK	\$250,000	1
115	NAVIGANT CU	\$220,000	1
116	BANK OF NEW ENGLAND	\$150,000	1
117	HERITAGE OAKS BANK	\$125,000	1
118	MERRIMACK VALLEY FCU	\$100,000	1
119	RTN FCU	\$100,000	1
120	SALEM CO-OPERATIVE BANK	\$90,000	1
121	SAVERS CO-OPERATIVE BANK	\$77,400	1
122	WEBSTER FIRST FCU	\$50,000	1
123	WEYMOUTH BANK	\$40,000	1
124	FIRST COMMONS BANK	\$35,000	1
125	ST. MARY'S CU	\$17,600	1
126	CAMBRIDGE SAVINGS BANK	\$15,000	1
127	WEBSTER FIVE CENTS SAVINGS BK	\$10,000	1
	GRAND TOTAL	\$286,843,100	1,681

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504 LOANS			
Rank	Lender Name	GROSS \$\$ AMOUNT	# LOANS
1	GRANITE ST. ECONOMIC DEVEL COR	\$49,297,000	97
2	BAY COLONY DEVEL CORP	\$35,452,000	68
3	NEW ENGLAND CERT. DEVEL CORP	\$25,793,000	40
4	SOUTH EASTERN ECONOMIC DEVEL C	\$13,252,000	35
5	CAPE & ISLANDS COMMUN DEVELOPI	\$4,785,000	11
6	SOUTH SHORE ECONOMIC DEVEL COE	\$2,513,000	6
7	WORCESTER BUS. DEVEL CORP	\$6,111,000	4
8	OCEAN ST. BUS. DEVEL AUTHORITY	\$266,000	1
	Grand Total	\$137,469,000	262
3RD PARTY LENDERS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	Eastern Bank	\$9,603,500	27
2	Rockland Trust Company	\$14,018,615	20
3	Citizens Bank	\$11,385,689	12
4	Enterprise Bank and Trust Company	\$5,481,193	11
5	TD Bank	\$10,920,901	9
6	Sovereign Bank	\$8,268,500	8
7	Middlesex Savings Bank	\$7,251,615	8
8	Salem Five Cents Savings Bank	\$4,099,755	8
9	Cape Cod Five Cents Savings Bank	\$3,859,750	8
10	Century Bank and Trust Company	\$3,314,000	7
11	People's United Bank	\$8,601,000	6
12	Mechanics' Co-Operative Bank	\$4,031,795	6
13	Bank of America	\$3,284,495	6
14	Nuvo Bank and Trust Company	\$3,436,556	5
15	Walpole Co-Operative Bank	\$1,630,000	5
16	Bank of Cape Cod	\$1,380,161	5
17	Mansfield Co-Operative Bank	\$1,237,500	5
18	Boston Private Bank & Trust	\$3,975,000	4
19	Southbridge Savings Bank	\$2,169,000	4
20	Fidelity Co-Operative Bank	\$1,370,278	4
21	Hampden Bank	\$2,865,000	3
22	Spencer Savings Bank	\$2,561,693	3
23	Commerce Bank & Trust Company	\$2,502,500	3
24	Bank of New England	\$2,120,300	3
25	South Coastal Bank	\$1,403,183	3
26	Bank of Canton	\$1,362,500	3
27	Rollstone Bank & Trust	\$1,297,031	3
28	Bridgewater Savings Bank	\$1,285,500	3

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29	Newburyport Five Cents Savings	\$1,012,500	3
30	Webster Five Cents Savings Bank	\$9,684,000	2
31	North Shore Bank	\$4,257,627	2
32	Brookline Bank	\$3,549,800	2
33	Weymouth Bank	\$2,351,000	2
34	Berkshire Bank	\$2,263,200	2
35	Institution for Savings	\$1,597,500	2
36	St. Mary's CU	\$1,479,500	2
37	Mercantile Bank and Trust	\$1,359,500	2
38	Digital FCU	\$895,000	2
39	Cambridge Trust Company	\$766,250	2
40	Brookline Bancorp, Inc.	\$762,500	2
41	Bay State Savings Bank	\$719,500	2
42	The Community Bank	\$695,750	2
43	Webster Bank	\$650,000	2
44	Charles River Bank	\$590,300	2
45	Cape Cod Co-Operative Bank	\$560,000	2
46	Mutual Federal Savings Bank	\$504,500	2
47	Hometown Bank	\$492,500	2
48	Shrewsbury FCU	\$5,200,000	1
49	Avidia Bank	\$2,700,000	1
50	Lowell Five Cent Savings Bank	\$1,865,000	1
51	Cambridge Savings Bank	\$1,528,500	1
52	Clinton Savings Bank	\$1,205,655	1
53	BankGloucester	\$1,200,000	1
54	Hingham Institution for Savings	\$1,195,000	1
55	Pentucket Bank	\$1,050,000	1
56	Florence Bancorp	\$990,585	1
57	Bristol County Savings Bank	\$900,000	1
58	Leader Bank	\$785,000	1
59	Dedham Institution for Savings	\$525,000	1
60	North Easton Savings Bank	\$510,000	1
61	Lee Bank	\$480,000	1
62	Martha's Vineyard Savings Bank	\$425,000	1
63	United Bank	\$405,000	1
64	North Middlesex Savings Bank	\$387,500	1
65	Greenfield Savings Bank	\$385,000	1
66	Provident Bank	\$325,000	1
67	Washington Trust Company	\$321,500	1
68	Pittsfield Co-Operative Bank	\$315,000	1
69	Wellesley Bank	\$255,000	1
70	Millbury Savings Bank	\$252,500	1
71	BankFive	\$237,500	1
72	Stoneham Savings Bank	\$237,500	1
73	The Savings Bank	\$237,500	1
74	Cape Ann Savings Bank	\$217,500	1

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75	Bridgewater CU	\$187,500	1
76	Citizens-Union Savings Bank	\$186,000	1
77	Saugusbank	\$150,000	1
78	Haverhill Bank	\$70,500	1
	Grand Total	\$183,638,177	262
	MICRO-LOANS		
1	RCAP	\$254,900	15
2	WESTERN MASS ENTERPRISE	\$337,288	11
3	SEED CORP	\$235,000	9
4	DORCHESTER BAY NEIGHBORHOOD	\$167,000	6
5	JOBS FOR FALL RIVER	\$200,000	5
6	ECONOMIC DEV IND. CORP OF LYNN	\$170,000	5
7	NEW BEDFORD ECON. DEV CORP	\$42,000	3
**	GRAND TOTAL	\$1,406,188	54
**	Disclaimer: As of October 7, 2011		