

**SBA MASSACHUSETTS DISTRICT OFFICE  
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - JANUARY 31, 2013**



<b>7(a) LOANS</b>			
<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	EASTERN BANK	\$ 7,628,600	119
2	SOVEREIGN BANK	\$ 4,881,000	41
3	SOUTH SHORE BANK	\$ 1,941,600	22
4	TD BANK	\$ 3,850,000	19
5	ROCKLAND TRUST COMPANY	\$ 2,149,000	14
6	CAMBRIDGE SAVINGS BANK	\$ 5,755,000	11
7	MUTUALONE BANK	\$ 1,795,000	10
8	PEOPLE'S UNITED BANK	\$ 4,935,000	9
9	ENTERPRISE BANK	\$ 1,173,000	9
10	LEADER BANK	\$ 3,265,000	8
11	FIRST TRADE UNION BANK	\$ 1,780,000	8
12	CAPE COD FIVE CENTS SAVINGS BK	\$ 1,054,100	8
13	MONSON SAVINGS BANK	\$ 610,000	8
14	WELLS FARGO BANK	\$ 5,684,800	7
15	CENTURY BANK AND TRUST COMPANY	\$ 1,950,100	6
16	BANKFIVE	\$ 1,036,000	6
17	GEORGETOWN BANK	\$ 906,000	6
18	UNIBANK FOR SAVINGS	\$ 492,000	6
19	CITIZENS	\$ 475,000	6
20	COMMERCE BANK & TRUST COMPANY	\$ 285,000	6
21	SALEM FIVE CENTS SAVINGS BANK	\$ 3,701,000	5
22	BANK OF CAPE COD	\$ 375,000	5
23	LIVE OAK BANKING COMPANY	\$ 2,079,000	4
24	WEBSTER BANK	\$ 1,640,000	4
25	AVIDIA BANK	\$ 1,630,000	4
26	MIDDLESEX SAVINGS BANK	\$ 1,055,000	4
27	MILFORD NATL BK	\$ 931,800	4
28	S-BANK	\$ 825,000	4
29	MECHANICS COOPERATIVE BANK	\$ 437,000	4
30	GREENFIELD SAVINGS BANK	\$ 350,000	4
31	LEE BANK	\$ 345,500	4
32	NATL GRAND BK - MARBLEHEAD	\$ 220,000	4
33	DIGITAL FCU	\$ 116,300	4
34	SOUTH COASTAL BANK	\$ 2,725,000	3
35	HOOSAC BANK	\$ 1,470,800	3
36	HAVERTHILL BANK	\$ 525,000	3
37	SALISBURY BANK & TRUST COMPANY	\$ 292,000	3
38	INSTITUTION FOR SAVINGS IN NEW	\$ 250,000	3
39	CHARLES RIVER BANK	\$ 239,000	3
40	ROCKPORT NATIONAL BANK	\$ 235,800	3
41	GREENFIELD CO-OPERATIVE BANK	\$ 211,400	3
42	WESTFIELD BANK	\$ 160,000	3
43	BANK OF CANTON	\$ 100,000	3
44	BEVERLY CO-OPERATIVE BANK	\$ 100,000	3
45	WEYMOUTH BANK	\$ 100,000	3



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<b>3rd PARTY</b>			
<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	Rockland Trust Company	\$ 4,718,250	9
2	Eastern Bank	\$ 3,074,400	8
3	Enterprise Bank and Trust Company	\$ 2,443,750	8
4	First Trade Union Bank	\$ 4,387,000	5
5	Cape Cod Five Cents Savings Bank	\$ 1,592,575	5
6	Middlesex Savings Bank	\$ 2,496,444	4
7	TD Bank	\$ 4,745,000	3
8	Bank of America	\$ 1,535,000	3
9	Century Bank and Trust Company	\$ 990,000	3
10	Greenfield Savings Bank	\$ 930,500	3
11	Newburyport Five Cents Savings Bank	\$ 730,000	3
12	Walpole Co-Operative Bank	\$ 6,374,500	2
13	Brookline Bank	\$ 5,315,000	2
14	Hometown Bank	\$ 3,225,000	2
15	Citizens	\$ 2,475,000	2
16	MutualOne Bank	\$ 1,500,000	2
17	Bank of Cape Cod	\$ 1,110,500	2
18	Avidia Bank	\$ 498,500	2
19	Leader Bank	\$ 360,500	2
20	Camden National Bank	\$ 8,016,000	1
21	East Boston Savings Bank	\$ 7,400,000	1
22	Demansys Energy	\$ 5,000,000	1
23	Bristol County Savings Bank	\$ 3,906,000	1
24	Bank of New England	\$ 2,500,000	1
25	Pittsfield Co-Operative Bank	\$ 1,925,000	1
26	The Milford National Bank and Trust Compar	\$ 1,900,000	1
27	Weymouth Bank	\$ 1,275,000	1
28	Sovereign Bank	\$ 1,125,000	1
29	Bank of Canton	\$ 576,500	1
30	The Village Bank	\$ 550,000	1
31	BankNewport	\$ 535,000	1
32	First Citizens FCU	\$ 505,000	1
33	S-Bank	\$ 422,500	1
34	North Middlesex Savings Bank	\$ 387,500	1
35	South Shore Savings Bank	\$ 385,750	1
36	Provident Bank	\$ 375,000	1
37	Fidelity Bank	\$ 375,000	1
38	People's United Bank	\$ 343,540	1
39	Boston Private Bank & Trust Company	\$ 302,000	1
40	North Shore Bank	\$ 292,500	1
41	Salem Co-operative Bank	\$ 285,000	1
42	Southbridge Savings Bank	\$ 251,875	1
43	Lee Bank	\$ 250,000	1
44	Haverhill Bank	\$ 250,000	1
45	Needham Bank	\$ 214,250	1
46	Reading Co-Operative Bank	\$ 135,000	1
47	Merrimack Valley FCU	\$ 115,000	1
48	Salem Five Cents Savings Bank	\$ 95,000	1
	<b>Grand Total</b>	<b>\$ 88,195,334</b>	<b>99</b>

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<b>RANK</b>	<b>MICROLOAN LENDER</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	Accion USA	\$ 32,145	5
2	New Bedford Economic Development Council	\$ 54,950	4
3	Economic Dev. Of Lynn	\$ 85,000	3
4	Jobs for Fall River	\$ 65,000	2
5	Dorchester Bay Neighborhood Loan Fund	\$ 63,357	2
6	Common Capital	\$ 24,000	2
7	SEED	\$ 15,000	2
	<b>Grand Total</b>	<b>\$ 339,452</b>	<b>20</b>

**SBA SPRINGFIELD BRANCH OFFICE  
FY- 2013 LOAN VOLUME REPORT OCTOBER 1, 2012 - JANUARY 31, 2013  
WESTERN MASSACHUSETTS**

The following loans are included in the MA Loan Volume Report totals above:

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	MONSON SAVINGS BANK	\$ 610,000	8
2	GREENFIELD SAVINGS BANK	\$ 350,000	4
3	LEE BANK	\$ 345,500	4
4	WELLS FARGO BANK NATL ASSOC	\$ 1,704,000	3
5	HOOSAC BANK	\$ 1,470,800	3
6	SALISBURY BANK & TRUST COMPANY	\$ 292,000	3
7	GREENFIELD CO-OPERATIVE BANK	\$ 211,400	3
8	WESTFIELD BANK	\$ 160,000	3
9	UNITED BANK	\$ 65,000	2
10	NEWTEK SMALL BUS. FINANCE INC.	\$ 2,055,000	1
11	SOVEREIGN BANK NATL ASSOC	\$ 600,000	1
12	THE BANCORP BANK	\$ 469,500	1
13	FIRST NIAGARA BANK NATL ASSOC	\$ 325,000	1
14	SPENCER SAVINGS BANK	\$ 280,000	1
15	HAMPDEN BANK	\$ 165,000	1
16	EASTHAMPTON SAVINGS BANK	\$ 40,000	1
17	PEOPLESBANK	\$ 25,000	1
18	FREEDOM CU	\$ 25,000	1
	<b>Grand Total</b>	<b>\$ 9,193,200</b>	<b>42</b>

**504 LOANS**

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	NEW ENGLAND CERT. DEVEL CORP	\$ 775,000	3
2	GRANITE ST. ECONOMIC DEVEL COR	\$ 1,656,000	2
3	BAY COLONY DEVEL CORP	\$ 208,000	1
	<b>Grand Total</b>	<b>\$ 2,639,000</b>	<b>6</b>

**3rd PARTY**

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	Greenfield Savings Bank	\$ 930,500	3
2	Pittsfield Co-Operative Bank	\$ 1,925,000	1
3	Citizens	\$ 325,000	1
4	Lee Bank	\$ 250,000	1
	<b>Grand Total</b>	<b>\$ 3,430,500</b>	<b>6</b>