

SBA Massachusetts District Office  
 FY 2011 Loan Volume Report - October 1, 2010 to August 31, 2011

<b>7 (a) LOANS</b>			
<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	EASTERN BANK	\$21,066,500	302
2	SOVEREIGN BANK	\$10,124,000	102
3	CITIZENS BANK	\$13,719,600	94
4	ENTERPRISE BK & TR CO	\$9,523,600	81
5	ROCKLAND TRUST COMPANY	\$11,232,200	61
6	TD BANK	\$8,644,800	53
7	MIDDLESEX SAVINGS BANK	\$6,980,400	49
8	HARBORONE CU	\$7,763,100	45
9	SOUTH SHORE SAVINGS BANK	\$2,947,300	37
10	SALEM FIVE CENTS SAVINGS BANK	\$11,718,700	34
11	COMMERCE BANK & TRUST COMPANY	\$3,300,000	33
12	CAPE COD FIVE CENTS SAVINGS BK	\$6,655,400	25
13	CENTURY BANK AND TRUST COMPANY	\$3,707,200	25
14	BANKFIVE	\$4,035,100	24
15	FRAMINGHAM CO-OPERATIVE BANK	\$3,650,000	23
16	PEOPLE'S UNITED BANK	\$4,251,600	22
17	MONSON SAVINGS BANK	\$2,516,000	20
18	UNIBANK FOR SAVINGS	\$883,800	20
19	WEBSTER BANK NATL ASSOC	\$10,120,000	19
20	LEADER BANK NATL ASSOC	\$3,359,700	19
21	WORKERS CU	\$2,337,000	16
22	EAST BOSTON SAVINGS BANK	\$4,460,500	14
23	HOOSAC BANK	\$1,505,800	14
24	GREENFIELD CO-OPERATIVE BANK	\$1,113,500	13
25	FIRST TRADE UNION BANK	\$5,516,000	12
26	MERCANTILE BK & TR CO	\$3,720,000	12
27	UNITED BANK	\$672,700	12
28	SUPERIOR FINANCIAL GROUP, LLC	\$115,000	12
29	SOUTH COASTAL BANK	\$1,925,000	11
30	NORTH MIDDLESEX SAVINGS BANK	\$1,330,000	11
31	MECHANICS' CO-OPERATIVE BANK	\$2,653,300	10
32	CAMBRIDGE TRUST COMPANY	\$1,255,000	10
33	WESTFIELD BANK	\$1,054,700	9
34	FLORENCE SAVINGS BANK	\$1,043,000	9
35	MUTUAL FED. SAVINGS BK	\$2,560,000	8
36	FIDELITY CO-OPERATIVE BANK	\$1,720,000	8
37	LEE BANK	\$339,000	8
38	LIVE OAK BANKING COMPANY	\$7,515,000	7
39	WELLS FARGO BANK NATL ASSOC	\$4,423,800	7
40	PROVIDENT BANK	\$2,431,000	7
41	BANK OF AMERICA	\$1,650,800	7
42	BEVERLY CO-OPERATIVE BANK	\$910,000	7

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43	LEGACY BANKS	\$802,500	7
44	BOSTON PRIVATE BK & TR CO	\$2,052,000	6
45	BRIDGEWATER SAVINGS BANK	\$1,425,000	6
46	BAY STATE SAVINGS BANK	\$1,301,000	6
47	HOMETOWN BANK	\$1,290,600	6
48	MILFORD NATL BK & TR CO	\$757,500	6
49	MARTHA'S VINEYARD SAVINGS BANK	\$702,000	6
50	BERKSHIRE BANK	\$234,000	6
51	HOLBROOK CO-OPERATIVE BANK	\$2,749,800	5
52	SOUTHBRIDGE SAVINGS BANK	\$2,531,000	5
53	MANSFIELD CO-OPERATIVE BANK	\$1,600,000	5
54	CITIZENS UNION SAVINGS BANK	\$1,082,200	5
55	GREENFIELD SAVINGS BANK	\$1,037,000	5
56	CHARLES RIVER BANK	\$740,000	5
57	BROOKLINE BANK	\$565,000	5
58	BANK OF CAPE COD	\$467,500	5
59	ROCKPORT NATIONAL BANK	\$434,000	5
60	MEDICAL AREA FCU	\$260,000	5
61	FREEDOM NATIONAL BANK	\$3,680,000	4
62	NEWTEK SMALL BUS. FINANCE INC.	\$2,439,900	4
63	CRESCENT CU	\$935,000	4
64	BANKGLOUCESTER	\$847,500	4
65	DEDHAM INSTITUTION FOR SAVINGS	\$610,000	4
66	VISION ONE CU	\$590,000	4
67	INSTITUTION FOR SAVINGS	\$320,000	4
68	GFA FCU	\$220,100	4
69	CITIBANK	\$4,440,000	3
70	EAST WEST BANK	\$1,800,000	3
71	EAST CAMBRIDGE SAVINGS BANK	\$1,300,000	3
72	BANK RHODE ISLAND	\$1,222,000	3
73	1ST NATL BK OF IPSWICH	\$1,075,000	3
74	BRISTOL COUNTY SAVINGS BANK	\$1,037,000	3
75	WASHINGTON TR CO	\$810,000	3
76	SOUTHBRIDGE CU	\$773,000	3
77	NORTH SHORE BANK	\$625,000	3
78	FREEDOM CU	\$610,000	3
79	FAMILYFIRST BANK	\$407,500	3
80	METRO CU	\$187,000	3
81	GREYLOCK FCU	\$65,200	3
82	MASSACHUSETTS BUSINESS	\$2,900,000	2
83	INDEPENDENCE BANK	\$2,650,000	2
84	AVIDIA BANK	\$2,100,000	2
85	FIRST NIAGARA BANK NATL ASSOC	\$2,080,000	2
86	COMPASS BANK	\$726,000	2
87	SALISBURY BANK & TRUST COMPANY	\$441,000	2
88	VILLAGE BANK	\$375,000	2
89	CAPE ANN SAVINGS BANK	\$365,000	2



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<b>504 LOANS</b>			
<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	GRANITE ST. ECONOMIC DEVEL COR	\$43,746,000	85
2	BAY COLONY DEVEL CORP	\$29,391,000	61
3	NEW ENGLAND CERT. DEVEL CORP	\$20,577,000	33
4	SOUTH EASTERN ECONOMIC DEVEL C	\$11,371,000	30
5	CAPE & ISLANDS COMMUN DEVELOPM	\$4,785,000	11
6	SOUTH SHORE ECONOMIC DEVEL COR	\$2,513,000	6
7	WORCESTER BUS. DEVEL CORP	\$6,111,000	4
8	OCEAN ST. BUS. DEVEL AUTHORITY	\$266,000	1
<b>GRAND TOTAL</b>		<b>\$118,760,000</b>	<b>231</b>
<b>3rd PARTY LENDER</b>			
<b>Rank</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	Eastern Bank	\$8,055,250	23
2	Rockland Trust Company	\$10,521,639	15
3	Citizens Bank	\$10,918,189	11
4	Enterprise Bank and Trust Company	\$4,436,193	9
5	TD Bank	\$7,260,901	8
6	Cape Cod Five Cents Savings Bank	\$3,859,750	8
7	Sovereign Bank	\$7,668,500	7
8	Salem Five Cents Savings Bank	\$3,262,500	7
9	Middlesex Savings Bank	\$6,101,615	6
10	Century Bank and Trust Company	\$3,051,500	6
11	Mechanics' Co-Operative Bank	\$3,735,500	5
12	Nuvo Bank and Trust Company	\$3,260,056	5
13	Bank of America	\$2,896,995	5
14	People's United Bank	\$2,701,000	5
15	Walpole Co-Operative Bank	\$1,630,000	5
16	Brookline Bank	\$4,312,300	4
17	Southbridge Savings Bank	\$2,169,000	4
18	Fidelity Co-Operative Bank	\$1,370,278	4
19	Bank of Cape Cod	\$1,170,161	4
20	Mansfield Co-Operative Bank	\$757,500	4
21	Boston Private	\$3,250,000	3
22	Commerce Bank & Trust Company	\$2,502,500	3
23	South Coastal Bank	\$1,403,183	3
24	Bank of Canton	\$1,362,500	3
25	Bridgewater Savings Bank	\$1,285,500	3
26	Webster Five Cents Savings	\$9,684,000	2

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27	North Shore Bank	\$4,257,627	2
28	Hampden Bank	\$2,515,000	2
29	Weymouth Bank	\$2,351,000	2
30	Berkshire Bank	\$2,263,200	2
31	Institution for Savings	\$1,597,500	2
32	St. Mary's CU	\$1,479,500	2
33	Spencer Savings Bank	\$1,375,718	2
34	Mercantile Bank and Trust Company	\$1,359,500	2
35	The Savings Bank	\$980,000	2
36	Digital FCU	\$895,000	2
37	Bank of New England	\$825,000	2
38	Cambridge Trust Company	\$766,250	2
39	Community Bank	\$695,750	2
40	Webster Bank	\$650,000	2
41	Charles River Bank	\$590,300	2
42	Cape Cod Co-Operative Bank	\$560,000	2
43	Rollstone Bank & Trust	\$514,500	2
44	Mutual Federal Savings Bank	\$504,500	2
45	Hometown Bank	\$492,500	2
46	Shrewsbury FCU	\$5,200,000	1
47	Avidia Bank	\$2,700,000	1
48	Lowell Five Cent Savings Bank	\$1,865,000	1
49	Cambridge Savings Bank	\$1,528,500	1
50	Clinton Savings Bank	\$1,205,655	1
51	BankGloucester	\$1,200,000	1
52	Pentucket Bank	\$1,050,000	1
53	Florence Bancorp, MHC	\$990,585	1
54	Bristol County Savings Bank	\$900,000	1
55	Leader Bank	\$785,000	1
56	East Boston Savings Bank	\$620,000	1
57	Dedham Institution for Savings	\$525,000	1
58	Lee Bank	\$480,000	1
59	Martha's Vineyard Savings Bank	\$425,000	1
60	United Bank	\$405,000	1
61	North Middlesex Savings Bank	\$387,500	1
62	Greenfield Savings Bank	\$385,000	1
63	Newburyport Five Cents Savings	\$330,000	1
64	Provident Bank	\$325,000	1
65	Washington Trust Company	\$321,500	1
66	Pittsfield Co-Operative Bank	\$315,000	1
67	Wellesley Bank	\$255,000	1
68	Millbury Savings Bank	\$252,500	1
69	BankFive	\$237,500	1
70	Stoneham Savings Bank	\$237,500	1
71	Cape Ann Savings Bank	\$217,500	1
72	Bay State Savings Bank	\$199,500	1

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73	Bridgewater CU	\$187,500	1
74	Citizens-Union Savings Bank	\$186,000	1
75	Saugusbank	\$150,000	1
76	Haverhill Bank	\$70,500	1
<b>GRAND TOTAL</b>		<b>\$157,236,595</b>	<b>231</b>
	<b>MICRO-LOANS</b>		
1	RCAP	\$254,900	15
2	WESTERN MASSACHUSETTS ENTERPRISE	\$337,288	11
3	SOUTH EASTERN ECONOMIC DEV	\$235,000	9
4	DORCHESTER BAY NEIGHBORHOOD	\$167,000	6
5	JOBS FOR FALL RIVER	\$200,000	5
6	ECONOMIC DEV. INDUSTRIAL CORP LYNN	\$170,000	5
7	NEW BEDFORD ECONOMIC DEV. CORP	\$42,000	3
<b>GRAND TOTAL</b>		<b>\$1,406,188</b>	<b>54</b>