

# meet the buyers

## a procurement matchmaking event

Meet with buyers from Federal, State, and Local Governments

**Thursday, November 17, 2011**

**8 AM – 1 PM • \$25 per person**

includes  
continental  
breakfast

**Schoolcraft College • VisTaTech Center  
18600 Haggerty Rd., Livonia, MI 48152**

**This event SOLD OUT last year. Be sure to register soon! When this event reaches capacity, registration will close. No waiting list!**

*Registration is required.*

*Seating is limited.*

*See next page for registration details.*

There's never been a better time for business owners to pursue government contracts. This matchmaking and government contracting event is a valuable investment of your time!

This half-day program is designed to help small businesses begin or expand their business with government agencies.

Meet buyers, understand buying requirements and how to get into the buying system — A great way to introduce your company, your products and/or services and *get exposure!*

### Buyers Invited:

- ▶ Counties of Wayne, Oakland, Macomb, Washtenaw, and Livingston
- ▶ U.S. General Services Administration (GSA)
- ▶ Wayne County Airport Authority
- ▶ Michigan Dept. of Mgmt. & Budget
- ▶ Michigan Dept. of Transportation
- ▶ Selfridge Air National Guard Base
- ▶ Cities of Troy, Southfield, and Farmington Hills
- ▶ U.S. Army Corps of Engineers
- ▶ Defense Logistics Agency
- ▶ U.S. Department of Veterans Affairs
- ▶ TACOM

### Attendees will:

- ▶ Meet buyers from federal, state and local governments.
- ▶ Introduce your company, products and/or services to buyers and get connected!
- ▶ Hear each buyer explain how to do business with the agency, how to get on the bid list, and what they purchase.

### Other Resources Available

- ▶ SBA
- ▶ MEDC
- ▶ PTAC
- ▶ SCORE
- ▶ MI-SBTDC
- ▶ CEED
- ▶ Vet Biz Central



## A Great Opportunity for You and Your Business!

*SBA's participation in this cosponsored activity is not an endorsement of the views, opinions, products, or services of any cosponsor, person, or entity. All of SBA's programs and services are extended to the public on a non-discriminatory basis. U.S. Small Business Administration Authorization #10-0515-159. Reasonable accommodations for persons with disabilities will be made if requested at least two weeks in advance. Contact Sara Gumina at 734.462.4438.*

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## a procurement matchmaking event

**Registration is currently open.**

Section No. 940764  
CES2 1568

Thursday, November 17, 2011  
Fee: \$25.00

8:00 AM – 1:00 PM  
Location: DiPonio Room in  
VisTaTech Center

## Register Online!

- Registration is currently open and will continue until the day before the class meets *or until the class is full*, whichever comes first.
- Click [here](#) to access WebAdvisor or enter the following URL in your browser window: <https://webadvisor.schoolcraft.edu>
- Click on Continuing Education (Non-Credit)
- Click on "Register and Pay for Continuing Education Classes"
- Choose the subject line: *Small Business/Entrepreneur*
- Insert appropriate CES (**CES2 1568**) **OR** Section Number (**940764**) for the class.
- Credit card payment is required when registering via the Web. Please have your credit card information at hand.
- If you experience problems registering, contact the Admissions and Enrollment Center at 734-462-4426 before proceeding.
- Online registration hours are

Monday–Friday      3 a.m. to 10 p.m.

Saturday            3 a.m. to 11 p.m.

Sunday              3 a.m. to 9 p.m.

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For event questions, please call the Business Development Center at 734-462-4438 or email [inforeq@schoolcraft.edu](mailto:inforeq@schoolcraft.edu).

For registration questions, please call Continuing Education and Professional Development at 734-462-4448, email [CEPD@schoolcraft.edu](mailto:CEPD@schoolcraft.edu), or visit our website at [www.schoolcraft.edu/cepd](http://www.schoolcraft.edu/cepd).

Refunds are issued in accordance with college policy.

It is the policy of Schoolcraft College that no person shall, on the basis of race, color, national origin, gender, age, marital status, creed, or handicap, be excluded from participating in, be denied benefits of, or be subjected to discrimination during any program or activity or in employment.