

SBA MASSACHUSETTS DISTRICT OFFICE
FY- 2012 LOAN VOLUME REPORT OCTOBER 1, 2011 - MARCH 31, 2012

7(a) LOANS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	EASTERN BANK	\$11,829,600	173
2	SOVEREIGN BANK	\$6,130,100	74
3	ROCKLAND TRUST COMPANY	\$5,311,000	36
4	ENTERPRISE BK	\$2,103,000	28
5	TD BANK	\$8,341,400	23
6	CITIZENS	\$1,874,600	22
7	UNIBANK FOR SAVINGS	\$949,000	21
8	SOUTH SHORE SAVINGS BANK	\$592,500	16
9	LEADER BANK	\$2,246,700	15
10	CAMBRIDGE SAVINGS BANK	\$1,570,000	15
11	HARBORONE CU	\$584,900	13
12	UNITED BANK	\$1,644,000	12
13	CAPE COD FIVE CENTS SAVINGS BK	\$1,160,600	12
14	COMMERCE BANK	\$1,132,300	12
15	CAMBRIDGE TRUST COMPANY	\$872,400	12
16	BANKFIVE	\$3,248,000	11
17	MIDDLESEX SAVINGS BANK	\$1,837,900	11
18	FRAMINGHAM CO-OPERATIVE BANK	\$1,180,000	9
19	PEOPLE'S UNITED BANK	\$1,049,000	8
20	MONSON SAVINGS BANK	\$1,038,400	8
21	WEBSTER BANK	\$816,600	8
22	CENTURY BANK AND TRUST COMPANY	\$468,700	8
23	WELLS FARGO BANK	\$3,452,300	7
24	THE BANCORP BANK	\$2,336,700	7
25	FIRST TRADE UNION BANK	\$1,716,200	7
26	BANKGLOUCESTER	\$1,685,000	7
27	BROOKLINE BANK	\$477,800	7
28	SALEM FIVE CENTS SAVINGS BANK	\$1,380,800	6
29	EAST BOSTON SAVINGS BANK	\$1,145,000	5
30	MECHANICS COOPERATIVE BANK	\$590,000	5
31	MERCANTILE BK	\$2,375,000	4
32	CITIBANK	\$1,106,800	4
33	SOUTHBRIDGE SAVINGS BANK	\$1,074,900	4
34	MILFORD NATL BANK	\$963,500	4
35	BRIDGEWATER SAVINGS BANK	\$840,000	4
36	SOUTH COASTAL BANK	\$570,000	4
37	GEORGETOWN SAVINGS BANK	\$485,800	4
38	WALPOLE CO-OPERATIVE BANK	\$400,000	4
39	MAYFLOWER CO-OPERATIVE BANK	\$375,000	4
40	MEDICAL AREA FCU	\$200,000	4
41	BAYCOAST BANK	\$120,000	4
42	GFA FCU	\$125,000	3
43	FREEDOM CU	\$110,000	3
44	KEYBANK	\$2,550,000	2
45	BANK RHODE ISLAND	\$1,950,000	2
46	HOMETOWN BANK	\$950,000	2
47	CAPE COD CO-OPERATIVE BANK	\$940,000	2
48	PENTUCKET BANK	\$900,000	2
49	HOLBROOK CO-OPERATIVE BANK	\$815,000	2
50	HOOSAC BANK	\$260,000	2
51	NORTH MIDDLESEX SAVINGS BANK	\$250,000	2

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52	EAST CAMBRIDGE SAVINGS BANK	\$235,100	2
53	ROCKPORT NATIONAL BANK	\$225,000	2
54	THE BANK OF CANTON	\$100,400	2
55	BANK OF AMERICA	\$80,000	2
56	GREENFIELD SAVINGS BANK	\$80,000	2
57	MARTHA'S VINEYARD SAVINGS BANK	\$75,000	2
58	WORKERS CU	\$75,000	2
59	CHARLES RIVER BANK	\$70,000	2
60	BERKSHIRE BANK	\$58,700	2
61	WESTFIELD BANK	\$58,300	2
62	GREYLOCK FCU	\$43,100	2
63	COMPASS BANK	\$763,000	1
64	MASSACHUSETTS BUSINESS	\$600,000	1
65	COMMUNITY 1ST BK OF INDIANA	\$500,000	1
66	SOUTHBRIDGE CU	\$500,000	1
67	THE VILLAGE BANK	\$500,000	1
68	ATHOL SAVINGS BANK	\$400,000	1
69	BANK OF CAPE COD	\$350,000	1
70	NORTH BROOKFIELD SAVINGS BANK	\$336,000	1
71	THE PROVIDENT BANK	\$300,000	1
72	ROLLSTONE BANK & TRUST	\$293,000	1
73	MILLBURY SAVINGS BANK	\$290,000	1
74	SEAMEN'S BANK	\$261,000	1
75	NORTHEAST COMMUNITY BANK	\$250,000	1
76	THE BRIDGEWATER CU	\$250,000	1
77	SPIRIT OF TEXAS BANK	\$203,200	1
78	DIGITAL FCU	\$200,000	1
79	WEBSTER FIRST FCU	\$191,000	1
80	BRISTOL COUNTY SAVINGS BANK	\$185,000	1
81	FIRST NIAGARA BANK	\$140,000	1
82	MUTUAL FED. SAVINGS BK OF PLYM	\$110,000	1
83	LEOMINSTER CU	\$108,000	1
84	FLORENCE SAVINGS BANK	\$100,000	1
85	MANSFIELD CO-OPERATIVE BANK	\$100,000	1
86	HAVERHILL BANK	\$75,000	1
87	SEED	\$70,000	1
88	DEAN CO-OPERATIVE BANK	\$50,000	1
89	INSTITUTION FOR SAVINGS IN NEW	\$50,000	1
90	NORTH SHORE BANK	\$50,000	1
91	CRESCENT CU	\$30,000	1
92	WASHINGTON TR CO OF WESTERLY	\$30,000	1
93	GREENFIELD CO-OPERATIVE BANK	\$25,000	1
Grand Total		\$94,536,300	717

504 LOANS			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	GRANITE ST. ECONOMIC DEVEL COR	\$31,550,000	46
2	BAY COLONY DEVEL CORP	\$20,639,000	41
3	NEW ENGLAND CERT. DEVEL CORP	\$24,508,000	22
4	SOUTH EASTERN ECONOMIC DEVEL C	\$11,710,000	20
5	WORCESTER BUS. DEVEL CORP	\$7,507,000	5

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6	CAPE & ISLANDS COMMUN DEVELOPM	\$1,244,000	4
7	SOUTH SHORE ECONOMIC DEVEL COR	\$416,000	2
	GRAND TOTAL	\$97,574,000	140

3RD PARTY LENDER			
RANK	LENDER NAME	GROSS \$\$ AMOUNT	# LOANS
1	Rockland Trust Company	\$19,892,500	12
2	Eastern Bank	\$4,163,594	11
3	TD Bank	\$13,886,590	9
4	Cape Cod Five Cents Savings Bank	\$7,896,599	9
5	Middlesex Savings Bank	\$4,698,000	8
6	Sovereign Bank	\$2,590,000	5
7	UniBank for Savings	\$3,075,000	4
8	Enterprise Bank and Trust Company	\$1,502,500	4
9	Bristol County Savings Bank	\$5,594,125	3
10	Hampden Bank	\$2,335,000	3
11	North Middlesex Savings Bank	\$1,231,117	3
12	Salem Five Cents Savings Bank	\$962,500	3
13	Mansfield Co-Operative Bank	\$865,000	3
14	Fidelity Co-Operative Bank	\$4,676,471	2
15	Brookline Bank	\$4,395,500	2
16	Century Bank and Trust Company	\$2,680,000	2
17	Lee Bank	\$1,959,722	2
18	The Village Bank	\$1,945,131	2
19	South Shore Savings Bank	\$1,930,000	2
20	Bank of America	\$1,821,477	2
21	Hometown Bank	\$1,687,500	2
22	The Milford National Bank and Trust Compar	\$1,081,500	2
23	Mechanics Cooperative Bank	\$991,450	2
24	Digital FCU	\$525,125	2
25	Boston Private Bank & Trust Company	\$327,000	2
26	Nuvo Bank and Trust Company	\$302,500	2
27	Mutual Federal Savings Bank of Plymouth Co	\$283,000	2
28	PeoplesBank	\$7,340,000	1
29	Country Bank for Savings	\$7,103,000	1
30	Cambridge Savings Bank	\$4,400,000	1
31	East Boston Savings Bank	\$2,779,787	1
32	Northway Bank	\$2,000,000	1
33	Haverhill Bank	\$1,993,601	1
34	Stearns Bank National Association	\$1,865,000	1
35	Pittsfield Co-Operative Bank	\$1,500,000	1
36	Clinton Savings Bank	\$1,472,222	1
37	S-Bank	\$1,337,500	1
38	Citizens	\$1,236,775	1
39	Chicopee Savings Bank	\$1,070,723	1
40	Martha's Vineyard Savings Bank	\$900,000	1
41	Framingham Co-operative Bank	\$855,000	1
42	Rollstone Bank & Trust	\$730,000	1
43	Cape Cod Co-Operative Bank	\$679,000	1
44	Webster Bank, National Association	\$675,000	1
45	Avidia Bank	\$620,000	1
46	The Bank of Canton	\$387,500	1

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47	Newburyport Five Cents Savings Bank	\$363,000	1
48	Hoosac Bank	\$350,000	1
49	Institution for Savings In Newburyport and its	\$335,000	1
50	North Shore Bank	\$332,500	1
51	Southbridge Savings Bank	\$325,000	1
52	The Bridgewater CU	\$300,000	1
53	East Cambridge Savings Bank	\$291,000	1
54	Salisbury Bank & Trust Company	\$280,500	1
55	Randolph Savings Bank	\$260,000	1
56	Webster First FCU	\$255,000	1
57	Weymouth Bank	\$237,500	1
58	People's United Bank	\$217,750	1
59	Northeast Community Bank	\$217,500	1
60	Pentucket Bank	\$145,000	1
61	Bridgewater Savings Bank	\$129,000	1
62	United Bank	\$92,500	1
	Grand Total	\$136,375,259	140

Microloans

	RCAP Solutions	131,052	8
	Economic Development of Lynn	\$161,598	6
	Common Capital	\$84,650	6
	Jobs for Fall River	\$160,000	4
	SEED	\$57,107	3
	Dorchester Bay	\$60,000	2
	ACCION USA	\$12,125	1
	New Bedford Economic Development	\$1,200	1
	GRAND TOTAL	\$667,732	31