

**SBA MASSACHUSETTS DISTRICT OFFICE  
FY- 2014 LOAN VOLUME REPORT OCTOBER 1, 2013 - MARCH 31, 2014**



**7(a) LOANS**

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	EASTERN BANK	\$ 15,302,000	296
2	SANTANDER BANK	\$ 9,068,600	51
3	ROCKLAND TRUST COMPANY	\$ 8,150,000	39
4	TD BANK	\$ 6,065,400	27
5	SOUTH SHORE BANK	\$ 1,327,700	24
6	RBS CITIZENS	\$ 1,944,400	20
7	UNIBANK FOR SAVINGS	\$ 941,500	19
8	CAMBRIDGE SAVINGS BANK	\$ 1,197,700	18
9	FIRST TRADE UNION BANK	\$ 3,448,500	15
10	MUTUALONE BANK	\$ 2,475,500	14
11	LEADER BANK	\$ 3,555,000	13
12	CAPE COD FIVE CENTS SAVINGS BK	\$ 981,500	13
13	SPENCER SAVINGS BANK	\$ 1,014,600	11
14	COMMERCE BANK & TRUST COMPANY	\$ 850,000	11
15	BANKFIVE	\$ 481,300	11
16	MECHANICS COOPERATIVE BANK	\$ 2,205,000	10
17	BLUE HILLS BANK	\$ 782,000	10
18	PEOPLE'S UNITED BANK	\$ 5,341,000	9
19	WEBSTER BANK	\$ 1,755,000	9
20	HARBORONE BANK	\$ 283,300	9
21	INDEPENDENCE BANK	\$ 5,100,000	8
22	SALEM FIVE CENTS SAVINGS BANK	\$ 995,000	8
23	MONSON SAVINGS BANK	\$ 441,400	8
24	MERRIMACK VALLEY FCU	\$ 372,700	8
25	THE PROVIDENT BANK	\$ 2,117,000	7
26	ENTERPRISE BK & TR CO	\$ 960,000	7
27	CENTURY BANK AND TRUST COMPANY	\$ 728,300	7
28	MIDDLESEX SAVINGS BANK	\$ 468,200	7
29	COASTWAY COMMUNITY BANK	\$ 5,655,000	6
30	CHARLES RIVER BANK	\$ 3,135,000	6
31	MILFORD NATL BK & TR CO	\$ 700,000	6
32	BRISTOL COUNTY SAVINGS BANK	\$ 700,000	6
33	ST. MARY'S CU	\$ 540,000	6
34	WORKERS CU	\$ 266,800	6
35	LIVE OAK BANKING COMPANY	\$ 5,013,000	5
36	MUTUAL BANK	\$ 841,500	5

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<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
37	FIDELITY CO-OPERATIVE BANK	\$ 690,000	5
38	NEWTEK SMALL BUS. FINANCE INC.	\$ 1,677,600	4
39	BANK OF CAPE COD	\$ 595,000	4
40	SOUTHBRIDGE SAVINGS BANK	\$ 450,000	4
41	HOMETOWN BANK	\$ 287,600	4
42	UNITED BANK	\$ 275,000	4
43	CHICOPEE SAVINGS BANK	\$ 75,500	4
44	WELLS FARGO BANK	\$ 2,173,000	3
45	CAMBRIDGE TRUST COMPANY	\$ 1,149,000	3
46	BANKGLOUCESTER	\$ 700,000	3
47	WESTFIELD BANK	\$ 655,000	3
48	LOWELL FIVE CENT SAVINGS BANK	\$ 600,000	3
49	MOUNTAINONE BANK	\$ 470,000	3
50	GEORGETOWN BANK	\$ 350,000	3
51	GREENFIELD CO-OPERATIVE BANK	\$ 186,000	3
52	BEVERLY CO-OPERATIVE BANK	\$ 140,000	3
53	WEYMOUTH BANK	\$ 70,000	3
54	BOSTON PRIVATE BK & TR CO	\$ 5,100,000	2
55	EAST BOSTON SAVINGS BANK	\$ 1,700,000	2
56	HOLBROOK CO-OPERATIVE BANK	\$ 870,000	2
57	AVIDIA BANK	\$ 475,000	2
58	NORTH SHORE BANK	\$ 410,000	2
59	FLORENCE SAVINGS BANK	\$ 378,000	2
60	COUNTRY BANK FOR SAVINGS	\$ 290,000	2
61	COMMON CAPITAL	\$ 260,000	2
62	FIRST NIAGARA BANK	\$ 200,000	2
63	BAYCOAST BANK	\$ 164,000	2
64	BANK OF CANTON	\$ 158,600	2
65	SALISBURY BANK & TRUST COMPANY	\$ 135,000	2
66	GREENFIELD SAVINGS BANK	\$ 119,800	2
67	ROCKPORT NATIONAL BANK	\$ 102,000	2
68	ROLLSTONE BANK & TRUST	\$ 96,200	2
69	WEBSTER FIVE CENTS SAVINGS BANK	\$ 94,500	2
70	LEE BANK	\$ 65,000	2
71	SUPERIOR FINANCIAL GROUP, LLC	\$ 35,000	2
72	CAPE COD CO-OPERATIVE BANK	\$ 850,000	1
73	MASSACHUSETTS BUSINESS	\$ 850,000	1
74	UNITED MIDWEST SAVINGS BANK	\$ 801,100	1
75	THE BANCORP BANK	\$ 514,000	1
76	COMPASS BANK	\$ 432,000	1
77	EAST CAMBRIDGE SAVINGS BANK	\$ 350,000	1
78	BROOKLINE BANK	\$ 250,000	1
79	BUSINESS DEVELOPMENT COMPANY	\$ 250,000	1
80	SPIRIT OF TEXAS BANK	\$ 229,600	1
81	THE BRIDGEWATER CU	\$ 200,000	1

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<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
82	CELTIC BANK CORPORATION	\$ 150,000	1
83	EASTHAMPTON SAVINGS BANK	\$ 150,000	1
84	GBC INTERNATIONAL BANK	\$ 150,000	1
85	SCITUATE FEDERAL SAVINGS BANK	\$ 150,000	1
86	EVERETT CO-OPERATIVE BANK	\$ 145,000	1
87	THE SAVINGS BANK	\$ 136,000	1
88	ADAMS COMMUNITY BANK	\$ 134,200	1
89	EAGLE BANK	\$ 125,000	1
90	EDGARTOWN NATIONAL BANK	\$ 125,000	1
91	FIRST COMMONS BANK	\$ 120,000	1
92	HANSCOM FCU	\$ 100,000	1
93	DORCHESTER BAY ECONOMIC DEVELOPMENT	\$ 95,000	1
94	CRESCENT CU	\$ 80,000	1
95	NORTHEAST COMMUNITY BANK	\$ 80,000	1
96	BANK RHODE ISLAND	\$ 50,000	1
97	FREEDOM NATIONAL BANK	\$ 50,000	1
98	GFA FCU	\$ 40,000	1
99	PENTUCKET BANK	\$ 35,000	1
100	NORTH BROOKFIELD SAVINGS BANK	\$ 30,000	1
101	NORTH MIDDLESEX SAVINGS BANK	\$ 30,000	1
102	WEBSTER FIRST FCU	\$ 30,000	1
103	DIGITAL FCU	\$ 25,000	1
104	GREYLOCK FCU	\$ 15,000	1
	<b>Grand Total</b>	<b>\$ 123,172,600</b>	<b>863</b>

*504 Loans*

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	BAY COLONY DEVEL CORP	\$ 22,114,000	37
2	GRANITE ST. ECONOMIC DEVEL COR	\$ 20,128,000	31
3	NEW ENGLAND CERT. DEVEL CORP	\$ 7,368,000	13
4	SOUTH EASTERN ECONOMIC DEVEL C	\$ 6,680,000	8
5	CAPE & ISLANDS COMMUN DEVELOPM	\$ 3,461,000	8
6	SOUTH SHORE ECONOMIC DEVEL COR	\$ 833,000	1
7	WORCESTER BUS. DEVEL CORP	\$ 384,000	1
	<b>Grand Total</b>	<b>\$ 60,968,000</b>	<b>99</b>

*3rd Party*

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	Eastern Bank	\$ 3,847,000	13
2	Rockland Trust Company	\$ 8,777,734	7
3	BankNewport	\$ 13,324,824	5
4	Enterprise Bank and Trust Company	\$ 3,119,250	5
5	Bank of America	\$ 2,370,000	4
6	MountainOne Bank	\$ 9,350,109	3
7	TD Bank	\$ 4,097,500	3

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8	Middlesex Savings Bank	\$	2,915,500	3
9	Haverhill Bank	\$	565,500	3
10	Webster Bank	\$	3,144,000	2
11	Bridgewater Savings Bank	\$	2,570,161	2
12	Bristol County Savings Bank	\$	2,083,500	2
13	East Cambridge Savings Bank	\$	1,715,000	2
14	Seamen's Bank	\$	1,226,250	2
15	RBS Citizens	\$	1,159,000	2
16	The Cooperative Bank of Cape Cod	\$	1,097,000	2
17	People's United Bank	\$	1,030,500	2
18	Salem Five Cents Savings Bank	\$	960,000	2
19	United Bank	\$	895,000	2
20	Citizens Bank	\$	537,500	2
21	First Ipswich Bank	\$	397,500	2
22	Workers CU	\$	288,611	2
23	Berkshire Bank	\$	3,535,000	1
24	Avidia Bank	\$	1,665,000	1
25	Cape Ann Savings Bank	\$	1,520,000	1
26	Brookline Bank	\$	1,375,000	1
27	The Bank of Canton	\$	1,350,000	1
28	Pilgrim Bank	\$	775,000	1
29	First Citizens FCU	\$	725,000	1
30	Country Bank for Savings	\$	637,500	1
31	Santander Bank	\$	617,500	1
32	Martha's Vineyard Savings Bank	\$	550,000	1
33	Century Bank and Trust Company	\$	545,000	1
34	Spencer Savings Bank	\$	517,500	1
35	Jeanne D' Arc CU	\$	450,000	1
36	Salisbury Bank & Trust Company	\$	445,500	1
37	Rollstone Bank & Trust	\$	425,000	1
38	Reading Co-Operative Bank	\$	420,000	1
39	Bank of Cape Cod	\$	320,000	1
40	First Trade Union Bank	\$	300,000	1
41	BankGloucester	\$	225,000	1
42	HarborOne Bank	\$	207,500	1
43	Lee Bank	\$	200,000	1
44	Cape Cod Five Cents Savings Bank	\$	189,435	1
45	Webster Five Cents Savings Bank	\$	184,500	1
46	East Boston Savings Bank	\$	175,000	1
47	Webster First FCU	\$	162,500	1
48	South Shore Bank	\$	146,750	1
49	The Provident Bank	\$	142,500	1
<b>Grand Total</b>		<b>\$</b>	<b>83,277,624</b>	<b>99</b>

**SBA MASSACHUSETTS DISTRICT OFFICE  
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*Microlenders*

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	Accion USA	\$65,512	7
2	Dorchester Bay Neighborhood Loan	\$ 106,000	5
3	RCAP	\$ 79,000	3
4	SEED	\$68,500	3
5	Common Capital	\$ 60,228	3
6	Economic Dev. Industrial Corp. of Lynn	\$ 75,000	2
7	Jobs for Fall River	\$ 64,000	2
<b>Grand Total</b>		<b>\$ 518,240</b>	<b>25</b>

**SBA SPRINGFIELD BRANCH OFFICE  
FY- 2014 LOAN VOLUME REPORT OCTOBER 1, 2013 - MARCH 31, 2014  
WESTERN MASSACHUSETTS**

**The following loans are included in the MA Loan Volume Report totals above:**

*7(a) LOANS*

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	MONSON SAVINGS BANK	\$ 441,400	8
2	UNITED BANK	\$ 275,000	4
3	CHICOPEE SAVINGS BANK	\$ 75,500	4
4	WESTFIELD BANK	\$ 655,000	3
5	GREENFIELD CO-OPERATIVE BANK	\$ 186,000	3
6	TD BANK	\$ 85,000	3
7	FLORENCE SAVINGS BANK	\$ 378,000	2
8	COUNTRY BANK FOR SAVINGS	\$ 290,000	2
9	COMMON CAPITAL	\$ 260,000	2
10	FIRST NIAGARA BANK	\$ 200,000	2
11	SALISBURY BANK & TRUST COMPANY	\$ 135,000	2
12	SANTANDER BANK	\$ 122,700	2
13	GREENFIELD SAVINGS BANK	\$ 119,800	2
14	MOUNTAINONE BANK	\$ 70,000	2
15	LEE BANK	\$ 65,000	2
16	LIVE OAK BANKING COMPANY	\$ 3,215,000	1
17	UNITED MIDWEST SAVINGS BANK	\$ 801,100	1
18	WELLS FARGO BANK	\$ 346,900	1
19	COASTWAY COMMUNITY BANK	\$ 270,000	1
20	EASTHAMPTON SAVINGS BANK	\$ 150,000	1
21	ADAMS COMMUNITY BANK	\$ 134,200	1
22	PEOPLE'S UNITED BANK	\$ 50,000	1
23	NORTH BROOKFIELD SAVINGS BANK	\$ 30,000	1
24	RBS CITIZENS	\$ 22,500	1
25	GREYLOCK FCU	\$ 15,000	1
26	WEBSTER BANK	\$ 10,000	1
<b>Grand Total</b>		<b>\$ 8,403,100</b>	<b>54</b>

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*504 Loans*

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	GRANITE ST. ECONOMIC DEVEL COR	\$ 5,998,000	3
2	NEW ENGLAND CERT. DEVEL CORP	\$ 1,218,000	3
3	BAY COLONY DEVEL CORP	\$ 520,000	2
<b>Grand Total</b>		<b>\$ 7,736,000</b>	<b>8</b>

*3rd Party*

<b>RANK</b>	<b>LENDER NAME</b>	<b>GROSS \$\$ AMOUNT</b>	<b># LOANS</b>
1	People's United Bank	\$ 1,030,500	2
2	Rollstone Bank & Trust	\$ 425,000	1
3	United Bank	\$ 230,000	1
4	Salisbury Bank & Trust Company	\$ 445,500	1
5	MountainOne Financial Partners, MHC.	\$ 7,342,500	1
6	Lee Bank	\$ 200,000	1
7	Country Bank for Savings	\$ 637,500	1
<b>Grand Total</b>		<b>\$ 10,311,000</b>	<b>8</b>