RUN DATE: 03/01/13

SBA - BUSINESS LOAN APPROVAL (GROSS $) YTD ACTIVITY FY 2011 VS 2012 VS 2013

PERIOD ENDING: 02/28/13

LAAR64

7700 - AGENCYWIDE

Amounts Rounded To Nearest $1,000

	FY 2011 YTD # LNS	%	FY 2011 YTD $ APPV	%	FY 2012 YTD # LNS	%	FY 2012 YTD $ APPV	%	FY 2013 YTD # LNS	%	FY 2013 YTD $ APPV	%
7(A) & ARC LOANS	24,713		10,579,304		16,856		5,481,544		17,486		6,610,321	
STARTUP	6,991	28	2,447,406	23	5,203	31	1,470,859	27	5,438	31	1,710,143	26
EXISTING	17,722	72	8,131,898	77	11,653	69	4,010,686	73	12,048	69	4,900,177	74
MINORITY	5,202	21	2,679,324	25	3,662	22	1,379,376	25	3,968	23	1,784,636	27
AFRICAN AMER.	644	3	180,005	2	435	3	83,789	2	414	2	108,701	2
HISPANIC	1,422	6	400,575	4	1,188	7	258,577	5	1,224	7	318,794	5
ASIAN	2,952	12	2,048,303	19	1,901	11	1,011,306	18	2,190	13	1,328,927	20
NATIVE AMER.	184	1	50,441		138	1	25,705		139	1	27,014	
OTH MIN									1		1,200	
RURAL	5,523	22	2,444,976	23	2,369	14	912,369	17	2,151	12	952,904	14
WOMEN	4,067	16	1,221,672	12	2,769	16	689,329	13	2,855	16	861,120	13
UNDETERMINED	1,874	8	917,851	9	1,497	9	526,870	10	1,828	10	756,482	11
VETERANS	1,650	7	535,631	5	934	6	238,566	4	899	5	236,640	4
INT. TRADE	680	3	440,255	4	566	3	286,568	5	377	2	303,046	5
$150K&Under	12,384	50	689,983	7	9,973	59	551,345	10	9,487	54	543,078	8
PLP LOANS	8,333	34	6,341,756	60	4,552	27	2,855,454	52	4,918	28	3,668,303	55
SBAEXPRESS	10,551	43	1,149,295	11	8,980	53	671,431	12	8,361	48	649,914	10
COMM EXPRESS	1,083	4	26,797									
ARC LOANS												

	FY 2011 YTD # LNS	%	FY 2011 YTD $ APPV	%	FY 2012 YTD # LNS	%	FY 2012 YTD $ APPV	%	FY 2013 YTD # LNS	%	FY 2013 YTD $ APPV	%
DEVEL CO LNS	3,309		1,945,512		3,209		2,150,420		3,141		2,106,454	
STARTUP	372	11	259,262	13	365	11	267,238	12	352	11	301,668	14
EXISTING	2,937	89	1,686,250	87	2,844	89	1,883,182	88	2,789	89	1,804,786	86
MINORITY	678	20	471,315	24	632	20	447,499	21	639	20	485,832	23
AFRICAN AMER.	69	2	28,881	1	49	2	21,155	1	46	1	31,346	1
HISPANIC	180	5	100,947	5	196	6	100,432	5	193	6	88,043	4
ASIAN	420	13	336,461	17	380	12	323,310	15	396	13	361,626	17
NATIVE AMER.	9		5,026		7		2,602		4		4,817	
OTH MIN												
RURAL	851	26	425,159	22	878	27	505,767	24	780	25	461,637	22
WOMEN	501	15	248,637	13	447	14	244,542	11	498	16	266,506	13
UNDETERMINED	152	5	109,206	6	133	4	107,215	5	179	6	151,780	7
VETERANS	249	8	141,839	7	315	10	215,451	10	313	10	220,340	10
INT. TRADE	46	1	25,968	1	82	3	64,059	3	15		9,013	
$150K&Under	462	14	50,377	3	361	11	39,285	2	350	11	37,650	2
PREMIER CLP	20	1	11,177	1	10		3,696		11		3,405	

* 7(A) LOANS DO NOT INCLUDE SBIC AND MICRO LOANS. ARC LOANS START IN FEBRUARY, 2009.
APPROVALS AMOUNTS REFLECT THE GROSS VALUE OF THE LOAN AT THE TIME OF INITIAL APPROVAL.
PLP AND SBAExpress loans are Credited to the ORIGINATING DISTRICT regardless of processing location.