

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
Fiscal Year 2012 as of April 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	112	11,884,900
FIVE STAR BANK	56	6,546,900
EVANS BANK NATL ASSOC	23	6,200,000
FIRST NIAGARA BANK NATL ASSOC	23	2,931,400
KEYBANK NATIONAL ASSOCIATION	17	1,616,700
GENESEE REGIONAL BANK	16	5,070,000
HSBC BK USA NATL ASSOC	13	1,508,500
THE LYONS NATIONAL BANK	13	1,349,400
THE BANK OF CASTILE	12	2,733,000
RBS CITIZENS NATL ASSOC	8	341,000
CANANDAIGUA NATL BK & TR CO	6	472,000
JPMORGAN CHASE BANK NATL ASSOC	5	988,000
STEUBEN TRUST CO	4	180,000
THE UPSTATE NATIONAL BANK	3	205,000
LIVE OAK BANKING COMPANY	2	2,175,000
RELIANT COMMUNITY FCU	2	190,500
CNB BANK	2	15,000
MB FINAN BANK NATL ASSOC	1	4,000,000
CAPITALSOURCE BANK	1	1,950,000
WELLS FARGO BANK NATL ASSOC	1	821,600
COMPASS BANK	1	398,000
BANK OF AKRON	1	145,000
NORTHWEST SAVINGS BANK	1	142,000
OLEAN AREA FCU	1	100,000
BORREGO SPRINGS BANK, N.A.	1	100,000
ESL FCU	1	100,000
COMMUNITY BANK NATL ASSOC	1	50,000
HOME LOAN INVEST BANK F.S.B.	1	40,000
Grand Total	328	\$52,253,900

Summary of 7(a) Loan Approvals by \$ Volume
Buffalo/Rochester Combined
Fiscal Year 2012 as of April 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	112	11,884,900
FIVE STAR BANK	56	6,546,900
EVANS BANK NATL ASSOC	23	6,200,000
GENESEE REGIONAL BANK	16	5,070,000
MB FINAN BANK NATL ASSOC	1	4,000,000
FIRST NIAGARA BANK NATL ASSOC	23	2,931,400
THE BANK OF CASTILE	12	2,733,000
LIVE OAK BANKING COMPANY	2	2,175,000
CAPITALSOURCE BANK	1	1,950,000
KEYBANK NATIONAL ASSOCIATION	17	1,616,700
HSBC BK USA NATL ASSOC	13	1,508,500
THE LYONS NATIONAL BANK	13	1,349,400
JPMORGAN CHASE BANK NATL ASSOC	5	988,000
WELLS FARGO BANK NATL ASSOC	1	821,600
CANANDAIGUA NATL BK & TR CO	6	472,000
COMPASS BANK	1	398,000
RBS CITIZENS NATL ASSOC	8	341,000
THE UPSTATE NATIONAL BANK	3	205,000
RELIANT COMMUNITY FCU	2	190,500
STEUBEN TRUST CO	4	180,000
BANK OF AKRON	1	145,000
NORTHWEST SAVINGS BANK	1	142,000
OLEAN AREA FCU	1	100,000
ESL FCU	1	100,000
BORREGO SPRINGS BANK, N.A.	1	100,000
COMMUNITY BANK NATL ASSOC	1	50,000
HOME LOAN INVEST BANK F.S.B.	1	40,000
CNB BANK	2	15,000
Grand Total	328	\$52,253,900

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
Fiscal Year 2012 as of April 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	7	4,187,800
EVANS BANK NATL ASSOC	5	1,576,250
THE BANK OF CASTILE	2	1,816,000
HSBC BK USA NATL ASSOC	2	828,050
FIRST NIAGARA BANK NATL ASSOC	2	614,250
COMMUNITY BANK NATL ASSOC	1	656,275
KEYBANK NATIONAL ASSOCIATION	1	650,000
NEW YORK BUS. DEVEL CORP	1	437,500
GENESEE REGIONAL BANK	1	375,000
BANK OF AKRON	1	195,000
Grand Total	23	\$11,336,125

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
Fiscal Year 2012 as of April 2012

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	17	4,991,000
MONROE CNTY INDUST DEVEL CORP	5	4,251,000
ROCHESTER ECONOMIC DEVEL CORP	1	323,000
Grand Total	23	\$9,565,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
Fiscal Year 2012 as of April 2012

Lender	# of Loans	Total Dollars
EVANS BANK NATL ASSOC	3	830,000
FIVE STAR BANK	2	1,650,000
MANUFACTURERS & TRADERS TR CO	1	500,000
HSBC BK USA NATL ASSOC	1	100,000
BORREGO SPRINGS BANK, N.A.	1	100,000
Grand Total	8	\$3,180,000

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
Fiscal Year 2012 as of April 2012

Lender	# of Loans	Total Dollars
MONROE CNTY INDUST DEVEL CORP	2	476,000
CANANDAIGUA NATL BK & TR CO	2	225,000
GENESEE REGIONAL BANK	2	200,000
MANUFACTURERS & TRADERS TR CO	2	146,500
EVANS BANK NATL ASSOC	1	200,000
FIRST NIAGARA BANK NATL ASSOC	1	50,000
THE BANK OF CASTILE	1	20,000
FIVE STAR BANK	1	18,000
Grand Total	12	\$1,335,500