

Summary of 7(a) Loan Approvals by # of Loans  
Buffalo/Rochester Combined  
FY2013 as of December 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	54	9,378,600
FIVE STAR BANK	30	5,743,400
FIRST NIAGARA BANK NATL ASSOC	18	2,364,000
EVANS BANK NATL ASSOC	10	665,500
THE LYONS NATIONAL BANK	6	1,078,900
KEYBANK NATIONAL ASSOCIATION	6	1,040,000
CANANDAIGUA NATL BK & TR CO	6	549,000
WELLS FARGO BANK NATL ASSOC	5	2,015,500
THE BANK OF CASTILE	4	599,000
GENESEE REGIONAL BANK	3	725,000
COMMUNITY BANK NATL ASSOC	3	217,900
NEW YORK BUS. DEVEL CORP	2	305,000
GROW AMERICA FUND INC	1	1,885,700
LIVE OAK BANKING COMPANY	1	1,700,000
JPMORGAN CHASE BANK NATL ASSOC	1	1,000,000
BNB BANK, NATIONAL ASSOCIATION	1	500,000
THE UPSTATE NATIONAL BANK	1	336,500
BANCFIRST	1	208,000
BANK OF AKRON	1	187,500
STEUBEN TRUST CO	1	120,000
BORREGO SPRINGS BANK, N.A.	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
ESL FCU	1	28,000
<b>Grand Total</b>	<b>158</b>	<b>\$30,737,500</b>

Summary of 7(a) Loan Approvals by \$ Volume  
Buffalo/Rochester Combined  
FY2013 as of December 2012

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EVANS BANK NATL ASSOC	10	665,500
THE BANK OF CASTILE	4	599,000
CANANDAIGUA NATL BK & TR CO	6	549,000
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ESL FCU	1	28,000
<b>Grand Total</b>	<b>158</b>	<b>\$30,737,500</b>

Summary of 504 Third Party Loans  
Buffalo/Rochester Combined  
FY2013 as of December 2012

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	4	3,090,000
FIRST NIAGARA BANK NATL ASSOC	3	639,250
THE BANK OF CASTILE	2	746,216
BANK OF AMERICA NATL ASSOC	1	163,750
THE UPSTATE NATIONAL BANK	1	142,150
<b>Grand Total</b>	<b>11</b>	<b>\$4,781,366</b>

Summary of 504 Loan Approvals  
Buffalo/Rochester Combined  
FY2013 as of December 2012

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
EMPIRE ST. CERT. DEVEL CORP	7	2,146,000
MONROE CNTY INDUST DEVEL CORP	3	1,821,000
ROCHESTER ECONOMIC DEVEL CORP	1	117,000
<b>Grand Total</b>	<b>11</b>	<b>\$4,084,000</b>

Summary of Loans to Exporters  
Buffalo/Rochester Combined  
FY2013 as of December 2012

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	3	860,000
FIVE STAR BANK	1	2,500,000
<b>Grand Total</b>	<b>4</b>	<b>\$3,360,000</b>

Summary of Loans to Veteran Owned Businesses  
Buffalo/Rochester Combined  
FY2013 as of December 2012

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	9	1,851,000
FIVE STAR BANK	2	505,000
NEW YORK BUS. DEVEL CORP	1	255,000
BORREGO SPRINGS BANK, N.A.	1	50,000
<b>Grand Total</b>	<b>13</b>	<b>\$2,661,000</b>