

Summary of 7(a) Loan Approvals by \$ Volume
Buffalo District Office (only)
Fiscal Year 2012 as of May 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	65	8,306,300
EVANS BANK NATL ASSOC	27	7,150,000
FIRST NIAGARA BANK NATL ASSOC	33	4,460,300
MB FINAN BANK NATL ASSOC	1	4,000,000
LIVE OAK BANKING COMPANY	2	2,175,000
KEYBANK NATIONAL ASSOCIATION	16	1,705,900
THE BANK OF CASTILE	11	1,631,000
FIVE STAR BANK	16	1,306,700
HSBC BK USA NATL ASSOC	7	592,000
RBS CITIZENS NATL ASSOC	9	417,000
COMPASS BANK	1	398,000
NORTHWEST SAVINGS BANK	2	168,300
BANK OF AKRON	1	145,000
BORREGO SPRINGS BANK, N.A.	1	100,000
JPMORGAN CHASE BANK NATL ASSOC	1	100,000
OLEAN AREA FCU	1	100,000
STEUBEN TRUST CO	2	60,000
COMMUNITY BANK NATL ASSOC	1	50,000
HOME LOAN INVEST BANK F.S.B.	1	40,000
CNB BANK	2	15,000
Total	200	\$32,920,500

Summary of 7(a) Loan Approvals by # of Loans
Buffalo District Office (only)
Fiscal Year 2012 as of May 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	65	8,306,300
FIRST NIAGARA BANK NATL ASSOC	33	4,460,300
EVANS BANK NATL ASSOC	27	7,150,000
KEYBANK NATIONAL ASSOCIATION	16	1,705,900
FIVE STAR BANK	16	1,306,700
THE BANK OF CASTILE	11	1,631,000
RBS CITIZENS NATL ASSOC	9	417,000
HSBC BK USA NATL ASSOC	7	592,000
LIVE OAK BANKING COMPANY	2	2,175,000
NORTHWEST SAVINGS BANK	2	168,300
STEUBEN TRUST CO	2	60,000
CNB BANK	2	15,000
MB FINAN BANK NATL ASSOC	1	4,000,000
COMPASS BANK	1	398,000
BANK OF AKRON	1	145,000
BORREGO SPRINGS BANK, N.A.	1	100,000
JPMORGAN CHASE BANK NATL ASSOC	1	100,000
OLEAN AREA FCU	1	100,000
COMMUNITY BANK NATL ASSOC	1	50,000
HOME LOAN INVEST BANK F.S.B.	1	40,000
Total	200	\$32,920,500

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
Fiscal Year 2012 as of May 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	8	4,312,800
EVANS BANK NATL ASSOC	5	1,576,250
HSBC BK USA NATL ASSOC	3	2,131,550
THE BANK OF CASTILE	2	1,816,000
FIRST NIAGARA BANK NATL ASSOC	2	614,250
WELLS FARGO BANK NATL ASSOC	1	2,470,000
ESL FCU	1	2,400,000
COMMUNITY BANK NATL ASSOC	1	656,275
KEYBANK NATIONAL ASSOCIATION	1	650,000
NEW YORK BUS. DEVEL CORP	1	437,500
GENESEE REGIONAL BANK	1	375,000
BANK OF AKRON	1	195,000
Grand Total	27	\$17,634,625

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
Fiscal Year 2012 as of May 2012

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	21	9,000,000
MONROE CNTY INDUST DEVEL CORP	5	4,251,000
ROCHESTER ECONOMIC DEVEL CORP	1	323,000
Grand Total	27	\$13,574,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
Fiscal Year 2012 as of May 2012

Lender	# of Loans	Total Dollars
EVANS BANK NATL ASSOC	6	1,430,000
FIVE STAR BANK	2	1,650,000
MANUFACTURERS & TRADERS TR CO	1	500,000
HSBC BK USA NATL ASSOC	1	100,000
BORREGO SPRINGS BANK, N.A.	1	100,000
Grand Total	11	\$3,780,000

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
Fiscal Year 2012 as of May 2012

Lender	# of Loans	Total Dollars
FIRST NIAGARA BANK NATL ASSOC	6	538,000
MONROE CNTY INDUST DEVEL CORP	2	476,000
CANANDAIGUA NATL BK & TR CO	2	225,000
GENESEE REGIONAL BANK	2	200,000
MANUFACTURERS & TRADERS TR CO	2	146,500
EMPIRE ST. CERT. DEVEL CORP	1	1,074,000
EVANS BANK NATL ASSOC	1	200,000
THE BANK OF CASTILE	1	20,000
FIVE STAR BANK	1	18,000
Grand Total	18	\$2,897,500