

Summary of 7(a) Loan Approvals by # of Loans  
Buffalo/Rochester Combined  
Fiscal Year 2012 as of October 2011

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
FIVE STAR BANK	8	1,485,000
MANUFACTURERS & TRADERS TR CO	8	948,500
KEYBANK NATIONAL ASSOCIATION	4	400,000
THE LYONS NATIONAL BANK	3	266,400
GENESEE REGIONAL BANK	3	225,000
RBS CITIZENS NATL ASSOC	3	58,000
FIRST NIAGARA BANK NATL ASSOC	2	175,000
COMPASS BANK	1	398,000
BANK OF AKRON	1	145,000
OLEAN AREA FCU	1	100,000
EVANS BANK NATL ASSOC	1	60,000
HSBC BK USA NATL ASSOC	1	30,000
THE BANK OF CASTILE	1	20,000
<b>Grand Total</b>	<b>37</b>	<b>\$4,310,900</b>

Summary of 7(a) Loan Approvals by \$ Volume  
Buffalo/Rochester Combined  
Fiscal Year 2012 as of October 2011

Lender	# of Loans	Total Dollars
FIVE STAR BANK	8	1,485,000
MANUFACTURERS & TRADERS TR CO	8	948,500
KEYBANK NATIONAL ASSOCIATION	4	400,000
COMPASS BANK	1	398,000
THE LYONS NATIONAL BANK	3	266,400
GENESEE REGIONAL BANK	3	225,000
FIRST NIAGARA BANK NATL ASSOC	2	175,000
BANK OF AKRON	1	145,000
OLEAN AREA FCU	1	100,000
EVANS BANK NATL ASSOC	1	60,000
RBS CITIZENS NATL ASSOC	3	58,000
HSBC BK USA NATL ASSOC	1	30,000
THE BANK OF CASTILE	1	20,000
<b>Grand Total</b>	<b>37</b>	<b>\$4,310,900</b>

Summary of 504 Third Party Loans  
Buffalo/Rochester Combined  
Fiscal Year 2012 as of October 2011

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	1	392,500
<b>Grand Total</b>	<b>1</b>	<b>\$392,500</b>

Summary of 504 Loan Approvals  
Buffalo/Rochester Combined  
Fiscal Year 2012 as of October 2011

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
ROCHESTER ECONOMIC DEVEL CORP	1	323,000
<b>Grand Total</b>	<b>1</b>	<b>\$323,000</b>

Summary of Loans to Veteran Owned Businesses  
Buffalo/Rochester Combined  
Fiscal Year 2012 as of October 2011

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
GENESEE REGIONAL BANK	2	200,000
THE BANK OF CASTILE	1	20,000
<b>Grand Total</b>	<b>3</b>	<b>\$220,000</b>

Summary of Loans to Exporters  
Buffalo/Rochester Combined  
Fiscal Year 2012 as of October 2011

Lender	# of Loans	Total Dollars
Grand Total	0	\$0