

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
FY2013 as of April 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	157	32,373,600
FIVE STAR BANK	59	8,418,900
FIRST NIAGARA BANK NATL ASSOC	49	7,237,800
EVANS BANK NATL ASSOC	25	2,851,300
KEYBANK NATIONAL ASSOCIATION	19	3,320,000
CANANDAIGUA NATL BK & TR CO	17	1,614,000
THE BANK OF CASTILE	14	1,510,500
WELLS FARGO BANK NATL ASSOC	9	4,676,900
THE LYONS NATIONAL BANK	8	2,128,900
JPMORGAN CHASE BANK NATL ASSOC	6	1,652,200
GENESEE REGIONAL BANK	5	1,425,000
NEW YORK BUS. DEVEL CORP	4	1,795,000
COMMUNITY BANK NATL ASSOC	4	267,900
ESL FCU	3	385,000
HANMI BANK	2	6,830,000
BANK OF AKRON	2	237,500
GROW AMERICA FUND INC	1	1,885,700
LIVE OAK BANKING COMPANY	1	1,700,000
BNB BANK, NATIONAL ASSOCIATION	1	500,000
RELIANT COMMUNITY FCU	1	341,000
THE UPSTATE NATIONAL BANK	1	336,500
BANCFIRST	1	208,000
STEUBEN TRUST CO	1	120,000
BORREGO SPRINGS BANK, N.A.	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
Grand Total	392	\$81,905,700

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KEYBANK NATIONAL ASSOCIATION	19	3,320,000
EVANS BANK NATL ASSOC	25	2,851,300
THE LYONS NATIONAL BANK	8	2,128,900
GROW AMERICA FUND INC	1	1,885,700
NEW YORK BUS. DEVEL CORP	4	1,795,000
LIVE OAK BANKING COMPANY	1	1,700,000
JPMORGAN CHASE BANK NATL ASSOC	6	1,652,200
CANANDAIGUA NATL BK & TR CO	17	1,614,000
THE BANK OF CASTILE	14	1,510,500
GENESEE REGIONAL BANK	5	1,425,000
BNB BANK, NATIONAL ASSOCIATION	1	500,000
ESL FCU	3	385,000
RELIANT COMMUNITY FCU	1	341,000
THE UPSTATE NATIONAL BANK	1	336,500
COMMUNITY BANK NATL ASSOC	4	267,900
BANK OF AKRON	2	237,500
BANCFIRST	1	208,000
STEUBEN TRUST CO	1	120,000
BORREGO SPRINGS BANK, N.A.	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
Grand Total	392	\$81,905,700

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
FY2013 as of April 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	6	4,099,025
FIRST NIAGARA BANK NATL ASSOC	3	639,250
GENESEE REGIONAL BANK	2	1,473,500
ZIONS FIRST NATIONAL BANK	2	877,950
THE BANK OF CASTILE	2	746,216
EVANS BANK NATL ASSOC	2	655,042
BANK OF AMERICA NATL ASSOC	2	601,250
BANK OF AKRON	1	725,000
CANANDAIGUA NATL BK & TR CO	1	382,000
ESL FCU	1	338,500
THE UPSTATE NATIONAL BANK	1	142,150
Grand Total	23	\$10,679,883

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY2013 as of April 2013

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	17	5,782,000
MONROE CNTY INDUST DEVEL CORP	5	3,132,000
ROCHESTER ECONOMIC DEVEL CORP	1	117,000
Grand Total	23	\$9,031,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY2013 as of April 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	5	1,160,000
FIVE STAR BANK	2	4,000,000
THE BANK OF CASTILE	2	350,000
GROW AMERICA FUND INC	1	1,885,700
MONROE CNTY INDUST DEVEL CORP	1	681,000
EMPIRE ST. CERT. DEVEL CORP	1	329,000
Grand Total	12	\$8,405,700

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
FY2013 as of April 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	16	2,511,000
FIVE STAR BANK	7	2,155,000
FIRST NIAGARA BANK NATL ASSOC	2	250,000
CANANDAIGUA NATL BK & TR CO	2	95,000
THE LYONS NATIONAL BANK	1	690,000
NEW YORK BUS. DEVEL CORP	1	255,000
BORREGO SPRINGS BANK, N.A.	1	50,000
Grand Total	30	\$6,006,000