

# Summary of 7(a) Loan Approvals by # of Loans Buffalo/Rochester Combined FY2013 as of February 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	104	22,870,700
FIVE STAR BANK	38	6,089,900
FIRST NIAGARA BANK NATL ASSOC	28	4,626,400
EVANS BANK NATL ASSOC	17	1,475,500
KEYBANK NATIONAL ASSOCIATION	13	1,815,000
CANANDAIGUA NATL BK & TR CO	9	664,000
THE BANK OF CASTILE	8	1,008,500
THE LYONS NATIONAL BANK	7	1,768,900
WELLS FARGO BANK NATL ASSOC	6	3,226,500
JPMORGAN CHASE BANK NATL ASSOC	6	1,652,200
GENESEE REGIONAL BANK	5	1,425,000
COMMUNITY BANK NATL ASSOC	3	217,900
NEW YORK BUS. DEVEL CORP	2	305,000
BANK OF AKRON	2	237,500
ESL FCU	2	153,000
HANMI BANK	1	4,580,000
GROW AMERICA FUND INC	1	1,885,700
LIVE OAK BANKING COMPANY	1	1,700,000
BNB BANK, NATIONAL ASSOCIATION	1	500,000
THE UPSTATE NATIONAL BANK	1	336,500
BANCFIRST	1	208,000
STEUBEN TRUST CO	1	120,000
BORREGO SPRINGS BANK, N.A.	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
<b>Grand Total</b>	<b>259</b>	<b>\$56,956,200</b>

Summary of 7(a) Loan Approvals by \$ Volume  
Buffalo/Rochester Combined  
FY2013 as of February 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	104	22,870,700
FIVE STAR BANK	38	6,089,900
FIRST NIAGARA BANK NATL ASSOC	28	4,626,400
HANMI BANK	1	4,580,000
WELLS FARGO BANK NATL ASSOC	6	3,226,500
GROW AMERICA FUND INC	1	1,885,700
KEYBANK NATIONAL ASSOCIATION	13	1,815,000
THE LYONS NATIONAL BANK	7	1,768,900
LIVE OAK BANKING COMPANY	1	1,700,000
JPMORGAN CHASE BANK NATL ASSOC	6	1,652,200
EVANS BANK NATL ASSOC	17	1,475,500
GENESEE REGIONAL BANK	5	1,425,000
THE BANK OF CASTILE	8	1,008,500
CANANDAIGUA NATL BK & TR CO	9	664,000
BNB BANK, NATIONAL ASSOCIATION	1	500,000
THE UPSTATE NATIONAL BANK	1	336,500
NEW YORK BUS. DEVEL CORP	2	305,000
BANK OF AKRON	2	237,500
COMMUNITY BANK NATL ASSOC	3	217,900
BANCFIRST	1	208,000
ESL FCU	2	153,000
STEUBEN TRUST CO	1	120,000
BORREGO SPRINGS BANK, N.A.	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
<b>Grand Total</b>	<b>259</b>	<b>\$56,956,200</b>

Summary of 504 Third Party Loans  
Buffalo/Rochester Combined  
FY2013 as of February 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	5	3,335,000
FIRST NIAGARA BANK NATL ASSOC	3	639,250
THE BANK OF CASTILE	2	746,216
BANK OF AMERICA NATL ASSOC	2	601,250
ZIONS FIRST NATIONAL BANK	1	440,450
CANANDAIGUA NATL BK & TR CO	1	382,000
ESL FCU	1	338,500
EVANS BANK NATL ASSOC	1	255,000
THE UPSTATE NATIONAL BANK	1	142,150
<b>Grand Total</b>	<b>17</b>	<b>\$6,879,816</b>

Summary of 504 Loan Approvals  
Buffalo/Rochester Combined  
FY2013 as of February 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
EMPIRE ST. CERT. DEVEL CORP	13	3,931,000
MONROE CNTY INDUST DEVEL CORP	3	1,821,000
ROCHESTER ECONOMIC DEVEL CORP	1	117,000
<b>Grand Total</b>	<b>17</b>	<b>\$5,869,000</b>

Summary of Loans to Exporters  
Buffalo/Rochester Combined  
FY2013 as of February 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	5	1,160,000
FIVE STAR BANK	1	2,500,000
<b>Grand Total</b>	<b>6</b>	<b>\$3,660,000</b>

Summary of Loans to Veteran Owned Businesses  
Buffalo/Rochester Combined  
FY2013 as of February 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	12	2,096,000
FIVE STAR BANK	2	505,000
THE LYONS NATIONAL BANK	1	690,000
NEW YORK BUS. DEVEL CORP	1	255,000
FIRST NIAGARA BANK NATL ASSOC	1	100,000
BORREGO SPRINGS BANK, N.A.	1	50,000
CANANDAIGUA NATL BK & TR CO	1	40,000
<b>Grand Total</b>	<b>19</b>	<b>\$3,736,000</b>