

Summary of 7(a) Loan Approvals by # of Loans  
Buffalo/Rochester Combined  
FY2013 as of January 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	81	14,606,100
FIVE STAR BANK	33	5,845,900
FIRST NIAGARA BANK NATL ASSOC	23	4,119,400
EVANS BANK NATL ASSOC	14	1,100,500
KEYBANK NATIONAL ASSOCIATION	11	1,780,000
THE LYONS NATIONAL BANK	7	1,768,900
THE BANK OF CASTILE	7	983,500
CANANDAIGUA NATL BK & TR CO	6	549,000
WELLS FARGO BANK NATL ASSOC	5	2,015,500
GENESEE REGIONAL BANK	5	1,425,000
JPMORGAN CHASE BANK NATL ASSOC	4	1,329,200
COMMUNITY BANK NATL ASSOC	3	217,900
NEW YORK BUS. DEVEL CORP	2	305,000
BANK OF AKRON	2	237,500
GROW AMERICA FUND INC	1	1,885,700
LIVE OAK BANKING COMPANY	1	1,700,000
BNB BANK, NATIONAL ASSOCIATION	1	500,000
THE UPSTATE NATIONAL BANK	1	336,500
BANCFIRST	1	208,000
STEUBEN TRUST CO	1	120,000
BORREGO SPRINGS BANK, N.A.	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
ESL FCU	1	28,000
<b>Grand Total</b>	<b>212</b>	<b>\$41,151,600</b>

Summary of 7(a) Loan Approvals by \$ Volume  
Buffalo/Rochester Combined  
FY2013 as of January 2013

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MANUFACTURERS & TRADERS TR CO	81	14,606,100
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FIRST NIAGARA BANK NATL ASSOC	23	4,119,400
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KEYBANK NATIONAL ASSOCIATION	11	1,780,000
THE LYONS NATIONAL BANK	7	1,768,900
LIVE OAK BANKING COMPANY	1	1,700,000
GENESEE REGIONAL BANK	5	1,425,000
JPMORGAN CHASE BANK NATL ASSOC	4	1,329,200
EVANS BANK NATL ASSOC	14	1,100,500
THE BANK OF CASTILE	7	983,500
CANANDAIGUA NATL BK & TR CO	6	549,000
BNB BANK, NATIONAL ASSOCIATION	1	500,000
THE UPSTATE NATIONAL BANK	1	336,500
NEW YORK BUS. DEVEL CORP	2	305,000
BANK OF AKRON	2	237,500
COMMUNITY BANK NATL ASSOC	3	217,900
BANCFIRST	1	208,000
STEUBEN TRUST CO	1	120,000
BORREGO SPRINGS BANK, N.A.	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
ESL FCU	1	28,000
<b>Grand Total</b>	<b>212</b>	<b>\$41,151,600</b>

Summary of 504 Loan Approvals  
Buffalo/Rochester Combined  
FY2013 as of January 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
EMPIRE ST. CERT. DEVEL CORP	9	2,713,000
MONROE CNTY INDUST DEVEL CORP	3	1,821,000
ROCHESTER ECONOMIC DEVEL CORP	1	117,000
<b>Grand Total</b>	<b>13</b>	<b>\$4,651,000</b>

Summary of 504 Third Party Loans  
Buffalo/Rochester Combined  
FY2013 as of January 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	5	3,335,000
FIRST NIAGARA BANK NATL ASSOC	3	639,250
THE BANK OF CASTILE	2	746,216
BANK OF AMERICA NATL ASSOC	2	601,250
THE UPSTATE NATIONAL BANK	1	142,150
<b>Grand Total</b>	<b>13</b>	<b>\$5,463,866</b>

Summary of Loans to Veteran Owned Businesses  
Buffalo/Rochester Combined  
FY2013 as of January 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	12	2,096,000
FIVE STAR BANK	2	505,000
THE LYONS NATIONAL BANK	1	690,000
NEW YORK BUS. DEVEL CORP	1	255,000
BORREGO SPRINGS BANK, N.A.	1	50,000
<b>Grand Total</b>	<b>17</b>	<b>\$3,596,000</b>

Summary of Loans to Exporters  
Buffalo/Rochester Combined  
FY2013 as of January 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	5	1,160,000
FIVE STAR BANK	1	2,500,000
<b>Grand Total</b>	<b>6</b>	<b>\$3,660,000</b>