

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
FY2013 as of June 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	206	38,828,400
FIRST NIAGARA BANK NATL ASSOC	77	10,624,500
FIVE STAR BANK	69	9,808,900
EVANS BANK NATL ASSOC	28	7,648,300
KEYBANK NATIONAL ASSOCIATION	25	3,581,400
CANANDAIGUA NATL BK & TR CO	22	2,226,000
THE BANK OF CASTILE	15	1,550,500
WELLS FARGO BANK NATL ASSOC	9	4,676,900
THE LYONS NATIONAL BANK	9	2,228,900
GENESEE REGIONAL BANK	8	1,620,000
JPMORGAN CHASE BANK NATL ASSOC	6	1,652,200
NEW YORK BUS. DEVEL CORP	4	1,795,000
COMMUNITY BANK NATL ASSOC	4	267,900
ESL FCU	3	385,000
BANK OF AKRON	3	357,500
HANMI BANK	2	6,830,000
LIVE OAK BANKING COMPANY	2	3,035,000
GROW AMERICA FUND INC	1	1,885,700
BNB BANK, NATIONAL ASSOCIATION	1	500,000
UNITED MIDWEST SAVINGS BANK	1	483,700
RELIANT COMMUNITY FCU	1	341,000
THE UPSTATE NATIONAL BANK	1	336,500
BANCFIRST	1	208,000
RBS CITIZENS NATL ASSOC	1	158,000
STEUBEN TRUST COMPANY	1	120,000
STERLING SAVINGS BANK	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
SUPERIOR FINANCIAL GROUP, LLC	1	7,500
Grand Total	503	\$101,246,800

Summary of 7(a) Loan Approvals by \$ Volume
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MANUFACTURERS & TRADERS TR CO	206	38,828,400
FIRST NIAGARA BANK NATL ASSOC	77	10,624,500
FIVE STAR BANK	69	9,808,900
EVANS BANK NATL ASSOC	28	7,648,300
HANMI BANK	2	6,830,000
WELLS FARGO BANK NATL ASSOC	9	4,676,900
KEYBANK NATIONAL ASSOCIATION	25	3,581,400
LIVE OAK BANKING COMPANY	2	3,035,000
THE LYONS NATIONAL BANK	9	2,228,900
CANANDAIGUA NATL BK & TR CO	22	2,226,000
GROW AMERICA FUND INC	1	1,885,700
NEW YORK BUS. DEVEL CORP	4	1,795,000
JPMORGAN CHASE BANK NATL ASSOC	6	1,652,200
GENESEE REGIONAL BANK	8	1,620,000
THE BANK OF CASTILE	15	1,550,500
BNB BANK, NATIONAL ASSOCIATION	1	500,000
UNITED MIDWEST SAVINGS BANK	1	483,700
ESL FCU	3	385,000
BANK OF AKRON	3	357,500
RELIANT COMMUNITY FCU	1	341,000
THE UPSTATE NATIONAL BANK	1	336,500
COMMUNITY BANK NATL ASSOC	4	267,900
BANCFIRST	1	208,000
RBS CITIZENS NATL ASSOC	1	158,000
STEUBEN TRUST COMPANY	1	120,000
STERLING SAVINGS BANK	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
SUPERIOR FINANCIAL GROUP, LLC	1	7,500
Grand Total	503	\$101,246,800

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
FY2013 as of June 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	8	4,950,275
EVANS BANK NATL ASSOC	4	2,180,042
THE BANK OF CASTILE	3	4,071,216
FIRST NIAGARA BANK NATL ASSOC	3	639,250
CANANDAIGUA NATL BK & TR CO	2	5,129,500
GENESEE REGIONAL BANK	2	1,473,500
ZIONS FIRST NATIONAL BANK	2	877,950
BANK OF AMERICA NATL ASSOC	2	601,250
BANK OF AKRON	1	725,000
ESL FCU	1	338,500
THE UPSTATE NATIONAL BANK	1	142,150
NEW YORK BUS. DEVEL CORP	1	82,500
Grand Total	30	\$21,211,133

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY2013 as of June 2013

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	23	10,658,000
MONROE CNTY INDUST DEVEL CORP	6	3,402,000
ROCHESTER ECONOMIC DEVEL CORP	1	117,000
Grand Total	30	\$14,177,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY2013 as of June 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	8	3,588,000
FIVE STAR BANK	3	4,060,000
THE BANK OF CASTILE	2	350,000
GROW AMERICA FUND INC	1	1,885,700
MONROE CNTY INDUST DEVEL CORP	1	681,000
EMPIRE ST. CERT. DEVEL CORP	1	329,000
THE LYONS NATIONAL BANK	1	100,000
Grand Total	17	\$10,993,700

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
FY2013 as of June 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	18	2,561,000
FIVE STAR BANK	9	2,880,000
FIRST NIAGARA BANK NATL ASSOC	3	376,000
CANANDAIGUA NATL BK & TR CO	3	125,000
THE LYONS NATIONAL BANK	1	690,000
NEW YORK BUS. DEVEL CORP	1	255,000
STERLING SAVINGS BANK	1	50,000
Grand Total	36	\$6,937,000