

Summary of 7(a) Loan Approvals by # of Loans  
Buffalo/Rochester Combined  
FY2013 as of March 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	126	25,771,800
FIVE STAR BANK	48	7,844,900
FIRST NIAGARA BANK NATL ASSOC	38	5,343,600
EVANS BANK NATL ASSOC	20	2,175,500
KEYBANK NATIONAL ASSOCIATION	17	2,075,000
CANANDAIGUA NATL BK & TR CO	15	1,574,000
THE BANK OF CASTILE	13	1,490,500
THE LYONS NATIONAL BANK	8	2,128,900
WELLS FARGO BANK NATL ASSOC	7	4,121,900
JPMORGAN CHASE BANK NATL ASSOC	6	1,652,200
GENESEE REGIONAL BANK	5	1,425,000
COMMUNITY BANK NATL ASSOC	4	267,900
NEW YORK BUS. DEVEL CORP	3	1,655,000
HANMI BANK	2	6,830,000
BANK OF AKRON	2	237,500
ESL FCU	2	153,000
GROW AMERICA FUND INC	1	1,885,700
LIVE OAK BANKING COMPANY	1	1,700,000
BNB BANK, NATIONAL ASSOCIATION	1	500,000
THE UPSTATE NATIONAL BANK	1	336,500
BANCFIRST	1	208,000
STEUBEN TRUST CO	1	120,000
BORREGO SPRINGS BANK, N.A.	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
<b>Grand Total</b>	<b>324</b>	<b>\$69,586,900</b>

Summary of 7(a) Loan Approvals by \$ Volume  
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FY2013 as of March 2013

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LIVE OAK BANKING COMPANY	1	1,700,000
NEW YORK BUS. DEVEL CORP	3	1,655,000
JPMORGAN CHASE BANK NATL ASSOC	6	1,652,200
CANANDAIGUA NATL BK & TR CO	15	1,574,000
THE BANK OF CASTILE	13	1,490,500
GENESEE REGIONAL BANK	5	1,425,000
BNB BANK, NATIONAL ASSOCIATION	1	500,000
THE UPSTATE NATIONAL BANK	1	336,500
COMMUNITY BANK NATL ASSOC	4	267,900
BANK OF AKRON	2	237,500
BANCFIRST	1	208,000
ESL FCU	2	153,000
STEUBEN TRUST CO	1	120,000
BORREGO SPRINGS BANK, N.A.	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
<b>Grand Total</b>	<b>324</b>	<b>\$69,586,900</b>

Summary of 504 Third Party Loans  
Buffalo/Rochester Combined  
FY2013 as of March 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	5	3,335,000
FIRST NIAGARA BANK NATL ASSOC	3	639,250
ZIONS FIRST NATIONAL BANK	2	877,950
THE BANK OF CASTILE	2	746,216
EVANS BANK NATL ASSOC	2	655,042
BANK OF AMERICA NATL ASSOC	2	601,250
GENESEE REGIONAL BANK	1	825,000
CANANDAIGUA NATL BK & TR CO	1	382,000
ESL FCU	1	338,500
THE UPSTATE NATIONAL BANK	1	142,150
<b>Grand Total</b>	<b>20</b>	<b>\$8,542,358</b>

Summary of 504 Loan Approvals  
Buffalo/Rochester Combined  
FY2013 as of March 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
EMPIRE ST. CERT. DEVEL CORP	15	4,625,000
MONROE CNTY INDUST DEVEL CORP	4	2,502,000
ROCHESTER ECONOMIC DEVEL CORP	1	117,000
<b>Grand Total</b>	<b>20</b>	<b>\$7,244,000</b>

Summary of Loans to Exporters  
Buffalo/Rochester Combined  
FY2013 as of March 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	5	1,160,000
FIVE STAR BANK	2	4,000,000
THE BANK OF CASTILE	2	350,000
GROW AMERICA FUND INC	1	1,885,700
MONROE CNTY INDUST DEVEL CORP	1	681,000
EMPIRE ST. CERT. DEVEL CORP	1	329,000
<b>Grand Total</b>	<b>12</b>	<b>\$8,405,700</b>

Summary of Loans to Veteran Owned Businesses  
Buffalo/Rochester Combined  
FY2013 as of March 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	13	2,303,100
FIVE STAR BANK	7	2,155,000
CANANDAIGUA NATL BK & TR CO	2	95,000
THE LYONS NATIONAL BANK	1	690,000
NEW YORK BUS. DEVEL CORP	1	255,000
FIRST NIAGARA BANK NATL ASSOC	1	100,000
BORREGO SPRINGS BANK, N.A.	1	50,000
<b>Grand Total</b>	<b>26</b>	<b>\$5,648,100</b>