

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
FY 2014 as of April 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	128	15,902,100
FIRST NIAGARA BANK NATL ASSOC	59	11,090,000
FIVE STAR BANK	52	4,752,300
THE BANK OF CASTILE	19	1,258,000
EVANS BANK NATL ASSOC	18	3,465,000
ESL FCU	16	2,722,700
CANANDAIGUA NATL BK & TR CO	14	2,347,000
GENESEE REGIONAL BANK	13	1,630,000
RBS CITIZENS NATL ASSOC	13	610,000
THE LYONS NATIONAL BANK	12	4,661,000
KEYBANK NATIONAL ASSOCIATION	10	1,613,700
BANK OF AKRON	6	380,000
NEW YORK BUS. DEVEL CORP	5	5,087,100
LIVE OAK BANKING COMPANY	2	1,628,000
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEUBEN TRUST COMPANY	2	210,000
JPMORGAN CHASE BANK NATL ASSOC	2	190,000
COMMUNITY BANK NATL ASSOC	2	73,800
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
PACIFIC WESTERN BANK	1	515,000
WELLS FARGO BANK NATL ASSOC	1	340,200
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
THE UPSTATE NATIONAL BANK	1	100,000
Grand Total	383	\$66,898,900

Summary of 7(a) Loan Approvals by \$ Volume
Buffalo/Rochester Combined
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Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	128	15,902,100
FIRST NIAGARA BANK NATL ASSOC	59	11,090,000
NEW YORK BUS. DEVEL CORP	5	5,087,100
FIVE STAR BANK	52	4,752,300
THE LYONS NATIONAL BANK	12	4,661,000
HANMI BANK	1	3,500,000
EVANS BANK NATL ASSOC	18	3,465,000
WOORI AMERICA BANK	1	3,465,000
ESL FCU	16	2,722,700
CANANDAIGUA NATL BK & TR CO	14	2,347,000
GENESEE REGIONAL BANK	13	1,630,000
LIVE OAK BANKING COMPANY	2	1,628,000
KEYBANK NATIONAL ASSOCIATION	10	1,613,700
THE BANK OF CASTILE	19	1,258,000
RBS CITIZENS NATL ASSOC	13	610,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
PACIFIC WESTERN BANK	1	515,000
BANK OF AKRON	6	380,000
WELLS FARGO BANK NATL ASSOC	1	340,200
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEUBEN TRUST COMPANY	2	210,000
JPMORGAN CHASE BANK NATL ASSOC	2	190,000
THE UPSTATE NATIONAL BANK	1	100,000
COMMUNITY BANK NATL ASSOC	2	73,800
Grand Total	383	\$66,898,900

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
FY 2014 as of April 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	7	2,570,750
CANANDAIGUA NATL BK & TR CO	5	3,218,195
EVANS BANK NATL ASSOC	3	1,557,500
FIRST NIAGARA BANK NATL ASSOC	3	1,387,500
NEW YORK BUS. DEVEL CORP	3	813,500
COMMUNITY BANK NATL ASSOC	1	1,567,500
STEUBEN TRUST COMPANY	1	805,800
KEYBANK NATIONAL ASSOCIATION	1	460,000
ESL FCU	1	341,000
JPMORGAN CHASE BANK NATL ASSOC	1	337,500
GENESEE REGIONAL BANK	1	237,500
NORTHWEST SAVINGS BANK	1	160,500
Grand Total	28	\$13,457,245

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY 2014 as of April 2014

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	20	8,413,000
MONROE CNTY INDUST DEVEL CORP	6	1,363,000
ROCHESTER ECONOMIC DEVEL CORP	2	370,000
Grand Total	28	\$10,146,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY 2014 as of April 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	4	150,000
GENESEE REGIONAL BANK	2	375,000
KEYBANK NATIONAL ASSOCIATION	1	450,000
FIRST NIAGARA BANK NATL ASSOC	1	350,000
BANK OF AMERICA NATL ASSOC	1	275,000
Grand Total	9	\$1,600,000

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
FY 2014 as of April 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	3	753,000
FIVE STAR BANK	3	35,000
ESL FCU	2	420,300
FIRST NIAGARA BANK NATL ASSOC	2	117,200
THE LYONS NATIONAL BANK	1	610,000
WELLS FARGO BANK NATL ASSOC	1	340,200
ROCHESTER ECONOMIC DEVEL CORP	1	246,000
CANANDAIGUA NATL BK & TR CO	1	200,000
GENESEE REGIONAL BANK	1	75,000
COMMUNITY BANK NATL ASSOC	1	45,000
Grand Total	16	\$2,841,700