

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
FY 2014 as of December 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	51	7,210,400
FIRST NIAGARA BANK NATL ASSOC	33	8,545,900
FIVE STAR BANK	23	1,667,500
THE BANK OF CASTILE	9	416,000
THE LYONS NATIONAL BANK	7	1,311,000
EVANS BANK NATL ASSOC	7	775,000
KEYBANK NATIONAL ASSOCIATION	6	1,104,700
CANANDAIGUA NATL BK & TR CO	4	800,000
GENESEE REGIONAL BANK	4	750,000
ESL FCU	3	425,000
NEW YORK BUS. DEVEL CORP	2	3,919,000
STEUBEN TRUST COMPANY	2	210,000
RBS CITIZENS NATL ASSOC	2	120,000
COMMUNITY BANK NATL ASSOC	2	73,800
WOORI AMERICA BANK	1	3,465,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
WELLS FARGO BANK NATL ASSOC	1	340,200
TOMPKINS TRUST COMPANY	1	295,000
JPMORGAN CHASE BANK NATL ASSOC	1	90,000
EMPIRE ST. CERT. DEVEL CORP	1	63,000
BANK OF AKRON	1	50,000
Grand Total	162	\$32,206,500

Summary of 7(a) Loan Approvals by \$ Volume Buffalo/Rochester Combined FY 2014 as of December 2013

Lender	# of Loans	Total Dollars
FIRST NIAGARA BANK NATL ASSOC	33	8,545,900
MANUFACTURERS & TRADERS TR CO	51	7,210,400
NEW YORK BUS. DEVEL CORP	2	3,919,000
WOORI AMERICA BANK	1	3,465,000
FIVE STAR BANK	23	1,667,500
THE LYONS NATIONAL BANK	7	1,311,000
KEYBANK NATIONAL ASSOCIATION	6	1,104,700
CANANDAIGUA NATL BK & TR CO	4	800,000
EVANS BANK NATL ASSOC	7	775,000
GENESEE REGIONAL BANK	4	750,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
ESL FCU	3	425,000
THE BANK OF CASTILE	9	416,000
WELLS FARGO BANK NATL ASSOC	1	340,200
TOMPKINS TRUST COMPANY	1	295,000
STEUBEN TRUST COMPANY	2	210,000
RBS CITIZENS NATL ASSOC	2	120,000
JPMORGAN CHASE BANK NATL ASSOC	1	90,000
COMMUNITY BANK NATL ASSOC	2	73,800
EMPIRE ST. CERT. DEVEL CORP	1	63,000
BANK OF AKRON	1	50,000
Grand Total	162	\$32,206,500

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
FY 2014 as of December 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	4	1,649,500
EVANS BANK NATL ASSOC	3	1,557,500
COMMUNITY BANK NATL ASSOC	1	1,567,500
NEW YORK BUS. DEVEL CORP	1	423,500
GENESEE REGIONAL BANK	1	237,500
CANANDAIGUA NATL BK & TR CO	1	190,000
FIRST NIAGARA BANK NATL ASSOC	1	73,000
Grand Total	12	\$5,698,500

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
FY 2014 as of December 2013

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	10	3,624,000
MONROE CNTY INDUST DEVEL CORP	2	665,000
Grand Total	12	\$4,289,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
FY 2014 as of December 2013

Lender	# of Loans	Total Dollars
GENESEE REGIONAL BANK	2	375,000
FIRST NIAGARA BANK NATL ASSOC	1	350,000
Grand Total	3	\$725,000

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
FY 2014 as of December 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	3	753,000
FIVE STAR BANK	2	30,000
WELLS FARGO BANK NATL ASSOC	1	340,200
GENESEE REGIONAL BANK	1	75,000
COMMUNITY BANK NATL ASSOC	1	45,000
Grand Total	8	\$1,243,200