

Summary of 7(a) Loan Approvals by # of Loans  
Buffalo/Rochester Combined  
FY 2014 as of March 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	104	12,509,400
FIRST NIAGARA BANK NATL ASSOC	50	9,815,300
FIVE STAR BANK	41	4,287,300
THE BANK OF CASTILE	15	779,000
EVANS BANK NATL ASSOC	13	2,382,000
CANANDAIGUA NATL BK & TR CO	13	2,307,000
THE LYONS NATIONAL BANK	12	4,661,000
KEYBANK NATIONAL ASSOCIATION	10	1,613,700
RBS CITIZENS NATL ASSOC	10	410,000
GENESEE REGIONAL BANK	9	1,280,000
ESL FCU	9	1,075,000
NEW YORK BUS. DEVEL CORP	4	4,963,100
BANK OF AKRON	3	155,000
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEUBEN TRUST COMPANY	2	210,000
JPMORGAN CHASE BANK NATL ASSOC	2	190,000
COMMUNITY BANK NATL ASSOC	2	73,800
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
WELLS FARGO BANK NATL ASSOC	1	340,200
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
<b>Grand Total</b>	<b>307</b>	<b>\$55,374,800</b>

Summary of 7(a) Loan Approvals by \$ Volume  
Buffalo/Rochester Combined  
FY 2014 as of March 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	104	12,509,400
FIRST NIAGARA BANK NATL ASSOC	50	9,815,300
NEW YORK BUS. DEVEL CORP	4	4,963,100
THE LYONS NATIONAL BANK	12	4,661,000
FIVE STAR BANK	41	4,287,300
HANMI BANK	1	3,500,000
WOORI AMERICA BANK	1	3,465,000
EVANS BANK NATL ASSOC	13	2,382,000
CANANDAIGUA NATL BK & TR CO	13	2,307,000
KEYBANK NATIONAL ASSOCIATION	10	1,613,700
GENESEE REGIONAL BANK	9	1,280,000
ESL FCU	9	1,075,000
THE BANK OF CASTILE	15	779,000
HOME LOAN INVEST BANK F.S.B.	1	575,000
RBS CITIZENS NATL ASSOC	10	410,000
WELLS FARGO BANK NATL ASSOC	1	340,200
TOMPKINS TRUST COMPANY	1	295,000
BANK OF AMERICA NATL ASSOC	1	275,000
EMPIRE ST. CERT. DEVEL CORP	2	213,000
STEUBEN TRUST COMPANY	2	210,000
JPMORGAN CHASE BANK NATL ASSOC	2	190,000
BANK OF AKRON	3	155,000
COMMUNITY BANK NATL ASSOC	2	73,800
<b>Grand Total</b>	<b>307</b>	<b>\$55,374,800</b>

Summary of 504 Loan Approvals  
Buffalo/Rochester Combined  
FY 2014 as of March 2014

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
EMPIRE ST. CERT. DEVEL CORP	19	8,042,000
MONROE CNTY INDUST DEVEL CORP	5	1,196,000
ROCHESTER ECONOMIC DEVEL CORP	2	370,000
<b>Grand Total</b>	<b>26</b>	<b>\$9,608,000</b>

# Summary of 504 Third Party Loans Buffalo/Rochester Combined FY 2014 as of March 2014

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	6	2,123,250
CANANDAIGUA NATL BK & TR CO	4	3,018,195
EVANS BANK NATL ASSOC	3	1,557,500
FIRST NIAGARA BANK NATL ASSOC	3	1,387,500
NEW YORK BUS. DEVEL CORP	3	813,500
COMMUNITY BANK NATL ASSOC	1	1,567,500
STEUBEN TRUST COMPANY	1	805,800
KEYBANK NATIONAL ASSOCIATION	1	460,000
ESL FCU	1	341,000
JPMORGAN CHASE BANK NATL ASSOC	1	337,500
GENESEE REGIONAL BANK	1	237,500
NORTHWEST SAVINGS BANK	1	160,500
<b>Grand Total</b>	<b>26</b>	<b>\$12,809,745</b>

Summary of Loans to Exporters  
Buffalo/Rochester Combined  
FY 2014 as of March 2014

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	4	150,000
GENESEE REGIONAL BANK	2	375,000
KEYBANK NATIONAL ASSOCIATION	1	450,000
FIRST NIAGARA BANK NATL ASSOC	1	350,000
BANK OF AMERICA NATL ASSOC	1	275,000
<b>Grand Total</b>	<b>9</b>	<b>\$1,600,000</b>

Summary of Loans to Veteran Owned Businesses  
Buffalo/Rochester Combined  
FY 2014 as of March 2014

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	3	753,000
FIVE STAR BANK	3	35,000
FIRST NIAGARA BANK NATL ASSOC	2	117,200
THE LYONS NATIONAL BANK	1	610,000
WELLS FARGO BANK NATL ASSOC	1	340,200
ROCHESTER ECONOMIC DEVEL CORP	1	246,000
CANANDAIGUA NATL BK & TR CO	1	200,000
ESL FCU	1	150,000
GENESEE REGIONAL BANK	1	75,000
COMMUNITY BANK NATL ASSOC	1	45,000
<b>Grand Total</b>	<b>15</b>	<b>\$2,571,400</b>