

# Summary of 7(a) Loan Approvals by # of Loans Buffalo/Rochester Combined Fiscal Year 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	260	44,931,000
FIRST NIAGARA BANK NATL ASSOC	111	13,669,500
FIVE STAR BANK	78	10,186,900
EVANS BANK NATL ASSOC	40	9,310,300
CANANDAIGUA NATL BK & TR CO	32	3,621,000
KEYBANK NATIONAL ASSOCIATION	27	3,621,400
THE BANK OF CASTILE	18	1,667,500
THE LYONS NATIONAL BANK	13	2,942,900
GENESEE REGIONAL BANK	11	2,000,000
WELLS FARGO BANK NATL ASSOC	10	5,536,500
JPMORGAN CHASE BANK NATL ASSOC	9	2,282,200
NEW YORK BUS. DEVEL CORP	7	3,267,000
THE UPSTATE NATIONAL BANK	5	761,500
BANK OF AKRON	5	587,500
COMMUNITY BANK NATL ASSOC	5	317,900
HANMI BANK	3	7,500,000
LIVE OAK BANKING COMPANY	3	3,755,000
ESL FCU	3	385,000
RBS CITIZENS NATL ASSOC	3	283,000
UNITED MIDWEST SAVINGS BANK	2	659,700
RELIANT COMMUNITY FCU	2	481,000
STEUBEN TRUST COMPANY	2	260,000
GROW AMERICA FUND INC	1	1,885,700
BNB HANA BANK NATL ASSOC	1	500,000
RIDGESTONE BANK	1	470,000
CAPITALSOURCE BANK	1	435,000
BANCFIRST	1	208,000
OLEAN AREA FCU	1	200,000
STERLING SAVINGS BK D.B.A ARGE	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
SUPERIOR FINANCIAL GROUP, LLC	1	7,500
<b>Grand Total</b>	<b>658</b>	<b>\$121,823,000</b>

# Summary of 7(a) Loan Approvals by \$ Volume Buffalo/Rochester Combined Fiscal Year 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	260	44,931,000
FIRST NIAGARA BANK NATL ASSOC	111	13,669,500
FIVE STAR BANK	78	10,186,900
EVANS BANK NATL ASSOC	40	9,310,300
HANMI BANK	3	7,500,000
WELLS FARGO BANK NATL ASSOC	10	5,536,500
LIVE OAK BANKING COMPANY	3	3,755,000
KEYBANK NATIONAL ASSOCIATION	27	3,621,400
CANANDAIGUA NATL BK & TR CO	32	3,621,000
NEW YORK BUS. DEVEL CORP	7	3,267,000
THE LYONS NATIONAL BANK	13	2,942,900
JPMORGAN CHASE BANK NATL ASSOC	9	2,282,200
GENESEE REGIONAL BANK	11	2,000,000
GROW AMERICA FUND INC	1	1,885,700
THE BANK OF CASTILE	18	1,667,500
THE UPSTATE NATIONAL BANK	5	761,500
UNITED MIDWEST SAVINGS BANK	2	659,700
BANK OF AKRON	5	587,500
BNB HANA BANK NATL ASSOC	1	500,000
RELIANT COMMUNITY FCU	2	481,000
RIDGESTONE BANK	1	470,000
CAPITALSOURCE BANK	1	435,000
ESL FCU	3	385,000
COMMUNITY BANK NATL ASSOC	5	317,900
RBS CITIZENS NATL ASSOC	3	283,000
STEUBEN TRUST COMPANY	2	260,000
BANCFIRST	1	208,000
OLEAN AREA FCU	1	200,000
STERLING SAVINGS BK D.B.A ARGE	1	50,000
BANK OF AMERICA NATL ASSOC	1	40,000
SUPERIOR FINANCIAL GROUP, LLC	1	7,500
<b>Grand Total</b>	<b>658</b>	<b>\$121,823,000</b>

## Summary of 504 Third Party Loans Buffalo/Rochester Combined Fiscal Year 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	12	6,741,275
CANANDAIGUA NATL BK & TR CO	7	12,272,890
THE BANK OF CASTILE	4	4,261,216
EVANS BANK NATL ASSOC	4	2,180,042
FIRST NIAGARA BANK NATL ASSOC	4	951,750
GENESEE REGIONAL BANK	2	1,473,500
ZIONS FIRST NATIONAL BANK	2	877,950
BANK OF AMERICA NATL ASSOC	2	601,250
BANK OF AKRON	1	725,000
ESL FCU	1	338,500
THE UPSTATE NATIONAL BANK	1	142,150
NEW YORK BUS. DEVEL CORP	1	82,500
<b>Grand Total</b>	<b>41</b>	<b>\$30,648,023</b>

Summary of 504 Loan Approvals  
Buffalo/Rochester Combined  
Fiscal Year 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
EMPIRE ST. CERT. DEVEL CORP	29	12,948,000
MONROE CNTY INDUST DEVEL CORP	9	7,778,000
ROCHESTER ECONOMIC DEVEL CORP	3	387,000
<b>Grand Total</b>	<b>41</b>	<b>\$21,113,000</b>

# Summary of Loans to Exporters Buffalo/Rochester Combined Fiscal Year 2013

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	9	3,738,000
FIVE STAR BANK	4	4,220,000
EMPIRE ST. CERT. DEVEL CORP	3	2,039,000
FIRST NIAGARA BANK NATL ASSOC	3	600,000
EVANS BANK NATL ASSOC	2	550,000
THE BANK OF CASTILE	2	350,000
GROW AMERICA FUND INC	1	1,885,700
MONROE CNTY INDUST DEVEL CORP	1	681,000
THE LYONS NATIONAL BANK	1	100,000
<b>Grand Total</b>	<b>26</b>	<b>\$14,163,700</b>

Summary of Loans to Veteran Owned Businesses  
Buffalo/Rochester Combined  
Fiscal Yeat 2013

<b>Lender</b>	<b># of Loans</b>	<b>Total Dollars</b>
MANUFACTURERS & TRADERS TR CO	18	2,561,000
FIVE STAR BANK	8	2,160,000
FIRST NIAGARA BANK NATL ASSOC	4	626,000
CANANDAIGUA NATL BK & TR CO	3	125,000
NEW YORK BUS. DEVEL CORP	2	330,000
THE LYONS NATIONAL BANK	1	690,000
STERLING SAVINGS BK D.B.A ARGE	1	50,000
RBS CITIZENS NATL ASSOC	1	50,000
<b>Grand Total</b>	<b>38</b>	<b>\$6,592,000</b>