

To Register for these Workshops
call 208-334-9004 ext 336



Benefits for attending

These workshops will help provide you with valuable business information, find out about financing, business plans, management, government contracting and other resources available to small businesses



Who should attend

Anyone interested in starting a business, expanding a business, purchasing a business or doing business with the Federal Government



The Presenters are seasoned
and experienced



Useful Web Sites

www.sba.gov

www.sba.gov/id

www.idahobizhelp.org

www.idahotvscore.org

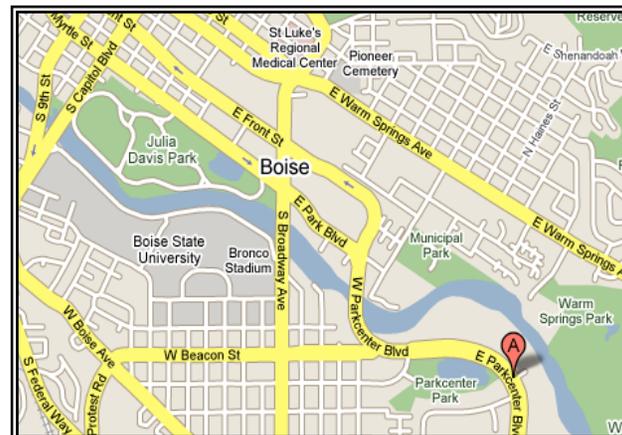
www.idahosbdc.org

www.bizcenter.org

www.sos.idaho.gov

www.nwbc.gov

www.commerce.idaho.gov



**Free
Workshops**

Business Basics



ABC's of SBA Loans



**Doing Business with the
Federal Government**



**U.S. Small Business
Administration**

**380 E. Parkcenter Blvd,
Suite 330**

Boise, Idaho 83706



**www.sba.gov
www.sba.gov/id**



Business Basics Description

The workshop will provide an overview of the things you need to know and do to start or grow your business

Topics

- ☞ Self-Employment Assessment
- ☞ Choosing a Business Structure
- ☞ Small Business Options
- ☞ Obtaining Financing
- ☞ Regulatory Information
- ☞ Human Resources
- ☞ Marketing
- ☞ Book keeping & Financial Statements
- ☞ Business Plans
- ☞ Helpful Resources
- ☞ Questions & Answers



8:30am — 10:30am

**Jan 11, 2011
Feb 8, 2011
Mar 8, 2011**

ABC's of SBA Loans Description

This workshop will provide an overview of SBA Loan Programs and resources available for you and your business

Topics

- ☞ SBA Loan Programs
- ☞ SBA & Grants
- ☞ How the SBA Loan Process Works
- ☞ The Importance of a Business Plan
- ☞ Preparing a Good Loan Package
- ☞ Financial Information Needed
- ☞ How Much of Your Money
- ☞ What the Bank Looks for
- ☞ Other Methods of Financing
- ☞ Helpful Resources
- ☞ Questions & Answers



8:30am — 10:30am

**Jan 18, 2011
Feb 15, 2011
Mar 15, 2011**

Doing Business with the Federal Government

The workshop will provide an overview of how to successfully compete in the federal market

Topics

- ☞ What the Government Buys
- ☞ How to Find Opportunities
- ☞ How to Register Your Business
- ☞ How to Find Federal Agencies Points of Contact
- ☞ Regulations
- ☞ How to Respond to Bid Requests
- ☞ Federal Certifications
- ☞ Helpful Resources
- ☞ Questions & Answers



8:30am — 10:30am

**Feb 22, 2011
Mar 29, 2011**

U.S. Small Business Administration, 380 E. Park Center Blvd., Suite 330, Boise, Idaho 83706

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