

SBA New Jersey District Office Monthly (30 November 2011) Cumulative 7a & 504 Loan Approval Report

# of Loans FY 2011	FY 2011 Total Amt	Participating Lenders	# of Loans FY 2012	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
27	\$2,365,400	JPMORGAN CHASE BANK (P) (E) (PTX) (C)	29	\$3,979,900	2	\$28,000	7	\$1,413,000	2	\$31,000	1	\$25,000		
33	\$5,350,500	TD BANK (P) (E) (PTX) (C)	14	\$1,683,900					1	\$30,000	3	\$295,900	2	\$220,000
12	\$600,000	SOVEREIGN BANK (P) (E) (PTX) (C)	8	\$334,000			2	\$150,000	3	\$74,000	1	\$10,000	1	\$40,000
0	\$0	NOAH BANK (P) (C)	7	\$7,440,000			5	\$5,790,000			3	\$2,150,000		
5	\$7,174,000	TRENTON BUSINESS ASSISTANCE CORP. (CDC)	7	\$3,337,000			2	\$1,335,000	1	\$90,000	1	\$470,000	3	\$1,015,000
16	\$7,985,100	WELLS FARGO BANK (P) (E) (PTX) (C)	7	\$620,000	1	\$10,000					1	\$40,000		
6	\$5,690,000	BANKASIANA (P) (E) (EE) (C)	6	\$2,450,000			6	\$2,450,000			3	\$1,000,000		
5	\$1,230,000	MAGYAR BANK (P) (E) (EE) (PTX) (C)	6	\$2,990,000									3	\$2,310,000
12	\$7,665,000	NEW JERSEY BUS. FINANCE CORP. (CDC)	6	\$2,185,000			1	\$902,000	1	\$134,000	1	\$208,000		
7	\$2,550,000	NEWBANK (P) (E) (C)	6	\$3,330,000			2	\$1,030,000	2	\$1,050,000	2	\$1,050,000		
4	\$983,500	UNITY BANK (P) (E) (PTX) (C)	6	\$1,075,000			3	\$550,000						
0	\$0	REPUBLIC BANK (P) (E) (EE) (C)	5	\$5,151,000	1	\$1,550,000					1	\$1,550,000		
22	\$11,830,000	BNB BANK (C)	4	\$6,135,000	1	\$840,000					1	\$545,000		
12	\$8,680,900	THE PROVIDENT BANK (P) (E) (PTX) (C)	4	\$2,330,000			1	\$585,000						
2	\$2,811,000	ACROSS NATIONS PIONEERS, INC. (CDC)	3	\$530,000							1	\$215,000		
0	\$0	CITIBANK, N.A. (P) (E) (C)	3	\$1,895,000							1	\$5,000		
6	\$934,000	CITIZENS BANK (P) (E) (PTX) (C)	3	\$257,000							1	\$92,000		
2	\$150,000	COLUMBIA BANK (P) (E) (EE) (C)	3	\$1,325,000										
4	\$5,850,000	LIVE OAK BANKING COMPANY (P) (C)	3	\$1,468,000										
4	\$3,275,000	SUSQUEHANNA BANK DV (P) (E) (PTX) (C)	3	\$2,825,000										
1	\$123,500	1st COLONIAL NATIONAL BANK (P) (E) (EE) (PTX) (C)	2	\$1,000,000			1	\$625,000						
3	\$1,100,000	1st CONSTITUTION BANK (P) (E) (C)	2	\$1,000,000			2	\$1,000,000						
1	\$70,000	HERITAGE COMMUNITY BANK (E) (EE)	2	\$300,000										
0	\$0	SPIRIT OF TEXAS BANK, SSB (P) (E) (C)	2	\$574,400										
4	\$1,792,000	BCB COMMUNITY BANK (P) (E) (EE) (PTX) (C)	1	\$500,000										
0	\$0	CHECKSPRING BANK	1	\$4,000,000										
0	\$0	CHINATRUST BANK USA (E)	1	\$400,000			1	\$400,000						
1	\$400,000	CONESTOGA BANK (P) (E) (C)	1	\$310,000							1	\$310,000		
0	\$0	CONTINENTAL BANK (P) (E) (PTX) (C)	1	\$500,000			1	\$500,000						
3	\$2,450,000	CORNERSTONE BANK (E) (EE)	1	\$550,000										
0	\$0	GRAND BANK, N.A.	1	\$110,000										
7	\$1,800,000	HOPEWELL VALLEY COMM. BANK (P) (E) (EE) (C)	1	\$187,000										
3	\$2,620,000	KEARNY FEDERAL SAVINGS BANK (P) (E) (EE) (PTX) (C)	1	\$20,000										
4	\$3,446,800	PNC BANK, NA (P) (E) (PTX) (C)	1	\$100,000					1	\$100,000	1	\$100,000		
0	\$0	SAEHAN BANK (P) (E) (C)	1	\$1,170,000			1	\$1,170,000						
0	\$0	SQUARE 1 BANK (P) (C)	1	\$525,000										
0	\$0	THE BANCORP BANK (P) (E) (PTX) (C)	1	\$185,100										
0	\$0	TRENTON BUSINESS ASSISTANCE CORP. (CA)	1	\$100,000							1	\$100,000	1	\$100,000
0	\$0	UNION COUNTY ECONOMIC DEVEL CORP. (CA)	1	\$45,100										
1	\$150,000	WOORI AMERICA BANK (P) (E) (PTX) (C)	1	\$500,000			1	\$500,000						
207	\$89,076,700	Total 7A's & 504	157	\$63,417,400	5	\$2,428,000	36	\$18,400,000	11	\$1,509,000	24	\$8,165,900	10	\$3,685,000

(P) Preferred Lender
(E) SBAExpress Lender Status
(EE) Export Express
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(CDC) Certified Development Companies
(CA) Community Advantage
(C) CLP

**New Jersey District Office 504 Loan Approval Data
Cumulative Fiscal Year 2012 as of November 30, 2011**

1st Mortgagee	# of Loans	Bank Amount	Debenture Amount	Total Project
First Choice Bank	2	430,872	\$446,000	\$1,084,680
M & T Bank	2	\$319,985	\$289,000	\$688,000
Zions First National Bank	2	845,000	\$308,000	\$1,690,000
1st Constitution Bank	1	\$1,000,000	\$1,030,000	\$2,500,000
Cape Bank	1	\$250,000	\$208,000	\$500,000
Emigrant Funding Corp.	1	\$160,000	\$128,000	\$320,000
Grand Bank	1	\$857,086	\$883,000	\$2,142,714
Indus American Bank	1	\$439,835	\$455,000	\$1,256,672
PNC Bank	1	1,094,500	\$902,000	\$2,189,355
RomAsia Bank	1	294,560	\$305,000	\$736,400
Savoy Bank	1	303,750	\$222,000	\$607,500
TD Bank	1	790,000	\$652,000	\$1,580,000
The Bank of Princeton	1	455,000	\$468,000	\$1,300,000
TOTAL	16	7,240,588	\$6,296,000	\$16,595,321

Bank Amount - represents aggregate of 1st mortgagee financing.

Debenture Amount - represents aggregate of all 504 debenture financing.

Total Project - represents amount financed by 1st mortgagee and SBA's 504 debentures plus funds contributed by the small business borrowers.

New Jersey District Office Loan Approvals

The information being provided is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA guaranteed loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is given by the loan applicants on a voluntary basis it is not necessarily inclusive of all SBA borrowers, nor is its accuracy checked by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided to the American Banker and in view of this the Agency takes no responsibility for any further dissemination of this information.

Moreover, the information provided relates solely to the actions of particular lenders with respect to SBA-guaranteed loans. The data does not reflect the nature or extent of those lenders' service to the specified minority communities through actions that are not related to SBA programs. Further, the lending data being provided is gross data only and should not be taken as indicative of the nature and extent of the institution's "commitment" to minority lending. For example, some banks are located in regions with low proportions of certain minority communities and thus, should not be compared to those institutions based in regions with larger minority communities.