

SBA New Jersey District Office Monthly (30 September 2011) Cumulative 7a & 504 Loan Approval Report

# of Loans FY 2010	Participating Lenders	# of Loans FY 2011	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
81	JPMORGAN CHASE BANK(P)(E)(PTX)	153	\$22,953,965	5	\$249,300	39	\$4,093,700	18	\$2,338,200	23	\$1,512,500	5	\$185,500
154	TD BANK (P)(E)(PTX)	107	\$24,254,000	6	\$895,000	14	\$3,761,000	9	\$1,913,500	24	\$8,223,000	4	\$633,500
55	NEW JERSEY BUS. FINANCE CORP. (CDC)	75	\$63,569,000	1	\$187,000	20	\$23,461,000	8	\$7,906,000	10	\$8,526,000	4	\$965,000
1	REPUBLIC BANK(C)(P)(E)	62	\$72,594,500			15	\$14,755,000	3	\$6,140,000	3	\$4,090,000	1	\$450,000
52	WELLS FARGO BANK (P)(E) (PTX)	60	\$21,844,200			9	\$4,232,800	5	\$1,398,900	10	\$1,335,500	1	\$15,000
49	SOVEREIGN BANK (P)(E)(PTX)	55	\$4,399,400	1	\$700,000	17	\$1,388,000	7	\$206,100	12	\$717,000		
36	TRENTON BUSINESS ASSISTANCE CORP. (CDC)	42	\$40,224,000	2	\$246,000	11	\$13,115,000	2	\$805,000	3	\$4,160,000	6	\$5,827,000
70	BNB BANK (C)	41	\$24,871,000	1	\$840,000	14	\$8,390,000	4	\$1,355,000	1	\$120,000		
30	THE PROVIDENT BANK (P)(E)(PTX)	37	\$24,945,400			3	\$1,792,900	1	\$140,000	6	\$3,222,000	1	\$500,000
46	METRO BANK (P) (E) (PTX)	33	\$34,298,000			10	\$15,765,000	2	\$2,655,000	5	\$5,450,000		
20	THE BANK (P) (E) (PTX)	32	\$4,330,800							9	\$1,232,000		
26	BANKASIANA (P)(E)	31	\$17,280,000			27	\$15,930,000	2	\$700,000	6	\$5,130,000		
56	PNC BANK, NA (P)(E)(PTX)	31	\$10,972,800	1	\$60,000	7	\$3,361,800			7	\$1,721,500		
23	UNITY BANK (P)(E)(PTX)	31	\$24,002,500			5	\$13,462,500			4	\$498,000		
38	NEWBANK (P) (E)	29	\$15,775,000	1	\$350,000	10	\$2,575,000	4	\$2,010,000	4	\$1,365,000	1	\$350,000
23	MAGYAR BANK (P)(E)(PTX)	28	\$8,661,000					2	\$775,000	2	\$570,000		
7	LIVE OAK BANKING COMPANY (P)	24	\$28,282,000			3	\$5,011,000			3	\$3,626,000		
59	SUPERIOR FINANCIAL GROUP (PTX) (E)	24	\$282,500	3	\$32,500	2	\$27,500	2	\$27,500	8	\$82,500	2	\$15,000
35	INDUS AMERICAN BANK (P) (E)(PTX)(C)	21	\$15,333,000			9	\$5,302,000	4	\$1,420,000	4	\$1,386,000		
0	KEARNY FEDERAL SAVINGS BANK (P)(PTX)(E)	19	\$11,175,000			3	\$2,500,000			6	\$1,225,000	1	\$200,000
8	NEWTEK SBF, INC. (P)(E)(PTX)	19	\$14,356,300			3	\$1,992,000			3	\$1,175,000	3	\$3,510,000
12	1st CONSTITUTION BANK (P)(E)	18	\$7,195,000			16	\$6,875,000	1	\$70,000	5	\$1,610,000	1	\$390,000
15	HOPEWELL VALLEY COMM. BANK (P)(E)	16	\$5,147,000			1	\$1,000,000			6	\$425,000	11	\$3,710,000
8	CITIZENS BANK (P)(E)(PTX)	14	\$1,572,400			3	\$157,000			4	\$281,400		
14	CORNERSTONE BANK (E)	13	\$4,950,000	1	\$30,000					4	\$500,000	2	\$2,100,000
0	FINANCIAL RESOURCES FCU (P)(E)(C)(PTX)	13	\$1,871,000			2	\$228,000	2	\$280,000	2	\$280,000	2	\$305,000
10	SKYLANDS COMMUNITY BANK (P)(E)(PTX)	13	\$10,420,000	2	\$2,690,000	2	\$605,000					1	\$1,616,000
13	ACROSS NATIONS PIONEERS, INC. (CDC)	12	\$13,540,000			6	\$3,287,000			5	\$2,967,000	1	\$5,000,000
1	TWO RIVER COMMUNITY BANK (PTX) (E)	12	\$4,585,000					1	\$300,000				
4	BCB COMMUNITY BANK (PTX) (E)	11	\$6,562,000			2	\$1,743,000	1	\$252,000	2	\$1,700,000		
15	COLUMBIA BANK (P)(E)	11	\$1,578,500			1	\$33,500			3	\$500,000	2	\$50,000
11	PARKE BANK (P)	11	\$10,688,000	2	\$2,595,000	1	\$1,040,000	1	\$558,000	1	\$500,000		
6	WILSHIRE STATE BANK (P)	11	\$6,434,000			11	\$6,434,000			4	\$2,600,000		
1	1st COLONIAL NATIONAL BANK (PTX) (E)	10	\$3,446,500			1	\$625,000			3	\$341,500		
7	SUSQUEHANNA BANK DV (P)(E)(PTX)	10	\$4,690,000			4	\$760,000			2	\$550,000		
2	HSBC BANK USA, NA (E) (P) (PTX)	9	\$1,100,000			5	\$850,000	2	\$75,000	1	\$200,000		
0	NARA BANK (C) (P) (E)	8	\$19,500,000			8	\$19,500,000			1	\$850,000		
7	BANK OF AMERICA MERRILL LYNCH (P)(E)(PTX)	7	\$2,530,000			2	\$150,000						
2	COMMUNITY FIRST BANK (E)	7	\$4,475,000										
0	FIRST CHATHAM BANK (P)	7	\$11,705,100	1	\$2,573,000	3	\$3,189,000						
5	CITIBANK, N.A. (P) (E)	6	\$3,410,000			1	\$600,000	1	\$500,000			1	\$25,000
0	COMPASS BANK (P) (E)	6	\$3,022,700	1	\$177,500			1	\$418,900				
8	M & T BANK (E) (PTX) (P)	6	\$965,600					1	\$368,100	1	\$35,000		
5	CAPITAL SOURCE BANK (P)	5	\$5,065,000			1	\$1,590,000						
0	CONESTOGA BANK (P) (E)	5	\$4,774,000										
4	NEW MILLENNIUM BANK (P) (E) (PTX)	5	\$744,000										
11	MANASQUAN SAVINGS BANK (PTX) (E)	4	\$350,000					1	\$100,000			1	\$75,000
5	SUN NATIONAL BANK (P)(PTX)	4	\$1,291,000					1	\$107,000				
0	AMBOY BANK (E)	3	\$325,000			1	\$150,000	1	\$100,000	1	\$150,000		
2	CONTINENTAL BANK (P) (PTX) (E)	3	\$3,705,000			3	\$3,705,000						
2	FIRST NATIONAL BANK OF ELMER	3	\$2,543,500					1	\$50,000				
0	FIRST STAR BANK (P) (E)	3	\$585,000										
2	HANA SMALL BUS. LENDING, INC. (P)	3	\$855,000										
2	HERITAGE COMMUNITY BANK (E)	3	\$490,000									1	\$150,000
0	NEW YORK BUSINESS DEVEL. CORP.	3	\$378,300					3	\$378,300				
0	SQUARE 1 BANK (P)	3	\$4,864,000			2	\$2,867,000						
0	COMMUNITY NATIONAL BANK (P) (E)	2	\$1,250,000										
4	EXCEL NATIONAL BANK (P) (PTX) (E)	2	\$960,500										
0	FIRST BANK	2	\$2,775,000							1	\$2,275,000		

# of Loans FY 2010	Participating Lenders	# of Loans FY 2011	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
0	FIRST CHOICE BANK	2	\$760,000					1	\$150,000				
0	FIRSTTRUST SAVINGS BANK (P) (E)	2	\$660,000	1	\$560,000								
0	GRAND BANK, N.A.	2	\$385,000							1	\$85,000		
0	KEYBANK NATIONAL ASSOCIATION (C) (P) (E)	2	\$658,000										
0	MAGNA BANK	2	\$454,100							1	\$85,000		
1	NATIONAL PENN BANK (P) (E)	2	\$850,000					1	\$700,000				
0	NEIGHBORHOOD TRUST FCU (E)	2	\$142,500	1	\$22,500			1	\$120,000				
3	NOAH BANK	2	\$5,245,000			2	\$5,245,000						
9	SHORE COMMUNITY BANK (P) (C) (E)	2	\$1,172,000										
0	THE BANCORP BANK (P)	2	\$1,005,000										
1	WOORI AMERICA BANK (C) (P) (E) (PTX)	2	\$250,000			1	\$100,000	1	\$150,000				
0	AMERICAN BANK (E)	1	\$440,000										
0	BANK RHODE ISLAND (C) (P) (PTX) (E)	1	\$495,000										
0	BETHEX FCU (PTX) (E)	1	\$175,000					1	\$175,000	1	\$175,000		
1	BORREGO SPRINGS BANK, NA(C)(P)(PTX)(E)	1	\$727,000										
3	CAPITAL BANK OF NEW JERSEY	1	\$63,000										
0	CECIL BANK (P)	1	\$3,225,000			1	\$3,225,000						
2	CIT SMALL BUSINESS LENDING CORP. (P) (PTX)	1	\$1,225,000										
2	COMMUNITY SOUTH BANK (P) (PTX) (E)	1	\$314,600										
0	EMIGRANT BANK	1	\$195,000										
0	EVOLVE BANK & TRUST	1	\$500,000										
0	FIRST MERCHANTS BANK, NA	1	\$325,000										
0	GRANITE STATE ECONOMIC DEVEL. CORP. (CDC)	1	\$3,353,000							1	\$3,353,000		
0	GROW AMERICA FUND, INC.	1	\$1,860,000										
5	HABIB AMERICAN BANK	1	\$900,000							1	\$900,000		
0	LCA BANK CORPORATION	1	\$700,000			1	\$700,000						
2	LIBERTY BELL BANK (E)	1	\$100,000										
0	LOAN SOURCE INCORPORATED (P)	1	\$90,000										
0	MICHIGAN CERTIFIED DEVEL. CORP. (CDC)	1	\$427,000							1	\$427,000		
4	MILESTONE BANK (E)	1	\$645,000										
0	NAVY FCU (PTX) (E)	1	\$150,000									1	\$150,000
0	NEWBRIDGE BANK	1	\$657,000										
0	NORTHEAST COMMUNITY BANK (E)	1	\$50,000										
0	SAEHAN BANK (P) (E)	1	\$1,650,000			1	\$1,650,000						
0	SYNERGY BANK, SSB (C) (P)	1	\$1,240,000										
0	THE BANK OF PRINCETON (E)	1	\$200,000			1	\$200,000						
0	THIRD FEDERAL BANK (E)	1	\$500,000									1	\$500,000
0	UNION SETTLEMENT FCU (PTX) (E)	1	\$25,000					1	\$25,000	1	\$25,000		
1	VISION ONE CU (P) (E)	1	\$205,000							1	\$205,000		
0	WOODFOREST NATIONAL BANK	1	\$465,000										
	Total 7A's & 504	1289	\$677,230,665	30	\$12,207,800	304	\$207,424,700	98	\$37,082,500	207	\$76,386,900	54	\$26,722,000

(E) SBAExpress Lender Status

(C) CLP

(PTX) Patriot Express

(P) Preferred Lender Status

(CDC) Certified Development Companies

New Jersey District Office 504 Loan Approval Data
Cumulative Fiscal Year 2011 as of September 30, 2011

1st Mortgagee	# of Loans	Bank Amount	Debenture Amount	Total Project
Bank of America Merrill Lynch	12	\$8,057,214	\$6,303,000	\$17,662,463
BCB Community Bank	9	\$9,539,120	\$9,694,000	\$24,625,840
JPMorgan Chase Bank	9	\$3,129,250	\$2,586,000	\$6,513,500
NewBank	7	\$6,475,200	\$4,830,000	\$11,132,656
Crown Bank	6	\$25,533,916	\$12,209,000	\$49,722,522
Sovereign Bank	6	\$5,530,100	\$4,971,000	\$12,133,500
Sun National Bank	4	\$13,414,900	\$10,818,000	\$26,826,700
The Provident Bank	4	\$2,448,302	\$2,146,000	\$5,336,604
Zions Bank	4	\$2,705,350	\$2,127,000	\$5,845,000
First Bank	3	\$2,522,500	\$1,635,000	\$5,045,000
First Choice Bank	3	\$2,745,147	\$1,824,000	\$5,663,230
HSBC Bank	3	\$3,718,000	\$2,633,000	\$7,960,000
Magyar Bank	3	\$1,042,000	\$1,001,500	\$2,490,000
TD Bank	3	\$2,597,838	\$1,424,000	\$4,427,370
Wells Fargo	3	\$1,497,900	\$1,430,000	\$3,493,819
Bank of New Jersey	2	\$1,060,000	\$795,000	\$2,120,000
Capital Bank of NJ	2	\$2,822,192	\$2,728,000	\$12,083,297
Capital One Bank	2	\$527,740	\$466,000	\$1,130,480
Citibank	2	\$3,695,000	\$2,978,000	\$7,527,000
Community First Bank	2	\$1,683,750	\$1,377,000	\$3,367,500
First State Bank	2	\$1,004,637	\$1,033,000	\$2,870,390
Fulton Bank	2	\$2,440,500	\$1,801,000	\$4,881,000
Indus America Bank	2	\$1,516,000	\$1,546,000	\$3,790,000
Liberty Bell Bank	2	\$1,645,678	\$1,147,000	\$3,291,355
Manasquan Savings Bank	2	\$1,506,000	\$952,000	\$3,012,000
New Millennium Bank	2	\$1,842,600	\$1,861,000	\$4,606,500
Savoy Bank	2	\$1,066,000	\$770,000	\$2,132,000
The Bank of Princeton	2	\$4,381,498	\$4,416,000	\$11,386,524
BankAsiana	1	\$856,100	\$878,000	\$2,446,000
Chinatrust Bank	1	\$2,467,275	\$2,019,000	\$4,934,550
Columbia Bank	1	\$448,000	\$372,000	\$906,000
Freedom Bank	1	\$669,138	\$542,000	\$1,338,275
Herald National Bank	1	\$600,000	\$493,000	\$1,200,000
Heritage Community Bank	1	\$932,342	\$955,000	\$2,330,855
Investors Savings Bank	1	\$2,850,000	\$2,041,000	\$5,700,000
Kearny Federal Savings Bank	1	\$1,577,000	\$879,000	\$3,114,000
Mercantile Capital Corp.	1	\$4,100,000	\$3,353,000	\$8,200,000
NJEDA	1	\$225,000	\$187,000	\$450,000
Northeast Community Bank	1	\$371,000	\$302,000	\$742,500
Nova Bank	1	\$379,370	\$310,000	\$758,740
One Financial Corporation	1	\$2,990,531	\$3,013,000	\$9,968,436
Parke Bank	1	\$2,010,000	\$1,419,000	\$4,020,000
PNC Bank	1	\$519,000	\$427,000	\$1,049,878
Republic Bank	1	\$1,413,400	\$1,364,000	\$3,346,000
Noah Bank	1	\$1,075,000	\$869,000	\$2,150,000
Rumson-Fair Haven Bank	1	\$650,000	\$526,000	\$1,300,000
Skylands Community Bank	1	\$2,400,000	\$983,000	\$4,800,000
Team Capital Bank	1	\$2,266,587	\$2,319,000	\$6,475,964
Textron Financial Corporation	1	\$15,506,000	\$5,000,000	\$27,583,000
The Bank	1	\$878,000	\$887,000	\$2,195,000
Union Center National Bank	1	\$621,203	\$511,000	\$1,242,962
Unity Bank	1	\$1,311,175	\$750,000	\$2,572,350
Valley National Bank	1	\$400,000	\$360,000	\$872,500
Wilshire State Bank	1	\$2,960,000	\$2,422,000	\$6,000,000
TOTAL	131	\$166,624,452	\$120,682,500	\$358,773,260

Bank Amount - represents aggregate of 1st mortgagee financing.

Debenture Amount - represents aggregate of all 504 debenture financing.

Total Project - represents amount financed by 1st mortgagee and SBA's 504 debentures plus funds contributed by the small business borrowers.

Total Projects that exceed \$4,000,000 are highlighted.

New Jersey District Office Loan Approvals

The information being provided is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA guaranteed loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is given by the loan applicants on a voluntary basis it is not necessarily inclusive of all SBA borrowers, nor is its accuracy checked by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided to the American Banker and in view of this the Agency takes no responsibility for any further dissemination of this information.

Moreover, the information provided relates solely to the actions of particular lenders with respect to SBA-guaranteed loans. The data does not reflect the nature or extent of those lenders' service to the specified minority communities through actions that are not related to SBA programs. Further, the lending data being provided is gross data only and should not be taken as indicative of the nature and extent of the institution's "commitment" to minority lending. For example, some banks are located in regions with low proportions of certain minority communities and thus, should not be compared to those institutions based in regions with larger minority communities.