

Summary of 7(a) Loan Approvals by # of Loans
Buffalo/Rochester Combined
Fiscal Year 2012 as of February 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	76	8,791,900
FIVE STAR BANK	37	5,084,400
EVANS BANK NATL ASSOC	17	5,090,000
KEYBANK NATIONAL ASSOCIATION	14	1,425,900
GENESEE REGIONAL BANK	13	4,595,000
THE LYONS NATIONAL BANK	11	1,046,400
THE BANK OF CASTILE	10	2,619,000
HSBC BK USA NATL ASSOC	9	1,036,500
CANANDAIGUA NATL BK & TR CO	6	472,000
FIRST NIAGARA BANK NATL ASSOC	6	373,400
RBS CITIZENS NATL ASSOC	4	258,000
STEUBEN TRUST CO	4	180,000
JPMORGAN CHASE BANK NATL ASSOC	3	800,000
THE UPSTATE NATIONAL BANK	3	205,000
RELIANT COMMUNITY FCU	2	190,500
CAPITALSOURCE BANK	1	1,950,000
COMPASS BANK	1	398,000
BANK OF AKRON	1	145,000
OLEAN AREA FCU	1	100,000
ESL FCU	1	100,000
COMMUNITY BANK NATL ASSOC	1	50,000
Grand Total	221	\$34,911,000

Summary of 7(a) Loan Approvals by \$ Volume
Buffalo/Rochester Combined
Fiscal Year 2012 as of February 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	76	8,791,900
EVANS BANK NATL ASSOC	17	5,090,000
FIVE STAR BANK	37	5,084,400
GENESEE REGIONAL BANK	13	4,595,000
THE BANK OF CASTILE	10	2,619,000
CAPITALSOURCE BANK	1	1,950,000
KEYBANK NATIONAL ASSOCIATION	14	1,425,900
THE LYONS NATIONAL BANK	11	1,046,400
HSBC BK USA NATL ASSOC	9	1,036,500
JPMORGAN CHASE BANK NATL ASSOC	3	800,000
CANANDAIGUA NATL BK & TR CO	6	472,000
COMPASS BANK	1	398,000
FIRST NIAGARA BANK NATL ASSOC	6	373,400
RBS CITIZENS NATL ASSOC	4	258,000
THE UPSTATE NATIONAL BANK	3	205,000
RELIANT COMMUNITY FCU	2	190,500
STEUBEN TRUST CO	4	180,000
BANK OF AKRON	1	145,000
OLEAN AREA FCU	1	100,000
ESL FCU	1	100,000
COMMUNITY BANK NATL ASSOC	1	50,000
Grand Total	221	\$34,911,000

Summary of 504 Third Party Loans
Buffalo/Rochester Combined
Fiscal Year 2012 as of February 2012

Lender	# of Loans	Total Dollars
MANUFACTURERS & TRADERS TR CO	4	3,270,000
EVANS BANK NATL ASSOC	3	1,305,250
HSBC BK USA NATL ASSOC	2	828,050
FIRST NIAGARA BANK NATL ASSOC	2	614,250
COMMUNITY BANK NATL ASSOC	1	656,275
NEW YORK BUS. DEVEL CORP	1	437,500
THE BANK OF CASTILE	1	225,000
BANK OF AKRON	1	195,000
Grand Total	15	\$7,531,325

Summary of 504 Loan Approvals
Buffalo/Rochester Combined
Fiscal Year 2012 as of February 2012

Lender	# of Loans	Total Dollars
EMPIRE ST. CERT. DEVEL CORP	11	3,472,000
MONROE CNTY INDUST DEVEL CORP	3	2,349,000
ROCHESTER ECONOMIC DEVEL CORP	1	323,000
Grand Total	15	\$6,144,000

Summary of Loans to Exporters
Buffalo/Rochester Combined
Fiscal Year 2012 as of February 2012

Lender	# of Loans	Total Dollars
EVANS BANK NATL ASSOC	3	830,000
FIVE STAR BANK	2	1,650,000
MANUFACTURERS & TRADERS TR CO	1	500,000
HSBC BK USA NATL ASSOC	1	100,000
Grand Total	7	\$3,080,000

Summary of Loans to Veteran Owned Businesses
Buffalo/Rochester Combined
Fiscal Year 2012 as of February 2012

Lender	# of Loans	Total Dollars
CANANDAIGUA NATL BK & TR CO	2	225,000
GENESEE REGIONAL BANK	2	200,000
MANUFACTURERS & TRADERS TR CO	2	146,500
EVANS BANK NATL ASSOC	1	200,000
MONROE CNTY INDUST DEVEL CORP	1	165,000
THE BANK OF CASTILE	1	20,000
FIVE STAR BANK	1	18,000
Grand Total	10	\$974,500