

WV Exporter of the Year

Scott Hedges – Power Sonix Inc.

Nominated by: Matthew Coffey, WV Small Business Development Center

The U.S. Small Business Administration's West Virginia District Director, Karen Friel is excited to announce Scott Hedges, President and CEO of Power Sonix, as the SBA West Virginia 2016 Exporter of the Year. Hedges was nominated for the award by Matthew Coffey, Business Coach for the West Virginia Small Business Development Center.

Power Sonix was formed in 1997 by former employees of Applied Electro Mechanics, including Hodges, following its dissolution. Located just 75 miles northwest of Washington D.C. in Marinsburg, their sound engineers and production management carry on a 50-year tradition of innovation in light weight, high-power, high-intelligibility speech projection for air, land and sea.

Power Sonix is committed to providing high-powered sound technologies for military and civilian authorities to use in homeland defense and emergency first response applications. In just 2015, recent exports have been to Taiwan, China, Japan, South Korea, Brazil, United Kingdom, Ivory Coast, and Vietnam. Here is a video from Scott.

Hedges has worked with the West Virginia Small Business Development Center for many years on business development and planning. The SBDC helped Hedges secure a line of credit to use when exporting his product.

"Exporting is a way for small businesses to expand their customer base," states Friel. "The work Power Sonix is doing for our country is amazing and I'm happy to highlight their work and recognize them as the West Virginia 2016 Exporter of the Year.

SBA's West Virginia District Office celebrates Hedges' award during an invite only luncheon at the Robert H. Mollohan Research Center in Fairmont, Wednesday, May 4 at 12:00 p.m. The awards luncheon is emceed by WBOY reporter Nick Farrell; attendance includes Senator Capito, Congressman McKinley, and Secretary Burdette. [Click here](#) for a list of the 2016 West Virginia District Small Business Week winners.