

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

**LENDER RANKING by TOTAL NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:

FY 2011

10/01/2010-4/30/2011

	#	\$		#	\$		
1	61	\$7,769,300	73	MONARCH BANK	1	\$154,000	
2	37	\$372,500	74	BANK OF FLOYD	1	\$150,000	
3	31	\$12,766,500	75	ESSEX BANK	1	\$150,000	
4	25	\$5,958,000	76	PARK VIEW FCU	1	\$139,500	
5	22	\$8,055,000	77	VIRGINIA COMPANY BANK	1	\$131,000	
6	20	\$4,585,000	78	PENDLETON COMMUNITY BANK, INC.	1	\$129,000	
7	16	\$4,777,200	79	MAINSTREET BANK	1	\$75,000	
8	16	\$2,171,000	80	BANK OF SOUTHSIDE VIRGINIA	1	\$15,000	
9	15	\$7,501,300	<b>TOTAL 7(a) &amp; 504 LOANS</b>		<b>401</b>	<b>\$128,745,900</b>	
10	13	\$1,476,000	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>			<b>#</b>	<b>\$</b>
11	12	\$2,003,900	1.	BRANCH BK. & TR CO	61	\$7,769,300	
12	9	\$3,067,000	2.	SUPERIOR FINANCIAL GROUP, LLC	37	\$372,500	
13	7	\$6,572,000	3.	WELLS FARGO BANK NATL ASSOC	31	\$12,766,500	
14	7	\$6,060,000	4.	SUNTRUST BANK	25	\$5,958,000	
15	6	\$2,655,000	5.	FULTON BANK NATL ASSOC	22	\$8,055,000	
16	5	\$1,090,000					
17	5	\$1,060,000					
18	5	\$712,000					
19	4	\$1,487,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>			<b>#</b>	<b>\$</b>
20	4	\$1,055,000	1.	BORREGO SPRINGS BANK, N.A.	13	\$1,476,000	
21	4	\$730,000	2.	SURREY BANK & TRUST	12	\$2,003,900	
22	3	\$5,511,000	3.	LIVE OAK BANKING COMPANY	7	\$6,572,000	
23	3	\$760,000	4.	PEOPLES BANK OF VIRGINIA	6	\$2,655,000	
24	3	\$325,000	5.	RIVER COMMUN BANK NATL ASSOC	5	\$1,090,000	
25	3	\$82,900					
26	2	\$5,400,000					
27	2	\$2,237,500	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>			<b>#</b>	<b>\$</b>
28	2	\$634,000	1.	STELLARONE BANK	20	\$4,585,000	
29	2	\$491,000	2.	SONABANK	15	\$7,501,300	
30	2	\$475,000	3.	FARMERS & MERCHANTS BANK	9	\$3,067,000	
31	2	\$418,000	4.	1ST BK & TR CO	7	\$6,060,000	
32	2	\$171,000	5.	VILLAGE BANK	5	\$712,000	
33	2	\$87,300					
34	2	\$75,000					
35	2	\$55,300	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>			<b>#</b>	<b>\$</b>
36	1	\$5,000,000	1.	BRANCH BK. & TR CO	61	\$7,769,300	
37	1	\$3,810,000	2.	WELLS FARGO BANK NATL ASSOC	31	\$12,766,500	
38	1	\$2,569,000	3.	SUNTRUST BANK	25	\$5,958,000	
39	1	\$1,628,000	4.	FULTON BANK NATL ASSOC	22	\$8,055,000	
40	1	\$1,500,000	5.	UNION FIRST MARKET BANK	16	\$4,777,200	
41	1	\$1,168,000					
42	1	\$1,140,000					
43	1	\$1,133,000	<b>NON-BANK LENDERS</b>			<b>#</b>	<b>\$</b>
44	1	\$863,000	1.	SUPERIOR FINANCIAL GROUP, LLC	37	\$372,500	
45	1	\$755,000	2.	NEWTEK SMALL BUSINESS FINANCE INC.	1	\$280,000	
46	1	\$735,000	3.	AMER BUS. LENDING INC.	1	\$225,000	
47	1	\$700,000					
48	1	\$639,000					
49	1	\$504,000	<b>CREDIT UNIONS</b>			<b>#</b>	<b>\$</b>
50	1	\$500,000	1.	UVA COMMUNITY CREDIT UNION	3	\$82,900	
51	1	\$494,000	2.	ABNB FCU	2	\$87,300	
52	1	\$493,000	3.	TRULIANT FCU	2	\$75,000	
53	1	\$450,000	4.	NAVY FCU	1	\$250,000	
54	1	\$430,000	5.	LANGLEY FCU	1	\$235,200	
55	1	\$406,000					
56	1	\$350,000					
57	1	\$309,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>			<b>#</b>	<b>\$</b>
58	1	\$302,000	1.	BUSINESS FINANCE GROUP, INC.	32	\$14,974,000	
59	1	\$300,000	2.	TIDEWATER BUS. FINANCING CORP	17	\$6,282,000	
60	1	\$280,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	4	\$1,685,000	
61	1	\$280,000	4.	REDC COMMUN CAP. GROUP INC.	1	\$1,140,000	
62	1	\$253,000	5.	BRIGHTBRIDGE, INC.	1	\$700,000	
63	1	\$250,000	6.	CRATER DEVELOPMENT COMPANY			
64	1	\$250,000	7.	CHESAPEAKE BUSINESS FINANCE CORP.			
65	1	\$235,200					
66	1	\$226,500					
67	1	\$225,000	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>			<b>#</b>	<b>\$</b>
68	1	\$219,000	1.	UNION FIRST MARKET BANK	6	\$4,648,175	
69	1	\$215,000	2.	STELLARONE BANK	6	\$3,320,572	
70	1	\$200,000	3.	BRANCH BK. & TR CO	5	\$2,160,301	
71	1	\$185,000	4.	TOWNEBANK	4	\$1,813,000	
72	1	\$159,000	5.	FULTON BANK NATL ASSOC	3	\$1,587,500	