

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

**LENDER RANKING by TOTAL NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:

FY 2011

10/01/2010-7/31/2011

	#	\$		#	\$		
1	BRANCH BK. & TR CO	87	\$13,045,000	66	AMER NATL BK & TR CO	1	\$350,000
2	WELLS FARGO BANK NATL ASSOC	42	\$18,441,500	67	SANDY SPRING BANK	1	\$309,000
3	SUPERIOR FINANCIAL GROUP, LLC	40	\$410,000	68	COMMUNITY BANK	1	\$302,000
4	SUNTRUST BANK	32	\$9,425,500	69	CHAIN BRIDGE BANK NATL ASSOC	1	\$300,000
5	FULTON BANK NATL ASSOC	29	\$15,163,000	70	FOSTER BANK	1	\$280,000
6	STELLARONE BANK	27	\$5,595,200	71	NEWTEK SMALL BUS. FINANCE INC.	1	\$280,000
7	UNION FIRST MARKET BANK	22	\$6,721,800	72	FIRST BANK (TROY, NC)	1	\$253,000
8	SONABANK	18	\$11,696,300	73	VIRGINIA NATIONAL BANK	1	\$250,000
9	MANUFACTURERS & TRADERS TR CO	18	\$2,221,000	74	WASHINGTONFIRST BANK	1	\$250,000
10	BORREGO SPRINGS BANK, N.A.	14	\$1,526,000	75	LANGLEY FCU	1	\$235,200
11	LIVE OAK BANKING COMPANY	13	\$14,441,000	76	BANCORP BANK	1	\$226,500
12	SURREY BANK & TRUST	13	\$2,141,400	77	AMER BUS. LENDING INC.	1	\$225,000
13	FARMERS & MERCHANTS BANK	11	\$3,177,000	78	CHESAPEAKE BANK	1	\$219,000
14	FIRST BANK & TRUST COMPANY	10	\$8,732,000	79	BANK OF MCKENNEY	1	\$215,000
15	TOWNEBANK	10	\$3,088,000	80	BANK OF THE COMMONWEALTH	1	\$200,000
16	PEOPLES BANK OF VIRGINIA	6	\$2,655,000	81	OAK VIEW NATIONAL BANK	1	\$200,000
17	RIVER COMMUN BANK NATL ASSOC	6	\$1,330,800	82	REGIONS BANK	1	\$185,000
18	PNC BANK, NATIONAL ASSOCIATION	6	\$1,326,000	83	FRONTIER COMMUNITY BANK	1	\$159,000
19	CORNERSTONE BANK NATL ASSOC	6	\$1,230,000	84	BANK OF FLOYD	1	\$150,000
20	UVA COMMUNITY CREDIT UNION	6	\$394,700	85	ESSEX BANK	1	\$150,000
21	BANK OF AMERICA NATL ASSOC	5	\$3,387,000	86	VIRGINIA COMPANY BANK	1	\$131,000
22	ACCESS NATIONAL BANK	5	\$2,701,000	87	PENDLETON COMMUNITY BANK, INC.	1	\$129,000
23	VILLAGE BANK	5	\$712,000	88	ALLIANCE BANK CORPORATION	1	\$91,000
24	FIDELITY BANK	4	\$7,780,000	89	MAINSTREET BANK	1	\$75,000
25	WILSHIRE STATE BANK	4	\$1,602,500	90	TD BANK, NATIONAL ASSOCIATION	1	\$50,000
26	COLONIAL VIRGINIA BANK	4	\$554,600	91	VIRGINIA PARTNERS BANK	1	\$36,000
27	RBC BANK (USA)	4	\$545,000	92	BANK OF SOUTHSIDE VIRGINIA	1	\$15,000
28	NATL BK OF BLACKSBURG	3	\$760,000	<b>TOTAL 7(a) &amp; 504 LOANS</b>		<b>532</b>	<b>\$187,012,400</b>
29	TRULIANT FCU	3	\$418,000				
30	OLD POINT NATL BK - PHOEBUS	3	\$363,000				
31	ABNB FCU	3	\$117,300				
32	HOME LOAN INVEST BANK F.S.B.	2	\$5,400,000				
33	FIRST FINANCIAL BANK	2	\$2,237,500				
34	COMMUNITY SOUTH BANK	2	\$1,778,000				
35	CARDINAL BANK	2	\$1,185,300				
36	MONARCH BANK	2	\$647,000				
37	VIRGINIA COMMERCE BANK	2	\$634,000				
38	PARK VIEW FCU	2	\$489,500				
39	WACHOVIA BANK, A DIVISION OF	2	\$475,000				
40	NAVY FCU	2	\$436,500				
41	HERITAGE BANK	2	\$418,000				
42	FAUQUIER BANK	2	\$125,000				
43	VALLEY BANK	2	\$55,300				
44	SYNERGY BANK, SSB	1	\$5,000,000				
45	PACIFIC CITY BANK	1	\$3,810,000				
46	JOHN MARSHALL BANK	1	\$2,569,000				
47	CELTIC BANK CORPORATION	1	\$1,840,000				
48	CAPITAL BANK NATL ASSOC	1	\$1,500,000				
49	BANK OF ATLANTA	1	\$1,168,000				
50	ZIONS FIRST NATIONAL BANK	1	\$1,140,000				
51	CAPITALSOURCE BANK	1	\$1,133,000				
52	EVOLVE BANK & TRUST	1	\$863,000				
53	FIRST CHATHAM BANK	1	\$755,000				
54	UNITED BANK	1	\$735,000				
55	BANK OF TENNESSEE	1	\$700,000				
56	CITIZENS & FARMERS BANK	1	\$590,000				
57	FIRST VIRGINIA COMMUNITY BANK	1	\$583,000				
58	FIDELITY BANK (FUQUAY VARINA, NC)	1	\$504,000				
59	COMPASS BANK	1	\$501,000				
60	BANK OF LANCASTER	1	\$500,000				
61	FIRST CAPITAL BANK	1	\$494,000				
62	FIRST-CITIZENS BANK & TRUST COMPANY	1	\$493,000				
63	HSBC BK USA NATL ASSOC	1	\$450,000				
64	NATIONAL REPUBLIC BANK OF CHICAGO	1	\$430,000				
65	FIRST AND CITIZENS BANK (MONTEREY, VA)	1	\$406,000				

See next page for detailed Category Rankings.

## LENDER RANKINGS

FY 2011

10/01/2010-7/31/2011

	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>	<b>#</b>	<b>\$</b>
1.	BRANCH BK. & TR CO	87	\$13,045,000
2.	WELLS FARGO BANK NATL ASSOC	42	\$18,441,500
3.	SUPERIOR FINANCIAL GROUP, LLC	40	\$410,000
4.	SUNTRUST BANK	32	\$9,425,500
5.	FULTON BANK NATL ASSOC	29	\$15,163,000

	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>	<b>#</b>	<b>\$</b>
1.	BORREGO SPRINGS BANK, N.A.	14	\$1,526,000
2.	LIVE OAK BANKING COMPANY	13	\$14,441,000
3.	SURREY BANK & TRUST	13	\$2,141,400
4.	PEOPLES BANK OF VIRGINIA	6	\$2,655,000
5.	RIVER COMMUN BANK NATL ASSOC	6	\$1,330,800

	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>	<b>#</b>	<b>\$</b>
1.	STELLARONE BANK	27	\$5,595,200
2.	SONABANK	18	\$11,696,300
3.	FARMERS & MERCHANTS BANK	11	\$3,177,000
4.	FIRST BANK & TRUST COMPANY	10	\$8,732,000
5.	ACCESS NATIONAL BANK	5	\$2,701,000

	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>	<b>#</b>	<b>\$</b>
1.	BRANCH BK. & TR CO	87	\$13,045,000
2.	WELLS FARGO BANK NATL ASSOC	42	\$18,441,500
3.	SUNTRUST BANK	32	\$9,425,500
4.	FULTON BANK NATL ASSOC	29	\$15,163,000
5.	UNION FIRST MARKET BANK	22	\$6,721,800

	<b>NON-BANK LENDERS</b>	<b>#</b>	<b>\$</b>
1.	SUPERIOR FINANCIAL GROUP, LLC	40	\$410,000
2.	NEWTEK SMALL BUSINESS FINANCE INC.	1	\$280,000
3.	AMER BUS. LENDING INC.	1	\$225,000

	<b>CREDIT UNIONS</b>	<b>#</b>	<b>\$</b>
1.	UVA COMMUNITY CREDIT UNION	6	\$394,700
2.	TRULIANT FCU	3	\$418,000
3.	ABNB FCU	3	\$117,300
4.	PARK VIEW FCU	2	\$489,500
5.	NAVY FCU	2	\$436,500

	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>	<b>#</b>	<b>\$</b>
1.	BUSINESS FINANCE GROUP, INC.	40	\$25,175,000
2.	TIDEWATER BUS. FINANCING CORP	28	\$11,433,000
3.	RAPPAHANNOCK ECONOMIC DEVEL CO	8	\$5,474,000
4.	REDC COMMUN CAP. GROUP INC.	1	\$1,140,000
5.	BRIGHTBRIDGE, INC.	1	\$700,000

	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>	<b>#</b>	<b>\$</b>
1.	TOWNEBANK	10	\$3,799,252
2.	BRANCH BK. & TR CO	8	\$10,620,201
3.	UNION FIRST MARKET BANK	8	\$6,418,970
4.	STELLARONE BANK	7	\$3,770,572
5.	FULTON BANK NATL ASSOC	4	\$9,293,651