

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:

FY 2011

10/01/2010-6/30/2011

		#	\$			#	\$
1	BRANCH BK. & TR CO	75	\$9,939,900	77	BANK OF MCKENNEY	1	\$215,000
2	WELLS FARGO BANK NATL ASSOC	40	\$18,381,500	78	BANK OF THE COMMONWEALTH	1	\$200,000
3	SUPERIOR FINANCIAL GROUP, LLC	39	\$390,000	79	OAK VIEW NATIONAL BANK	1	\$200,000
4	SUNTRUST BANK	30	\$8,571,500	80	REGIONS BANK	1	\$185,000
5	FULTON BANK NATL ASSOC	25	\$13,049,000	81	FRONTIER COMMUNITY BANK	1	\$159,000
6	STELLARONE BANK	23	\$4,800,700	82	BANK OF FLOYD	1	\$150,000
7	UNION FIRST MARKET BANK	22	\$6,721,800	83	ESSEX BANK	1	\$150,000
8	SONABANK	18	\$11,696,300	84	VIRGINIA COMPANY BANK	1	\$131,000
9	MANUFACTURERS & TRADERS TR CO	18	\$2,221,000	85	PENDLETON COMMUNITY BANK, INC.	1	\$129,000
10	BORREGO SPRINGS BANK, N.A.	14	\$1,526,000	86	ALLIANCE BANK CORPORATION	1	\$91,000
11	LIVE OAK BANKING COMPANY	13	\$14,441,000	87	MAINSTREET BANK	1	\$75,000
12	SURREY BANK & TRUST	13	\$2,141,400	88	VIRGINIA PARTNERS BANK	1	\$36,000
13	TOWNEBANK	10	\$3,088,000	89	BANK OF SOUTHSIDE VIRGINIA	1	\$15,000
14	FARMERS & MERCHANTS BANK	9	\$3,067,000	TOTAL 7(a) & 504 LOANS		490	\$169,834,800
15	FIRST BANK & TRUST COMPANY	8	\$8,560,000				
16	PEOPLES BANK OF VIRGINIA	6	\$2,655,000				
17	RIVER COMMUN BANK NATL ASSOC	6	\$1,330,800	TOP LENDERS BY TOTAL NUMBERS (all lenders)			
18	CORNERSTONE BANK NATL ASSOC	6	\$1,230,000	1.	BRANCH BK. & TR CO	75	\$9,939,900
19	PNC BANK, NATIONAL ASSOCIATION	5	\$1,060,000	2.	WELLS FARGO BANK NATL ASSOC	40	\$18,381,500
20	VILLAGE BANK	5	\$712,000	3.	SUPERIOR FINANCIAL GROUP, LLC	39	\$390,000
21	UVA COMMUNITY CREDIT UNION	5	\$214,700	4.	SUNTRUST BANK	30	\$8,571,500
22	ACCESS NATIONAL BANK	4	\$1,709,000	5.	FULTON BANK NATL ASSOC	25	\$13,049,000
23	BANK - AMERICA NATL ASSOC	4	\$1,055,000				
24	RBC BANK (USA)	4	\$545,000				
25	FIDELITY BANK	3	\$5,511,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)			
26	NATL BK OF BLACKSBURG	3	\$760,000	1.	BORREGO SPRINGS BANK, N.A.	14	\$1,526,000
27	WILSHIRE STATE BANK	3	\$740,000	2.	LIVE OAK BANKING COMPANY	13	\$14,441,000
28	TRULIANT FCU	3	\$418,000	3.	SURREY BANK & TRUST	13	\$2,141,400
29	OLD POINT NATL BK - PHOEBUS	3	\$363,000	4.	PEOPLES BANK OF VIRGINIA	6	\$2,655,000
30	COLONIAL VIRGINIA BANK	3	\$354,600	5.	RIVER COMMUN BANK NATL ASSOC	6	\$1,330,800
31	HOME LOAN INVEST BANK F.S.B.	2	\$5,400,000				
32	FIRST FINANCIAL BANK	2	\$2,237,500				
33	CARDINAL BANK	2	\$1,185,300	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)			
34	MONARCH BANK	2	\$647,000	1.	STELLARONE BANK	23	\$4,800,700
35	VIRGINIA COMMERCE BANK	2	\$634,000	2.	SONABANK	18	\$11,696,300
36	PARK VIEW FCU	2	\$489,500	3.	FARMERS & MERCHANTS BANK	9	\$3,067,000
37	WACHOVIA BANK, A DIVISION OF	2	\$475,000	4.	FIRST BANK & TRUST COMPANY	8	\$8,560,000
38	HERITAGE BANK	2	\$418,000	5.	VILLAGE BANK	5	\$712,000
39	FAUQUIER BANK	2	\$125,000				
40	ABNB FCU	2	\$87,300				
41	VALLEY BANK	2	\$55,300	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)			
42	SYNERGY BANK, SSB	1	\$5,000,000	1.	BRANCH BK. & TR CO	75	\$9,939,900
43	PACIFIC CITY BANK	1	\$3,810,000	2.	WELLS FARGO BANK NATL ASSOC	40	\$18,381,500
44	JOHN MARSHALL BANK	1	\$2,569,000	3.	SUNTRUST BANK	30	\$8,571,500
45	COMMUNITY SOUTH BANK	1	\$1,628,000	4.	FULTON BANK NATL ASSOC	25	\$13,049,000
46	CAPITAL BANK NATL ASSOC	1	\$1,500,000	5.	UNION FIRST MARKET BANK	22	\$6,721,800
47	BANK OF ATLANTA	1	\$1,168,000				
48	ZIONS FIRST NATIONAL BANK	1	\$1,140,000				
49	CAPITALSOURCE BANK	1	\$1,133,000	NON-BANK LENDERS			
50	EVOLVE BANK & TRUST	1	\$863,000	1.	SUPERIOR FINANCIAL GROUP, LLC	39	\$390,000
51	FIRST CHATHAM BANK	1	\$755,000	2.	NEWTEK SMALL BUSINESS FINANCE INC.	1	\$280,000
52	UNITED BANK	1	\$735,000	3.	AMER BUS. LENDING INC.	1	\$225,000
53	BANK OF TENNESSEE	1	\$700,000				
54	FIRST VIRGINIA COMMUNITY BANK	1	\$583,000				
55	FIDELITY BANK (FUQUAY VARINA, NC)	1	\$504,000	CREDIT UNIONS			
56	COMPASS BANK	1	\$501,000	1.	UVA COMMUNITY CREDIT UNION	5	\$214,700
57	BANK OF LANCASTER	1	\$500,000	2.	TRULIANT FCU	3	\$418,000
58	FIRST CAPITAL BANK	1	\$494,000	3.	ABNB FCU	2	\$87,300
59	FIRST-CITIZENS BANK & TRUST COMPANY	1	\$493,000	4.	PARK VIEW FCU	2	\$489,500
60	HSBC BK USA NATL ASSOC	1	\$450,000	5.	NAVY FCU	1	\$250,000
61	NATIONAL REPUBLIC BANK OF CHICAGO	1	\$430,000				
62	FIRST AND CITIZENS BANK (MONTEREY, VA)	1	\$406,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)			
63	AMER NATL BK & TR CO	1	\$350,000	1.	BUSINESS FINANCE GROUP, INC.	37	\$21,480,000
64	SANDY SPRING BANK	1	\$309,000	2.	TIDEWATER BUS. FINANCING CORP	26	\$10,103,000
65	COMMUNITY BANK	1	\$302,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	6	\$2,965,000
66	CHAIN BRIDGE BANK NATL ASSOC	1	\$300,000	4.	REDC COMMUN CAP. GROUP INC.	1	\$1,140,000
67	FOSTER BANK	1	\$280,000	5.	BRIGHTBRIDGE, INC.	1	\$700,000
68	NEWTEK SMALL BUS. FINANCE INC.	1	\$280,000	6.	CRATER DEVELOPMENT COMPANY		
69	FIRST BANK (TROY, NC)	1	\$253,000	7.	CHESAPEAKE BUSINESS FINANCE CORP.		
70	NAVY FCU	1	\$250,000				
71	VIRGINIA NATIONAL BANK	1	\$250,000	504 - FIRST TRUST LENDERS (by Numbers)			
72	WASHINGTONFIRST BANK	1	\$250,000	1.	TOWNEBANK	10	\$3,799,252
73	LANGLEY FCU	1	\$235,200	2.	UNION FIRST MARKET BANK	8	\$6,418,970