

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:

FY 2012

10/01/2011-1/31/2012

		#	\$			#	\$
1	BRANCH BK. & TR CO	26	\$3,245,500	TOP LENDERS BY TOTAL NUMBERS (all lenders)		#	\$
2	WELLS FARGO BANK NATL ASSOC	19	\$6,521,000	1.	BRANCH BK. & TR CO	26	\$3,245,500
3	TOWNEBANK	10	\$4,494,000	2.	WELLS FARGO BANK NATL ASSOC	19	\$6,521,000
4	SUNTRUST BANK	9	\$4,217,400	3.	TOWNEBANK	10	\$4,494,000
5	UNION FIRST MARKET BANK	7	\$1,362,000	4.	SUNTRUST BANK	9	\$4,217,400
6	STELLARONE BANK	7	\$1,324,000	5.	UNION FIRST MARKET BANK	7	\$1,362,000
7	CITIZENS BANK & TRUST CO.	6	\$140,600				
8	SONABANK	5	\$5,445,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)		#	\$
9	LIVE OAK BANKING COMPANY	5	\$3,440,000	1.	CITIZENS BANK & TRUST CO.	6	\$140,600
10	MANUFACTURERS & TRADERS TR CO	5	\$219,000	2.	LIVE OAK BANKING COMPANY	5	\$3,440,000
11	FIRST CHATHAM BANK	4	\$6,037,000	3.	COLONIAL VIRGINIA BANK	4	\$650,000
12	COLONIAL VIRGINIA BANK	4	\$650,000	4.	NATL BK OF BLACKSBURG	3	\$115,000
13	FAUQUIER BANK	4	\$215,000	5.	CITIZENS NATIONAL BANK	2	\$914,000
14	UVA COMMUNITY CREDIT UNION	4	\$122,000				
15	FIRST FINANCIAL BANK	3	\$3,590,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)		#	\$
16	FULTON BANK NATL ASSOC	3	\$707,000	1.	STELLARONE BANK	7	\$1,324,000
17	NATL BK OF BLACKSBURG	3	\$115,000	2.	SONABANK	5	\$5,445,000
18	BAYPORT CREDIT UNION	3	\$105,000	3.	FIRST CHATHAM BANK	4	\$6,037,000
19	SUPERIOR FINANCIAL GROUP, LLC	3	\$45,000	4.	FAUQUIER BANK	4	\$215,000
20	AMER BUS. LENDING INC.	2	\$2,064,700	5.	FIRST FINANCIAL BANK	3	\$3,590,000
21	CITIZENS NATIONAL BANK	2	\$914,000				
22	VIRGINIA PARTNERS BANK	2	\$677,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)		#	\$
23	CARDINAL BANK	2	\$520,000	1.	BRANCH BK. & TR CO	26	\$3,245,500
24	OLD POINT NATL BK OF PHOEBUS	2	\$460,000	2.	WELLS FARGO BANK NATL ASSOC	19	\$6,521,000
25	PACIFIC CITY BANK	2	\$398,000	3.	TOWNEBANK	10	\$4,494,000
26	TD BANK, NATIONAL ASSOCIATION	2	\$83,000	4.	SUNTRUST BANK	9	\$4,217,400
27	SURREY BANK & TRUST	2	\$58,000	5.	UNION FIRST MARKET BANK	7	\$1,362,000
28	NEW HORIZON BANK NATL ASSOC	1	\$3,300,000				
29	CELTIC BANK CORPORATION	1	\$3,060,000	CREDIT UNIONS		#	\$
30	JOHN MARSHALL BANK	1	\$2,056,000	1.	UVA COMMUNITY CREDIT UNION	4	\$122,000
31	ESSEX BANK	1	\$1,370,000	2.	BAYPORT CREDIT UNION	3	\$105,000
32	BUSINESS BANK	1	\$1,250,000	3.	SIGNAL FINANCIAL FCU	1	\$124,500
33	HANMI BANK	1	\$1,128,000	4.	NAVY FCU	1	\$72,500
34	FIRST CAPITAL BANK	1	\$718,000	5.	LANGLEY FCU	1	\$19,700
35	FULTON BANK, NATL ASSOC	1	\$631,000				
36	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)		#	\$
37	CHESAPEAKE BANK	1	\$516,000	1.	TIDEWATER BUS. FINANCING CORP	13	\$5,969,000
38	COMPASS BANK	1	\$450,000	2.	BUSINESS FINANCE GROUP, INC.	12	\$6,326,000
39	ACCESS NATIONAL BANK	1	\$434,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	7	\$3,178,000
40	FIRST-CITIZENS BANK & TRUST COMPANY	1	\$408,000	4.	CHESAPEAKE BUS. FINAN CORP	1	\$571,000
41	PEOPLES BANK OF VIRGINIA	1	\$385,000	5.	REDC COMMUN CAP. GROUP INC.		
42	VIRGINIA NATIONAL BANK	1	\$200,000				
43	SECURITY NATIONAL CAPITAL	1	\$164,000	504 - FIRST TRUST LENDERS (by Numbers)		#	\$
44	OAK VIEW NATIONAL BANK	1	\$133,000	1.	TOWNEBANK	10	\$5,444,370
45	SIGNAL FINANCIAL FCU	1	\$124,500	2.	STELLARONE BANK	4	\$1,082,250
46	CORNERSTONE BANK NATL ASSOC	1	\$85,000	3.	UNION FIRST MARKET BANK	3	\$977,067
47	BANK OF AMERICA NATL ASSOC	1	\$80,000	4.	VIRGINIA PARTNERS BANK	2	\$817,660
48	NAVY FCU	1	\$72,500	5.	JOHN MARSHALL BANK	1	\$4,152,408
49	COMMUNITY TRUST BANK, INC.	1	\$60,000				
50	FARMERS & MERCHANTS BANK	1	\$60,000				
51	BORREGO SPRINGS BANK, N.A.	1	\$50,000				
52	LANGLEY FCU	1	\$19,700				
TOTAL 7(a) & 504 LOANS		171	\$64,494,900				