

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:

FY 2012

10/01/2011-1/31/2012

			#	\$				#	\$	
1	BRANCH BK. & TR CO	26	\$3,245,500	TOP LENDERS BY TOTAL NUMBERS (all lenders)					#	\$
2	WELLS FARGO BANK NATL ASSOC	19	\$6,521,000	1.	BRANCH BK. & TR CO	26	\$3,245,500	26	\$3,245,500	
3	TOWNEBANK	10	\$4,494,000	2.	WELLS FARGO BANK NATL ASSOC	19	\$6,521,000	19	\$6,521,000	
4	SUNTRUST BANK	9	\$4,217,400	3.	TOWNEBANK	10	\$4,494,000	10	\$4,494,000	
5	UNION FIRST MARKET BANK	7	\$1,362,000	4.	SUNTRUST BANK	9	\$4,217,400	9	\$4,217,400	
6	STELLARONE BANK	7	\$1,324,000	5.	UNION FIRST MARKET BANK	7	\$1,362,000	7	\$1,362,000	
7	CITIZENS BANK & TRUST CO.	6	\$140,600							
8	SONABANK	5	\$5,445,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)					#	\$
9	LIVE OAK BANKING COMPANY	5	\$3,440,000	1.	CITIZENS BANK & TRUST CO.	6	\$140,600	6	\$140,600	
10	MANUFACTURERS & TRADERS TR CO	5	\$219,000	2.	LIVE OAK BANKING COMPANY	5	\$3,440,000	5	\$3,440,000	
11	FIRST CHATHAM BANK	4	\$6,037,000	3.	COLONIAL VIRGINIA BANK	4	\$650,000	4	\$650,000	
12	FULTON BANK NATL ASSOC	4	\$1,338,000	4.	NATL BK OF BLACKSBURG	3	\$115,000	3	\$115,000	
13	COLONIAL VIRGINIA BANK	4	\$650,000	5.	CITIZENS NATIONAL BANK	2	\$914,000	2	\$914,000	
14	FAUQUIER BANK	4	\$215,000							
15	UVA COMMUNITY CREDIT UNION	4	\$122,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)					#	\$
16	FIRST FINANCIAL BANK	3	\$3,590,000	1.	STELLARONE BANK	7	\$1,324,000	7	\$1,324,000	
17	NATL BK OF BLACKSBURG	3	\$115,000	2.	SONABANK	5	\$5,445,000	5	\$5,445,000	
18	BAYPORT CREDIT UNION	3	\$105,000	3.	FIRST CHATHAM BANK	4	\$6,037,000	4	\$6,037,000	
19	SUPERIOR FINANCIAL GROUP, LLC	3	\$45,000	4.	FAUQUIER BANK	4	\$215,000	4	\$215,000	
20	AMER BUS. LENDING INC.	2	\$2,064,700	5.	FIRST FINANCIAL BANK	3	\$3,590,000	3	\$3,590,000	
21	CITIZENS NATIONAL BANK	2	\$914,000							
22	VIRGINIA PARTNERS BANK	2	\$677,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)					#	\$
23	CARDINAL BANK	2	\$520,000	1.	BRANCH BK. & TR CO	26	\$3,245,500	26	\$3,245,500	
24	OLD POINT NATL BK OF PHOEBUS	2	\$460,000	2.	WELLS FARGO BANK NATL ASSOC	19	\$6,521,000	19	\$6,521,000	
25	PACIFIC CITY BANK	2	\$398,000	3.	TOWNEBANK	10	\$4,494,000	10	\$4,494,000	
26	TD BANK, NATIONAL ASSOCIATION	2	\$83,000	4.	SUNTRUST BANK	9	\$4,217,400	9	\$4,217,400	
27	SURREY BANK & TRUST	2	\$58,000	5.	UNION FIRST MARKET BANK	7	\$1,362,000	7	\$1,362,000	
28	NEW HORIZON BANK NATL ASSOC	1	\$3,300,000							
29	CELTIC BANK CORPORATION	1	\$3,060,000	CREDIT UNIONS					#	\$
30	JOHN MARSHALL BANK	1	\$2,056,000	1.	UVA COMMUNITY CREDIT UNION	4	\$122,000	4	\$122,000	
31	ESSEX BANK	1	\$1,370,000	2.	BAYPORT CREDIT UNION	3	\$105,000	3	\$105,000	
32	BUSINESS BANK	1	\$1,250,000	3.	SIGNAL FINANCIAL FCU	1	\$124,500	1	\$124,500	
33	HANMI BANK	1	\$1,128,000	4.	NAVY FCU	1	\$72,500	1	\$72,500	
34	FIRST CAPITAL BANK	1	\$718,000	5.	LANGLEY FCU	1	\$19,700	1	\$19,700	
35	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000							
36	CHESAPEAKE BANK	1	\$516,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)					#	\$
37	COMPASS BANK	1	\$450,000	1.	TIDEWATER BUS. FINANCING CORP	13	\$5,969,000	13	\$5,969,000	
38	ACCESS NATIONAL BANK	1	\$434,000	2.	BUSINESS FINANCE GROUP, INC.	12	\$6,326,000	12	\$6,326,000	
39	FIRST-CITIZENS BANK & TRUST COMPANY	1	\$408,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	7	\$3,178,000	7	\$3,178,000	
40	PEOPLES BANK OF VIRGINIA	1	\$385,000	4.	CHESAPEAKE BUS. FINAN CORP	1	\$571,000	1	\$571,000	
41	VIRGINIA NATIONAL BANK	1	\$200,000	5.	REDC COMMUN CAP. GROUP INC.					
42	SECURITY NATIONAL CAPITAL	1	\$164,000							
43	OAK VIEW NATIONAL BANK	1	\$133,000	504 - FIRST TRUST LENDERS (by Numbers)					#	\$
44	SIGNAL FINANCIAL FCU	1	\$124,500	1.	TOWNEBANK	10	\$5,444,370	10	\$5,444,370	
45	CORNERSTONE BANK NATL ASSOC	1	\$85,000	2.	STELLARONE BANK	4	\$1,082,250	4	\$1,082,250	
46	BANK OF AMERICA NATL ASSOC	1	\$80,000	3.	UNION FIRST MARKET BANK	3	\$977,067	3	\$977,067	
47	NAVY FCU	1	\$72,500	4.	VIRGINIA PARTNERS BANK	2	\$817,660	2	\$817,660	
48	COMMUNITY TRUST BANK, INC.	1	\$60,000	5.	JOHN MARSHALL BANK	1	\$4,152,408	1	\$4,152,408	
49	FARMERS & MERCHANTS BANK	1	\$60,000							
50	BORREGO SPRINGS BANK, N.A.	1	\$50,000							
51	LANGLEY FCU	1	\$19,700							

TOTAL 7(a) & 504 LOANS	171	\$64,494,900
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