

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:

FY 2012

10/01/2011-10/31/2011

		#	\$			#	\$
1	BRANCH BK. & TR CO	5	\$365,000	TOP LENDERS BY TOTAL NUMBERS (all lenders)			
2	WELLS FARGO BANK NATL ASSOC	4	\$1,333,500	1.	BRANCH BK. & TR CO	5	\$365,000
3	TOWNEBANK	3	\$1,467,000	2.	WELLS FARGO BANK NATL ASSOC	4	\$1,333,500
4	UNION FIRST MARKET BANK	3	\$701,000	3.	TOWNEBANK	3	\$1,467,000
5	FULTON BANK NATL ASSOC	2	\$547,000	4.	UNION FIRST MARKET BANK	3	\$701,000
6	CARDINAL BANK	2	\$520,000	5.	FULTON BANK NATL ASSOC	2	\$547,000
7	OLD POINT NATL BK OF PHOEBUS	2	\$460,000				
8	BUSINESS BANK	1	\$1,250,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)			
9	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000	1.	BUSINESS BANK	1	\$1,250,000
10	ACCESS NATIONAL BANK	1	\$434,000	2.	FIRST VIRGINIA COMMUNITY BANK	1	\$571,000
11	LIVE OAK BANKING COMPANY	1	\$350,000	3.	LIVE OAK BANKING COMPANY	1	\$350,000
12	SECURITY NATIONAL CAPITAL	1	\$164,000				
13	FAUQUIER BANK	1	\$150,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)			
14	STELLARONE BANK	1	\$147,000	1.	CARDINAL BANK	2	\$520,000
15	PACIFIC CITY BANK	1	\$90,000	2.	OLD POINT NATL BK OF PHOEBUS	2	\$460,000
16	BANK OF AMERICA NATL ASSOC	1	\$80,000	3.	ACCESS NATIONAL BANK	1	\$434,000
17	SUNTRUST BANK	1	\$50,000	4.	FAUQUIER BANK	1	\$150,000
				5.	STELLARONE BANK	1	\$147,000

TOTAL 7(a) & 504 LOANS **31** **\$8,679,500**

		#	\$
MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)			
1.	BRANCH BK. & TR CO	5	\$365,000
2.	WELLS FARGO BANK NATL ASSOC	4	\$1,333,500
3.	TOWNEBANK	3	\$1,467,000
4.	UNION FIRST MARKET BANK	3	\$701,000
5.	FULTON BANK NATL ASSOC	2	\$547,000

		#	\$
CREDIT UNIONS			
1.	ABNB FCU		
2.	NAVY FCU		
3.	PARK VIEW FCU		
4.	TRULIANT FCU		
5.	UVA COMMUNITY CREDIT UNION		

		#	\$
CERTIFIED DEVELOPMENT COMPANIES (by Numbers)			
1.	TIDEWATER BUS. FINANCING CORP	3	\$1,467,000
2.	BUSINESS FINANCE GROUP, INC.	2	\$581,000
3.	RAPPAHANNOCK ECONOMIC DEVEL CO	2	\$415,000
4.	CHESAPEAKE BUS. FINAN CORP	1	\$571,000
5.	REDC COMMUN CAP. GROUP INC.		

		#	\$
504 - FIRST TRUST LENDERS (by Numbers)			
1.	TOWNEBANK	3	\$1,783,165
2.	FIRST VIRGINIA COMMUNITY BANK	1	\$690,875
3.	ACCESS NATIONAL BANK	1	\$525,000
4.	UNION FIRST MARKET BANK	1	\$301,420
5.	SECURITY NATIONAL LIFE INSURANCE COMPANY	1	\$223,920