

**LENDER RANKING by TOTAL NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:

FY 2013

10/01/2012-1/31/2013

LENDER		#	\$			#	\$
1	BRANCH BK. & TR CO	24	\$5,302,400	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>		#	\$
2	WELLS FARGO BANK NATL ASSOC	18	\$3,523,600	1.	BRANCH BK. & TR CO	24	\$5,302,400
3	MANUFACTURERS & TRADERS TR CO	13	\$2,077,000	2.	WELLS FARGO BANK NATL ASSOC	18	\$3,523,600
4	FULTON BANK NATL ASSOC	9	\$2,204,000	3.	MANUFACTURERS & TRADERS TR CO	13	\$2,077,000
5	STELLARONE BANK	8	\$966,000	4.	FULTON BANK NATL ASSOC	9	\$2,204,000
6	SUNTRUST BANK	7	\$4,451,000	5.	STELLARONE BANK	8	\$966,000
7	SONABANK	6	\$3,852,600				
8	SUPERIOR FINANCIAL GROUP, LLC	5	\$60,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>		#	\$
9	LIVE OAK BANKING COMPANY	4	\$1,975,000	1.	LIVE OAK BANKING COMPANY	4	\$1,975,000
10	FARMERS & MERCHANTS BANK	4	\$190,000	2.	VANTAGESOUTH BANK	2	\$2,398,500
11	UNITED BANK	3	\$1,681,000	3.	SURREY BANK & TRUST	2	\$240,000
12	TOWNEBANK	3	\$779,000	4.	VIRGINIA COMPANY BANK	2	\$185,000
13	LANGLEY FCU	3	\$726,000	5.	VIRGINIA PARTNERS BANK	2	\$45,000
14	VANTAGESOUTH BANK	2	\$2,398,500				
15	FIRST WESTERN SBLC, INC	2	\$2,279,000	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>		#	\$
16	TD BANK, NATIONAL ASSOCIATION	2	\$2,185,000	1.	STELLARONE BANK	8	\$966,000
17	MONARCH BANK	2	\$938,000	2.	SONABANK	6	\$3,852,600
18	CHESAPEAKE BANK	2	\$464,000	3.	FARMERS & MERCHANTS BANK	4	\$190,000
19	COMMUNITY REINVESTMENT SMALL B	2	\$460,700	4.	MONARCH BANK	2	\$938,000
20	VALLEY BANK	2	\$387,000	5.	CHESAPEAKE BANK	2	\$464,000
21	AMERICAN NATIONAL BANK	2	\$305,000				
22	FIRST-CITIZENS BANK & TRUST COMPANY	2	\$276,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>		#	\$
23	SURREY BANK & TRUST	2	\$240,000	1.	BRANCH BK. & TR CO	24	\$5,302,400
24	UNION FIRST MARKET BANK	2	\$239,000	2.	WELLS FARGO BANK NATL ASSOC	18	\$3,523,600
25	CARDINAL BANK	2	\$230,000	3.	MANUFACTURERS & TRADERS TR CO	13	\$2,077,000
26	VIRGINIA COMPANY BANK	2	\$185,000	4.	FULTON BANK NATL ASSOC	9	\$2,204,000
27	PNC BANK, NATIONAL ASSOCIATION	2	\$169,000	5.	SUNTRUST BANK	7	\$4,451,000
28	REDC COMMUNITY CAPITAL GROUP, INC.	2	\$120,000				
29	VIRGINIA COMMERCE BANK	2	\$80,000	<b>CREDIT UNIONS</b>		#	\$
30	VIRGINIA PARTNERS BANK	2	\$45,000	1.	LANGLEY FCU	3	\$726,000
31	UVA COMMUNITY CREDIT UNION	2	\$28,300	2.	UVA COMMUNITY CREDIT UNION	2	\$28,300
32	HANA SMALL BUS. LENDING INC.	1	\$4,400,000	3.	CHARTWAY FCU	1	\$345,000
33	OLD LINE BANK (BOWIE, MD)	1	\$2,683,000	4.	NAVY FCU	1	\$223,000
34	VIRGINIA HERITAGE BANK	1	\$2,000,000	5.	FREEDOM FIRST FCU	1	\$120,000
35	METRO BANK	1	\$1,090,000				
36	CERTUSBANK NATL ASSOC	1	\$845,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>		#	\$
37	CONESTOGA BANK	1	\$676,000	1.	BUSINESS FINANCE GROUP, INC.	14	\$7,706,000
38	UNITED MIDWEST SAVINGS BANK	1	\$500,100	2.	TIDEWATER BUS. FINANCING CORP	13	\$3,870,000
39	PEOPLES COMMUNITY BANK	1	\$500,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	3	\$947,000
40	SOUTHERN BANK AND TRUST COMPANY	1	\$414,000	4.	CHESAPEAKE BUS. FINAN CORP	1	\$2,683,000
41	BANK OF AMERICA NATL ASSOC	1	\$350,000	5.	REDC COMMUNITY CAPITAL GROUP, INC.		
42	CHARTWAY FCU	1	\$345,000				
43	NAVY FCU	1	\$223,000	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>		#	\$
44	WILSHIRE STATE BANK	1	\$215,000	1.	BRANCH BK. & TR CO	7	\$3,484,129
45	CORNERSTONE BANK NATL ASSOC	1	\$150,000	2.	TOWNEBANK	3	\$1,000,000
46	BANCORP BANK	1	\$146,000	3.	UNITED BANK	3	\$2,035,000
47	FREEDOM FIRST FCU	1	\$120,000	4.	CHESAPEAKE BANK	2	\$1,464,000
48	Bank@LANTEC	1	\$100,000	5.	MONARCH BANK	2	\$1,134,500
49	FRONTIER COMMUNITY BANK	1	\$100,000				
50	FIRST BANK & TRUST COMPANY	1	\$75,000				
51	FAUQUIER BANK	1	\$50,000				
52	VILLAGE BANK	1	\$50,000				
53	BAYPORT CREDIT UNION	1	\$38,000				
<b>TOTAL 7(a) &amp; 504 LOAN APPROVALS</b>		<b>165</b>	<b>\$53,887,200</b>				