

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:		FY 2013		10/01/2012-6/30/2013			
	LENDER	#	\$				
1	BRANCH BK. & TR CO	54	\$10,328,600	64	NAVY FCU	1	\$223,000
2	WELLS FARGO BANK NATL ASSOC	46	\$19,587,600	65	NEW HORIZON BANK NATL ASSOC	1	\$162,000
3	STELLARONE BANK	31	\$4,294,000	66	BANCORP BANK	1	\$146,000
4	MANUFACTURERS & TRADERS TR CO	27	\$3,384,000	67	EVB	1	\$134,000
5	SONABANK	20	\$12,239,600	68	FREEDOM FIRST FCU	1	\$120,000
6	FULTON BANK NATL ASSOC	16	\$4,882,400	69	Bank@LANTEC	1	\$100,000
7	VANTAGESOUTH BANK	13	\$12,835,600	70	FRONTIER COMMUNITY BANK	1	\$100,000
8	SUNTRUST BANK	13	\$10,251,900	71	OAK VIEW NATIONAL BANK	1	\$93,000
9	UNION FIRST MARKET BANK	8	\$2,949,000	72	ABNB FCU	1	\$50,000
10	LANGLEY FCU	7	\$1,132,000	73	VILLAGE BANK	1	\$50,000
11	SUPERIOR FINANCIAL GROUP, LLC	7	\$82,500	74	BAYPORT CREDIT UNION	1	\$38,000
12	FARMERS & MERCHANTS BANK	6	\$251,400	TOTAL 7(a) & 504 LOANS		366	\$ 136,496,500
13	LIVE OAK BANKING COMPANY	5	\$2,770,000	TOP LENDERS BY TOTAL NUMBERS (all lenders)		#	\$
14	TD BANK, NATIONAL ASSOCIATION	4	\$2,235,000	1.	BRANCH BK. & TR CO	54	\$10,328,600
15	MONARCH BANK	4	\$1,699,000	2.	WELLS FARGO BANK NATL ASSOC	46	\$19,587,600
16	TOWNEBANK	4	\$905,000	3.	STELLARONE BANK	31	\$4,294,000
17	VIRGINIA COMMERCE BANK	4	\$235,000	4.	MANUFACTURERS & TRADERS TR CO	27	\$3,384,000
18	EAGLEBANK	3	\$2,200,000	5.	SONABANK	20	\$12,239,600
19	UNITED BANK	3	\$1,681,000	COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)		#	\$
20	SANDY SPRING BANK	3	\$800,000	1.	LIVE OAK BANKING COMPANY	5	\$2,770,000
21	NEWTEK SMALL BUS. FINANCE INC.	3	\$737,000	2.	VIRGINIA COMPANY BANK	3	\$217,500
22	VALLEY BANK	3	\$737,000	3.	VIRGINIA PARTNERS BANK	3	\$95,000
23	FIRST-CITIZENS BANK & TRUST COMPANY	3	\$471,000	4.	CORNERSTONEBANK	2	\$3,348,000
24	VIRGINIA COMPANY BANK	3	\$217,500	5.	CELTIC BANK CORPORATION	2	\$515,000
25	VIRGINIA PARTNERS BANK	3	\$95,000	INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)		#	\$
26	UVA COMMUNITY CREDIT UNION	3	\$63,300	1.	SONABANK	20	\$12,239,600
27	CORNERSTONEBANK	2	\$3,348,000	2.	VANTAGESOUTH BANK	13	\$12,835,600
28	CERTUSBANK NATL ASSOC	2	\$2,375,000	3.	FARMERS & MERCHANTS BANK	6	\$251,400
29	FIRST WESTERN SBLIC, INC	2	\$2,279,000	4.	MONARCH BANK	4	\$1,699,000
30	VIRGINIA HERITAGE BANK	2	\$2,050,000	5.	VIRGINIA COMMERCE BANK	4	\$235,000
31	SOUTHERN BANK AND TRUST COMPANY	2	\$1,101,000	MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)		#	\$
32	CHARTWAY FCU	2	\$1,087,000	1.	BRANCH BK. & TR CO	54	\$10,328,600
33	CITIZENS & FARMERS BANK	2	\$980,000	2.	WELLS FARGO BANK NATL ASSOC	46	\$19,587,600
34	WILSHIRE STATE BANK	2	\$777,000	3.	STELLARONE BANK	31	\$4,294,000
35	ACCESS NATIONAL BANK	2	\$746,000	4.	MANUFACTURERS & TRADERS TR CO	27	\$3,384,000
36	FIRST BANK & TRUST COMPANY	2	\$535,000	5.	FULTON BANK NATL ASSOC	16	\$4,882,400
37	CELTIC BANK CORPORATION	2	\$515,000	CREDIT UNIONS		#	\$
38	CHESAPEAKE BANK	2	\$464,000	1.	LANGLEY FCU	7	\$1,132,000
39	COMMUNITY REINVESTMENT SMALL B	2	\$460,700	2.	UVA COMMUNITY CREDIT UNION	3	\$63,300
40	BANK OF AMERICA NATL ASSOC	2	\$375,000	3.	CHARTWAY FCU	2	\$1,087,000
41	FAUQUIER BANK	2	\$335,000	4.	NAVY FCU	1	\$223,000
42	AMERICAN NATIONAL BANK	2	\$305,000	5.	FREEDOM FIRST FCU	1	\$120,000
43	SURREY BANK & TRUST	2	\$240,000	CERTIFIED DEVELOPMENT COMPANIES (by Numbers)		#	\$
44	CARDINAL BANK	2	\$230,000	1.	BUSINESS FINANCE GROUP, INC.	25	\$11,753,000
45	CORNERSTONE BANK NATL ASSOC	2	\$185,000	2.	TIDEWATER BUS. FINANCING CORP	25	\$10,784,000
46	PNC BANK, NATIONAL ASSOCIATION	2	\$169,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	5	\$1,317,000
47	REDC COMMUN CAP. GROUP INC.	2	\$120,000	4.	CHESAPEAKE BUS. FINAN CORP	1	\$2,683,000
48	CITIZENS BANK & TRUST CO.	2	\$106,500	5.	FLORIDA 1ST CAP. FINAN CORPORA	1	\$1,429,000
49	HANA SMALL BUS. LENDING INC.	1	\$4,400,000	6.	REDC COMMUN CAP. GROUP INC.	1	\$134,000
50	OLD LINE BANK (BOWIE, MD)	1	\$2,683,000	504 - FIRST TRUST LENDERS (by Numbers)		#	\$
51	NOAH BANK	1	\$2,620,000	1.	BRANCH BK. & TR CO	10	\$7,529,129
52	NORTHWEST BANK & TRUST COMPANY	1	\$2,000,000	2.	STELLARONE BANK	6	\$2,200,850
53	FIDELITY BANK (Georgia)	1	\$1,429,000	3.	MONARCH BANK	4	\$2,023,750
54	FIRST FINANCIAL BANK	1	\$1,344,000	4.	FULTON BANK NATL ASSOC	4	\$1,756,750
55	METRO BANK	1	\$1,090,000	5.	TOWNEBANK	4	\$1,150,000
56	JOHN MARSHALL BANK	1	\$730,000				
57	CONESTOGA BANK	1	\$676,000				
58	UNITED MIDWEST SAVINGS BANK	1	\$500,100				
59	PEOPLES COMMUNITY BANK	1	\$500,000				
60	PIONEER BANK	1	\$453,000				
61	CAPITALSOURCE BANK	1	\$392,000				
62	TWIN CITY BANK	1	\$388,800				
63	FIRST STATE BANK	1	\$227,000				