

U.S. SMALL BUSINESS ADMINISTRATION - VIRGINIA DISTRICT OFFICE

**LENDER RANKING by TOTAL NUMBERS**

7(a) Loan Guaranties & 504 Debentures as of:

FY 2012

10/01/2012-11/30/2012

LENDER		#	\$			#	\$
1	BRANCH BK. & TR CO	10	\$3,331,600	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>		#	\$
2	FULTON BANK NATL ASSOC	7	\$1,614,000	1.	BRANCH BK. & TR CO	10	\$3,331,600
3	WELLS FARGO BANK NATL ASSOC	4	\$985,000	2.	FULTON BANK NATL ASSOC	7	\$1,614,000
4	STELLARONE BANK	4	\$626,000	3.	WELLS FARGO BANK NATL ASSOC	4	\$985,000
5	MANUFACTURERS & TRADERS TR CO	3	\$825,000	4.	STELLARONE BANK	4	\$626,000
6	LIVE OAK BANKING COMPANY	3	\$550,000	5.	MANUFACTURERS & TRADERS TR CO	3	\$825,000
7	FARMERS & MERCHANTS BANK	3	\$160,000				
8	SUPERIOR FINANCIAL GROUP, LLC	3	\$37,500	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>		#	\$
9	FIRST WESTERN SBLC, INC	2	\$2,279,000	1.	LIVE OAK BANKING COMPANY	3	\$550,000
10	TD BANK, NATIONAL ASSOCIATION	2	\$2,185,000	2.	VIRGINIA PARTNERS BANK	2	\$45,000
11	SUNTRUST BANK	2	\$925,000	3.	VANTAGESOUTH BANK	1	\$1,643,500
12	LANGLEY FCU	2	\$706,000	4.	UNITED MIDWEST SAVINGS BANK	1	\$500,100
13	UNITED BANK	2	\$692,000	5.	Bank@LANTEC	1	\$100,000
14	CHESAPEAKE BANK	2	\$464,000				
15	AMERICAN NATIONAL BANK	2	\$305,000	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>		#	\$
16	PNC BANK, NATIONAL ASSOCIATION	2	\$169,000	1.	STELLARONE BANK	4	\$626,000
17	SONABANK	2	\$125,000	2.	FARMERS & MERCHANTS BANK	3	\$160,000
18	REDC COMMUNITY CAPITAL GROUP, INC.	2	\$120,000	3.	CHESAPEAKE BANK	2	\$464,000
19	VIRGINIA COMMERCE BANK	2	\$80,000	4.	AMERICAN NATIONAL BANK	2	\$305,000
20	VIRGINIA PARTNERS BANK	2	\$45,000	5.	SONABANK	2	\$125,000
21	HANA SMALL BUS. LENDING INC.	1	\$4,400,000				
22	VANTAGESOUTH BANK	1	\$1,643,500	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>		#	\$
23	METRO BANK	1	\$1,090,000	1.	BRANCH BK. & TR CO	10	\$3,331,600
24	FIRST CHATHAM BANK	1	\$845,000	2.	FULTON BANK NATL ASSOC	7	\$1,614,000
25	CONESTOGA BANK	1	\$676,000	3.	WELLS FARGO BANK NATL ASSOC	4	\$985,000
26	UNITED MIDWEST SAVINGS BANK	1	\$500,100	4.	MANUFACTURERS & TRADERS TR CO	3	\$825,000
27	SOUTHERN BANK AND TRUST COMPANY	1	\$414,000	5.	TD BANK, NATIONAL ASSOCIATION	2	\$2,185,000
28	MONARCH BANK	1	\$391,000				
29	BANK OF AMERICA NATL ASSOC	1	\$350,000	<b>CREDIT UNIONS</b>		#	\$
30	COMMUNITY REINVESTMENT SMALL B	1	\$255,700	1.	LANGLEY FCU	2	\$706,000
31	TOWNEBANK	1	\$229,000	2.	NAVY FCU	1	\$223,000
32	NAVY FCU	1	\$223,000	3.	FREEDOM FIRST FCU	1	\$120,000
33	WILSHIRE STATE BANK	1	\$215,000	4.	BAYPORT CREDIT UNION	1	\$38,000
34	VALLEY BANK	1	\$180,000	5.	UVA COMMUNITY CREDIT UNION	1	\$15,000
35	BANCORP BANK	1	\$146,000				
36	FREEDOM FIRST FCU	1	\$120,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>		#	\$
37	Bank@LANTEC	1	\$100,000	1.	TIDEWATER BUS. FINANCING CORP	9	\$2,796,000
38	FIRST-CITIZENS BANK & TRUST COMPANY	1	\$97,000	2.	BUSINESS FINANCE GROUP, INC.	7	\$2,759,000
39	UNION FIRST MARKET BANK	1	\$89,000	3.	RAPPAHANNOCK ECONOMIC DEVEL CO	2	\$720,000
40	VILLAGE BANK	1	\$50,000	4.	CHESAPEAKE BUS. FINAN CORP		
41	SURREY BANK & TRUST	1	\$40,000	5.	REDC COMMUN CAP. GROUP INC.		
42	BAYPORT CREDIT UNION	1	\$38,000				
43	UVA COMMUNITY CREDIT UNION	1	\$15,000	<b>504 - FIRST TRUST LENDERS (by Numbers)</b>		#	\$
<b>TOTAL 7(a) &amp; 504 LOAN APPROVALS</b>		84	\$28,331,400	1.	BRANCH BK. & TR CO	4	\$2,429,129
				2.	CHESAPEAKE BANK	2	\$1,464,000
				3.	UNITED BANK	2	\$835,000
				4.	FULTON BANK NATL ASSOC	2	\$972,000
				5.	LANGLEY FCU	1	\$1,020,000