

## LENDER RANKING by TOTAL NUMBERS

7(a) Loan Guaranties & 504 Debentures as of:			10/01/2013-12/31/2013		
LENDER	#	FY 2014 \$			
1 WELLS FARGO BANK NATL ASSOC	16	\$7,005,300	<b>TOP LENDERS BY TOTAL NUMBERS (all lenders)</b>		
2 BRANCH BANKING AND TRUST COMPANY	9	\$1,809,000	1. WELLS FARGO BANK NATL ASSOC	16	\$7,005,300
3 MANUFACTURERS & TRADERS TR CO	8	\$1,840,000	2. BRANCH BANKING AND TRUST COMPANY	9	\$1,809,000
4 STELLARONE BANK	7	\$688,900	3. MANUFACTURERS & TRADERS TR CO	8	\$1,840,000
5 SONABANK	6	\$2,838,000	4. STELLARONE BANK	7	\$688,900
6 FULTON BANK NATL ASSOC	4	\$3,238,000	5. SONABANK	6	\$2,838,000
7 UNION FIRST MARKET BANK	4	\$1,167,000	<b>COMMUNITY BANKS (LESS THAN \$500M IN ASSETS)</b>		
8 BAYPORT CREDIT UNION	4	\$375,000		#	\$
9 SUNTRUST BANK	3	\$3,036,000	1. CELTIC BANK CORPORATION	3	\$285,000
10 FARMERS & MERCHANTS BANK	3	\$322,000	2. LIVE OAK BANKING COMPANY	2	\$1,581,000
11 OLD POINT NATL BK OF PHOEBUS	3	\$320,700	3. VIRGINIA PARTNERS BANK	2	\$686,000
12 CELTIC BANK CORPORATION	3	\$285,000	4. FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000
13 LANGLEY FCU	3	\$237,200	5. BLUE RIDGE BANK	1	\$511,000
14 LIVE OAK BANKING COMPANY	2	\$1,581,000	<b>INTERMEDIATE BANKS (FROM \$500M to \$3.0B IN ASSETS)</b>		
15 ACCESS NATIONAL BANK	2	\$1,094,000		#	\$
16 VIRGINIA PARTNERS BANK	2	\$686,000	1. SONABANK	6	\$2,838,000
17 EVB	2	\$150,000	2. FARMERS & MERCHANTS BANK	3	\$322,000
18 CERTUSBANK NATL ASSOC	1	\$3,508,000	3. OLD POINT NATL BK OF PHOEBUS	3	\$320,700
19 BBCN BANK	1	\$2,670,000	4. ACCESS NATIONAL BANK	2	\$1,094,000
20 FIRST WESTERN SBLC, INC	1	\$1,120,000	5. EVB	2	\$150,000
21 FIRST VIRGINIA COMMUNITY BANK	1	\$1,112,000	<b>MAJOR BANKS (MORE THAN \$3.0B IN ASSETS)</b>		
22 BLUE RIDGE BANK	1	\$511,000		#	\$
23 TOWNEBANK	1	\$414,000	1. WELLS FARGO BANK NATL ASSOC	16	\$7,005,300
24 VILLAGE BANK	1	\$352,000	2. BRANCH BANKING AND TRUST COMPANY	9	\$1,809,000
25 NORTHWEST FCU	1	\$350,000	3. MANUFACTURERS & TRADERS TR CO	8	\$1,840,000
26 SANTANDER BANK NATL ASSOC	1	\$350,000	4. STELLARONE BANK	7	\$688,900
27 PNC BANK, NATIONAL ASSOCIATION	1	\$325,000	5. FULTON BANK NATL ASSOC	4	\$3,238,000
28 COMMERCIAL BANK	1	\$300,000	<b>CREDIT UNIONS</b>		
29 MACON BANK, INC.	1	\$283,500		#	\$
30 SURREY BANK & TRUST	1	\$255,000	1. BAYPORT CREDIT UNION	4	\$375,000
31 FIRST-CITIZENS BANK & TRUST COMPANY	1	\$249,000	2. LANGLEY FCU	3	\$237,200
32 BANK@LANTEC	1	\$123,000	3. NORTHWEST FCU	1	\$350,000
33 FIRST BANK AND TRUST COMPANY	1	\$96,000	4. ABNB FCU	1	\$50,000
34 PENDLETON COMMUNITY BANK, INC.	1	\$90,000	5. UVA COMMUNITY CREDIT UNION	1	\$5,000
35 ABNB FCU	1	\$50,000	<b>CERTIFIED DEVELOPMENT COMPANIES (by Numbers)</b>		
36 EAGLEBANK	1	\$26,000		#	\$
37 GOLDEN PACIFIC BANK NATL ASSOC	1	\$25,000	1. BUSINESS FINANCE GROUP, INC.	7	\$3,604,000
38 UVA COMMUNITY CREDIT UNION	1	\$5,000	2. TIDEWATER BUS. FINANCING CORP	6	\$2,949,000
<b>TOTAL 7(a) &amp; 504 LOANS</b>	<b>102</b>	<b>\$38,887,600</b>	3. RAPPAHANNOCK ECONOMIC DEVEL CO	5	\$2,829,000
			4. CRATER DEV. CO.		
			5. REDC COMMUN CAP. GROUP INC.		
			<b>504 - FIRST TRUST LENDERS (by Numbers)</b>		
				#	\$
			1. WELLS FARGO BANK, NATIONAL ASSOCIATION	2	\$2,793,800
			2. BRANCH BANKING AND TRUST COMPANY	2	\$1,111,350
			3. UNION FIRST MARKET BANK	2	\$987,500
			4. VIRGINIA PARTNERS BANK	2	\$827,500
			5. FIRST VIRGINIA COMMUNITY BANK	1	\$1,350,000